Balance Sheet Allocation

(\$ in millions)

In addition to preparing our consolidated statements of financial condition in accordance with U.S. GAAP, we prepare a balance sheet that generally allocates assets to our businesses, which is a non-GAAP presentation and may not be comparable to similar non-GAAP presentations used by other companies. We believe that presenting our assets on this basis is meaningful because it is consistent with the way management views and manages risks associated with the firm's assets and better enables investors to assess the liquidity of the firm's assets. The table below presents the reconciliation of the balance sheet allocation to our businesses to our U.S. GAAP balance sheet.

			,	Secured	Ins	stitutional				
		GCLA		Client		Client		Investing		
\$ in millions	and Cash		Financing		Services		& Lending		Total	
As of December 2015										
Cash and cash										
equivalents	\$	75,105	\$	-	\$	-	\$	-	\$	75,105
Cash and securities										
segregated for										
regulatory and										
other purposes Securities purchased		- 		56,838		- -		- -	\$	56,838
under agreements to										
resell and federal										
funds sold		60,092		42,786		16,368		1,659	\$	120,905
Securities borrowed		33,260		91,712		47,127		-	\$	172,099
Receivables from										
brokers, dealers										
and clearing organizations		-		5,912		19,541		-	\$	25,453
Receivables from										
customers and									_	
counterparties		<u> </u>		24,077		20,435		1,918		46,430
Loans receivable		_		_		_		45,407	\$	45,407
Financial instruments										
owned, at fair value		39,843		_		208,836		45,261	\$	293,940
Subtotal	\$	208,300	\$ 2	221,325	•	312,307	\$	94,245		836,177
Other assets			Ψ.4		Ψ.			J-7,2-7J		25,218
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Total assets									Þ	861,395

			Institutional		
.	GCLA	Client	Client	Investing	- .
\$ in millions	and Cash	Financing	Services	& Lending	Tota
<u>As of June 2013</u>					
Cash and cash					
eguivalents	\$ 72,398	\$ -	\$ -	\$ -	\$ 72,39
Cash and securities					
segregated for					
regulatory and					
other purposes	-	51,930	-	-	\$ 51,93
Securities purchased					
under agreements to					
resell and federal					
funds sold	50,623	62,116	40,375	441	\$ 153,55
Securities borrowed	32,361	86,191	56,246	-	\$ 174,79
Receivables from					
brokers, dealers					
and clearing organizations	-	6,268	16,981	4	\$ 23,25
Receivables from					
customers and					
counterparties	-	37,171	27,410	9,523	\$ 74,10
Financial instruments					
owned, at fair value	34,293	-	276,617	45,251	\$ 356,16
Subtotal	\$ 189,675	\$ 243,676	\$ 417,629	\$ 55,219	\$ 906,19
Other assets					 32,25
Total assets					\$ 938,45

