**Green Metals**

**Copper is the new oil**

**No decarbonisation without copper.** After a year of the global pandemic, with its supply chain disruptions, race for PPE, testing kits and vaccines, the critical importance of securing sufficient raw materials in combating society’s problems has never been more in focus. This importance extends to the next greatest challenge of our time: climate change. The critical role copper will play in achieving the Paris climate goals cannot be overstated. Without serious advancements in carbon capture and storage technology in the coming years, the entire path to net zero emissions will have to come from abatement - electrification and renewable energy. As the most cost-effective conductive material, copper sits at the heart of capturing, storing and transporting these new sources of energy. In fact, discussions of peak oil demand overlook the fact that without a surge in the use of copper and other key metals, the substitution of renewables for oil will not happen. Though much ink has been spilled discussing the stranding of hydrocarbon assets, in our view there has been insufficient focus on securing the resources required to build new, sustainable, energy infrastructure. As we have long argued, moving the global economy toward net zero emissions remains a core driver of the structural bull market in commodities demand, in which green metals – copper in particular – are critical.

**The green transition will support a surge in copper demand.** At the core of copper’s carbonomics is the need for the world to shift away from a production system based on the chemical energy of hydrocarbons (oil and gas), to one based on a range of sustainable sources – electromagnetic (solar), kinetic (wind) and geothermal. Copper has the necessary physical properties to transform and transmit these sources of energy to their useful final state, such as moving a vehicle or heating a home. Leveraging our equity analysts’ carbonomics analysis across EVs, wind, solar, and battery technology, we quantify this demand in a bottom-up model, estimating that by 2030, copper demand from the transition will grow nearly 600% to 5.4Mt in our base case and 900% to 8.7Mt in the case of hyper adoption of green technologies. We estimate that by mid-decade this growth in green demand alone will match, and then quickly surpass, the incremental demand China generated during the 2000s. Ripple effects into non-green channels mean the 2020s are expected to be the strongest phase of volume growth in global copper demand in history.

**The copper market is unprepared for this critical role.** Crucially, the copper
market as it currently stands is not prepared for this demand environment. The market is already tight as pandemic stimulus (particularly in China) have supported a resurgence in demand, set against stagnant supply conditions. Moreover, a decade of poor returns and ESG concerns have curtailed investment in future supply growth, bringing the market the closest it’s ever been to peak supply. Indeed, we see the copper market sleepwalking to a classic case of the “Revenge of the old economy”, just as oil did during the 2000s commodity boom. The mining sector remains wary of a pivot towards growth after the price collapse in the mid-2010s severely punished any front-footed producers. Even as copper prices have rallied 80% over the last 12 months, there have been no material greenfield project approvals. Coronavirus has only compounded this dynamic, creating enough uncertainty to freeze companies’ investment decisions. This combination of surging demand and sticky supply has reinforced current deficit conditions and foreshadows large open-ended deficits from mid-decade. We now estimate a long-term supply gap of 8.2Mt by 2030, twice the size of the gap that triggered the bull market in copper in the early 2000s.

**Sticky supply threatens to deplete copper stocks by mid-decade.** Copper is a predominantly long-cycle commodity – it takes 2-3 years to extend an existing mine and as long as 8 years to establish a new greenfield project. This long lead time for the majority of copper supply, combined with the mining sector’s resistance towards new capex, leaves the copper market running out of runway to secure the necessary supply to meet demand in the second half of the decade. Perversely, this means copper prices must rise now to incentivise enough supply to solve prospective deficits, or risk chronic scarcity pricing in the second half of the decade. Copper is so integral to the green transition – a global effort underpinned by government support – that the supply requirements necessitate a spike in copper prices. History has seen many examples of commodities solving similar mid-term depletion risks with extreme nearer-dated price spikes, not least US natural gas and nickel in the early 2000s where projections for severe shortages were countered by significant increases in price, and followed by the required supply innovation. Copper, lacking any obvious productivity innovations on the horizon, needs higher prices to stimulate a record set of established short cycle (scrap, demand substitution) and long cycle (mine investment) responses.

**Copper on a necessary path to $15,000.** To capture the precise dynamics of this process we construct long-run models of scrap supply and substitution, as well as extend our balance out to 2030. The immediate conclusion is that current copper prices ($9,000/t) are too low to prevent a near-term risk of inventory depletion, while our current long-term copper ($8,200/t) is not high enough to incentivise enough greenfield projects to solve the long-term gap. If copper remains at $9,000/t through the next two years, then we estimate the resultant deficits would generate a depletion of market inventories by early 2023. Based on our scrap and demand modelling, we believe that the most probable path for copper price from here – that both avoids depletion risk and as well as a sharp surplus swing – is to trend into the mid-teens by mid-decade.
The metal research team would like to thank Annalisa Schiavon, an intern on the Metals team, for her contribution to this report.

Exhibit 1: Copper prices will be forced materially higher in coming years...
Historical and forecasted copper price at $2021

Exhibit 2: ...to prevent the depletion of copper stocks as green demand surge coincides with a current peak in mine supply
Historical and forecasted copper global visible stocks

Source: World Bank, Goldman Sachs Global Investment Research

Source: Wind, Woodmac, Goldman Sachs Global Investment Research
Copper’s path to $15,000 in 6 charts

Exhibit 3: Copper market starts the 2020s in an already tight state on post-pandemic demand resurgence set against a stagnant and disrupted supply dynamic
Stocks to consumption ratio

Exhibit 4: Acceleration in green electrification trends is set to drive strongest decade in copper demand growth post-2000
Copper demand, per year, from green sectors

Exhibit 5: Mine supply will fall well below demand after 2024...
Copper mine supply growth vs copper demand growth, yoy %

Exhibit 6: ...driving largest long-term supply gap on record
LT supply gap and copper price

Exhibit 7: With these trends at play, if copper prices stay at current levels, depletion risk is real by 2023; a sustained rally is needed now to mitigate that risk into mid-decade
Global copper balance

Exhibit 8: We believe a long-term copper price near $10,000/t is needed to incentivise necessary volume of probable projects to solve deficits towards end of 2020s
Risk-adjusted PIP curves
Quantifying the green copper demand revolution

Metals are at the heart of the new commodity super cycle, and green demand is at the heart of the metals price rally. As we detail in Box 1 below for copper, the physical properties of transition metals (aluminum, copper, lithium, cobalt) make them critical to transforming the basis of our energy system away from hydrocarbons toward sustainable sources. However, the precise implications of this transition to net zero emissions has not yet been explicitly mapped into metal’s demand more broadly. In the first of the Green Demand series, we conduct a bottom-up analysis of the demand from green channels, using our sector expert projections for each copper-containing green technology as well as institutional estimates for the precise copper intensity of each technology, and how this intensity will likely change over time.

This analysis has produced a green demand balance (see Exhibit 25), which is then incorporated into our broader balance. It is important to note that this estimate forms a first-pass for estimating green demand, as both the rate of adoption of new technologies will likely be revised in coming years as the transition accelerates. Our analysis shows that in aggregate ‘green’ copper amounted to 1Mt in 2020, just 3% of total global copper. However, our modeling suggests under our base case, a rapid acceleration in green demand growth from here rising to 2.6Mt by 2025 (9% total global demand) and then 5.4Mt in 2030 (16% of total global demand). We estimate that green demand will grow at average annual growth rate of 20% y/y in the 2020s, generating just under 500kt per year of growth in demand volumes.

Exhibit 9: We project a surge in green-related copper demand from just under 1Mt in 2020 to 5.4Mt in 2030
Copper demand, per year, by green sector

Exhibit 10: Green demand will rise from just 3% of total global demand in 2020 to close to 16% by 2030
Green copper demand as percentage of total copper demand

Source: IEA, IRENA, ICA, CDA, Goldman Sachs Global Investment Research
Source: Woodmac, Goldman Sachs Global Investment Research
Why Copper Is Key for Electrification

In order to understand the central role copper will play in the coming green revolution, it is important to understand how its unique chemical structure gives it a range of useful properties. Copper is a transition metal with a single valence electron, giving it the following three properties that make copper the first-best affordable material for use in cables, batteries, transistors and inverters – all key technologies on the path to net zero.

1. **Ductility.** Copper is a ductile metal – that is, it can be rolled into sheets and *pulled into wires without breaking*. When solid, copper is an array of positive ions surrounded by a sea of mobile valence electrons. When a force is applied to the metal, the free-flowing electrons can slip in between the stationary cations and prevent them from coming in contact, shattering the metal. Other elements with a single valence electron – such as silver and gold – have similar properties, but are not available in industrial quantities.

2. **Electrical conductivity.** The delocalised electrons in copper are free to move throughout the ion array in 3-dimensions and, crucially, can cross grain boundaries, allowing charge to flow across the metal easily. Moreover, the transfer of electromagnetic energy is strongest when there is little resistance. The most effective conductors of electricity are metals that have a single valence electron that is free to move and causes a strong repelling reaction in other electrons. This is the case in the most conductive metals, such as silver, gold, and copper.

3. **Thermal conductivity.** Heat energy is picked up by the electrons as additional kinetic energy is passed along the material. As a result, the best conductors have free electrons that can carry this energy along their length. The energy is transferred throughout the rest of the metal by the moving electrons. Apart from silver, copper is the best.

4. **Low reactivity.** Copper is low in the reactivity series, with minimal corrosion of the metal due to a natural protective coating that forms during oxidisation – similar to stainless steel. However, stainless steel is substantially less ductile and its thermal conductivity is 30 times worse than that of copper.
How Cu Will Power the Next Generation of Clean Tech

WIND TURBINES
Copper demand from wind energy will account for 20% of green demand, with copper intensity expected to grow as offshore projects that require twice as much copper become more prevalent.

ELECTRIC VEHICLES
Electric vehicles have more than 5 times the copper of ICE vehicles and by the end of decade they will account for around 40% of the green copper demand.

SOLAR PANELS
Copper is key for efficiency and performance of PV panels and thanks to their fast declining cost and deployment they will be the second driver of green demand after EVs.

ENERGY STORAGE
In EVs copper is mostly used for batteries and in the future the development of grid energy storage systems will represent a key upside risk for green copper demand.

Source: World Bank, ICA, Copper Alliance, Goldman Sachs Global Investment Research
Electric Vehicles - Surge in adoption to support most significant green boost to copper demand

Of the three drivers of green copper demand in the coming decade, electric vehicles (EVs) will be the item most salient to households, and the source of demand that is most likely to face volatile revisions to adoption rates, based on consumer demand trends rather than long-run utility scale investments in wind and solar. We see copper demand from EVs accelerating throughout this decade, with GS equity analysts projecting this year 5.1mn EVs to be sold (vs a stock of more than 1.2bn vehicles), rising to peak at 31.51mn EVs a year in 2030 (see Exhibit 13). To forecast the annual installations of charging units we map their growth to GS EVs sales forecast, implying that 30mn charging units will be installed in 2030. We forecast EV-related demand to amount to 2.4Mt of copper by 2030 (vs. 210kt in 2020) with an additional 153kt of copper demand coming from charging stations (vs 14kt in 2020). We expect this demand to grow at a rate of 31% a year for the remainder of the decade.

Copper in Electric Vehicles

Additionally, the cabling for charging stations of electric vehicles will be another source of copper usage.

For example, level 1 and 2 AC charging ports contain between 1 and 7 kg of copper and fast DC charger can contain up to 25 kg.

Electric vehicles rely heavily on copper for the motor coil that drives the engine.

Total demand in 2030: **2.6mn mt** and **3.2mn mt** in the hyper adoption case

Source: Copper Alliance, Goldman Sachs Global Investment Research

A standard EV’s copper content (on average 60-83 kg per car) is four times larger than that of an ICE (on average 15-20 kg per car), with total wiring length of c.1km. Copper is found inside EV batteries, motor coils, inverters and wiring. The copper content inside Lithium-ion batteries (the most used for EVs) ranges between 0.5 kg/kWh for a NCA battery type to 0.7 kg/kWh for a NMC 811 type. The remaining vehicle components, mainly the electric motor and the wiring system that carries the current to all the electronic parts of the car, account for around 40 kg/unit of copper. In addition, copper is a crucial component for EV infrastructure, required for the cabling of charging poles. The metal intensity ranges from 2 kg for an AC level 1 charger, 7 kg for an AC level 2 charger to 25 kg for a DC fast charger. In Exhibit 12, we decompose copper demand from EVs
Solar - Sharp acceleration from mid decade, 400kt in 2021 to 1.6Mt by 2030

Of all the core copper-containing green technologies, solar remains the one with the largest potential upside, as the ultimate power distribution method leads to a wide range of copper intensity across different production methods (see Exhibit 15). Taking a weighted average of different technologies, solar contains around 2.4kt of copper per GW of capacity with 66% of this demand coming from China, 20% from Europe and...
17% from the US. Over the next decade, we see solar demand rising to 1.6Mt at a rate of c.15% a year. Epitomising the transfer of power from oil to renewables, the Middle East will account for a large share of this growth. Copper is an essential element in solar PV technologies owing to its high conductivity and cost, giving it a higher conductivity per $/t than silver or gold, critical to maximising the conversion ratio of photovoltaic to electrical energy. Moreover, its durability is crucial for a technology that has an average life cycle of 25 to 30 years. Higher copper-intensity, “thin-film” technologies like CIGS have achieved some market penetration to date (c.15% of total MW installed), and have the potential to increase future market share if production inefficiencies are reduced in coming years.
Copper in **Solar Technology**

There are approximately **4.56t per MW**

of copper in solar power systems

**Commonly used in**

- **Interconnectors**
  - used to connect the solar cells and form the solar panel
- **Wiring**
  - used for conducting electricity
- **Inverters**
  - used to invert the DC current into AC current

**Total demand in 2030:** **1.6mn mt** and **3.3mn mt** in the hyper adoption case

Source: Copper Alliance, Goldman Sachs Global Investment Research

Outside the solar panel, copper is used extensively in all the other elements that contribute to the functioning of the system and that are generally called balance of system (BOS). The current produced by the solar PV panels is transported with cables to the inverter (in distributed scale installation) or transported to a transformer that will step up the voltage for the transmission to the grid (in a utility scale installation). Our sector experts see total solar capacity reaching 370 GW in 2035 with 60% of that coming from utility scale installation and 40% from DG.

**Exhibit 17: We now expect wind and solar capacity additions in the US of over 280 GWs by 2030**

Revised GS renewable forecast, 2018YE-2030

Source: DSIRE, SNL, Goldman Sachs Global Investment Research

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13 April 2021
Wind - Copper demand from turbines set to triple from 400kty currently to 1.3Mt by 2030

Energy is the largest emitter of carbon globally, accounting for 73% of emissions in 2017, and with the electrification of transport and the growing computing demands of AI, energy consumption globally is expected to rise 26% over the next 30 years, requiring a growing renewable energy capacity that will drive wind farm growth in the coming decade. Indeed, we see wind-related copper demand reaching 1.3Mt a year by 2030, growing at a rate of 12.4% annually. The end use demand for copper varies widely across all turbine models, ranging from 8t to 48t per tower. Wind turbines demand copper primarily for generators, power cable conductors and earthing cables. These cables are on average 15cm thick and weigh around 60-80kg/m. Copper intensity depends on two factors, the turbine generator (geared/direct drive) and the type of installation (on shore/offshore), with copper use per GW ranging from 4kt/GW in onshore installations up to 13.5kt/GW for offshore. The main use of copper in offshore windfarms is for the ultra-high voltage cables used to transport the power back onshore, leading them to be the largest source of copper demand in wind power (Exhibit 22).

Exhibit 18: Renewable energy will go from 15% of total energy production in 2019...
Energy production by source

Exhibit 19: ...to 90% in 2050
Energy production by source

Source: Goldman Sachs Global Investment Research

Exhibit 20: We expect China’s power generation to triple by 2060, driven by solar, wind, nuclear and hydro power generation
China electricity generation (thousand TWh)

Exhibit 21: c.37% of US power generation is carbon free
2019 US power generation mix (TWh)

Source: BP Statistical Review, Goldman Sachs Global Investment Research

Source: BP, Goldman Sachs Global Investment Research
As turbine distance from shore is set to grow – particularly in Europe, in the coming decade, we see near 400kt additional copper demand from offshore wind farm cables in the EU alone by 2030. The distance these cables need to travel requires higher density copper rather than aluminum, which is traditionally used in overhead grid networks due to its lightweight nature. Support for these offshore projects is only set to grow, with the European Commission publishing EU Strategy on Offshore Renewable Energy, with a 2030 objective of 60 GW of installed offshore capacity. Moreover, in December 2020 the US Congress extended credits on wind (and solar) power with the Consolidated Appropriations Act, while China’s 2060 goal translates to a $16trn investment over the next 40 years. Of the total investment, $2trn will go into onshore installations and $0.7trn for offshore projects.

Exhibit 22: Wind installations out to 2035
GW

Exhibit 23: Sharp increase expected in EU wind generation capacity over the next decade

Copper in Wind Farms
A 3 megawatts (MW) wind turbine contains up to 4.7t of copper

Cables used to bring the current down to the base of the tower and to the power grid
Generator uses the kinetic energy of wind to generate electricity
Transformers used to step up voltage

Total demand in 2030: 1.3mn mt and 2.1mn mt in the hyper adoption case

Source: Copper Alliance, Goldman Sachs Global Investment Research
Even though the absolute consumption of copper is set to increase with the size of the turbines, the relative content per MW generated will decrease as designs will be more resource efficient. According to JRC this decrease will be of only 5% by assuming an increase turbine capacity (for off shore wind turbines) of 1.5MW by 2030. However offshore wind farms may become more copper intensive if floating foundation become a viable solution. This type of foundation could be deployed for wind farms at greater distances from the shore than the ones with fixed foundations, therefore the length of transmission cables (usually made with copper) would be greater.

Exhibit 24: China’s net zero path implies a $16trn clean tech infrastructure investment opportunity by 2060
Cumulative investment opportunity across sectors for China net zero by 2060 (US$ tn)

Assessing the dilution risks to copper in the green demand outlook
Given the relative immaturity of the wind, solar and EV sectors, all remain in phases of constant improvement to achieve better performances and higher material efficiency. Although this process will affect copper use, we think that it is unlikely to change the bigger picture. In wind and solar systems, copper is not a technology-specific material, rather it is used for the structure that usually is not deeply affected by material efficiency improvements. In EVs the lower intensity of usage can potentially come from the substitution of copper with aluminium; however, this comes at a cost of lower energy efficiency and reliability. The potential, yet moderate, fall of intensity of use in the examined technologies is counter balanced by the new green copper uses, that are not modelled but should be taken into account as an upside risk for the future decades as our analysts see them as key in the path to net zero.

In that context, in e-hydrogen fuel cells, copper is used in alloy with nickel to form the anode catalyst in solid oxide fuel cell type and then in wires and other conductive parts. Furthermore, our analysts see an increase of the demand of renewable energy coming from green hydrogen starting from 2030 as the electrolysis requires a great amount of renewable energy. Copper will also play a role in batteries for grid storage, another
important piece that will allow renewable energy sources to be widely used in the future. Copper is used both inside the battery in the current collector and outside for the wiring, cabling and switches that connect the renewable energy system to the energy storage device. Finally, copper is also considered among the key materials for the carbon capture and storage technologies that, according to our analysts, are complementary to carbon conservation ones to achieve affordable net zero emissions.

**GS Global green copper demand model**

**Exhibit 25: Quantifying green copper demand by sector and region**

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**Source:** ICA, IRENA, IEA, Goldman Sachs Global Investment Research

Green demand driving the tightest forward copper balances in history

Green electrification related demand will have a significant tightening effect on the global copper balance over the next decade (see Exhibit 51). On our base case green projections, global copper demand growth will trend at a materially higher rate this decade than in either of the previous decades. Moreover, we expect the annual average demand growth volumes from green sources alone to be on a par with that from China during the 2000s. Set against a current peak in base case mine supply timed for 2024 and open-ended contraction thereafter (given current projects), this steers the copper market on a clear tightening path through the course of the decade. The copper market already faces a clear metal deficit in both 2021 and 2022, which we expect to lower the market exchange stock to consumption ratio to a near record low by H2-22. While we
project a softening window in metal fundamentals to occur in 2023/24, the current peak in global mine supply during that period will sow the seeds for the beginning of large deficits from the second half of 2024 onward. The consequence of these fundamental trends is that by the end of the decade the long-term supply gap stands at 8.2Mt. This is the highest long-term supply gap on record and nearly double where the peaks in long-term supply gap stood in both the 2000s and 2010s, when real copper prices hit $10,420/t and $11,440/t respectively.

**Green electrification to support strongest decade for global copper demand growth in the post-2000 era**

The most obvious conclusion from integrating green demand into the broader global balance context is that we project the global copper demand trend growth to be significantly higher in the 2020s (3.1%) versus both the 2000s (1.2%) and 2010s (2.5%). In volume terms, global refined copper demand will grow on average nearly 1Mty in the 2020s, which compares to just over 400kty in the 2010s. Over the course of the decade that additional growth in demand converts into an additional 65Mt refined copper requirement in this decade versus the previous. The addition of green electrification related demand provides a significant accelerator to global copper demand dynamics. On non-green demand areas, after a phase of above-trend growth rates in 2021/22 related to the post-pandemic cyclical recovery (~4% average annual growth rate), we see this portion of aggregate consumption decelerating to a trend close to a 2% annual growth rate over the remainder of the decade, in line with the equivalent growth rate in the 2010s. This masks some differentiation between sector, largely related to green trends. We expect grid-related demand to benefit most given the accelerated investments related to distribution requirements around renewables and EV infrastructure, while conversely traditional (ICE) transportation related demand will face a sustained phase of contraction given demand diversion towards EV.

**Exhibit 26: Global copper demand growth is set to trend at a materially higher rate in the 2020s versus the 2000/10s**

*Global copper demand growth, by decade*

**Exhibit 27: Green demand growth volumes will start to surpass previous bull cycle China demand growth from mid-decade**

*China and green copper demand growth*

Source: Woodmac, Goldman Sachs Global Investment Research
Mine supply peaks in 2024, open-ended contraction thereafter just as green demand accelerates

The other defining feature of expected copper fundamental trends in the 2020s pertains to the peak in base case mine supply in 2024 and (current) open-ended contraction thereafter. After a 5-year period of essentially no growth in mine supply up to and including 2021 (GSe 21Mt, +1.1% yoy), we expect a brief but strong phase of mine supply growth in 2022-23 (~6% average annual growth). This would, however, represent a final window for mine supply growth given global mine supply then peaks in 2024 at close to 24Mty before falling to 23Mt by 2026 and 21.5Mt by 2030 on our estimates. These production projections reflect our base case mine projections plus additional assumed supply from a proportion of known probable brownfield (70%) and greenfield (50%) projects. Probable projects are classified by Woodmac as (1) high-quality but not advanced projects operated by established producers and (2) projects owned by single asset operators with robust technical and economic qualities (but as yet not financed).

Without the inclusion of this portion of probable projects (which essentially represent a pre-approval of some likely but still unapproved projects), global mine supply would peak in 2023. How has the copper market got into this position? There’s not an absolute shortage of copper deposits; rather it is a reflection of the mining sector’s focus on deleveraging and balance sheet conservatism after the 2014-15 metals price collapse. This came after a surge in supply investment following the copper price rally in 2010-11. Committed copper related growth capex is on a downward path from 2021. There has been no indication of a pivot towards growth yet from the mining sector despite the stronger copper price environment. Given the lead times on copper projects – 2-4 years for brownfield additions (at existing mines) and 6-8 years for greenfield projects – we would note that the earliest mine level responses can emerge is into mid-decade. Given the size of deficits starting from the same point, approvals and investments in mine projects have to start now.
Cumulative metals deficits into mid-decade present elevated risk of stock depletion

The combination of the green transition based demand acceleration and peak in mine supply by mid-decade underpins a tightening path in copper fundamentals over the course of this decade. However even before these trends start to materially influence the balance, we project sizeable market deficits both this year (242kt) and then in 2022 (201kt). As we have laid out previously, these deficits reflect the tightening influence from a robust cyclical and policy driven demand environment and at least initially COVID restraining supply dynamic. The net impact of these twin metal deficits will be to reduce market inventories to the lowest level since the mid-2000s, and in turn the tightest market conditions since the same point. There will then follow a softening window in metal fundamentals in 2023 (309kt surplus) as strong mine supply supports increased metal supply, while the cyclical support recovery in demand post pandemic starts to fade. This will only be a brief softening phase as the refined market then moves back to close to balanced in 2024 (107kt surplus) before a phase of increasingly large deficits play out from 2025 (325kt deficit). On this base case path, inventories fall sharply into mid-decade but avoid depletion. However, we would note that thereafter mega sized deficits begin (2Mt in 2026, 3.6Mt in 2027) which as per the next comment, feed into the record sized long-term gap. The deficits from 2026 will have to be predominantly solved by growth in mine supply from as yet unidentified sources.

Exhibit 30: Copper market faces deficits in 2021-22, a brief surplus in 2023 before mega deficits from mid-decade

Global copper balance

Exhibit 31: Projected deficits could lead to a depletion in inventory unless prices follow a path into the mid-teens by 2025

Copper stocks by source

Long-term supply gap now at a record 8.2Mt, nearly double the gap in the mid-2000s

The final key conclusion for copper market fundamentals is with regard to the significant increase in long-term supply gap (10 year forward shortfall, 2030 for current year). We now see at a 8.2Mt shortfall, which compares 5.6Mt in Q4-20 and 4.5Mt in 2019. This is the highest long-term supply gap on record and 60% larger than the supply gap we projected in 2004/05 (for 2014/15), which we would view as comparable years to 2021 in terms of stage in bull cycle. The supply gap is essentially a 10-year forward balance, albeit with positive adjustments to mine supply projections to include a portion of probable projects (70% brownfield, 50% greenfield) as well as an extension to 20% of mine closure volume. The long-term supply gap will never be fully closed as there is an inherent lag in long dated supply responses relative to expected demand conditions on
the same time frame. However, neither can the long-term gap sustainably rise to levels, which means those long-term deficit dynamics actually evolve into nearer dated deficit outcomes. That however is the current direction of travel for the copper market. In that context, as Exhibit 33 shows, whenever the supply gap spikes higher there is a strong positive correlation with the copper price. The key increment on reducing the gap size will come from the approval of possible brownfield and greenfield mine projects, which are not included in our base case projections.

### Exhibit 32: Long-term supply gap now projected at over 8Mt by 2030
Refined copper supply and demand

![Graph showing refined copper supply and demand](source)

### Exhibit 33: Record long-term supply gap implies significant further upside to copper prices
LT supply gap and copper price

![Graph showing long-term supply gap and copper price](source)

**Solving the path to net zero for copper**

We have established that on current trends, the copper market faces both a running inventories to critical levels – if not a depletion – in solving near-term metals deficits and shortage of approved mine projects to solve the current record (and expanding) long-terms supply gap. In order to prevent these extreme scenarios, a material softening response is required in the copper market. To prevent the risk of inventory depletion by mid-decade, we see a necessary combination of near-dated positive supply response (scrap, brownfield approvals) and negative demand adjustment (substitution) to soften the profile of deficits on that time horizon. On a longer dated balance basis – and focused on the large deficits in the second half of the decade – a substantial pivot to growth investment is needed now in terms of greenfield copper mine projects to materially lower the long-term supply gap. These adjustments have to happen to prevent copper being a constraint on the energy transition, and perhaps just as important, have to start now given the multi year time lags particularly in terms of mine response.

The copper price is ultimately the means for generating these fundamental adjustments. We have modelled both scrap and substitution effects into our supply-demand balance as a function primarily of our price forecasts and other economic variables, as well as reviewing the available greenfield project economics. The immediate conclusion in this context is that current copper prices ($9,000/t) are too low to prevent a risk of inventory depletion, while our current long-term copper ($8,200/t) is not high enough to incentivise enough greenfield projects to solve the long-term gap. If copper remains at
$9,000/t through the next three years, then the resultant deficits would generate a depletion of market inventories by early 2023 (Exhibit 34). Based on our scrap and demand modeling, we believe that the most probable path for copper price from here – that both avoids depletion risk and as well as a sharp surplus swing – is to trend into the mid-teens by mid decade. This means the metal balances into mid-decade remain manageable without depletion occurring. Whether prices need to rise further post-2025, will then depend on whether the price rally has supported enough mine supply response by that stage.

Exhibit 34: Copper balance would move into stock depletion level deficits if copper prices do not trend higher as we forecast
Global copper balance

Exhibit 35: We now project copper to trade up to $15,000/t by mid-decade to mitigate depletion risks
Historical and forecasted copper price

Exhibit 36: Scrap and substitution volumes under GS base case increase sharply into mid-decade
Scrap and substitution volumes

Exhibit 37: Higher price profile modestly reduces the size of the LT supply gap, but sustained high prices key to solving via project approvals
Historical and forecasted LT supply gap

Source: Woodmac, Goldman Sachs Global Investment Research
Source: World Bank, Goldman Sachs Global Investment Research
Source: ICA, Goldman Sachs Global Investment Research
Source: Woodmac, Goldman Sachs Global Investment Research
Demand substitution: Record lost volumes by mid-decade on price extremes but limited aggregate impact

When a resource becomes scarce in an economy, profit-maximising firms naturally look to replace the scarce resource with a more plentiful substitute where technically possible, with copper no exception. Copper’s main competitor – aluminium – has similar but inferior electrical and thermal properties, allowing for imperfect substitution across a range of goods, from power cable to wiring. Yet capturing the precise rate of substitution – as a function of the relative price of copper and aluminum – faces challenges of sparse data, underlying technological shifts and the endogenous relationship between new copper growth, price and aluminium demand that can create spurious correlations. To clean the data of these secular trends, we trim our data set to analyse the marginal increases in substitution during periods of a high copper-aluminium price ratio. Given the limited length of global data series, we restrict our analysis to the US copper/aluminum consumers only. We find that in those years when the copper-aluminium price ratio is more than two standard deviations above the mean, we see a substantial (but lagged) substitution effect emerging. For example, in 1966, 1974 and 2009 when the real copper-aluminium price ratio was at 3.50, 4 and 3.4 respectively, the years after the peak in (1967, 1975) saw copper demand growth decrease by 3% and 9%. However, emblematic of the inherent instability in substitution estimates, during the high copper prices of the 1970s, copper was losing c.3% of its market share of car radiator’s a year – yet this was more driven by high oil prices incentivising manufacturers to look for ways to make car’s lighter, rather than a direct result of high copper prices.

More recently, the copper market saw a lagged substitution effect as the copper aluminium price ratio reached new highs during China’s commodity super cycle, reaching a peak of 471kt in 2007 and remaining at a high level until 2010. Going forward, we see substitution being driven in part by copper prices, but also by technological constraints. Indeed, we see substitution risk in green demand as low, partly because the physical properties of copper make substitution difficult. Although the aluminium winding wire in EVs can be used for electric motors due to its lighter weight, and similarly in wind turbines and solar, PV systems aluminium can used the transformer and transmission power cables. The lower conductivity reduces the engine efficiency and increase maintenance costs. Moreover, in almost all renewable technologies, the cost of copper is a fraction of the final cost. In construction, substituting building copper wire for aluminium, creates minimal cost savings to the overall project and stricter safety standards constrain the use of aluminium. For supply demand model, we have assumed that substitution volumes rise to new extremes given the record strength of price. We have used the peak substitution rate from previous peaks as the initial guide over 2021-23 (~500kty) before accelerated rate in 2024/25 (700kty). In other words, we assume in our model that the loss demand volumes to substitution ultimately trend to levels well above anything seen in history.
Exhibit 38: Under our base case we project a surge in substitution volumes to new record levels by the mid-2020s
Historical and forecasted net substitution volumes

Exhibit 39: Substitution from copper to aluminium will be a key channel of losses though we also expect aluminium prices to trend higher into mid-decade
Copper aluminium substitution volumes and price ratio

Source: ICA, Goldman Sachs Global Investment Research
**Scrap supply: Unable to close long-term deficit**

Scrap is often seen as the balancing residual of the copper market; able to plug deficits by incentivising short run supply surges, making the scrap response function of great concern to investors. However, it is important to distinguish the different sources of scrap, and the limits those sources have on tackling what are huge open ended deficits stretching out over half a decade. As Exhibit 40 shows, copper scrap flows from two sources: 1) ‘new scrap’ directly from the semi’s manufactures, as offcuts (tailings) of piping and wiring can be immediately melted down to be reused in the semi production process and 2) ‘old scrap’ from recycling appliances, demolishing buildings and melting copper alloys like brass.

*Exhibit 40: Copper scrap can be split into new scrap from semi-finished goods production and old scrap for the recycling of old copper containing goods*

Scrap flow model (2019 data)

‘New scrap’ supply is relatively insensitive to price, with semi’s manufacturers capturing the maximum amount of spare copper in their production process. Accordingly, this source of scrap grows only with actual copper demand and acts as a residual that reduces refined copper demand in the balance. The more important long-term driver is old copper scrap, whose supply response function can be decomposed into two parts.
First, old scrap generation from recycling copper-containing goods at the end of their life. This is a combination of the lifecycle-weighted sum of past copper consumption and the current discount rate used by households and firms when deciding whether to scrap their durable asset (car, plant, etc). Then, there is the scrap destocking effect – the pull on copper scrap inventory in scrapyards but not processed and sent to secondary copper smelters or brass mills.

An often cited argument by investors is that after the rapid growth of Chinese copper consumption in the 2000s, the world is headed for an onshore scrap surge that is likely to severely crimp primary refined copper demand. What this logic fails to take into account is that, while China’s copper growth was exceptionally strong during the 2000s, ex-China demand stagnated. In other words, China was consuming metals on behalf of other countries and global copper consumption growth didn’t jump when Chinese demand growth picked up. As a result, we expect global scrap generation growth to remain steady although we are likely to see China increasingly shift from using imported scrap to using domestically generated scrap.

A long-run model of scrap supply

To capture both these short- and long-run dynamics, we decompose total scrap supply into a structural or trend component, and a cyclical component. The structural component remains the convolution of by-sector non-parametric estimators of life-cycle distributions (see Exhibit 41) projected onto the history of by sector copper consumption, while the cyclical component (scrap supply minus trend) remains a function of the logarithm of real copper price moves and economic uncertainty (old scrap destocking) combined with new scrap supply modelled by global IP (new scrap from product tailings). Given the fact that the use of scrap can itself affect the price of copper, we construct an instrumental variable to isolate the moves in the refined copper price unrelated to scrap. Specifically, we model changes in the copper price using changes in the price of aluminium. We then use these predicted changes in the copper price in the scrap model instead of actual copper price changes.
Our estimate then comprises a scrap trend (see Exhibit 43) and an old scrap destocking cycle driven by higher prices into this decade. We find for every $1,000 increase in the real copper price, we expect to see an additional 4% deviation from the underlying growth in scrap over the next decade, or equivalent to c. 174Kty. Crucially, our model explicitly captures the fact that despite persistently higher prices, scrap supply and scrap destocking remain constrained by physical logistics that limit the size of the positive output gap, yet account for the average growth in potential scrap over time. Moreover, we would expect scrap stocks to be run low should demand surprise to the upside and the open-ended deficit persist. Net, our scrap analysis shows how, even with short-cycle scrap supply aggressively responding to price action, green demand will have force prices substantially higher in order to drive sufficient greenfield expansion and demand destruction to balance the market by 2030.

Exhibit 43: We model copper scrap as a deviation from the latent potential scrap supply...
Scrap supply model

Exhibit 44: ...as a function of prices and uncertainty

Mine supply response: Incentive price of $10,000/t needed to support enough projects to solve LT gap

The argument for higher near-term copper prices has been underpinned by the need to limit inventory depletion risks into mid-decade via scrap and demand substitution responses. However, the copper market also faces a record long-term supply gap reflecting the impact of green electrification driving an accelerated trend in global demand contrasting with a peak in base case mine supply. One step towards reducing the LT supply gap relates to the knock on impact from the near-term upswing in price and softening adjustments into mid-decade. If there were to be no increase from current price levels, then the gap would be close to 9.5Mt. However, on our new price forecasts, the near-dated softening effects on the balance mean the LT supply gap falls to close 8.2Mt. Even with that reduction, this remains a record sized long-term gap and double the size of gap that triggered the bull market in the early 2000s.

The second step is actually then solving that gap predominantly from what are classified as ‘possible’ brownfield and greenfield copper mine project. These are defined by Woodmac as current low priority development projects for established producers as well as projects owned by aspirant companies at a pre-feasibility stage with marginal economics. The total listed global possible brownfield and greenfield copper projects
currently amount to 14.5Mt, which means that close to 60% of these low priority projects will ultimately need to be developed into commercial production. However, only 7Mt of that project capacity has been costed and the incentive price of the highest cost project (on an assumed 12% IRR) is just over $10,000/t. We would note that there has been a near complete absence of material copper project approvals from the mining sector so far in 2021.

Exhibit 45: Available project data suggests a long-term copper price near $10,000/t is needed to incentivise to enough approvals to mitigate the record LT gap

Risk-adjusted PIP curves

Exhibit 46: Cuts to exploration and early stage project development mean the size and number of copper projects is substantially lower than a decade ago

Production capability and number of copper projects

Source: Woodmac, Goldman Sachs Global Investment Research

New supply technology risk: Is there a shale or NPI equivalent risk for copper in the 2020s?

A final consideration for the copper markets path to solving the record forward deficits balances relates to the possibility for technology to generate a step change in production. As evidenced by shale oil, smart farming or nickel pig iron (NPI), new production technologies can have a critical influence on commodity fundamentals and price dynamics. From a historical perspective, the most obvious example of this in the copper market was the emergence of a new production path called leach-solvent extraction-electrowinning (SX/EW) in the early 1980s. Copper’s dominant production path up to that point has been via a pyrometallurgical process, which starts with mining ore then concentrating and finally the smelting and refining stage to produce cathode. However, SX/EW enabled miners to produce copper from oxidised ore and waste materials, which was not possible via the conventional smelting process, while avoiding the smelting stage. SX/EW copper production amounted to 690kt in 1992 (7% global mine supply) but by 2015 had risen to 3.8Mt (20% global mine supply), though it is now expected to fall to 2.9Mt by 2025 as many operations taper volumes. Moving to the current backdrop, the evidence suggests there is no near-term equivalent to SX/EW’s emergence in the 1980s, but rather a number of marginal innovations that will offer some improvement on efficiency, sustainability and cost without material aggregate impact on supply dynamics. More material supply innovation could yet emerge, though even if the anticipated price surge triggers an as yet unidentified substantive new technology, typical lags in mass adoption mean this is an improbable fundamental influence until at least well into the second half of the decade.
Assessing the possible copper price scenarios on a path to solving scarcity

Our analysis of green copper demand, its impact on the fundamental outlook and, ultimately, the path to preventing scarcity has resulted in a significant upgrade to our price forecast. This means the metal balances into mid-decade remain manageable without depletion occurring. Importantly, as knock on this then reduces the long-term supply gap to a level that we believe this higher price level can then solve on the known set of potential greenfield projects. However, we would accept there is an elevated margin of error regarding the precise price path over the next 5 years. We believe the critical point to make in this context is that copper prices cannot remain at current levels or a lack softening effects would mean the market depletes before it can solve the green demand surge via higher mine supply into the latter half of the decade.

Modeling for a scenario where the copper remains a $9,000/t commodity (Exhibit 48) shows that the market would face inventory depletion risk by 2023. In other words, a lack of incremental softening effects from scrap supply increase and demand substitution mean that outcome is not realistic. However, where reality could differ from our base case is the timing on when the copper price works to solve the tightness. One alternative scenario could be that there is a late realisation of the scarcity risks and the next leg higher in price takes place closer to mid-decade than now (Exhibit 49). The problem with this scenario is that inventories will be drawn to critically low levels before that price spike plays, which suggests it is unlikely since prices are unlikely to remain unmoved with such an inventory trend. The other possible scenario is that copper prices spike over the next two years to the mid/high teens in preemption of the prospective deficits (Exhibit 50). The issue with this scenario is that the copper market will swing into very large surpluses over the next 3 years, which would be a material headwind to price and suggests that such price levels would then be challenged.

Exhibit 47: Under the GS base case near-term depletions risk are mitigated by a trend higher to $12,000/t by 2022 and then $15,000/t by 2025

Source: Woodmac, Goldman Sachs Global Investment Research

Exhibit 48: Copper balance if prices stay at $9,000/t - inventory depletion by 2022 means prices remaining at these levels is not feasible...

Source: Woodmac, Goldman Sachs Global Investment Research
**Exhibit 49: Copper price drifts lower into 2022 ($8,000/t), then spikes to teens in 2023 - depletion occurs before price spike softens market**

![Global Copper Balance Chart]

**Exhibit 50: Market overshoots near term to $20,000/t by 2023 - no tightness and huge surpluses mean this price rally is unlikely to actually materialise**

![Global Copper Balance Chart]

Source: Woodmac, Goldman Sachs Global Investment Research

### GS Copper supply demand balance

**Exhibit 51: Global supply demand copper balance out to 2025**

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<td>-201</td>
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<td>-325</td>
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<td>Current Dollars ($/t)</td>
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<td>6532</td>
<td>6000</td>
<td>6067</td>
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<td>539</td>
<td>544</td>
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Source: Goldman Sachs Global Investment Research
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Reg AC

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