

Consumer and Investment Management Division

SARS-Coronavirus-2 / COVID-19: An Update on Developments in Europe

March 26, 2020

Investment Strategy Group

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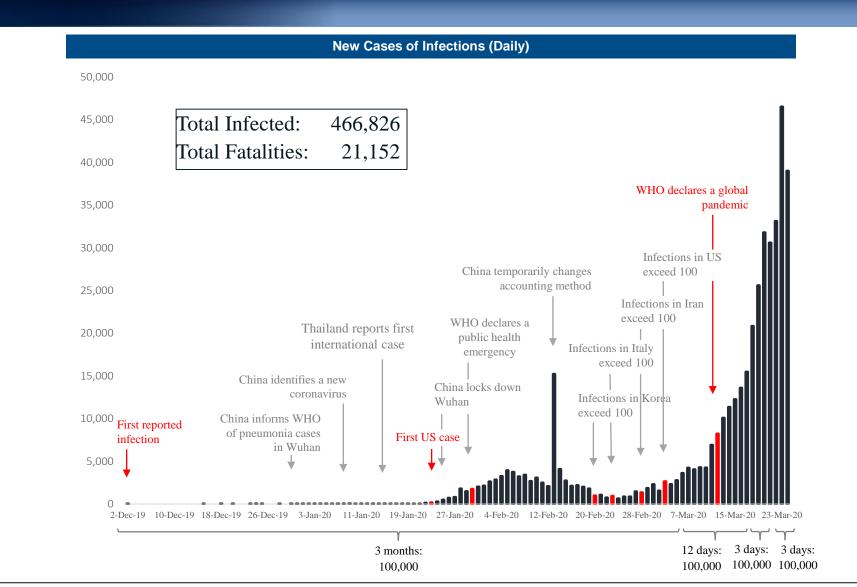
Overview of Today's Call



• Update on SARS-Coronavirus-2

•	Outlook on SARS-Coronavirus-2 at	David Heymann, MD, Professor of Infectious Disease Epidemiology the London School of Hygiene and Tropical Medicine
•	Economic Impact	Sven Jari Stehn, Managing Director, Goldman Sachs Global Investment Research
•	Monetary and Fiscal Policy Response	Silvia Ardagna, Managing Director, Goldman Sachs Investment Strategy Group
•	Market Implications	Peter Oppenheimer, Managing Director, Goldman Sachs Global Investment Research



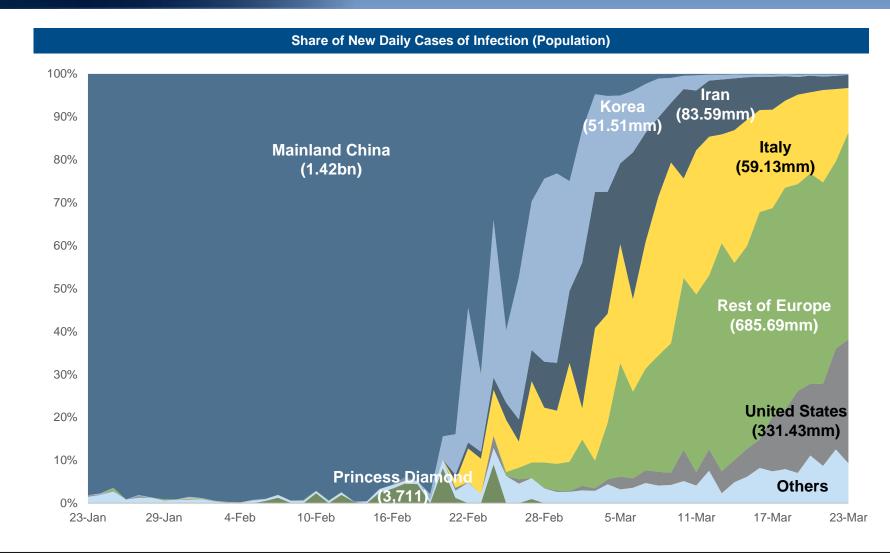


* As of March 25, 2020

Source: Investment Strategy Group, WHO, CDC, National Health Commission of People's Republic of China, John Hopkins University.

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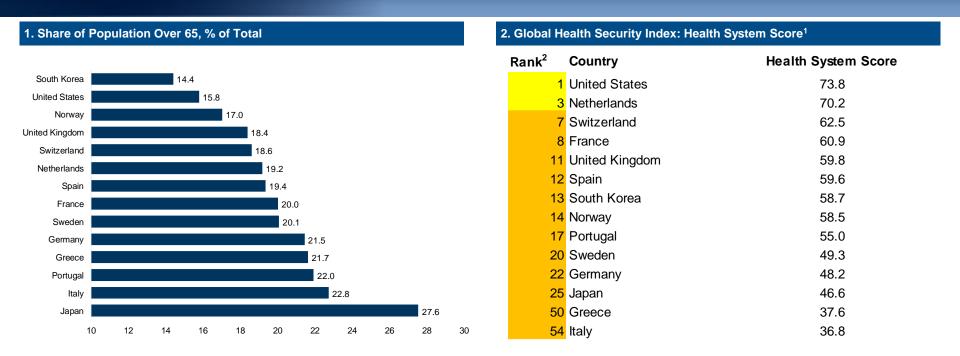
Select Nations, Population Size, Infections, Fatalities, and Date of 1st Infection

	Population	Total Infections	Infections per million people	Fatalities	Fatalities per million people	Date of 1st Infection
China	1,420,000,000	81,218	57	3,281	2.3	2 December 2019
South Korea	51,510,000	9,137	177	126	2.4	20 January
Japan	126,500,000	1,307	10	45	0.4	20 January
United States	331,430,000	60,115	181	827	2.5	21 January
France	65,720,000	25,583	389	1,331	20.3	25 January
Germany	82,540,000	37,323	452	206	2.5	28 January
Italy	59,130,000	74,386	1,258	7,503	126.9	31 January
United Kingdom	67,330,000	9,640	143	465	6.9	31 January
Spain	46,460,000	47,610	1,025	3,647	78.5	1 February
Switzerland	8,670,000	10,897	1,257	153	17.6	25 February
The Netherlands	17,180,000	6,438	375	356	20.7	27 February

Healthcare Across Countries

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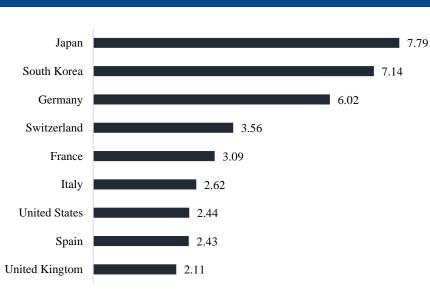
 The Health System assessment - part of the Global Health Security index¹ by Johns Hopkins - places Italy below major European countries and the US in terms of overall sufficiency and robustness of the health system in dealing with a pandemic.

^{1.} Global Health Security Index is a comprehensive assessment of health security capabilities across countries. The health system score assesses whether the health system is sufficient and robust to treat the sick and protect health workers. 2. Out of 195 countries studied. Source: Investment Strategy Group, OECD, Nuclear Threat Initiative, Johns Hopkins Center for Health Security, The Economist Intelligence Unit.

Healthcare Across Countries (cont.)

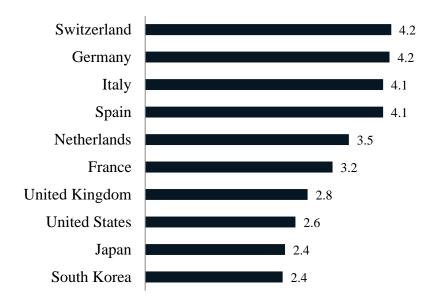
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1. Hospital Beds: Acute Care (per 1,000 Inhabitants)

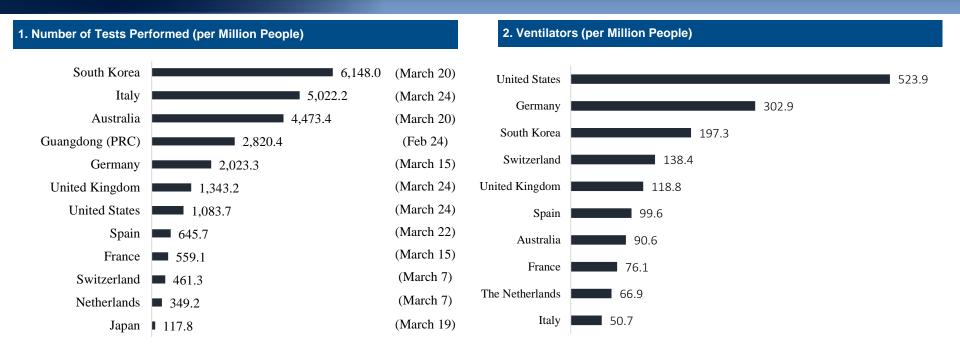
2. Number of Physicians (per Thousand People)



Healthcare Across Countries (cont.)

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- According to a comprehensive WHO-China study of 55,924 cases in China (through 20 Feb):
 - 80% of infection cases were mild to moderate (which included non-pneumonia and pneumonia cases);
 - 13.8% were severe (dyspnea, respiratory frequency ≥30/minute, blood oxygen saturation ≤93%, PaO2/FiO2 ratio 50% of the lung field within 24-48 hours); and
 - o 6.1% were critical (respiratory failure, septic shock, and/or multiple organ dysfunction/failure).
- About a quarter of severe and critical cases required mechanical ventilation while the remaining 75% required only oxygen supplementation.

The Estimated Case Fatality Rate has Increased Since the Initial Days of the Outbreak, but Varies Considerably by Location and Age

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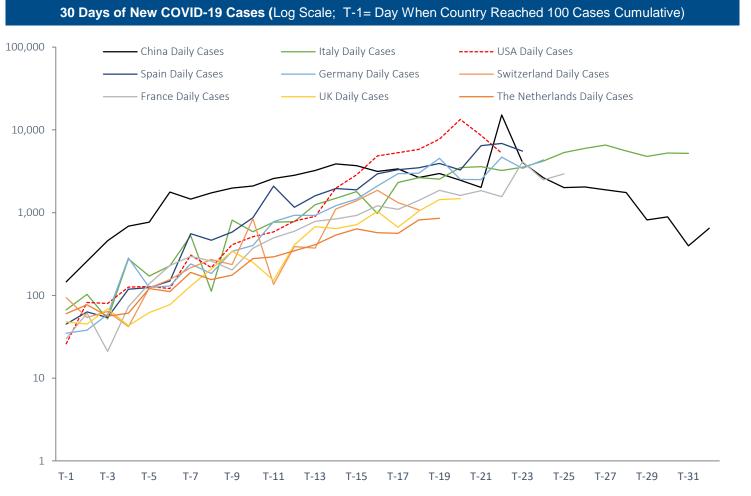




- 20-Jan 24-Jan 28-Jan 1-Feb 5-Feb 9-Feb 13-Feb17-Feb21-Feb25-Feb29-Feb 4-Mar 8-Mar 12-Mar16-Mar20-Mar24-Mar
- The estimated case fatality rate of SARS-CoV-2 has increased steadily, reaching 4.531% based on current data, but continues to remain significantly lower than for SARS (10%) or MERS (34%). As the outbreak evolves, the fatality rate is likely to fluctuate.
- Fatality rate varies considerably by location, and it is generally higher among older adults, among males, and those with pre-existing conditions (cardiovascular disease, diabetes, and chronic respiratory disease).

As of March 24, 2020. Source: WHO, National Health Commission of the People's Republic of China; Korea's CDC; John Hopkins University, Washington Post, Investment Strategy Group





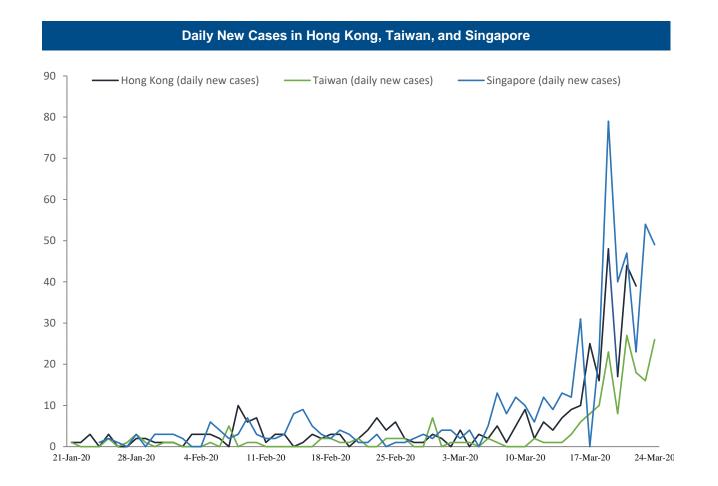
T-1 for mainland China is 23 January when the National Health Commission of the People's Republic of China and the World Health Organization started publishing more comprehensive data.

As of March 24, 2020.

Source: Investment Strategy Group; WHO; John Hopkins University; Washington Post; New York Times; NHC of People's Republic of China

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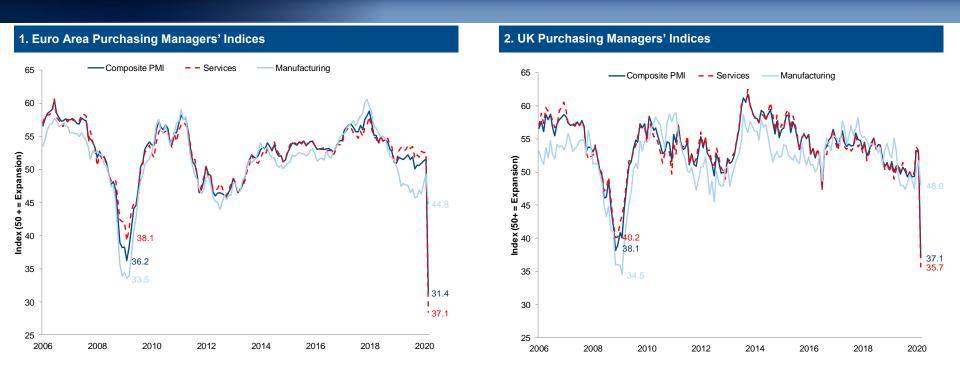


Economic Impact: Europe is Already in Recession

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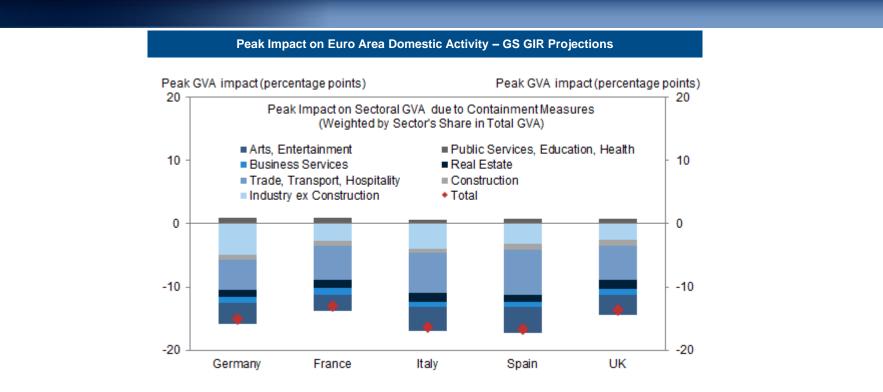
- Early survey indicators combined with anecdotal evidence of steep declines in activity suggest that the strict containment measures have already pushed the Euro Area and the UK into a deep recession.
- March business surveys signal sharp contraction in activity, particularly in the services sector.
- The Purchasing Managers Index (PMI) closely linked to GDP growth has recorded the sharpest decline on record in March, in both the Euro area and the UK. The latest composite PMI levels are below those registered during the Global Financial Crisis.

Economic Outlook: Activity to Drop Sharply in H1

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- Goldman Sachs Global Investment Research (GIR) has downgraded their European growth outlook sharply since the start of the outbreak.
- The growth disruption is expected to be driven by:
 - a hit to domestic demand
 - a disruption of supply chains
 - a hit to foreign demand

Economic Outlook: Sharp Recession in H1, Recovery Later in the Year

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Latest

7.8

8.5

6.4

7.9

8.5

7.3

5.3

2021

Pre-Virus

1.3

1.4

1.4

0.7

1.7

2.1

2.4

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2. GS GIR Annual GDP Growth Projections across Countries

2020

Latest

-9.0

-8.9

-7.4

-11.6

-9.7

-7.5

-3.8

Pre-Virus

1.0

0.9

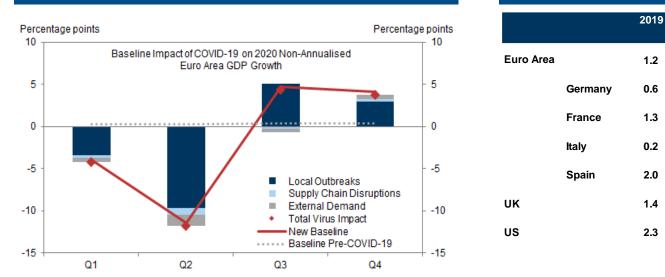
1.1

0.2

1.8

1.0

2.3



1. Outlook on Euro Area 2020 Growth – GS GIR Projections

- GIR now expects a contraction of Euro area real GDP of 4% in Q1 and 11.4% in Q2, but a recovery thereafter.
- The Q2 contraction in Euro area growth would be more than three times bigger than that seen at the depth of the Global Financial Crisis in 2009Q1. This would push the full-year 2020 growth rate to -9% yoy.
- In the UK, GIR also look for sharp declines in Q1 and Q2, resulting in full-year 2020 growth at -7.5%.

ECB and BoE Monetary Policy Measures

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- €750bn (6.5% of GDP) Pandemic Emergency Asset
 Purchase Program (PEPP) launched:
 - Comprised of government and private sector purchases
 - Greek bonds included in PEPP, despite the country's sub-investment grade rating
 - Increased flexibility in PEPP purchases across time, asset classes and jurisdictions
- €120bn (1% of GDP) Additional Asset Purchases under Existing Asset Purchase Program
- Corporate purchases expanded to include non-financial Commercial Paper
- Lending Facilities:
 - Additional Long-Term Refinancing Operations for banks
 - More attractive terms for the Existing Targeted Long-Term Refinancing Operations for banks

"The Governing Council will do everything necessary within its mandate. The Governing Council is fully prepared to increase the size of its asset purchase programmes and adjust their composition, by as much as necessary and for as long as needed"

ECB Policy Statement 18 March 2020

2. Bank of England: Key Measures Announced

- Policy Rate reduced from 0.75% in February 2020 to 0.10% currently
- £200bn (9% of GDP) Asset Purchase Program launched:
 - Comprised of government and corporate purchases
- Covid Corporate Financing Facility
 - Purchases of commercial paper up to one-year maturity
- Lending Facilities:
 - New Term Funding Scheme for banks with additional incentives for lending to SMEs

"The Bank is coordinating its actions with those of HM Treasury in order to ensure that our initiatives are complementary and that they will, collectively, have maximum impact, consistent with our independent responsibilities"

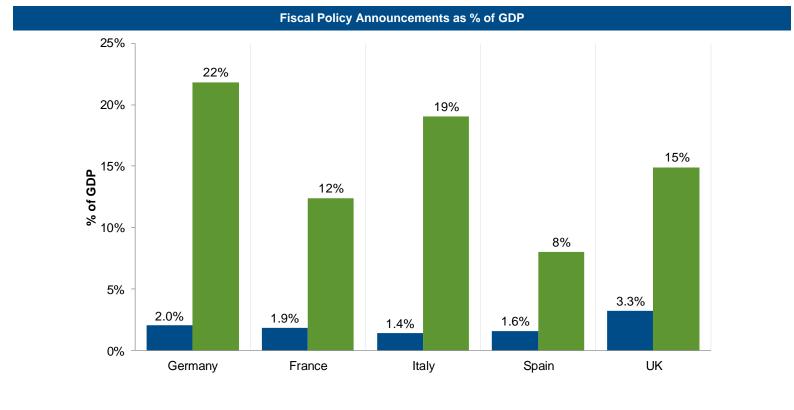
BoE Policy Statement 11 March 2020

Summary of European Fiscal Measures

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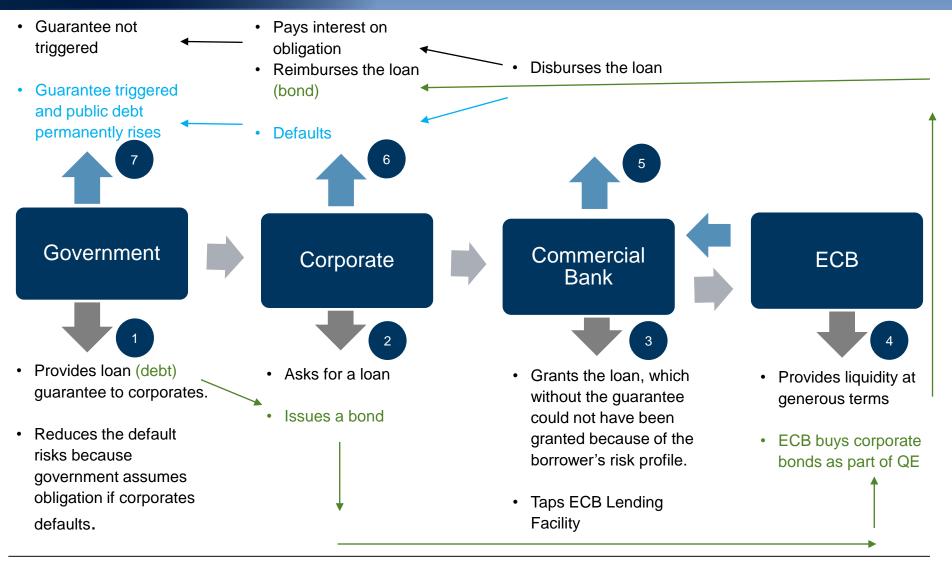
Fiscal Measures (excluding automatic stabilisers)

Loan and Debt Guarantees

How Do Government Guarantees Work

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Note: Simplified example of how government loan and debt guarantees work.

Sources: Investment Strategy Group.

Detailed Fiscal Measures in Selected Countries

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EUR 45 bn for health spending, work-subsidy scheme for employees and self-employed, tax deferrals or	BN of Local Currency	E % of GDP(3N of Local Currency	% of GDP	
				% of GDP	
cancellation for companies	45	1.9	300	12.4	
EUR 300bn of loan guarantees	70	0.0	750	04.0	
EUR 20bn for health spending, transfers to households and work-subsidy scheme	70	2.0	750	21.8	
EUR 550bh Ioan guarantees EUR 200bh Economic Stabilisation Fund (ESF)					
EUR 25bn for health spending, transfers to households, work-subsidy scheme , tax and utility bill deferrals for companies	25	1.4	340	19.0	
EUR 340bn loan guarantees					
EUR 20bn for health spending, unemployment benefits, work-subsidy scheme, zero social security tax for small businesses	20	1.6	100	8.0	
EUR 100bn loan guarantees					
GBP 72bn for health spending, sick-pay leave, unemployment benefits, job retention scheme, tax cancellation or deferrals for SMEs	72	3.3	330	14.9	
GBP 330 loan guarantees					
	EUR 50bn as direct transfers to SMEs EUR 20bn for health spending, transfers to households and work-subsidy scheme EUR 550bn loan guarantees EUR 200bn Economic Stabilisation Fund (ESF) EUR 25bn for health spending, transfers to households, work-subsidy scheme , tax and utility bill deferrals for companies EUR 340bn loan guarantees EUR 20bn for health spending, unemployment benefits, work-subsidy scheme, zero social security tax for small businesses EUR 100bn loan guarantees GBP 72bn for health spending, sick-pay leave, unemployment benefits, job retention scheme, tax cancellation or deferrals for SMEs	EUR 50bn as direct transfers to SMEs EUR 20bn for health spending, transfers to households and work-subsidy scheme70EUR 550bn loan guarantees EUR 200bn Economic Stabilisation Fund (ESF)25EUR 25bn for health spending, transfers to households, work-subsidy scheme , tax and utility bill deferrals for companies25EUR 340bn loan guarantees25EUR 20bn for health spending, unemployment benefits, work-subsidy scheme, zero social security tax for small businesses20EUR 100bn loan guarantees20GBP 72bn for health spending, sick-pay leave, unemployment benefits, job retention scheme, tax cancellation or deferrals for SMEs72	EUR 50bn as direct transfers to SMEs EUR 20bn for health spending, transfers to households and work-subsidy scheme702.0EUR 550bn loan guarantees EUR 200bn Economic Stabilisation Fund (ESF)251.4EUR 25bn for health spending, transfers to households, work-subsidy scheme , tax and utility bill deferrals for companies251.4EUR 340bn loan guarantees201.6EUR 20bn for health spending, unemployment benefits, work-subsidy scheme, zero social security tax for small businesses201.6EUR 100bn loan guarantees723.3	EUR 50bn as direct transfers to SMEs EUR 20bn for health spending, transfers to households and work-subsidy scheme702.0750EUR 550bn loan guarantees EUR 200bn Economic Stabilisation Fund (ESF)251.4340EUR 25bn for health spending, transfers to households, work-subsidy scheme , tax and utility bill deferrals for companies251.4340EUR 340bn loan guarantees201.6100EUR 20bn for health spending, unemployment benefits, work-subsidy scheme, tax cancellation small businesses201.6100EUR 100bn loan guarantees203.3330	

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- EUR 37bn for Coronavirus Response Investment Initiative
- EUR 800mn health spending
- EUR 179mn support to dismissed workers and self-employed

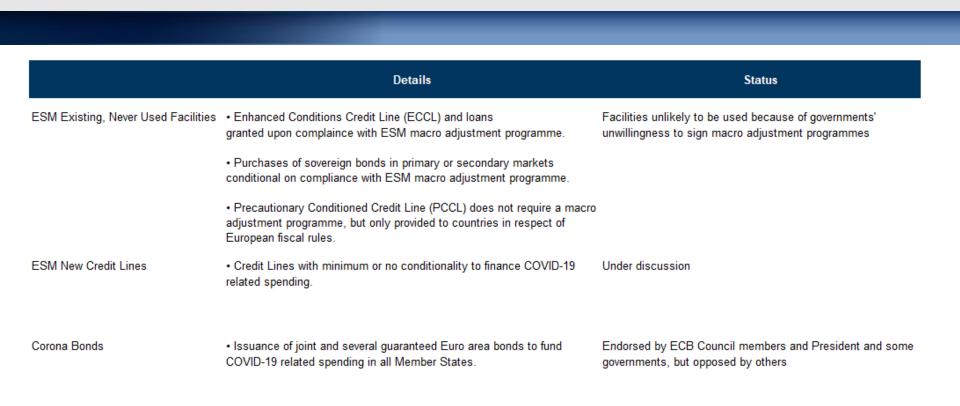
EUR 1bn Ioan guarantees to the European Investment Fund to support ~EUR 8 bn of Ioans to SMEs

- The scale of EU-wide fiscal measures implemented so far is minimal and the financial burden of the fiscal response has been left to Member States' national budgets.
- The EU-wide response has been limited to
 - relaxing state aid and fiscal rules
 - diverting funds (indicated in the table above), previously earmarked for other types of projects, to COVID-19 related spending.

Policy Tools Under Discussion in the Euro Area

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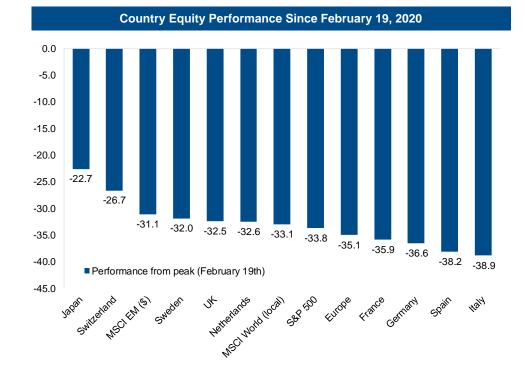
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Market Performance

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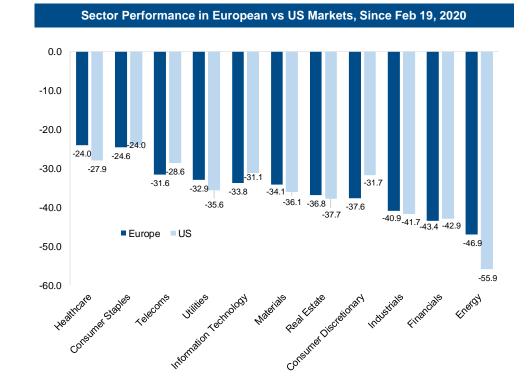


- Similar to equity markets in other regions, nearly every European equity market has fallen by more than 30% from their February peak level.
- Equity markets of countries with the highest rates of infection, such as Italy, have fared worst.

Market Performance (Cont'd.)

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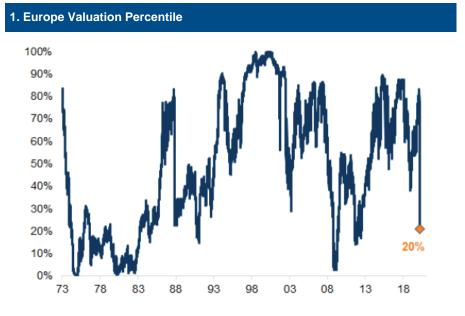




• Similar to the US, the worst performing sectors in Europe have been energy, financials and industrials, while defensive sectors (healthcare, consumer staples, and telecom) have declined the least.

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2. Returns Following Valuation Readings in Each Percentile Range

Avg valua	ation %ile	Avg fwd return					
from	to	3m	6m	12m	24m		
0%	10%	4%	11%	22%	38%		
10%	20%	5%	9%	17%	34%		
20%	30%	4%	7%	16%	39%		
30%	40%	1%	3%	8%	17%		
40%	50%	1%	-1%	1%	11%		
50%	60%	2%	5%	11%	24%		
60%	70%	3%	6%	9%	22%		
70%	80%	1%	3%	7%	15%		
80%	90%	0%	0%	0%	2%		
90%	100%	1%	2%	2%	1%		

- European equity valuations stand in their bottom quintile, which have historically proceeded positive returns.
- GIR notes that low valuations on their own are not a trigger for a recovery, however.
- Evidence that containment measures are working, especially in Italy, and confidence in the ability of policy makers to provide an economic stop-gap, especially for smaller companies, are also necessary for a recovery.



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Disclosures

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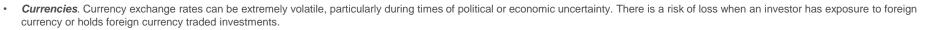
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 the countries of domicile of the issuers of the securities and/or the jurisdiction in which these securities are traded. In addition, investors in securities such as ADRs/GDRs, whose values are
 influenced by foreign currencies, effectively assume currency risk.
- Options. Options involve risk and are not suitable for all investors. The purchase of options can result in the loss of an entire investment and the risk of uncovered options is potentially unlimited. You must read and understand the current Options Disclosure Document before entering into any options transactions. The booklet entitled Characteristics and Risk of Standardized Options can be obtained from your PWM team or at http://www.theocc.com/about/publications/character-risks.jsp.. A secondary market may not be available for all options. Transaction costs may be significant in option strategies that require multiple purchases and sales of options, such as spreads. Supporting documentation for any comparisons, recommendations, statistics, technical data, or othe http://www.theoce.com/about/publications/character-risks.jsp. A secondary market may not be available for all options. Transaction costs may be significant in option strategies that require multiple purchases and sales of options, such as spreads. Supporting documentation for any comparisons, recommendations, statistics, technical data, or othe http://www.theoce.com/about/publications/character-risks.jsp. A secondary market may not be available for all options. Transaction costs may be significant in option strategies that require multiple purchases and sales of options, such as spreads. Supporting documentation for any comparisons, recommendations, statistics, technical data, or othe http://www.theoce.com/about/publications/character-risks.jsp. A secondary market may not be available for all options, such as spreads. Supporting documentation for any comparisons, recommendations, statistics, technical data, or othe <a href="http://www.theoce.

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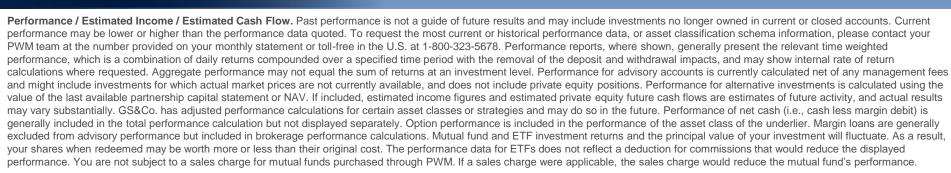
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make any representation or warranty regarding either the advisability of investing in securities (generally or specifically) or regarding the	1 vear	6.17%	4.61%	1.56%
ability of the index to track market performance. Contact your PWM team for more information.	li year	0.17 /0	4.0170	1.50 %
The following table provides an example of the effect of management and incentive fees on returns. The magnitude of the difference	2 years	12.72%	9.43%	3.29%
between gross-of fee and net-of-fee returns will depend on a variety of factors, and the example has been simplified.	10 years	81.94%	56.89%	25.05%

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