# GOLDMAN, SACHS & CO. AND SUBSIDIARIES Consolidated Financial Statements As of May 25, 2007

(unaudited)

# CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

# As of May 25, 2007 (in millions)

### **Assets**

| Cash and cash equivalents  | \$ | 2,798    |
|--|----|----------|
| Cash and securities segregated for regulatory and other purposes   |    | 45,127   |
| Receivables from brokers, dealers and clearing organizations   |    | 11,220   |
| Receivables from customers and counterparties  |    | 29,407   |
| Collateralized agreements:   |    |          |
| Securities borrowed  |    | 298,323  |
| Financial instruments purchased under agreements to resell, at fair value  |    | 38,738   |
| The state of the s |    | 00,.00   |
| Financial instruments owned, at fair value   |    | 86,876   |
| Financial instruments owned and pledged as collateral, at fair value   |    | 28,088   |
| Total financial instruments owned, at fair value   |    | 114,964  |
| Total intariotal motivations owned, at fair value  |    | 111,001  |
| Other assets   |    | 8,713    |
| Total assets   | \$ | 549,290  |
| 100000   | Ψ  | 010,200  |
|  |    |          |
| Liabilities and Partners' Capital  |    |          |
| Liabilities and Farthers Capital   |    |          |
| Unsecured short-term borrowings, including the current portion of  |    |          |
| unsecured long-term borrowings, including the current portion of   | Ф  | 17,567   |
|  | \$ | 16,733   |
| Payables to brokers, dealers and clearing organizations  |    | •        |
| Payables to customers and counterparties   |    | 119,257  |
| Collateralized financings:   |    | 400.005  |
| Securities loaned  |    | 166,295  |
| Financial instruments sold under agreements to repurchase, at fair value   |    | 84,593   |
| Other secured financings   |    | 44,229   |
| Financial instruments sold, but not yet purchased, at fair value   |    | 69,860   |
| Other liabilities and accrued expenses   |    | 8,804    |
| Unsecured long-term borrowings   |    | 1,875    |
|  |    | 529,213  |
|  |    |          |
| Commitments, contingencies and guarantees  |    |          |
|  |    |          |
| Subordinated borrowings  |    | 14,750   |
|  |    |          |
| Partners' capital  |    |          |
| Partners' capital  |    | 5,270    |
| Accumulated other comprehensive income   |    | 57       |
| Total partners' capital  |    | 5,327    |
| Total liabilities and partners' capital  |    | 549,290  |
| Total natinated and partitions supraint  | Ψ  | J-10,200 |

The accompanying notes are an integral part of the statement of financial condition.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

### Note 1. Description of Business

Goldman, Sachs & Co. (GS&Co.), a limited partnership registered as a U.S. broker-dealer and futures commission merchant, together with its consolidated subsidiaries (collectively, the firm), is a subsidiary of The Goldman Sachs Group, Inc. (Group Inc.), a Delaware corporation. The firm is a leading investment banking, securities and investment management firm that provides a wide range of services worldwide to a substantial and diversified client base that includes corporations, financial institutions, governments and high-net-worth individuals.

The firm's activities are as follows:

- Investment Banking. The firm provides a broad range of investment banking services to a
  diverse group of corporations, financial institutions, investment funds, governments and
  individuals.
- Trading and Principal Investments. The firm facilitates client transactions with a diverse
  group of corporations, financial institutions, investment funds, governments and individuals
  and takes proprietary positions through market making in, trading of and investing in fixed
  income and equity products, currencies and derivatives on these products. In connection
  with the firm's merchant banking and other investing activities, the firm makes principal
  investments.
- Asset Management and Securities Services. The firm provides investment advisory and
  financial planning services and offers investment products (primarily through separate
  accounts and funds) across all major asset classes to a diverse group of institutions and
  individuals worldwide and provides prime brokerage services, financing services and
  securities lending services to institutional clients, including hedge funds, mutual funds,
  pension funds and foundations, and to high-net-worth individuals worldwide.

### **Note 2. Significant Accounting Policies**

#### **Basis of Presentation**

This consolidated statement of financial condition includes the accounts of GS&Co. and all other entities in which the firm has a controlling financial interest. All material intercompany transactions and balances have been eliminated.

The firm determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity, a variable interest entity (VIE) or a qualifying special-purpose entity (QSPE) under generally accepted accounting principles.

• Voting Interest Entities. Voting interest entities are entities in which (i) the total equity investment at risk is sufficient to enable the entity to finance its activities independently and (ii) the equity holders have the obligation to absorb losses, the right to receive residual returns and the right to make decisions about the entity's activities. Voting interest entities are consolidated in accordance with Accounting Research Bulletin (ARB) No. 51, "Consolidated Financial Statements," as amended. ARB No. 51 states that the usual condition for a controlling financial interest in an entity is ownership of a majority voting

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

interest. Accordingly, the firm consolidates voting interest entities in which it has a majority voting interest.

• Variable Interest Entities. VIEs are entities that lack one or more of the characteristics of a voting interest entity. A controlling financial interest in a VIE is present when an enterprise has a variable interest, or a combination of variable interests, that will absorb a majority of the VIE's expected losses, receive a majority of the VIE's expected residual returns, or both. The enterprise with a controlling financial interest, known as the primary beneficiary, consolidates the VIE. In accordance with Financial Accounting Standards Board (FASB) Interpretation (FIN) No. 46-R, "Consolidation of Variable Interest Entities," the firm consolidates VIEs for which it is the primary beneficiary.

The firm determines whether it is the primary beneficiary of a VIE by first performing a qualitative analysis of the VIE that includes a review of, among other factors, its capital structure, contractual terms, which interests create or absorb variability, related party relationships and the design of the VIE. Where qualitative analysis is not conclusive, the firm performs a quantitative analysis. For purposes of allocating a VIE's expected losses and expected residual returns to its variable interest holders, the firm utilizes the "top down" method. Under that method, the firm calculates its share of the VIE's expected losses and expected residual returns using the specific cash flows that would be allocated to it, based on contractual arrangements and/or the firm's position in the capital structure of the VIE, under various probability-weighted scenarios.

- QSPEs. QSPEs are passive entities that are commonly used in mortgage and other securitization transactions. Statement of Financial Accounting Standards (SFAS) No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," sets forth the criteria an entity must satisfy to be a QSPE. These criteria include the types of assets a QSPE may hold, limits on asset sales, the use of derivatives and financial guarantees, and the level of discretion a servicer may exercise in attempting to collect receivables. These criteria may require management to make judgments about complex matters, including whether a derivative is considered passive and the degree of discretion a servicer may exercise. In accordance with SFAS No. 140 and FIN No. 46-R, the firm does not consolidate QSPEs.
- **Equity-Method Investments.** When the firm does not have a controlling financial interest in an entity but exerts significant influence over the entity's operating and financial policies (generally defined as owning a voting interest of 20% to 50%) and has an investment in common stock or in-substance common stock, the firm accounts for its investment in accordance with the equity method of accounting prescribed by Accounting Principles Board (APB) Opinion No. 18, "The Equity Method of Accounting for Investments in Common Stock." For investments acquired subsequent to the adoption of SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities," the firm generally has elected to apply the fair value option in accounting for such investments. See "— Recent Accounting Developments" for a discussion of the firm's adoption of SFAS No. 159.
- Other. If the firm does not consolidate an entity or apply the equity method of accounting, the firm accounts for its investment at fair value.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

Unless otherwise stated herein, all references to May 2007 refer to the firm's fiscal period ended, or the date, as the context requires, May 25, 2007.

### **Use of Estimates**

These consolidated financial statements have been prepared in accordance with generally accepted accounting principles that require management to make certain estimates and assumptions. The most important of these estimates and assumptions relate to fair value measurements and the provision for potential losses that may arise from litigation and regulatory proceedings and tax audits. Although these and other estimates and assumptions are based on the best available information, actual results could be materially different from these estimates.

**Financial Instruments.** "Total financial instruments owned, at fair value" and "Financial instruments sold, but not yet purchased, at fair value" are reflected in the consolidated statement of financial condition on a trade-date basis and consist of financial instruments carried at fair value or amounts that approximate fair value. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The firm adopted SFAS No. 157, "Fair Value Measurements," as of the beginning of 2007. SFAS No. 157 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under SFAS No. 157 are described below:

### Basis of Fair Value Measurement

| Level 1 | Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;                                      |
|---------|--|
| Level 2 | Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability;         |
| Level 3 | Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity). |

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. See "— Recent Accounting Developments" for a discussion of the impact of adopting SFAS No. 157.

In determining fair value, the firm separates its "Financial instruments owned, at fair value" and its "Financial instruments sold, but not yet purchased, at fair value" into two categories: cash instruments and derivative contracts.

• Cash Instruments. The firm's cash instruments are generally classified within level 1 or level 2 of the fair value hierarchy because they are valued using quoted market prices,

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency. The types of instruments valued based on quoted market prices in active markets include most U.S. government and agency securities, many other sovereign government obligations, liquid mortgage products, active listed equities and most money market securities. Such instruments are generally classified within level 1 of the fair value hierarchy. As required by SFAS No. 157, the firm does not adjust the quoted price for such instruments, even in situations where the firm holds a large position and a sale could reasonably impact the quoted price. The types of instruments valued based on quoted prices in markets that are not active, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency include most investment-grade and high-yield corporate bonds, less liquid mortgage products, less liquid listed equities, state, municipal and provincial obligations. Such instruments are generally classified within level 2 of the fair value hierarchy.

Certain cash instruments are classified within level 3 of the fair value hierarchy because they trade infrequently and therefore have little or no price transparency. Such instruments include highly distressed debt, and private equity and real estate investments. Where the firm is unable to substantiate the significant valuation inputs and assumptions to corroborative market data, the transaction price is used as management's best estimate of fair value at inception. Accordingly, when a pricing model is used to value such an instrument, the model is adjusted so that the model value at inception equals the transaction price. Subsequent to inception, management only changes level 3 inputs and assumptions when corroborated by evidence such as transactions in similar instruments, completed or pending third-party transactions in the underlying investment or comparable entities, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt capital markets, and changes in financial ratios or cash flows.

For positions that are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used.

• Derivative Contracts. Derivative contracts can be exchange-traded or over-the-counter (OTC). Exchange-traded derivatives typically fall within level 1 or level 2 of the fair value hierarchy depending on whether they are deemed to be active or not. The firm generally values exchange-traded derivatives within portfolios using models which calibrate to market clearing levels and eliminate timing differences between the closing price of the exchange-traded derivatives and their underlying cash instruments. In such cases, exchange-traded derivatives are classified within level 2 of the fair value hierarchy.

OTC derivatives are valued using models. The selection of a particular model to value an OTC derivative depends upon the contractual terms of, and specific risks inherent in, the instrument as well as the availability of pricing information in the market. The firm generally uses similar models to value similar instruments. Where possible, the firm verifies the values produced by its pricing models to market transactions. Valuation models require a variety of inputs, including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates and correlations of such inputs. For OTC derivatives that trade in liquid markets, such as generic forwards, swaps and options, model inputs can generally

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

be verified and model selection does not involve significant management judgment. Such instruments are typically classified within level 2 of the fair value hierarchy.

Certain OTC derivatives trade in less liquid markets with limited pricing information, and the determination of fair value for these derivatives is inherently more difficult. Further, complex structures often involve multiple product types requiring additional complex inputs such as correlations and volatilities. Such instruments are classified within level 3 of the fair value Where the firm does not have corroborating market evidence to support significant model inputs and cannot verify the model to market transactions, management believes that transaction price is the best estimate of fair value at inception. Accordingly, when a pricing model is used to value such an instrument, the model is adjusted so that the model value at inception equals the transaction price. The valuations of these less liquid OTC derivatives are typically impacted by level 1 and/or level 2 inputs that can be observed in the market, as well as unobservable level 3 inputs. Subsequent to initial recognition, the firm updates the level 1 and level 2 inputs to reflect observable market changes. Level 3 inputs are only changed when corroborated by evidence such as similar market transactions, third-party pricing services and/or broker or dealer quotations, or other empirical market data. In circumstances where the firm cannot verify the model value to market transactions, it is possible that a different valuation model could produce a materially different estimate of fair value. As markets continue to develop and more pricing information becomes available, the firm continues to review and refine the models used.

When appropriate, valuations are adjusted for various factors such as liquidity, bid/offer spreads and credit considerations. Such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used.

**Collateralized Agreements and Financings.** Collateralized agreements consist of resale agreements and securities borrowed. Collateralized financings consist of repurchase agreements, securities loaned and other secured financings.

- Resale and Repurchase Agreements. Financial instruments purchased under agreements to resell and financial instruments sold under agreements to repurchase, principally U.S. government, federal agency and investment-grade sovereign obligations, represent collateralized financing transactions. The firm receives financial instruments purchased under agreements to resell, makes delivery of financial instruments sold under agreements to repurchase, monitors the market value of these financial instruments on a daily basis and delivers or obtains additional collateral as appropriate. repurchase agreements are carried in the consolidated statements of financial condition at fair value as allowed by SFAS No. 159. Prior to the adoption of SFAS No. 159, these transactions were recorded at contractual amounts plus accrued interest. Resale and repurchase agreements are generally valued based on inputs with reasonable levels of price transparency and are classified within level 2 of the fair value hierarchy. Resale and repurchase agreements are presented on a net-by-counterparty basis when the requirements of FIN No. 41, "Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements," or FIN No. 39, "Offsetting of Amounts Related to Certain Contracts," are satisfied.
- Securities Borrowed and Loaned. Securities borrowed and loaned are generally collateralized by cash, securities or letters of credit. The firm receives securities borrowed,

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

makes delivery of securities loaned, monitors the market value of securities borrowed and loaned, and delivers or obtains additional collateral as appropriate. Securities borrowed and loaned within Securities Services, relating to both customer activities and, to a lesser extent, certain firm financing activities, are recorded based on the amount of cash collateral advanced or received plus accrued interest. As these arrangements are generally transacted on-demand, they exhibit little, if any, sensitivity to changes in interest rates. Securities borrowed and loaned within Trading and Principal Investments, which are related to the firm's matched book and certain firm financing activities, are recorded at fair value as allowed by SFAS No. 159. Prior to the adoption of SFAS No. 159, these transactions were recorded based on the amount of cash collateral advanced or received plus accrued interest. These securities borrowed and loaned transactions are generally valued based on inputs with reasonable levels of price transparency and are classified within level 2 of the fair value hierarchy.

• Other Secured Financings. In addition to repurchase agreements and securities loaned, the firm funds assets through the use of other secured financing arrangements and pledges financial instruments and other assets as collateral in these transactions. SFAS No. 159 has been adopted for those financings for which the use of fair value would eliminate volatility in earnings from using different measurement attributes, primarily transfers accounted for as financings rather than sales under SFAS No. 140. These other secured financing transactions are generally valued based on inputs with reasonable levels of price transparency and are classified within level 2 of the fair value hierarchy. Other secured financings that are not recorded at fair value are recorded based on the amount of cash received plus accrued interest. See Note 3 for further information regarding other secured financings.

**Transfers of Financial Assets.** In general, transfers of financial assets are accounted for as sales under SFAS No. 140 when the firm has relinquished control over the transferred assets.

### **Property, Leasehold Improvements and Equipment**

Property, leasehold improvements and equipment, net of accumulated depreciation and amortization, are included in "Other assets" in the consolidated statement of financial condition.

Substantially all property and equipment are depreciated on a straight-line basis over the useful life of the asset. Leasehold improvements are amortized on a straight-line basis over the useful life of the improvement or the term of the lease, whichever is shorter. Certain costs of software developed or obtained for internal use are capitalized and amortized on a straight-line basis over the useful life of the software.

Property, leasehold improvements and equipment are tested for potential impairment whenever events or changes in circumstances suggest that an asset's or asset group's carrying value may not be fully recoverable in accordance with SFAS No. 144. An impairment loss, calculated as the difference between the estimated fair value and the carrying value of an asset or asset group, is recognized if the sum of the expected undiscounted cash flows relating to the asset or asset group is less than the corresponding carrying value.

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The firm's operating leases include space held in excess of current requirements. In accordance with SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," the firm records a liability, based on the remaining lease rentals reduced by any potential or existing sublease rentals, for leases where the firm has ceased using the space and management has concluded that the firm will not derive any future economic benefits. Costs to terminate a lease before the end of its term are recognized and measured at fair value upon termination.

### **Foreign Currency Translation**

Assets and liabilities denominated in non-U.S. currencies are translated at rates of exchange prevailing on the date of the consolidated statement of financial condition.

#### **Income Taxes**

Deferred tax assets and liabilities are recognized for temporary differences between the financial reporting and tax bases of the firm's assets and liabilities. Valuation allowances are established to reduce deferred tax assets to the amount that more likely than not will be realized. The firm's tax assets and liabilities are presented as a component of "Other assets" and "Other liabilities and accrued expenses," respectively, in the consolidated statement of financial condition. Tax provisions are computed in accordance with SFAS No. 109, "Accounting for Income Taxes." Contingent liabilities related to income taxes are recorded when the criteria for loss recognition under SFAS No. 5, "Accounting for Contingencies," as amended, have been met.

#### **Transactions with Related Parties**

The firm enters into transactions with Group Inc. and affiliates in the normal course of business as part of its trading, financing and general operations. Amounts outstanding to/from such affiliates are reflected in the consolidated statement of financial condition as set forth below (in millions):

| <u>Assets</u>  |           |
|--|-----------|
| Receivables from brokers, dealers and clearing organizations                   | \$ 6,659  |
| Receivables from customers and counterparties                                  | 424       |
| Securities borrowed  | 77,326    |
| Financial instruments purchased under agreements to resell                     | 8,833     |
| Financial instruments owned, at fair value (derivatives)                       | 3,204     |
| Other assets   | 4,594     |
| Liabilities  |           |
| Unsecured short-term borrowings  | \$ 16,673 |
| Payables to brokers, dealers and clearing organizations                        | 12,848    |
| Payables to customers and counterparties                                       | 9,672     |
| Securities loaned  | 162,957   |
| Financial instruments sold under agreements to repurchase                      | 21,374    |
| Financial instruments sold, but not yet purchased, at fair value (derivatives) | 3,733     |
| Unsecured long-term borrowings   | 1,370     |
| Other secured financings   | 40,401    |
| Subordinated borrowings  | 14,750    |

The firm, from time to time, makes markets in debt issued by Group Inc. and certain affiliates. Included in "Total financial instruments owned, at fair value" are \$1.7 billion of such issuances.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

Cash and Cash Equivalents

The firm defines cash equivalents as highly liquid overnight deposits held in the ordinary course of business.

### **Recent Accounting Developments**

**FIN No. 48.** In June 2006, the FASB issued FIN No. 48, "Accounting for Uncertainty in Income Taxes — an Interpretation of FASB Statement No. 109." FIN No. 48 requires that the firm determine whether a tax position is more likely than not to be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. Once it is determined that a position meets this recognition threshold, the position is measured to determine the amount of benefit to be recognized in the financial statements. The firm expects to adopt the provisions of FIN No. 48 beginning in the first quarter of 2008. The firm does not expect that the adoption of FIN No. 48 will have a material effect on its financial condition.

**SFAS No. 157**. In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No. 157 clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Under SFAS No. 157, fair value measurements are not adjusted for transaction costs.

In addition, SFAS No. 157 prohibits the recognition of "block discounts" for large holdings of unrestricted financial instruments where quoted prices are readily and regularly available for an identical asset or liability in an active market.

The provisions of SFAS No. 157 are to be applied prospectively, except changes in fair value measurements that result from the initial application of SFAS No. 157 to existing derivative financial instruments measured under EITF Issue No. 02-3, existing hybrid instruments measured at fair value and block discounts, all of which are to be recorded as an adjustment to beginning retained earnings in the year of adoption.

The firm adopted SFAS No. 157 as of the beginning of 2007. The transition adjustment to beginning retained earnings was a gain of \$1.4 million, net of tax.

**SFAS No. 158.** In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132-R." SFAS No. 158 requires an entity to recognize in its statement of financial condition the funded status of its defined benefit pension and postretirement plans, measured as the difference between the fair value of the plan assets and the benefit obligation. SFAS No. 158 also requires an entity to recognize changes in the funded status of a defined benefit pension and postretirement plan within accumulated other comprehensive income, net of tax, to the extent such changes are not recognized in earnings as components of periodic net benefit cost. SFAS No. 158 is effective as of the end of the fiscal year ending after December 15, 2006. The firm will adopt SFAS No. 158 as of the end of 2007. The firm does not expect that the adoption of SFAS No. 158 will have a material effect on its financial condition.

**SFAS No. 159.** On February 15, 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities," which gives entities the option to measure eligible

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

financial assets, financial liabilities and firm commitments at fair value (i.e., the fair value option), on an instrument-by-instrument basis, that are otherwise not accounted for at fair value under other accounting standards. The election to use the fair value option is available at specified election dates, such as when an entity first recognizes a financial asset or financial liability or upon entering into a firm commitment. Subsequent changes in fair value must be recorded in earnings. Additionally, SFAS No. 159 allows for a one-time election for existing positions upon adoption, with the transition adjustment recorded to beginning retained earnings.

The firm adopted SFAS No. 159 as of the beginning of 2007 and elected to apply the fair value option to the following financial assets and liabilities existing at the time of adoption:

- resale and repurchase agreements; and
- securities borrowed and loaned within Trading and Principal Investments.

The primary reasons for electing the fair value option are mitigating volatility in earnings from using different measurement attributes, simplification and cost-benefit considerations. The transition adjustment to beginning retained earnings related to the adoption of SFAS No. 159 was a gain of \$1.6 million, net of tax.

Subsequent to the adoption of SFAS No. 159, the firm has elected to apply the fair value option to new positions within the above categories and generally to investments where the firm would otherwise apply the equity method of accounting. In certain cases, the firm may continue to apply the equity method of accounting to those investments which are strategic in nature or closely related to the firm's principal business activities, where the firm has a significant degree of involvement in the cash flows or operations of the investee, and/or where cost-benefit considerations are less significant.

**SOP No. 07-1 and FIN No. 46-R-7.** In June 2007, the American Institute of Certified Public Accountants (AICPA) issued Statement of Position (SOP) No. 07-1, "Clarification of the Scope of the Audit and Accounting Guide 'Audits of Investment Companies' and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies." SOP No. 07-1 clarifies when an entity may apply the provisions of the Audit and Accounting Guide for Investment Companies (the Guide). Investment companies that are within the scope of the Guide report investments at fair value; consolidation or use of the equity method for investments is generally not appropriate. SOP No. 07-1 also addresses the retention of specialized investment company accounting by a parent company in consolidation or by an equity method investor. SOP No. 07-1 is effective for fiscal years beginning on or after December 15, 2007 with early adoption encouraged. In May 2007, the FASB issued FSP FIN No. 46-R-7, "Application of FIN 46-R to Investment Companies," which amends FIN No. 46-R to make permanent the temporary deferral of the application of FIN No. 46-R to entities within the scope of the revised Guide under SOP No. 07-1. FSP FIN No. 46-R-7 is effective upon adoption of SOP No. 07-1. The firm is evaluating the impact of adopting SOP No. 07-1 and FSP FIN No. 46-R-7 on its financial condition.

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### Note 3. Financial Instruments

### **Fair Value of Financial Instruments**

The following table sets forth the firm's financial instruments owned, at fair value, including those pledged as collateral, and financial instruments sold, but not yet purchased, at fair value (in millions):

|  | As of Ma   | ay 2007                                    |
|--|--|--|
|  | <u>Assets</u>                                    | <u>Liabilities</u>                         |
| Commercial paper, certificates of deposit, time deposits and other money market instruments  | \$ 661   | \$ -                                       |
| U.S. government, federal agency and sovereign obligations  | 43,526   | 32,474                                     |
| Corporate and other debt obligations Mortgage whole loans and collateralized debt obligations Investment-grade corporate bonds High-yield securities Preferred stock Other | 11,490<br>8,300<br>4,014<br>939<br>649<br>25,392 | 170<br>2,152<br>1,539<br>92<br>74<br>4,027 |
| Equities and convertible debentures  | 30,171<br>4,371<br>10,740<br>103                 | 20,792<br>9<br>12,558                      |
| Total  | <u>\$114,964</u>                                 | <u>\$ 69,860</u>                           |

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

The following tables set forth the firm's financial assets and liabilities that were accounted for at fair value as of May 2007 by level within the fair value hierarchy (see Note 2 for further information on the fair value hierarchy). As required by SFAS No. 157, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement (in millions):

### Assets at Fair Value As of May 2007

|   | Level 1 |        | _evel 2 Le    |    | Level 3 |    | Total   |
|---|---------|--------|---------------|----|---------|----|---------|
| Cash instruments  | \$      | 41,750 | \$<br>56,535  | \$ | 5,939   | \$ | 104,224 |
| Derivative contracts  |         | 21     | <br>10,405    |    | 314     |    | 10,740  |
| Financial instruments owned, at fair value                  |         | 41,771 | 66,940        |    | 6,253   |    | 114,964 |
| Securities segregated for regulatory and other purposes (1) |         | 4,999  | 30,890        |    | _       |    | 35,889  |
| Securities borrowed (2)                                     |         | _      | 57,559        |    | _       |    | 57,559  |
| Financial instruments purchased under agreements to resell, |         |        |               |    |         |    |         |
| at fair value   |         |        | <br>38,738    |    |         |    | 38,738  |
| Collateralized agreements                                   |         | 4,999  | 127,187       |    | _       |    | 132,186 |
| Total assets at fair value                                  | \$      | 46,770 | \$<br>194,127 | \$ | 6,253   | \$ | 247,150 |

<sup>(1)</sup> Primarily includes securities borrowed and resale agreements. The underlying securities have been segregated to satisfy certain regulatory requirements.

Reflects securities borrowed within Trading and Principal Investments. Excludes securities borrowed within Securities Services, which are accounted for based on the amount of cash collateral advanced plus accrued interest.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

Liabilities at Fair Value
As of May 2007

|  |    | _evel 1 | <u>L</u> | Level 2 Level 3 |    |     | Total |         |  |  |
|--|----|---------|----------|-----------------|----|-----|-------|---------|--|--|
| Cash instruments   | \$ | 51,939  | \$       | 5,129           | \$ | 234 | \$    | 57,302  |  |  |
| Derivative contracts   |    | 14_     |          | 11,813          |    | 731 |       | 12,558  |  |  |
| Financial instruments sold, but not yet purchased, at fair value |    | 51,953  |          | 16,942          |    | 965 |       | 69,860  |  |  |
| Securities loaned (1)  |    | _       |          | 2               |    | _   |       | 2       |  |  |
| Financial instruments sold under agreements to repurchase,       |    |         |          | 00.040          |    |     |       | 00.040  |  |  |
| at fair value(2)   |    | _       |          | 63,219          |    | _   |       | 63,219  |  |  |
| Other secured financings (2)                                     |    |         |          | 3,586           |    |     |       | 3,586   |  |  |
| Collateralized financings  |    | _       |          | 66,807          |    | _   |       | 66,807  |  |  |
| Unsecured short-term borrowings (3)                              |    | _       |          | 172             |    | _   |       | 172     |  |  |
| Unsecured long-term borrowings (3)                               |    |         |          | 446             |    |     |       | 446     |  |  |
| Total liabilities at fair value                                  | \$ | 51,953  | \$       | 84,367          | \$ | 965 | \$    | 137,285 |  |  |
|  |    |         |          |                 |    |     |       |         |  |  |

<sup>(1)</sup> Reflects securities loaned within Trading and Principal Investments. Excludes securities loaned within Securities Services, which are accounted for based on the amount of cash collateral received plus accrued interest.

See Note 2 for a discussion of the types of financial assets and liabilities that are classified within level 3 of the fair value hierarchy as well as the firm's valuation policies for such instruments.

#### **Derivative Activities**

Derivative contracts are instruments, such as futures, forwards, swaps or option contracts, which derive their value from underlying assets, indices, reference rates or a combination of these factors. Derivative instruments may be privately negotiated contracts, which are often referred to as OTC derivatives, or they may be listed and traded on an exchange. Derivatives may involve future commitments to purchase or sell financial instruments, or to exchange currency or interest payment streams. The amounts exchanged are based on the specific terms of the contract with reference to specified rates, securities, currencies or indices.

Certain cash instruments, such as mortgage-backed securities, interest-only and principal-only obligations, and indexed debt instruments, are not considered derivatives even though their values or contractually required cash flows are derived from the price of some other security or index.

The firm enters into derivative transactions to facilitate client transactions, to take proprietary positions and as a means of risk management. Risk exposures are managed through diversification, by controlling position sizes and by entering into offsetting positions. For example, the firm may manage the risk related to a portfolio of common stock by entering into an offsetting position in a related equity-index futures contract.

<sup>(2)</sup> Primarily includes transfers accounted for as financings rather than sales under SFAS No. 140

<sup>(3)</sup> Primarily hybrid financial instruments.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

The firm applies hedge accounting under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," to certain derivative contracts. The firm uses these derivatives to manage certain interest rate and currency exposures, including the firm's net investment in non-U.S. operations. The firm designates certain interest rate swap contracts as fair value hedges.

The fair value of the firm's derivative contracts is reflected net of cash paid or received pursuant to credit support agreements and is reported on a net-by-counterparty basis in the firm's consolidated statement of financial condition when management believes a legal right of setoff exists under an enforceable netting agreement. The fair value of derivative financial instruments, computed in accordance with the firm's netting policy, is set forth below (in millions):

|                              | <u>As of May 2007</u> |        |    |                    |        |  |  |
|------------------------------|-----------------------|--------|----|--------------------|--------|--|--|
|                              | <u> </u>              | Assets |    | <b>Liabilities</b> |        |  |  |
| Forward settlement contracts | \$                    | 3,379  | \$ |                    | 3,327  |  |  |
| Swap agreements              |                       | 638    |    |                    | 1,666  |  |  |
| Option contracts             |                       | 6,723  |    |                    | 7,565  |  |  |
| Total                        | \$                    | 10,740 |    | \$                 | 12,558 |  |  |

### **Securitization Activities**

The firm securitizes residential mortgages and other types of financial assets. The firm acts as underwriter of the beneficial interests that are sold to investors. The firm derecognizes financial assets transferred in securitizations provided it has relinquished control over such assets. Transferred assets are accounted for at fair value prior to securitization.

The firm also acts as underwriter when other subsidiaries of Group Inc. securitize financial assets, and it may retain interests in these securitized financial assets. Net revenues related to these underwriting activities are recognized in connection with the sales of the underlying beneficial interests to investors. Retained interests are accounted for at fair value and are included in "Total financial instruments owned, at fair value" in the consolidated statement of financial condition.

During the six months ended May 2007, the firm securitized \$4.6 billion of residential mortgage-backed securities. Cash flows received on retained interests were approximately \$102 million for the six months ended May 2007. As of May 2007, the firm held \$1.2 billion of retained interests in QSPEs.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

The following table sets forth the weighted average key economic assumptions used in measuring the fair value of the firm's retained interests and the sensitivity of those fair values to immediate adverse changes of 10% and 20% in those assumptions (in millions):

|  | Reta     | of May 2007<br>lined Interests<br>tgage-Backed |
|--|----------|--|
| Fair value of retained interests Weighted average life (years)   | \$       | 1,156<br>5.6                                   |
| Constant prepayment rate Impact of 10% adverse change Impact of 20% adverse change   | \$<br>\$ | 19.3%<br>(63)<br>(112)                         |
| Anticipated credit losses (1)  | \$<br>\$ | 3.2%<br>(61)<br>(110)                          |
| Discount rate Impact of 10% adverse change Impact of 20% adverse change  | \$<br>\$ | 11.2%<br>(46)<br>(87)                          |
| Antining to the constitution of the constituti |          | and a second second                            |

<sup>(1)</sup> Anticipated credit losses are computed only on positions in which expected credit loss is a key assumption in the determination of fair values.

The preceding table does not give effect to the offsetting benefit of other financial instruments that are held to mitigate risks inherent in these retained interests. Changes in fair value based on an adverse variation in assumptions generally cannot be extrapolated because the relationship of the change in assumptions to the change in fair value is not usually linear. In addition, the impact of a change in a particular assumption is calculated independently of changes in any other assumption. In practice, simultaneous changes in assumptions might magnify or counteract the sensitivities disclosed above.

In addition to the retained interests described above, the firm also held interests in residential mortgage QSPEs purchased in connection with secondary market-making activities. These purchased interests approximated \$7.4 billion as of May 2007.

### Variable Interest Entities (VIEs)

The firm, in the ordinary course of business, retains interests in VIEs in connection with its securitization activities. The firm also purchases and sells variable interests in VIEs, which primarily issue mortgage-backed and other asset-backed securities, CDOs and CLOs, in connection with its market-making activities and makes investments in and loans to VIEs that hold performing and non performing debt, equity, real estate and other assets. In addition, the firm utilizes VIEs to provide investors with credit-linked notes and asset-repackaged notes designed to meet their objectives.

<sup>(2)</sup> The impacts of adverse change take into account credit mitigants incorporated in the retained interests, including overcollateralization and subordination provisions.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

VIEs generally purchase assets by issuing debt and equity instruments. In certain instances, the firm provides guarantees to VIEs or holders of variable interests in VIEs. In such cases, the maximum exposure to loss included in the tables set forth below is the notional amount of such guarantees. Such amounts do not represent anticipated losses in connection with these guarantees.

The firm's variable interests in VIEs include senior and subordinated debt; limited and general partnership interests; preferred and common stock; interest rate, foreign currency, equity and credit derivatives; guarantees; and residual interests in mortgage-backed and asset-backed securitization vehicles, CDOs and CLOs. The firm's exposure to the obligations of VIEs is generally limited to its interests in these entities.

The following table sets forth total assets in nonconsolidated VIEs in which the firm holds significant variable interests and the firm's maximum exposure to loss associated with these interests (in millions). The firm has aggregated nonconsolidated VIEs based on principal business activity, as reflected in the first column. The nature of the firm's variable interests can take different forms, as described in the columns under maximum exposure to loss.

As of May 2007 Maximum Exposure to Loss in Nonconsolidated VIEs **Purchased** Commitments VIE and Retained and Loans and Interests **Derivatives** Investments **Assets** Guarantees Total Collateralized debt obligations \$40,583 3,588 \$ \$ 3,588 Real estate, creditrelated and other investing (1) 906 161 161 Municipal bond securitizations 1,188 1,188 1,188 Mortgage-backed and other assetbacked 98 70 70 Total \$42,775 3,588 1,188 70 161 5.007

<sup>(1)</sup> The firm obtains interests in these VIEs in connection with making proprietary investments in real estate, distressed loans and other types of debt, mezzanine instruments and equities. The transactions included in the above table do not expose the firm to a majority of the VIE's expected losses or expected residual returns and, consequently, the firm is not the primary beneficiary of the VIE. In certain cases, the firm is the primary beneficiary in these types of transactions (see table of consolidated VIEs below).

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

The following table sets forth the firm's total assets in consolidated VIEs in which the firm holds significant variable interests and the firm's maximum exposure to loss associated with these interests (in millions):

|  | As of                  |        |      |       |  |  |
|--|------------------------|--------|------|-------|--|--|
|  | May 2007               |        |      |       |  |  |
|  | Maximum<br>Exposure to |        |      |       |  |  |
|  | VIE                    | Assets | Loss |       |  |  |
| Real estate, credit-related, and other Investing | \$                     | 558    | \$   | 23    |  |  |
| Municipal bond securitizations                   |                        | 3,604  |      | 3,604 |  |  |
| Mortgage-backed and other asset-backed           |                        | 357    |      | 231   |  |  |
| Foreign exchange and commodities                 |                        | 115    |      | 47    |  |  |
| Total  | \$                     | 4,634  | \$   | 3,905 |  |  |

#### **Collateralized Transactions**

The firm receives financial instruments as collateral, primarily in connection with resale agreements, securities borrowed, derivative transactions and customer margin loans. Such financial instruments may include obligations of the U.S. government, federal agencies, sovereigns and corporations, as well as equities and convertibles.

In many cases, the firm is permitted to deliver or repledge these financial instruments in connection with entering into repurchase agreements, securities lending agreements and other secured financings, collateralizing derivative transactions and meeting firm or customer settlement requirements. As of May 2007, the fair value of financial instruments received as collateral by the firm that it was permitted to deliver or repledge was \$485.1 billion, of which the firm delivered or repledged \$435.4 billion.

The firm also pledges assets that it owns to counterparties who may or may not have the right to deliver or repledge them. Financial Instruments owned and pledged to counterparties that have the right to deliver or repledge are reported as "Financial instruments owned and pledged as collateral, at fair value" in the consolidated statement of financial condition and were \$28.0 billion as of May 2007. Financial instruments owned and pledged in connection with repurchase agreements, securities lending agreements and other secured financings to counterparties that did not have the right to sell or repledge are included in "Financial instruments owned, at fair value" in the consolidated statement of financial condition and were \$49.9 billion as of May 2007.

In addition to repurchase agreements and securities lending agreements, the firm also pledges securities and other assets it owns to counterparties that do not have the right to sell or repledge, in order to collateralize secured long-term borrowings. Other secured financings include arrangements that are nonrecourse, that is, only the subsidiary that executed the arrangement or a subsidiary guaranteeing the arrangement is obligated to repay the financing. In connection with these transactions, the firm pledged assets of \$49.8 million as of May 2007.

In addition to repurchase agreements and securities lending agreements, the firm obtains secured funding through the use of other arrangements. Other secured financings include arrangements that are nonrecourse, that is, only the subsidiary that executed the arrangement or a subsidiary

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

guaranteeing the arrangement is obligated to repay the financing. "Other secured financings" primarily consist of liabilities related to the firm's short-term borrowings with Group Inc.

Other secured financings are set forth in the table below (in millions):

| _  | As of<br>May 2007 |               |  |  |
|--|-------------------|---------------|--|--|
| Other secured financings (short-term) <sup>(1) (2)</sup> Other secured financings (long-term): | \$                | 43,965        |  |  |
| 2008   |                   | -<br>18<br>4  |  |  |
| 2011   |                   | 115<br>127    |  |  |
| Total other secured financings (long-term)  Total other secured financings (1) (4)             | \$                | 264<br>44,229 |  |  |

<sup>(1)</sup> The weighted average interest rate was 7.1% as of May 2007.

### **Note 4. Unsecured Short-Term Borrowings**

The firm obtains unsecured short-term borrowings primarily through the issuance of promissory notes. As of May 2007, these borrowings were \$17.6 billion. Such amounts include accrued interest on unsecured long-term borrowings payable within one year of the financial statement date. The carrying value of these short-term obligations approximates fair value due to their short-term nature.

### Note 5. Unsecured Long-Term Borrowings

The firm obtains unsecured long-term borrowings from Group Inc. and other affiliates. As of May 2007, unsecured long-term borrowings were \$1.9 billion, of which \$1.1 billion were from Group Inc. and mature in years 2010 and 2011. Other amounts include borrowings from consolidated foreign subsidiaries and have various maturity dates. As of May 2007, these long-term obligations bear a weighted average\_interest rate of LIBOR plus .75% per annum and their carrying values approximate fair value.

### Note 6. Subordinated Borrowings

As of May 2007, the firm borrowed \$3.0 billion from Group Inc. under two subordinated loan agreements which mature on September 30, 2008. In addition, the firm has a \$12.5 billion revolving subordinated loan agreement with Group Inc., which also matures on September 30, 2008. As of May 2007, \$11.8 billion was drawn down under this agreement.

<sup>(2)</sup> Includes other secured financings maturing within one year of the financial statement date and other secured financings that are redeemable within one year of the financial statement date at the option of the holder.

<sup>(3)</sup> Includes \$137 million of nonrecourse financings as of May 2007.

<sup>(4)</sup> As of May 2007, these financings were collateralized primarily by financial instruments.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

Amounts borrowed under these subordinated loan agreements bear interest at a rate of LIBOR plus .75% per annum. The carrying value of these borrowings approximates fair value.

### Note 7. Commitments, Contingencies and Guarantees

#### Commitments

**Forward Starting Collateralized Agreements and Financings.** The firm had forward starting resale agreements and securities borrowing agreements of \$2 billion as of May 2007. The firm had forward starting repurchase agreements and securities lending agreements of \$415 million as of May 2007.

**Letters of Credit.** The firm provides letters of credit issued by various banks to counterparties in lieu of securities or cash to satisfy various collateral and margin deposit requirements. Letters of credit outstanding were \$4.8 billion as of May 2007.

**Underwriting Commitments.** As of May 2007, the firm had commitments to purchase \$626 million of securities in connection with its underwriting activities.

**Leases.** The firm has contractual obligations under long-term noncancelable lease agreements, principally for office space, expiring on various dates through fiscal 2011. Certain agreements are subject to periodic escalation provisions for increases in real estate taxes and other charges. Future minimum rental payments, net of minimum sublease rentals, are set forth below (in millions):

### **Minimum Rental Payments**

| Remainder of 2007 | \$<br>40  |
|-------------------|-----------|
| 2008              | 76        |
| 2009              | 62        |
| 2010              | 57        |
| 2011              | 28        |
| Total             | \$<br>263 |

### **Contingencies**

The firm is involved in a number of judicial, regulatory and arbitration proceedings concerning matters arising in connection with the conduct of its businesses. Management believes, based on currently available information, that the results of such proceedings, in the aggregate, will not have a material adverse effect on the firm's financial condition, but may be material to the firm's operating results for any particular period, depending, in part, upon the operating results for such period. Given the inherent difficulty of predicting the outcome of the firm's litigation and regulatory matters, particularly in cases or proceedings in which substantial or indeterminate damages or fines are sought, the firm cannot estimate losses or ranges of losses for cases or proceedings where there is only a reasonable possibility that a loss may be incurred.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

#### Guarantees

The firm enters into various derivative contracts that meet the definition of a guarantee under FIN No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." Such derivative contracts include credit default and total return swaps, written equity put options, written currency contracts and interest rate caps, floors and swaptions. FIN No. 45 does not require disclosures about derivative contracts if such contracts may be cash settled and the firm has no basis to conclude it is probable that the counterparties held, at inception, the underlying instruments related to the derivative contracts. The firm has concluded that these conditions have been met for certain large, internationally active commercial and investment bank end users and certain other users. Accordingly, the firm has not included such contracts in the table below.

In connection with certain asset sales and securitization transactions, the firm guarantees the collection of contractual cash flows. In addition, the firm provides other guarantees, on a limited basis, to enable clients to enhance their credit standing and complete transactions.

The following table sets forth certain information about the firm's derivative contracts that meet the definition of a guarantee and certain other guarantees as of May 2007 (in millions):

### Maximum Payout/Notional Amount by Period of Expiration<sup>(2)</sup>

|                            | nainder<br>2007 | 2008- 2009 |        | 2010- 2011 |     | 2012- The | Total |    |        |
|----------------------------|-----------------|------------|--------|------------|-----|-----------|-------|----|--------|
| Derivatives (1) (3)        | \$<br>4,191     | \$         | 21,613 | \$         | 700 | \$        | _     | \$ | 26,504 |
| Other Financial Guarantees | 5               |            | 2      |            | _   |           | _     |    | 7      |

<sup>(1)</sup> The carrying value of \$115 million excludes the effect of a legal right of setoff that may exist under an enforceable netting agreement.

In the ordinary course of business, the firm indemnifies and guarantees certain service providers, such as clearing and custody agents, trustees and administrators, against specified potential losses in connection with their acting as an agent of, or providing services to, the firm or its affiliates. The firm also indemnifies some clients against potential losses incurred in the event specified third-party service providers, including sub-custodians and third-party brokers, improperly execute transactions. In addition, the firm is a member of payment, clearing and settlement networks as well as securities exchanges around the world that may require the firm to meet the obligations of such networks and exchanges in the event of member defaults. In connection with its prime brokerage and clearing businesses, the firm agrees to clear and settle on behalf of its clients the transactions entered into by them with other brokerage firms. The firm's obligations in respect of such transactions are secured by the assets in the client's account as well as any proceeds received from the transactions cleared and settled by the firm on behalf of the client. The firm is unable to develop an estimate of the maximum payout under these guarantees and indemnifications. However, management believes that it is unlikely the firm will have to make any material payments under these arrangements, and

<sup>(2)</sup> Such amounts do not represent the anticipated losses in connection with these contracts.

<sup>(3)</sup> Excludes derivative contracts with affiliates.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

no liabilities related to these guarantees and indemnifications have been recognized in the consolidated statement of financial condition as of May 2007.

The firm provides representations and warranties to counterparties in connection with a variety of commercial transactions and occasionally indemnifies them against potential losses caused by the breach of those representations and warranties. The firm may also provide indemnifications protecting against changes in or adverse application of certain U.S. tax laws in connection with ordinary-course transactions such as securities issuances, borrowings or derivatives. In addition, the firm may provide indemnifications to some counterparties to protect them in the event additional taxes are owed or payments are withheld, due either to a change in or an adverse application of certain non-U.S. tax laws. These indemnifications generally are standard contractual terms and are entered into in the ordinary course of business. Generally, there are no stated or notional amounts included in these indemnifications, and the contingencies triggering the obligation to indemnify are not expected to occur. The firm is unable to develop an estimate of the maximum payout under these guarantees and indemnifications. However, management believes that it is unlikely that the firm will have to make any material payments under these arrangements, and no liabilities related to these arrangements have been recognized in the consolidated statement of financial condition as of May 2007.

### Note 8. Employee Benefit Plans

The firm's employees participate in various Group Inc. sponsored pension plans and certain other postretirement benefit plans, primarily healthcare and life insurance. The firm also provides certain benefits to former or inactive employees prior to retirement.

### **Defined Benefit Pension Plans and Postretirement Plans**

Group Inc. maintains a defined benefit pension plan for substantially all U.S. employees hired prior to November 1, 2003. As of November 2004, this plan has been closed to new participants and no further benefits will be accrued to existing participants. Employees of certain subsidiaries participate in various defined benefit pension plans. These plans generally provide benefits based on years of credited service and a percentage of the employee's eligible compensation. In addition, Group Inc. has unfunded postretirement benefit plans that provide medical and life insurance for eligible retirees and their dependents covered under the programs.

### Note 9. Net Capital Requirements

GS&Co. is a registered U.S. broker-dealer and futures commission merchant subject to Rule 15c3-1 of the Securities and Exchange Commission (SEC) and Rule 1.17 of the Commodity Futures Trading Commission, which specify uniform minimum net capital requirements, as defined, for their registrants. GS&Co. has elected to compute net capital in accordance with the "Alternative Net Capital Requirement," as permitted by Rule 15c3-1. As of May 2007, GS&Co. had net capital in excess of its minimum capital requirements. In addition to its alternative minimum net capital requirements, GS&Co. is also required to hold tentative net capital in excess of \$1.0 billion and net capital in excess of \$500 million in accordance with the market and credit risk standards of Appendix E of Rule 15c3-1. GS&Co. is also required to notify the SEC in the event that its tentative net capital is less than \$5.0 billion. As of May 2007, GS&Co. had tentative net capital and net capital in excess of both the minimum and notification requirements.

# NOTES TO CONSOLIDATED STATEMENT OF FINANCIAL CONDITION (unaudited)

Certain other subsidiaries of GS&Co. are also subject to capital adequacy requirements promulgated by authorities of the countries in which they operate. As of May 2007, these subsidiaries were in compliance with their local capital adequacy requirements.

As of May 2007, GS&Co. made a computation related to the reserve requirement for Proprietary Accounts of Introducing Brokers (PAIB) that indicated the Company's PAIB debits exceeded its PAIB credits. The amount held on deposit in the Reserve Bank at May 2007 was \$304 million.

During the second fiscal quarter of 2005, Group Inc. became regulated by the SEC as a consolidated supervised entity (CSE). As such, it is subject to group-wide supervision and examination by the SEC and is subject to minimum capital requirements on a consolidated basis. As of May 2007, Group Inc. was in compliance with the CSE capital requirements.