Goldman Sachs Bank USA and Subsidiaries

Annual Report for the year ended December 31, 2021

#### INDEX

Page No. PART I Introduction 1 Business 1 Lending 1 Deposit Taking 2 Transaction Banking 2 2 Market Making 3 Underwriting Financial Advisory Services 3 Asset and Wealth Management Services 3 3 Other Activities Our Relationship with Group Inc. and our Affiliates 3 Human Capital Management 4 Competition 6 Regulation 6 Available Information 17 Forward Looking Statements 17 **Risk Factors** 19 PART II Management's Discussion and Analysis of Financial **Condition and Results of Operations** 45 Introduction 45 Executive Overview 46 **Business Environment** 47 Critical Accounting Policies 47 Use of Estimates 49 Recent Accounting Developments 50 Results of Operations 50 Balance Sheet and Funding Sources 53 Capital Management and Regulatory Capital 56 Regulatory and Other Matters 57 Off-Balance Sheet Arrangements 59 Risk Management 60 Overview and Structure of Risk Management 60 Liquidity Risk Management 64 Market Risk Management 68 Credit Risk Management 71 Operational Risk Management 78 Model Risk Management 80

		Page No.
PART III		
Financial	Statements and Supplementary Data	81
Report of	Independent Auditors	81
Consolidated Financial Statements		83
Consolida	ted Statements of Earnings	83
Consolida	ted Statements of Comprehensive Income	83
Consolida	ted Balance Sheets	84
Consolida	ted Statements of Changes in Shareholder's Equity	85
Consolida	ted Statements of Cash Flows	86
Notes to (	Consolidated Financial Statements	87
Note 1.	Description of Business	87
Note 2.	Basis of Presentation	87
Note 3.	Significant Accounting Policies	88
Note 4.	Fair Value Measurements	91
Note 5.	Trading Assets and Liabilities	95
Note 6.	Trading Cash Instruments	96
Note 7.	Derivatives and Hedging Activities	98
Note 8.	Investments	106
Note 9.	Loans	110
Note 10.	Fair Value Option	120
Note 11.	Collateralized Agreements and Financings	123
Note 12.	Other Assets	126
Note 13.	Deposits	127
Note 14.	Unsecured Borrowings	128
Note 15.	Other Liabilities	129
Note 16.	Securitization Activities	130
Note 17.	Variable Interest Entities	131
Note 18.	Commitments, Contingencies and Guarantees	133
Note 19.	Regulation and Capital Adequacy	136
Note 20.	Transactions with Related Parties	142
Note 21.	Interest Income and Interest Expense	143
Note 22.	Income Taxes	144
Note 23.	Credit Concentrations	145
Note 24.	Legal Proceedings	146
Note 25.	Employee Incentive and Benefit Plans	147
Note 26.	Subsequent Events	148
Supplemental Financial Information		149

# PART I

# Introduction

Goldman Sachs Bank USA (GS Bank USA), together with its consolidated subsidiaries (collectively, the Bank), is a New York State-chartered bank and a member of the Federal Reserve System. The Bank is supervised and regulated by the Board of Governors of the Federal Reserve System (FRB), the New York State Department of Financial Services (NYDFS) and the Consumer Financial Protection Bureau (CFPB). As a member of the Federal Deposit Insurance Corporation (FDIC), GS Bank USA's deposits are insured by the FDIC up to the maximum amount provided by law. GS Bank USA is registered as a swap dealer with the U.S. Commodity Futures Trading Commission (CFTC) and as a security-based swap dealer with the Securities and Exchange Commission (SEC). GS Bank USA is also a government securities dealer subject to the rules and regulations of the U.S. Department of the Treasury (Treasury Department).

When we use the terms "we," "us" and "our," we mean GS Bank USA and its consolidated subsidiaries. When we use the term "GS Group" we are referring to The Goldman Sachs Group, Inc. (Group Inc.) and its consolidated subsidiaries, including us.

Our principal office is located in New York, New York. GS Bank USA operates two domestic branches, which are located in Salt Lake City, Utah and Draper, Utah. Both branches are regulated by the Utah Department of Financial Institutions. GS Bank USA has foreign branches in London, United Kingdom, which is regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA) and in Tokyo, Japan, which is regulated by the Japan Financial Services Agency. In addition, in July 2021, GS Bank USA acquired Goldman Sachs Bank Europe SE (GSBE), an indirect whollyowned bank subsidiary of Group Inc. headquartered in Frankfurt, Germany. GSBE is directly supervised by the European Central Bank (ECB) and additionally by BaFin and Deutsche Bundesbank in the context of the E.U. Single Supervisory Mechanism (SSM). GSBE has branches in Amsterdam, Copenhagen, Dublin, London, Luxembourg, Madrid, Milan, Paris, Stockholm and Warsaw that are also regulated by the relevant authorities in each jurisdiction.

GS Bank USA is a wholly-owned subsidiary of Group Inc. Group Inc. is a bank holding company (BHC) under the U.S. Bank Holding Company Act of 1956 (BHC Act) and a financial holding company (FHC) under amendments to the BHC Act effected by the U.S. Gramm-Leach-Bliley Act of 1999. Group Inc. is subject to supervision and examination by the FRB as its primary regulator. References to "this Annual Report" are to our Annual Report for the year ended December 31, 2021. All references to 2021 and 2020 refer to our years ended, or the dates, as the context requires, December 31, 2021 and December 31, 2020, respectively.

## **Business**

We are a financial services provider that engages in banking activities. We are GS Group's primary lending entity, serving corporate and private bank clients, as well as U.S. consumers through our digital platform, Marcus by Goldman Sachs (Marcus), and by issuing credit cards. We are also GS Group's primary deposit-taking entity. Our depositors include private bank clients, U.S. consumers, clients of third-party brokerdealers, institutions, corporations and our affiliates. Our consumer deposit-taking activities are conducted through Marcus. We also provide transaction banking services to institutions, corporations and our affiliates. In addition, we enter into interest rate, currency, credit and other derivatives, and transact in certain related cash products, for the purpose of market making and risk management. The acquisition of GSBE expanded our activities in the E.U. and introduced new business lines, such as underwriting and market making in debt and equity securities; financial advisory services; and asset and wealth management services.

#### Lending

We are GS Group's primary lending entity. We provide loans, on a secured and unsecured basis, to corporations, private bank clients and U.S. consumers. See Note 9 to the consolidated financial statements in Part III of this Annual Report for further information about our lending activities.

We also provide lending commitments. Commercial lending commitments are primarily agreements to lend with fixed termination dates. We also issue credit cards that provide U.S. consumers with revolving lines of credit, which can be cancelled by us. See Note 18 to the consolidated financial statements in Part III of this Annual Report for further information about our commitments to extend credit.

**Corporate Loans.** We offer term loans, revolving lines of credit, letter of credit facilities and bridge loans to institutions and corporations. The proceeds from these forms of lending are principally used by borrowers for liquidity and general corporate purposes or in connection with acquisitions. We may elect to syndicate portions of these loans either directly or through our affiliates or may retain the loans.

Some of these lending opportunities arise from referrals made by our affiliates. Accordingly, the volume of loans we make largely corresponds to levels of loan demand from clients of GS Group. The loans are all subject to our underwriting criteria, consistent with applicable banking law and regulation. We are, in some cases, compensated by Group Inc. or our affiliates for participation in certain lending activities.

The type of loan, including whether the loan is secured or unsecured, extended to a borrower varies and is dependent upon the borrower's needs and capital structure and the thencurrent state of the credit markets. In each case, we underwrite the loan based on our underwriting criteria. However, in some cases, we rely on services provided by affiliates to assist in this process.

Wealth Management Loans. We provide loans and lines of credit to private bank clients, including wealth management and other clients. Substantially all of these loans are secured by securities, commercial and residential real estate or other assets. We work with clients in order to finance investments in both financial and nonfinancial assets, bridge cash flow timing gaps and provide liquidity for other needs. We underwrite, structure and negotiate pricing for these loans based on our underwriting criteria. However, in some cases, we rely on services provided by affiliates to assist in this process. We also originate secured loans through *Goldman Sachs Private Bank Select* (GS Select) to clients of financial advisors at third-party broker-dealers, registered investment advisors and asset custodians.

**Commercial and Residential Real Estate Loans.** We originate and purchase loans secured by commercial and residential real estate and lend to clients who warehouse assets that are directly or indirectly secured by commercial and residential real estate.

**Installment, Credit Card and Other Loans.** We originate unsecured fixed-rate loans to U.S. consumers through Marcus, issue credit cards to U.S. consumers and lend to clients who warehouse assets that are directly or indirectly secured by consumer loans, including auto loans and private student loans, and other assets.

#### **Deposit Taking**

We are GS Group's primary deposit-taking entity. We accept deposits from private bank clients, U.S. consumers, clients of third-party broker-dealers, institutions, corporations and our affiliates. Deposits are our primary source of funding for our assets. We accept deposits through Marcus, our sweep programs with affiliates and third-party broker-dealers and our transaction banking activities. We also issue brokered certificates of deposit (CDs), distributed through third-party broker-dealers and Goldman Sachs & Co. LLC (GS&Co.). Additionally, we accept consumer time deposits through Marcus and also accept institutional time deposits.

For further information about our deposits, including the sources and types of our deposits and the amount that is insured by the FDIC, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Balance Sheet and Funding Sources — Funding Sources — Deposits" in Part II of this Annual Report and Note 13 to the consolidated financial statements in Part III of this Annual Report.

#### **Transaction Banking**

We provide transaction banking services to institutions, corporations and affiliates through our cash management platform, offering commercial deposit accounts as well as payment, escrow and liquidity management services.

#### **Market Making**

We enter into interest rate, currency, credit, equity and commodity derivatives, and transact in certain related cash products, for the purpose of market making and also use derivatives to manage our own risk exposure as part of our risk management processes. Derivatives are instruments that derive their value from underlying asset prices, indices, reference rates and other inputs, or a combination of these factors. Derivative transactions provide liquidity to clients and facilitate the active management of risk exposures, including market, credit and other risks.

We enter into various types of derivatives, including (i) swaps (which are agreements to exchange cash flows, such as currency or interest payment streams), (ii) options (contracts which provide the right but not the obligation to buy or sell a certain financial instrument or currency on a specified date in the future at a certain price) and (iii) futures and forwards (which are contracts to purchase or sell a financial instrument, currency or commodity in the future).

Derivatives may be traded on an exchange (exchange-traded) or they may be privately negotiated contracts, which are referred to as over-the-counter (OTC) derivatives. Certain of these OTC derivatives are cleared and settled through central clearing counterparties, while others are bilateral contracts between two counterparties.

We have entered into derivative transactions with both affiliates and unaffiliated third parties. Affiliate trades are part of Group Inc.'s centralized hedging and risk management processes and practices.

See Note 7 to the consolidated financial statements in Part III of this Annual Report for further information about our derivative products and activities.

We also make markets in certain debt and equity securities. See Note 6 to the consolidated financial statements in Part III of this Annual Report for further information about our cash products.

#### Underwriting

Our underwriting activities include public offerings and private placements, including acquisition financing, of a wide range of securities and other financial instruments, including loans.

#### **Financial Advisory Services**

We provide financial advisory services, including strategic advisory engagements with respect to mergers and acquisitions, divestitures, corporate defense activities, restructurings and spin-offs.

#### Asset and Wealth Management Services

We provide asset management services and our revenues include asset-based fees on client assets that are being managed on a fiduciary basis by GS Group's portfolio managers. We also provide wealth advisory services, including portfolio management and financial counseling, brokerage and other transaction services to high-net-worth individuals and families.

Our asset management business significantly depends on our ability to delegate portfolio management to other affiliates.

#### **Other Activities**

We also engage in securities financing transactions and agency lending.

See Notes 11 and 18 to the consolidated financial statements in Part III of this Annual Report for further information about our securities financings and agency lending.

#### Our Relationship with Group Inc. and our Affiliates

GS Bank USA is a wholly-owned insured depository institution (IDI) subsidiary of Group Inc. We use and benefit from business relationships, certain processes, support systems and infrastructure, and financial support of Group Inc. and our affiliates. We also provide certain processes, support systems and infrastructure to Group Inc. and our affiliates and provide payment services and intraday liquidity for certain affiliates. Services provided from and to our affiliates are governed under Master Services Agreements and supplemented by Service Level Agreements (collectively, the Master Services Agreement). We benefit from our affiliates' access to thirdparty vendors, experience and knowledge, and services provided to us by employees of affiliates.

All of our relationships and transactions with our affiliates are closely monitored in accordance with applicable laws and regulations, including, without limitation, Sections 23A and 23B of the Federal Reserve Act and the FRB's Regulation W. For further information about our relationships and transactions with our affiliates, see "Risk Factors — We are a wholly-owned subsidiary of Group Inc. and are dependent on Group Inc. and certain of our affiliates for client business, various services and capital" and Note 20 to the consolidated financial statements in Part III of this Annual Report.

**Business Relationships.** Our affiliates are sources of business for certain of our lending and other business activities, and often are counterparties to derivatives transactions with us. See "— Lending — Corporate Loans," " — Lending — Wealth Management Loans," " — Market Making," and " — Asset and Wealth Management Services" for further information about our business relationships.

**Support Services.** We receive operational and administrative support services from Group Inc. and our affiliates pursuant to the Master Services Agreement. All operational and administrative support services we receive from Group Inc. and our affiliates are overseen by our employees. Support services include trade execution, loan origination and servicing, operational and infrastructure services, control and other support services. We also provide certain operational support to our affiliates.

**Funding Sources.** In addition to accepting deposits and deposit sweep programs from affiliates, we also have access to funding facilities primarily from Group Inc. and Goldman Sachs Funding LLC (Funding IHC), a wholly-owned subsidiary of Group Inc. See Note 14 to the consolidated financial statements in Part III of this Annual Report for further information about funding facilities from Group Inc. and Funding IHC.

We receive secured funding from Group Inc. and our affiliates. In particular, we enter into collateralized financings including securities sold under agreements to repurchase (repurchase agreements). In addition, our shareholder's equity provides us with a stable and perpetual source of funding. See " — Other Activities" above, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Balance Sheet and Funding Sources — Funding Sources" in Part II of this Annual Report and Note 11 to the consolidated financial statements in Part III of this Annual Report for further information about our funding sources.

**Group Inc. General Guarantee.** Group Inc. has agreed to guarantee our payment obligations (General Guarantee Agreement), subject to certain limitations. Subject to the terms and conditions of the General Guarantee Agreement, Group Inc. unconditionally and irrevocably guarantees complete payment of all of our payment obligations when due, other than non-recourse payment obligations and payment obligations arising in connection with any of our CDs (unless applicable governing documents of the CD expressly state otherwise) and our outstanding notes evidencing senior unsecured debt.

Furthermore, FRB regulation requires Group Inc., as a BHC, to act as a source of strength to us, as its bank subsidiary, and to commit capital and financial resources to support us.

# **Human Capital Management**

As of December 2021, we had 3,699 direct employees and 814 dual employees who perform services for both us and our affiliates pursuant to an Employee Sharing Agreement. Employees of our affiliates also provide services to us under the Master Services Agreement.

Our people are our greatest asset. We believe that a major strength and principal reason for our success is the quality, dedication, determination and collaboration of our people, which enables us to compete effectively in our businesses, serve our clients and contribute to the broader community. We invest heavily in developing and supporting our people throughout their careers, and we strive to maintain a work environment that fosters professionalism, excellence, high standards of business ethics, diversity, teamwork and cooperation among our employees.

## **Diversity and Inclusion**

The strength of our culture, our ability to execute our strategy, and our relationships with clients all depend on a diverse workforce and an inclusive work environment that encourages a wide range of perspectives. We believe that diversity at all levels of our organization, from entry-level analysts to senior management, is essential to our sustainability. Our commitment to diversity is fostered by the focus that GS Group places on diversity. GS Group's Global Inclusion and Diversity Committee continues to advance diversity efforts across all parts of the GS Group organization. In addition, GS Group has regional Inclusion and Diversity Committees which promote an environment that values different perspectives, challenges conventional thinking and maximizes the potential of all its people.

For both GS Group and ourselves, increased diversity, including diversity of experience, gender identity, race, ethnicity, sexual orientation, disability and veteran status, in addition to being a social imperative, is vital to our commercial success through the creativity that it fosters. For this reason, GS Group, including us, has established a comprehensive action plan with aspirational diversity hiring goals which are focused on cultivating an inclusive environment for all of its employees.

Diverse leadership is crucial to our long-term success and to driving innovation, and we benefit from the expanded outreach and career advancement programs for rising diverse executive talent that GS Group has implemented. For example, we are focused on providing diverse vice presidents the necessary coaching, sponsorship and advocacy to support their career trajectories and strengthen their leadership platforms, including through programs such as GS Group's Vice President Career Investment Initiative focused on high-performing Black and Hispanic/Latinx VPs in the Americas and EMEA. Many other career development initiatives are aimed at fostering diverse talent at the analyst and associate level, including the Black Analyst and Associate Initiative, the Hispanic/Latinx Analyst Initiative and the Women's Career Strategies Initiative. GS Group has also established Inclusion Networks and Interest Forums that are open to all professionals at GS Group, including our professionals, to promote and advance connectivity, understanding, inclusion and diversity.

#### **Talent Development and Retention**

We seek to help our people achieve their full potential by investing in them and supporting a culture of continuous development. Our goals are to maximize individual capabilities, increase commercial effectiveness and innovation, reinforce our culture, expand professional opportunities, and help our people contribute positively to their communities.

Instilling our culture in all employees is a continuous process, in which training plays an important part. We offer our employees the opportunity to participate in ongoing educational offerings and periodic seminars through Goldman Sachs University. To accelerate their integration into our work environment, new hires have the opportunity to receive training before they start working and orientation programs with an emphasis on culture and networking, and nearly all employees participate in at least one training event each year. For our more senior employees, we provide guidance and training on how to manage people and projects effectively, exhibit strong leadership and exemplify our culture. We are also focused on developing a high performing, diverse leadership pipeline and career planning for our next generation of leaders. Our employees participate in a variety of programs which GS Group has established, which are aimed at employees' professional growth and support throughout their careers and as they evolve into leaders, including initiatives, such as the Vice President and Managing Director Leadership Acceleration Initiatives.

Enhancing our people's experience of internal mobility is a key focus, as we believe that this will inspire employees, help retain top talent and create diverse experiences to build future leaders.

Another important part of instilling our culture is our employee performance review process. Employees are reviewed by supervisors, co-workers and employees whom they supervise in a 360-degree review process that is integral to our team approach and includes an evaluation of an employee's performance with respect to risk management, protecting our reputation, adherence to GS Group's code of conduct, compliance and diversity and inclusion principles. Our approach to evaluating employee performance centers on providing robust, timely and actionable feedback that facilitates professional development. Our managers are expected to take an active coaching role with their teams. GS Group (including us) has implemented "The Three Conversations at GS" through which managers establish goals with their team members at the start of the year, check in midyear on progress and then close out the year with a conversation on performance against goals.

We believe that our people value opportunities to contribute to their communities and that these opportunities enhance their job satisfaction. We also believe that being able to volunteer together with colleagues and participate in community organizations working on local service projects strengthens our people's bond with us. Community TeamWorks, GS Group's signature volunteering initiative in which our employees participate, enables our people to be part of high-impact, teambased volunteer opportunities, including projects coordinated with hundreds of nonprofit partner organizations worldwide.

#### Wellness

We recognize that for our people to be successful in the workplace they need support in their personal, as well as their professional lives, and our employees benefit from GS Group's policies and programs. GS Group has created a strong support framework for wellness, which is intended to enable all employees to better balance their roles at work and their responsibilities at home. In addition to providing 20 weeks of parental leave for all employees, GS Group provides other benefits to support the wellness of employees, including family care leave, bereavement leave and, for longer-tenured employees, an unpaid sabbatical leave. GS Group also continues to advance resilience programs, offering all of its people a range of counseling, coaching, medical advisory and personal wellness services. Availability of these resources during the coronavirus (COVID-19) pandemic has continued to evolve, including enhanced virtual offerings with the aim of maintaining the physical and mental well-being of our employees, enhancing their effectiveness and cohesiveness and providing them with greater opportunities to access support.

GS Group also introduced a COVID-19 10-day family leave policy, available to all of its people globally, to care for family members due to COVID-19 related illness or meet childcare needs, including homeschooling. GS Group remains focused on facilitating the safe return of employees to offices, as circumstances permit, and employees in a number of locations around the world have returned to the office to varying degrees. Given that the situation regarding the COVID-19 pandemic varies geographically, the approach to transitioning back to the office is tailored to each location, and it evolves based on the specific conditions and requirements of each location. GS Group has comprehensive protocols in place, including regular testing, and will continue to be guided by a people-first approach as circumstances evolve.

In addition, to support the financial wellness of employees, GS Group offers a variety of resources that help them manage their personal financial health and decision-making, including financial education series, live and on-demand webinars, articles and interactive digital tools.

## Competition

The financial services industry is intensely competitive. Our competitors are other institutions that originate bank and bridge loans, commercial and consumer and mortgage loans; provide transaction banking services and deposit-taking products, including consumer deposits; make markets in interest rate, currency, credit and other derivatives and in loans and other financial assets; and engage in leveraged finance and agency lending. We compete with institutions on a regional and product basis. We compete based on a number of factors, including transaction execution, client experience, products and services, innovation, reputation and price. In addition to financial institutions such as commercial banks, credit card issuers, broker-dealers and investment banking firms, our competitors also include consumer finance companies and financial technology and other internet-based financial companies. We and other banks also compete for deposits on the basis of the rates we offer. Increases in short-term interest rates are expected to result in more intense competition in deposit pricing.

We also face intense competition in attracting and retaining qualified employees. Our ability to continue to compete effectively has depended and will continue to depend upon our ability to attract new employees, retain and motivate our existing employees and to continue to compensate employees competitively amid intense public and regulatory scrutiny on the compensation practices of large financial institutions.

## Regulation

We are supervised and regulated by the FRB, the NYDFS, the CFPB and the FDIC and are also regulated by the CFTC, SEC and Treasury Department in respect of our swap dealer, security-based swap dealer and government securities dealer activities, respectively. Our London branch is regulated by the FCA and PRA and our Tokyo branch is regulated by the Japan Financial Services Agency. On July 1, 2021, ownership of GSBE was transferred to GS Bank USA. GSBE is directly supervised by the ECB and additionally by BaFin and Deutsche Bundesbank in the context of the E.U. SSM. GSBE's branches and other offices are also subject to local regulation.

As a participant in the banking industry, we are subject to extensive regulation of, among other things, our lending (including origination of credit card loans) and deposit-taking activities, derivatives activities for purposes of market making and risk management, payment activities, capital adequacy, liquidity, funding, inter-affiliate transactions, loan servicing, the establishment of new businesses and implementation of new activities and the formation of new subsidiaries by both federal and state regulators and by foreign regulators in jurisdictions in which we operate. In addition, through GSBE, we engage in certain activities in the E.U., including underwriting and market making in debt and equity securities; financial advisory services; and asset and wealth management services. As a foreign bank subsidiary of GS Bank USA, GSBE is subject to limits on the nature and scope of its activities under the FRB's Regulation K, including limits on its underwriting and market making in equity securities based on GSBE's and/or our capital. The FRB, the NYDFS and the CFPB have significant discretion in connection with their supervisory, enforcement and examination policies. Any change in such policies, whether by the FRB, the NYDFS or the CFPB, or through legislation, could have a material adverse impact on our business, financial condition and operations.

New regulations have been adopted or are being considered by regulators and policy makers worldwide, as described below. The effects of any changes to the regulations affecting our businesses, including as a result of the proposals described below, are uncertain and will not be known until such changes are finalized and market practices and structures develop under the revised regulations. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Regulatory and Other Matters" in Part II of this Annual Report for further information about regulatory developments impacting us.

As a result of the U.K.'s withdrawal from the E.U. (Brexit), the regulatory framework that governs transactions and business undertaken by GS Group's U.K. subsidiaries changed, especially in connection with transactions and business relating to the E.U. GSBE is incorporated and headquartered in Germany, and GS Group has moved certain activities there. For example, GS Group has moved a number of relationships with clients of GS Group's investment banking, global markets and wealth management businesses from U.K. subsidiaries to GSBE, and clients of GS Group's asset management business to GSBE; established access for GSBE to exchanges, clearing houses and depositories and other market infrastructure in the E.U.; established branches of GSBE in nine E.U. member states and in the U.K.; and strengthened the capital, personnel and other resources at GSBE.

Stress Tests and Capital Planning. Under rules adopted by the U.S. federal bank regulatory agencies, implementing 2018 amendments to the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act), U.S. depository institutions with total consolidated assets between \$100 billion and \$250 billion are no longer required to submit annual company-run stress test results to their primary federal regulator, and we were not required to submit these stress test results in 2021 to our primary regulator, the FRB. As a result of growth of our balance sheet, we will be required to submit our annual stress test results in 2022. In addition to companyrun stress testing requirements, we are also required to have our own Internal Capital Adequacy Assessment Process (ICAAP). GSBE also has its own capital and stress testing process, which incorporates internally designed stress tests and those required under German regulatory requirements and the ECB Guide to the ICAAP.

**Prompt Corrective Action.** The U.S. Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires the U.S. federal bank regulatory agencies to take "prompt corrective action" in respect of depository institutions that do not meet specified capital requirements. FDICIA establishes five capital categories for FDIC-insured banks, such as us: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized.

An institution may be downgraded to, or deemed to be in, a capital category that is lower than is indicated by its capital ratios if it is determined to be in an unsafe or unsound condition or if it receives an unsatisfactory examination rating with respect to certain matters. FDICIA imposes progressively more restrictive constraints on operations, management and capital distributions, as the capital category of an institution declines. Failure to meet the capital requirements could also require a depository institution to raise capital. An institution also is prohibited from accepting, renewing or rolling over deposits by or through a "deposit broker" (as defined in FDICIA) unless the institution is well-capitalized. The FDIC may waive this prohibition if the institution is adequately capitalized; however, the prohibition cannot be waived if the institution is undercapitalized, significantly undercapitalized or critically undercapitalized.

An institution also is restricted with respect to the deposit interest rates it may offer if the institution is not wellcapitalized. Ultimately, critically undercapitalized institutions are subject to the appointment of a receiver or conservator, as described in "Insolvency of an IDI" below. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Capital Management and Regulatory Capital" in Part II of this Annual Report and Note 19 to the consolidated financial statements in Part III of this Annual Report for information about the quantitative requirements for a depository institution to be considered "well-capitalized."

**Dividends.** Dividends are reviewed and approved in accordance with our capital management policy. In addition, U.S. federal and state laws impose limitations on the payment of dividends by banks to their shareholders. In general, the amount of dividends that may be paid by us is limited to the lesser of the amounts calculated under a "recent earnings" test and an "undivided profits" test.

Under the recent earnings test, a dividend may not be paid if the total of all dividends declared by the entity in any calendar year is in excess of the current year's net income combined with the retained net income of the two preceding years, unless the entity obtains prior regulatory approval. Under the undivided profits test, a dividend may not be paid in excess of the entity's undivided profits (generally, accumulated net profits that have not been paid out as dividends or transferred to surplus).

In addition to the recent earnings test and undivided profits test, capital management decisions are also driven by our capital management policy, which establishes guidelines to assist us in maintaining the appropriate level of capital in both business-as-usual and post-stress conditions.

During the year ended December 2021, we declared and paid approximately \$33.00 billion of dividends to Group Inc., substantially all of which related to the acquisition of GSBE in July 2021. As a result of making these dividend payments, we cannot currently declare any dividends without prior regulatory approval. We did not pay a dividend to Group Inc. during the year ended December 2020. Under the recent earnings test and undivided profits test, we could have declared dividends to Group Inc. of up to \$4.66 billion as of December 2020.

The applicable U.S. banking regulators have authority to prohibit or limit the payment of dividends if, in the banking regulator's opinion, payment of a dividend would constitute an unsafe or unsound practice in light of the financial condition of the banking organization. **Insolvency of an IDI.** Under the Federal Deposit Insurance Act of 1950 (FDIA), if the FDIC is appointed as conservator or receiver for an IDI such as us, upon its insolvency or in certain other events, the FDIC has broad powers, including the power:

- To transfer any of the IDI's assets and liabilities to a new obligor, including a newly formed "bridge" bank, without the approval of the depository institution's creditors;
- To enforce the IDI's contracts pursuant to their terms without regard to any provisions triggered by the appointment of the FDIC in that capacity; or
- To repudiate or disaffirm any contract or lease to which the IDI is a party, the performance of which is determined by the FDIC to be burdensome and the repudiation or disaffirmance of which is determined by the FDIC to promote the orderly administration of the IDI.

In addition, the claims of holders of domestic deposit liabilities and certain claims for administrative expenses against an IDI would be afforded a priority over other general unsecured claims, including claims of debtholders of the institution, in the "liquidation or other resolution" of such an institution by any receiver. As a result, whether or not the FDIC ever sought to repudiate any of our debt obligations, the debtholders (other than depositors at U.S. branches) would be treated differently from, and could receive, if anything, substantially less than, our depositors at our U.S. branches.

Resolution Plans. We are required to submit to the FDIC a periodic plan for our rapid and orderly resolution in the event of material financial distress or failure (resolution plan). The guidance applicable to covered IDIs, including us, requires that our resolution plan must, among other things, demonstrate that we are adequately protected from risks arising from Group Inc. and its other subsidiaries. The FDIC released an advanced notice of proposed rulemaking in April 2019 about potential changes to its resolution planning requirements for IDIs, including us, and delayed the next round of IDI resolution plan submissions until the rulemaking process is complete. Although the rulemaking process is still pending, in January 2021, the FDIC announced its intention to resume requiring resolution plan submissions for IDIs with \$100 billion or more in assets, including us. In June 2021, the FDIC issued guidance for IDI resolution plans. The guidance splits covered IDIs into two groups for purposes of the timing of resolution plan submissions, and we are in the second group with a later submission date.

In addition, U.S. global systemically important banks (G-SIBs), including Group Inc., are required by the FRB and FDIC to submit resolution plans on a two-year cycle (alternating between full and targeted submissions). We are included as a material operating entity within Group Inc.'s 2021 resolution plan, which was submitted in June 2021, and is expected to be included as a material operating entity within Group Inc.'s next required submission, which is a full submission due by July 1, 2023.

If these regulators jointly determine that a BHC has failed to remediate identified shortcomings in its resolution plan or that its resolution plan, after any permitted resubmission, is not credible or would not facilitate an orderly resolution under the U.S. Bankruptcy Code, they may jointly impose more stringent capital, leverage or liquidity requirements or restrictions on growth, activities or operations or may jointly order a BHC to divest assets or operations, in order to facilitate orderly resolution in the event of failure, any of which may impact us.

The U.S. federal bank regulatory agencies have rules imposing restrictions on qualified financial contracts (QFCs) entered into by G-SIBs, including their subsidiaries. These rules are intended to facilitate the orderly resolution of a failed G-SIB by limiting the ability of the G-SIB to enter into a QFC unless (i) the counterparty waives certain default rights in such contract arising upon the entry of the G-SIB or one of its affiliates into resolution, (ii) the contract does not contain enumerated prohibitions on the transfer of such contract and/or any related credit enhancement, and (iii) the counterparty agrees that the contract will be subject to the special resolution regimes set forth in the Dodd-Frank Act orderly liquidation authority (OLA) and the FDIA. We have achieved compliance by adhering to the International Swaps and Derivatives Association Universal Resolution Stav Protocol (ISDA Universal Protocol) and International Swaps and Derivatives Association 2018 U.S. Resolution Stay Protocol (U.S. ISDA Protocol) described below.

The ISDA Universal Protocol imposes a stay on certain crossdefault and early termination rights within standard ISDA derivative contracts and securities financing transactions between adhering parties in the event that one of them is subject to resolution in its home jurisdiction, including a resolution under OLA or the FDIA in the U.S. The U.S. ISDA Protocol, which was based on the ISDA Universal Protocol, was created to allow market participants to comply with the final QFC rules adopted by the federal bank regulatory agencies. The E.U. Bank Recovery and Resolution Directive (BRRD), as amended by BRRD II, establishes a framework for the recovery and resolution of financial institutions in the E.U., such as GSBE. The BRRD provides national supervisory authorities with tools and powers to pre-emptively address potential financial crises in order to promote financial stability and minimize taxpavers' exposure to losses. The BRRD requires E.U. member states to grant certain resolution powers to national and, where relevant, E.U. resolution authorities, including the power to impose a temporary stay and to recapitalize a failing entity by writing down its unsecured debt or converting its unsecured debt into equity. Financial institutions in the E.U. must provide that contracts governed by non-E.U. law recognize those temporary stay and bail-in powers unless doing so would be impracticable. GSBE is under the direct remit of the Single Resolution Board for resolution planning. Regulatory authorities in the E.U. may require financial institutions in the E.U., including subsidiaries of non-E.U. groups, to submit recovery plans and to assist the relevant resolution authority in constructing resolution plans for the E.U. entities. GSBE's primary regulator with respect to recovery planning is the ECB, and it is also regulated by BaFin and Deutsche Bundesbank. GSBE is required to submit recovery plans to the ECB.

Capital and Liquidity Requirements. We are subject to consolidated regulatory risk-based capital and leverage requirements that are calculated in accordance with the regulations of the FRB (Capital Framework). The Capital Framework is largely based on the Basel Committee on Banking Supervision's (Basel Committee) framework for strengthening the regulation, supervision and risk management of banks (Basel III) and also implements certain provisions of the Dodd-Frank Act. The Basel Committee is the primary global standard setter for prudential bank regulation and its member jurisdictions implement regulations based on its standards and guidelines. The Basel Committee's standards do not become effective in a jurisdiction until the relevant regulators have adopted rules to implement its standards. Under the U.S. federal bank regulatory agencies' tailoring framework, we are subject to "Category I" standards because Group Inc. has been designated as a G-SIB and (with respect to liquidity requirements) because we have \$10 billion or more in total consolidated assets. Accordingly, we are an "Advanced approach" banking organization. Under the Capital Framework, we must meet specific regulatory capital requirements that involve quantitative measures of assets, liabilities and certain off-balance-sheet items. The sufficiency of our capital levels is also subject to qualitative judgments by regulators. We are also subject to liquidity requirements established by the U.S. federal bank regulatory agencies that require us to meet specified ratios.

GSBE is subject to capital and liquidity requirements prescribed in the E.U. Capital Requirements Regulation, as amended (CRR) and the E.U. Capital Requirements Directive, as amended (CRD), which are largely based on Basel III. Amendments to the CRR and CRD (respectively, CRR II and CRD V) include changes to the market risk, counterparty credit risk, large exposures and leverage ratio frameworks. These changes have been applicable in the E.U. since June 2021.

Risk-Based Capital Ratios. As an "Advanced approach" banking organization, we calculate risk-based capital ratios in accordance with both the Standardized and Advanced Capital Rules. Both the Advanced Capital Rules and the Standardized minimum Capital Rules include risk-based capital requirements and additional capital conservation buffer requirements that must be satisfied solely with Common Equity Tier 1 (CET1) capital. Failure to satisfy a buffer requirement in full would result in constraints on capital distributions and discretionary executive compensation. The severity of the constraints would depend on the amount of the shortfall and our "eligible retained income," defined as the greater of (i) net income for the four preceding quarters, net of distributions and associated tax effects not reflected in net income; and (ii) the average of net income over the preceding four quarters.

As applicable to us, the capital conservation buffer requirements consist of two components: a 2.5% buffer and the countercyclical capital buffer.

The countercyclical capital buffer is designed to counteract systemic vulnerabilities and currently applies only to banking organizations subject to Category I, II or III standards, including us. The countercyclical capital buffer applicable to us may change in the future, including due to additional guidance from our regulators and/or positional changes. As a result, the minimum capital ratios to which we are subject could change.

The U.S. federal bank regulatory agencies have a rule that implements the Basel Committee's standardized approach for measuring counterparty credit risk exposures in connection with derivative contracts (SA-CCR). Under the rule, "Advanced approach" banking organizations are required to use SA-CCR for calculating their standardized risk-weighted assets (RWAs) and, with some adjustments, for purposes of determining their supplementary leverage ratios (SLRs) discussed below. The capital requirements applicable to GSBE include both minimum requirements and buffers. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Capital Management and Regulatory Capital" in Part II of this Annual Report and Note 19 to the consolidated financial statements in Part III of this Annual Report for information about our and GSBE's capital ratios.

The CRD and CRR provide that institutions that are systemically important at the E.U. or member state level, known as other systemically important institutions (O-SIIs), may be subject to additional capital ratio requirements, according to their degree of systemic importance (O-SII buffers). In 2021, BaFin identified GSBE as an O-SII in Germany.

The Basel Committee has finalized revisions to the framework for calculating capital requirements for market risk as part of its Fundamental Review of the Trading Book. These revisions are expected to increase market risk capital requirements for most banking organizations. The revised framework, among other things, revises the standardized and internal model-based approaches used to calculate market risk requirements and clarifies the scope of positions subject to market risk capital requirements. The Basel Committee framework contemplates that national regulators implement the revised framework by January 1, 2023. The U.S. federal bank regulatory agencies have not yet proposed rules implementing the revised framework. Under the CRR, E.U. financial institutions commenced reporting their market risk calculations under the revised framework in the third quarter of 2021.

The Basel Committee published standards that it described as the finalization of the Basel III post-crisis regulatory reforms (Basel III Revisions). These standards set a floor on internally modeled capital requirements at a percentage of the capital requirements under the standardized approach. They also revise the Basel Committee's standardized and internal modelbased approaches for credit risk, provide a new standardized approach for operational risk capital and revise the frameworks for credit valuation adjustment (CVA) risk. The Basel Committee framework contemplates that national regulators implement these standards by January 1, 2023, and that the new floor be phased in through January 1, 2028. In July 2020, the Basel Committee finalized further revisions to the framework for CVA risk, which are intended to align that framework with the market risk framework. The U.S. federal bank regulatory authorities have not yet proposed rules implementing the Basel III Revisions for purposes of risk-based capital ratios. The European Commission proposed rules to implement the Basel III Revisions in October 2021. The proposed E.U. rules contemplate amendments to the CRR and the CRD, referred to as CRR III and CRD VI. The proposed rules contemplate effectiveness in the E.U. starting January 2025.

The Basel Committee has also published an updated securitization framework, but the U.S. federal bank regulatory agencies have not yet proposed rules implementing them. The updated securitization framework has been implemented in the E.U.

**Leverage Ratios.** Under the Capital Framework, we are subject to a Tier 1 leverage ratio and SLR established by the FRB. In April 2018, the FRB and the Office of the Comptroller of the Currency (OCC) issued a proposed rule which would replace the current 6% SLR requirement for depository institution subsidiaries of G-SIBs, including us, to be considered "well-capitalized" with a requirement equal to 3% plus an amount equal to 50% of the G-SIB parent's risk-based capital surcharge. This proposal, as it relates to the SLR buffer for Group Inc., together with the adopted rule requiring use of SA-CCR for purposes of calculating the SLR, would implement certain of the revisions to the leverage ratio framework published by the Basel Committee in December 2017.

GSBE is also subject to requirements relating to leverage ratios, which are generally based on the Basel Committee leverage ratio standards. The CRR II establishes a 3% minimum leverage ratio requirement for certain E.U. financial institutions, including GSBE. This requirement became applicable in June 2021.

See Note 19 to the consolidated financial statements in Part III of this Annual Report for information about our Tier 1 leverage ratio and SLR and GSBE's leverage ratio.

*Liquidity Ratios.* The Basel Committee's framework for liquidity risk measurement, standards and monitoring requires banking organizations to measure their liquidity against two specific liquidity tests: the Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR).

The LCR rule issued by the U.S. federal bank regulatory agencies and applicable to us is generally consistent with the Basel Committee's framework and is designed to ensure that a banking organization maintains an adequate level of unencumbered high-quality liquid assets equal to or greater than the expected net cash outflows under an acute short-term liquidity stress scenario. We are required to maintain a minimum LCR of 100%. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Risk Management — Liquidity Risk Management — Liquidity Regulatory Framework" in Part II of this Annual Report for further information about our LCR.

GSBE is subject to the LCR rule issued by the European Commission, which is also generally consistent with the Basel Committee's framework.

The NSFR is designed to promote medium- and long-term stable funding of the assets and off-balance-sheet activities of banking organizations over a one-year time horizon. The Basel Committee's NSFR framework requires banking organizations to maintain a minimum NSFR of 100%.

The U.S. federal bank regulatory agencies issued a final rule, which became effective in July 2021, implementing the NSFR for large U.S. banking organizations, including us. The CRR implemented the NSFR for certain E.U. financial institutions, including GSBE. This requirement became applicable beginning in June 2021. The LCR and NSFR are determined, in part, by applying prescribed supervisory factors to certain categories of liabilities, including deposits that are classified as "brokered."

The FDIC revised rule regarding brokered deposit regulations became effective on April 1, 2021, with a full compliance date of January 1, 2022. The rule created a new framework for analyzing the FDIC's "deposit broker" definition and changes the classification of certain types of deposits as "brokered."

The FRB's enhanced prudential standards require BHCs with \$100 billion or more in total consolidated assets, such as Group Inc., to comply with enhanced liquidity and overall risk management standards, which include maintaining a level of highly liquid assets based on projected funding needs for 30 days, and increased involvement by boards of directors in liquidity and overall risk management. These standards apply on a consolidated basis and therefore impact aspects of the operations of depository institutions that are subsidiaries of BHCs with \$100 billion or more in total consolidated assets, including us. Although the liquidity requirement under these rules has some similarities to the LCR, it is a separate requirement. GSBE also has its own liquidity planning process, which incorporates internally designed stress tests and those required under German regulatory requirements and the ECB Guide to Internal Liquidity Adequacy Assessment Process.

Transactions Between Affiliates. Transactions between us and Group Inc. or our affiliates are subject to restrictions under the Federal Reserve Act and regulations issued by the FRB. These laws and regulations generally limit the types and amounts of transactions (such as loans and other credit extensions, including credit exposure arising from securities purchased under agreements to resell, securities borrowings and derivative transactions, from us to Group Inc. or its other subsidiaries and affiliates and purchases of assets by us from Group Inc. or its other subsidiaries and affiliates) that may take place and generally require those transactions, to the extent permitted, to be on market terms or better to us. These laws and regulations generally do not apply to transactions within the Bank. Similarly, German regulatory requirements provide that certain transactions between GSBE and its parent company, GS Bank USA, as well as its other affiliates, including Group Inc., must be on market terms and are subject to special internal approval requirements.

Total Loss-Absorbing Capacity (TLAC). The FRB has issued a rule establishing loss-absorbency and related requirements for BHCs that have been designated as U.S. G-SIBs, such as Group Inc. The rule became effective in January 2019 with no phase-in period. Although it does not apply to depository institutions, the rule impacts aspects of the operations of depository institutions that are subsidiaries of U.S. G-SIBs, including us. For example, it prohibits Group Inc. from (i) guaranteeing our obligations if an insolvency or receivership of Group Inc. could give the counterparty the right to exercise a default right (for example, early termination) against us, subject to an exception for guarantees permitted by rules of the U.S. federal banking agencies imposing restrictions on QFCs; (ii) incurring liabilities guaranteed by us; and (iii) entering into QFCs with any person that is not a subsidiary of Group Inc.

Moreover, the FRB has indicated that it is considering whether it would be appropriate to propose regulations that would impose total loss absorbing capacity requirements on material operating subsidiaries of U.S. G-SIBs, which may include us.

The BRRD II subjects institutions to a minimum requirement for own funds and eligible liabilities (MREL), which is generally consistent with the Financial Stability Board's (FSB) TLAC standard. These MREL requirements will apply for GSBE from January 1, 2024. The CRR and the BRRD are designed to, among other things, implement the FSB's minimum TLAC requirement for GSIBs. For example, the CRR requires E.U. subsidiaries of a non-E.U. G-SIB to meet internal TLAC requirements if they exceed the threshold of 5% of the G-SIB's RWAs, operating income or leverage exposure. In the first quarter of 2022, GSBE exceeded this threshold and is thereby required to meet 90% of the TLAC requirement applicable to E.U. G-SIBs. GSBE satisfies this requirement through its regulatory capital and MREL eligible debt from intercompany borrowings.

The CRD requires a non-E.U. group with more than  $\notin 40$  billion of assets in the E.U., such as GS Group, to establish an E.U. intermediate holding company (E.U. IHC) by December 30, 2023 if it has, as in GS Group's case, two or more of certain types of E.U. financial institution subsidiaries, including broker-dealers and banks. A non-E.U. group may have two E.U. IHCs if a request for a second is approved. The CRR requires E.U. IHCs to satisfy capital and liquidity requirements, a minimum requirement for own funds and eligible liabilities MREL, and certain other prudential requirements at a consolidated level.

**Deposit Insurance.** Our U.S. deposits have the benefit of FDIC insurance up to the applicable limits. The FDIC's Deposit Insurance Fund (DIF) is funded by assessments on IDIs. Our assessment (subject to adjustment by the FDIC) is currently based on our average total consolidated assets less our average tangible equity during the assessment period, our supervisory ratings and specified forward-looking financial measures used to calculate the assessment rate. The deposits of GSBE are covered by the German statutory deposit protection program to the extent provided by law. In addition, GSBE has elected to participate in the German voluntary deposit protection program which provides insurance for certain eligible deposits not covered by the German statutory deposit program.

**Lending and Credit Limits.** New York Banking Law imposes lending limits (which also take into account credit exposure from derivative transactions and securities financing transactions of securities representing debt obligations) and other requirements that could impact the manner and scope of our activities.

We are also subject to limits under state and U.S. federal law that restrict the type and amount of investments we can make.

U.S. G-SIBs, such as Group Inc., are also required to comply with a rule regarding single counterparty credit limits, which imposes more stringent requirements for credit exposures among major financial institutions and apply in the aggregate to Group Inc. and its subsidiaries on a consolidated basis. Accordingly, although not applicable to us on a standalone basis, these limits could have the effect of constraining our management of our credit exposures because of the consolidated application of the limits, including with respect to hedges. The Dodd-Frank Act also requires the FRB to implement early remediation requirements, which were proposed in 2011, but not finalized.

The U.S. federal bank regulatory agencies have issued guidance that focuses on transaction structures and risk management frameworks and that outlines high-level principles for safe-and-sound leveraged lending, including underwriting standards, valuation and stress testing. This guidance has, among other things, limited the percentage amount of debt that can be included in certain transactions. The agencies have also issued guidance relating to underwriting standards and general risk management standards in the area of commercial real estate addressing the need for prudent risk management practices by financial institutions engaging in commercial real estate lending activity.

**Community Reinvestment Act (CRA).** We are subject to the provisions of the CRA. Under the terms of the CRA, we have a continuing and affirmative obligation, consistent with safe and sound operation, to help meet the credit needs of our communities.

The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit an institution's discretion to develop the types of products and services that it believes are best suited to its particular community, so long as they are consistent with the CRA. The CRA requires each appropriate federal bank regulatory agency, in connection with its examination of a depository institution, to assess such institution's record of meeting the credit needs of the community served by that institution, including low- and moderate-income neighborhoods, and to make such assessment available to the public.

The assessment also is part of the FRB's consideration of applications to acquire, merge or consolidate with another banking institution or its holding company, to assume deposits of or acquire assets from another depository institution, to establish a new branch office that will accept deposits, or to relocate an office. In the case of a BHC applying for approval to acquire a bank or another BHC, the FRB will assess the records of performance under the CRA of the IDIs involved in the transaction, and such records may be the basis for denying the application. If any IDI subsidiary of an FHC fails to maintain at least a "satisfactory" rating under the CRA, the FHC would be subject to restrictions on certain new activities and acquisitions.

We are also subject to provisions of the New York Banking Law that impose continuing and affirmative obligations upon a New York State-chartered bank to serve the credit needs of its local community (NYCRA). Such obligations are substantially similar to those imposed by the CRA. The NYCRA requires the NYDFS to make a periodic written assessment of an institution's compliance with the NYCRA, and to make such assessment available to the public. The NYCRA also requires the Superintendent to consider the NYCRA rating when reviewing an application to engage in certain transactions, including mergers, asset purchases and the establishment of branch offices, and provides that such assessment may serve as a basis for the denial of any such application.

The FRB, the federal regulator responsible for monitoring our CRA compliance, approved our designation as a "wholesale bank." A wholesale bank generally is a bank that is not in the business of extending home mortgage, small business, small farm or consumer loans to retail clients and for which a designation as a wholesale bank is in effect. As a result of this designation, we fulfill our CRA obligations through community development loans, qualified investments and community development services, rather than consumer loans.

In light of our growing business of lending to consumers, we may lose our designation as a wholesale bank and therefore may be required to satisfy CRA obligations through different or expanded activities. See "Risk Factors — We face enhanced risks as new business initiatives and acquisitions lead us to engage in new activities, operate in new locations, transact with a broader array of clients and counterparties, and expose us to new assets, activities and markets" for further information about how new business initiatives could impact our CRA ratings.

Additionally, in September 2020, the FRB released an advanced notice of proposed rulemaking seeking public comment on different approaches to modernizing the FRB's regulations implementing the CRA. The FRB is currently assessing the comments it received from the public and is working in coordination with the FDIC and OCC to issue a revised notice of proposed rulemaking.

Consumer Protection Laws. We are subject to a number of federal and state consumer protection laws, including laws designed to protect clients and customers and promote lending to various sectors of the economy and population. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Savings Act, the Electronic Funds Transfer Act, the Expedited Funds Availability Act, the Electronic Signatures in Global and National Commerce Act, the Truth in Lending Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, the Flood Disaster Protection Act, the Military Lending Act, the Servicemembers Civil Relief Act, and their respective state law counterparts, as well as state and local laws regarding unfair, deceptive or abusive acts and practices in connection with the offer, sale or provision of consumer financial products and services. These laws, rules and regulations, among other things, impose obligations relating to marketing, origination, servicing and collections activities in our consumer businesses. Many of these laws, rules and regulations also apply to our small business lending activities, which are also subject to supervision and regulation by federal and state regulators as well.

The CFPB has broad rulemaking, supervisory and enforcement powers under various federal consumer financial protection laws, including the laws referenced above and certain other statutes. We are supervised by the CFPB, and we are also subject to oversight by the FRB and the NYDFS, with respect to one or more of the foregoing laws and activities.

We have expanded our existing risk management platform and controls and are continuing to enhance, as appropriate, our existing regulatory and legal compliance programs, policies, procedures and processes to cover the activities, products and customers associated with these activities.

**Swaps, Derivatives and Commodities Regulation.** The commodity futures, commodity options and swaps industry in the U.S. is subject to regulation under the U.S. Commodity Exchange Act (CEA). The CFTC is the federal agency charged with the administration of the CEA. In addition, the SEC is the U.S. federal agency charged with the regulation of security-based swaps.

The "swap push-out" provisions of Section 716 of the Dodd-Frank Act restrict the ability of an IDI to enter into "structured finance swaps," which are swaps referencing asset-backed securities, when such swaps are not entered into for hedging or other risk mitigation purposes. An IDI that fails to comply with Section 716 could face restrictions on the institution's access to the Federal Reserve's discount window or FDIC deposit insurance or guarantees.

The terms "swaps" and "security-based swaps" include a wide variety of derivative instruments in addition to those conventionally referred to as swaps (including certain forward contracts and options), and relate to a wide variety of underlying assets or obligations, including currencies, commodities, interest or other monetary rates, yields, indices, securities, credit events, loans and other financial obligations.

GS Bank USA, and two subsidiaries, GSBE and Goldman Sachs Mitsui Marine Derivative Products, L.P. (MMDP), are registered swap dealers with the CFTC and are subject to CFTC regulations. The rules and regulations of various selfregulatory organizations, such as the Chicago Mercantile Exchange, other CFTC-registered clearing houses and exchanges and the National Futures Association, also govern commodity futures, commodity options and swaps activities.

CFTC rules require registration of swap dealers, mandatory clearing and execution of interest rate and credit default swaps and real-time public reporting and adherence to business conduct standards for all in-scope swaps. A number of these requirements, particularly those regarding recordkeeping and reporting, also apply to transactions that do not involve a registered swap dealer. CFTC rules establishing capital requirements for swap dealers, such as MMDP, that are not subject to the capital rules of a prudential regulator, such as the FRB, became effective in October 2021. The CFTC has also adopted financial reporting requirements for covered swap entities and amended existing capital rules for CFTCregistered futures commission merchants to provide explicit capital requirements for proprietary positions in swaps and security-based swaps that are not cleared by a clearing organization.

SEC rules govern the registration and regulation of securitybased swap dealers, and GS Bank USA and GSBE are registered as security-based swap dealers with the SEC. Security-based swaps are defined as swaps on single securities or narrow-based baskets or indices of securities. The SEC has adopted a number of rules for security-based swap dealers, including (i) capital, margin and segregation requirements; (ii) and record-keeping, financial reporting notification requirements; (iii) business conduct standards; (iv) regulatory and public trade reporting; and (v) the application of risk mitigation techniques to uncleared portfolios of security-based swaps. The compliance date for these SEC rules, as well as SEC rules addressing registration requirements and business conduct standards, was generally October 2021. The SEC has recently proposed additional regulations regarding securitybased swaps that would, among other things, require public reporting of large positions in security-based swaps.

The CFTC and the SEC have adopted rules relating to crossborder regulation of swaps, securities-based swaps, business conduct and registration requirements. The CFTC and the SEC have entered into agreements with certain non-U.S. regulators regarding the cross-border regulation of derivatives and the mutual recognition of cross-border execution facilities clearing houses, and have approved substituted compliance with certain non-U.S. regulations, related to certain business conduct requirements and margin rules. The U.S. prudential regulators have not yet made a determination with respect to substituted compliance for transactions subject to non-U.S. margin rules.

Similar types of regulation have been proposed or adopted in jurisdictions outside the U.S., including in the E.U. and Japan. Under the European Market Infrastructure Regulation (EMIR), and the relevant U.K. on-shoring legislation, for example, the E.U. and the U.K. have established regulatory requirements relating to portfolio reconciliation and reporting, clearing certain OTC derivatives and margining for uncleared derivatives activities. In addition, under the European Markets in Financial Instruments Directive and Regulation (MiFID II), transactions in certain types of derivatives are required to be executed on regulated platforms or exchanges.

GS Bank USA and GSBE are subject to the margin rules issued by the FRB and MMDP is subject to margin rules issued by the CFTC. The rules for variation margin have become effective, and those for initial margin are in the process of being phased in through September 2022, depending on certain activity levels of the swap dealer and the relevant counterparty. Inter-affiliate transactions under the CFTC and FRB margin rules are generally exempt from initial margin requirements. The CFTC has adopted rules that limit the size of positions in physical commodity derivatives that can be held by any entity, or any group of affiliates or other parties trading under common ownership or control. Swap dealers may currently claim an exemption from the position limits for the bona fide hedging of swap-related risks. The CFTC position limits apply to futures on physical commodities and options on such futures, and these limits apply to both physically and cash settled positions. In addition, in 2023, the position limit rules will become applicable to swaps that are economically equivalent to such futures and options. The position limit rules initially impose limits in the spot month only (i.e., during the delivery period for the physical commodities, which is typically a period of several days). CFTC spot and non-spot month limits will continue to apply to futures on certain legacy agricultural commodities, and it is possible that non-spot month limits will at some point be adopted for other categories of commodities. See "Risk Factors - Our businesses, and the businesses of our clients, are subject to extensive and pervasive regulation around the world" for further information about how derivatives regulation could impact our business.

**Compensation Practices.** Our compensation practices, as a subsidiary of Group Inc., are subject to oversight by the FRB and other regulatory bodies worldwide.

The U.S. federal bank regulatory agencies have provided guidance designed to ensure that incentive compensation arrangements at banking organizations take into account risk and are consistent with safe and sound practices. The guidance sets forth the following three key principles with respect to incentive compensation arrangements: (i) the arrangements should provide employees with incentives that appropriately balance risk and financial results in a manner that does not encourage employees to expose their organizations to imprudent risk; (ii) the arrangements should be compatible with effective controls and risk management; and (iii) the arrangements should be supported by strong corporate governance. The guidance provides that supervisory findings with respect to incentive compensation will be incorporated, as appropriate, into the organization's supervisory ratings, which can affect its ability to make acquisitions or perform other actions. The guidance also notes that enforcement actions may be taken against a banking organization if its incentive compensation arrangements or related risk management, control or governance processes pose a risk to the organization's safety and soundness.

The Dodd-Frank Act requires U.S. financial regulators, including the FRB, to adopt rules on incentive-based payment arrangements at specified regulated entities having at least \$1 billion in total assets. The U.S. financial regulators proposed revised rules in 2016, which have not been finalized.

The NYDFS' guidance emphasizes that any incentive compensation arrangements tied to employee performance indicators at banking institutions regulated by the NYDFS, including us, must be subject to effective risk management, oversight and control.

In the E.U., certain provisions in the CRR and CRD are designed to meet the FSB's compensation standards. These provisions limit the ratio of variable to fixed compensation of all employees at GSBE, including those employees identified as having a material impact on the risk profile of regulated entities. CRR II and CRD V amended certain aspects of these rules, including by increasing minimum variable compensation deferral periods.

Anti-Money Laundering and Anti-Bribery Rules and Regulations. The U.S. Bank Secrecy Act, as amended (BSA), including by the USA PATRIOT Act of 2001, contains anti-money laundering (AML) and financial transparency laws and authorizes or mandates the promulgation of various regulations applicable to financial institutions, including standards for verifying client identification at account opening, and obligations to monitor client transactions and report suspicious activities. Through these and other provisions, the BSA seeks, among other things, to promote the identification of parties that may be involved in terrorism, money laundering or other suspicious activities.

The Anti-Money Laundering Act of 2020 (AMLA), which amends the BSA, was enacted in January 2021. The AMLA is intended to comprehensively reform and modernize U.S. AML laws. Among other things, the AMLA codifies a risk-based approach to AML compliance for financial institutions; requires the Treasury Department to promulgate priorities for AML and countering the financing of terrorism policy; requires the development of standards by the Treasury Department for testing technology and internal processes for BSA compliance; expands enforcement- and investigationrelated authority, including a significant expansion in the available sanctions for certain BSA violations; and expands BSA whistleblower incentives and protections. Many of the statutory provisions in the AMLA will require additional rulemakings, reports and other measures, and the impact of the AMLA will depend on, among other things, rulemaking and implementation guidance. In June 2021, the Financial Crimes Enforcement Network, a bureau of the Treasury Department (FinCEN), issued the priorities for AML and countering the financing of terrorism policy required under the AMLA. The priorities include: corruption, cybercrime, terrorist financing, fraud, transnational crime, drug trafficking, human trafficking and proliferation financing.

The NYDFS imposes requirements on regulated institutions, including us, regarding their BSA/AML and sanctions compliance programs and requires us to maintain transaction-monitoring and filtering programs reasonably designed to comply with BSA/AML requirements and to stop transactions prohibited under the sanctions programs of the U.S. Treasury's Office of Foreign Assets Control. The rule also requires us to provide a certification to the NYDFS annually that we are in compliance with the transaction-monitoring and filtering program requirements.

We are subject to other laws and regulations relating to AML and financial transparency, including the E.U. Anti-Money Laundering Directives. In addition, we are subject to the U.S. Foreign Corrupt Practices Act (FCPA), the U.K. Bribery Act, and other laws and regulations worldwide regarding corrupt and illegal payments, or providing anything of value, for the benefit of government officials and others. The scope of the types of payments or other benefits covered by these laws is very broad. These laws and regulations include requirements relating to the identification of clients, monitoring for and reporting suspicious transactions, monitoring direct and indirect payments to politically exposed persons, providing information to regulatory authorities and law enforcement agencies, and sharing information with other financial institutions. See "Risk Factors - Substantial civil or criminal liability or significant regulatory action against us or our affiliates could have material adverse financial effects or cause us significant reputational harm, which in turn could seriously harm our business prospects" for further information about how these laws and regulations could impact us.

**Volcker Rule.** The Volcker Rule prohibits "proprietary trading," but permits activities such as market making and risk-mitigation hedging, which we currently engage in and will continue to engage in, and requires an extensive compliance program, which includes additional reporting and record-keeping requirements.

In addition, the Volcker Rule limits the sponsorship of, and investment in, "covered funds" (as defined in the rule) by banking entities, including us. Collateralized loan obligations and other vehicles in which we invest, subject to certain exclusions, including an exclusion for certain loan securitizations, may be considered "covered funds" under the rule. The rule also limits certain types of transactions between us and covered funds sponsored or advised by Group Inc. and its subsidiaries, similar to the limitations on transactions between depository institutions and their affiliates. The limitation on investments in covered funds requires Group Inc. and its subsidiaries, including us, to limit their investments in each such fund to 3% or less of the fund's net asset value, and to limit their aggregate investments in all such funds to 3% or less of GS Group's Tier 1 capital. As a German credit institution, GSBE will become subject to Volcker Rule-type prohibitions under German banking law and regulations once its financial assets exceed certain thresholds. Prohibited activities will then include proprietary trading, certain types of high-frequency trading and certain types of lending and guarantee businesses with defined prohibited counterparties, such as hedge funds and other highly leveraged funds, unless an exclusion or an exemption applies.

**Privacy and Cyber Security Regulation.** We are subject to numerous laws and regulations relating to the privacy of information regarding clients, employees and others. These include the California Consumer Privacy Act of 2018 (CCPA) and the E.U.'s General Data Protection Regulation (GDPR), each of which is described further below. The NYDFS also requires financial institutions regulated by the NYDFS, including us, to, among other things, (i) establish and maintain a cyber security program designed to ensure the confidentiality, integrity and availability of their information systems; (ii) implement and maintain a written cyber security policy setting forth policies and procedures for the protection of their information systems and nonpublic information; and (iii) designate a Chief Information Security Officer.

In November 2021, the U.S. federal bank regulatory agencies adopted a rule regarding notification requirements for banking organizations related to significant computer security incidents. Under the final rule, a BHC or state member bank, such as Group Inc. and us, is required to notify its primary regulator within 36 hours of incidents that have materially disrupted or degraded, or are reasonably likely to materially disrupt or degrade, the banking organization's ability to deliver services to a material portion of its customer base, jeopardize the viability of key operations of the banking organization, or pose a threat to the financial stability of the United States. The rule is effective April 1, 2022, with compliance required by May 1, 2022.

The GDPR has heightened our privacy compliance obligations, impacted certain of our businesses' collection, processing and retention of personal data and imposed strict standards for reporting data breaches. The GDPR also provides for significant penalties for non-compliance. The CCPA was amended in 2020 by the California Privacy Rights Act (CPRA), which, among other things, will expand the scope of data subject to the CCPA and create new consumer rights when the CPRA becomes effective on January 1, 2023. In addition, several other states and non-U.S. jurisdictions have enacted, or are proposing, privacy and data protection laws similar to the GDPR and the CCPA. **Securitizations.** We are also subject to rules adopted by federal agencies pursuant to the Dodd-Frank Act that require any person who organizes or initiates certain asset-backed securities transactions to retain a portion (generally, at least five percent) of any credit risk that the person conveys to a third party. For certain securitization transactions, retention by third-party purchasers may satisfy this requirement. The E.U. capital rules set out in the CRR also provide that no credit institution may be exposed to a securitization position unless the issuer retains a material net economic interest of at least five percent, which may impact us in the context of our cross-border transactions.

Asset Management and Wealth Management Regulation. Our asset management and wealth management businesses are subject to extensive oversight by regulators relating to, among other things, the fair treatment of clients, safeguarding of client assets, offerings of funds, marketing activities, transactions among affiliates and our management of client funds.

GSBE is subject to MiFID II, which governs the approval, organizational, marketing and reporting requirements of E.U.based investment managers and the ability of investment fund managers located outside the E.U. to access those markets.

**Other Regulation.** A number of our activities, including our cross-border lending and derivatives activities, require us to obtain licenses, adhere to applicable regulations and be subject to the oversight of various regulators in the jurisdictions in which we conduct these activities.

In Europe, GSBE provides broker-dealer services that are subject to oversight by European and national regulators. These services are regulated in accordance with E.U., U.K., and national laws and regulations. These laws require, among other things, compliance with certain capital adequacy and liquidity standards, customer protection requirements and market conduct and trade reporting rules. GSBE is also regulated by the securities, derivatives and commodities exchanges of which it is a member. In the E.U., MiFID II includes extensive market structure reforms, such as the establishment of new trading venue categories for the purposes of discharging the obligation to trade OTC derivatives on a trading platform and enhanced preand post-trade transparency covering a wider range of financial instruments. In equities, MiFID II introduced volume caps on non-transparent liquidity trading for trading venues, limited the use of broker-dealer crossing networks and created a new regime for systematic internalizers, which are investment firms that execute client transactions outside a trading venue. Additional control requirements were introduced for algorithmic trading, high frequency trading and direct electronic access. Commodities trading firms are required to calculate their positions and adhere to specific position limits. Other reforms include enhanced transaction reporting, the publication of best execution data by investment firms and trading venues, transparency on costs and charges of service to investors, changes to the way investment managers can pay for the receipt of investment research, rules limiting the payment and receipt of soft commissions and other forms of inducements, and mandatory unbundling for broker-dealers between execution and other major services.

The SEC issued a proposed rule in November 2021 which, if adopted, would require lenders of securities to provide the material terms of securities lending transactions to a registered national securities association, such as FINRA.

# **Available Information**

This Annual Report is available at www.goldmansachs.com/investor-relations/financials/. We also make available annual and periodic reports for prior periods on our website at www.goldmansachs.com/investorrelations/financials/archived/. In addition, certain of our affiliates, including Group Inc., provide annual and periodic reports relating to their businesses and activities, which are available at www.goldmansachs.com/investor-relations/financials/. Information contained on such website is not part of, nor is it incorporated by reference into, this Annual Report.

# **Forward-Looking Statements**

In this Annual Report, we have included statements that may constitute "forward-looking statements." Forward-looking statements are not historical facts or statements of current conditions, but instead represent only our beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside our control. By identifying these statements for you in this manner, we are alerting you to the possibility that our actual results, financial condition, liquidity and capital actions may differ, possibly materially, from the anticipated results, financial condition, liquidity and capital actions in these forward-looking statements. Important factors that could cause our results, financial condition and liquidity to differ from those in these statements include, among others, those described below and in "Risk Factors" in this Annual Report.

These statements may relate to, among other things, (i) our future plans and objectives, (ii) our expense savings initiative, (iii) expenses we may incur, including expenses from investing in our consumer and transaction banking activities and new business initiatives, (iv) the growth of our deposits and other funding, asset liability management and funding strategies, (v) our business initiatives, including transaction banking and new consumer financial products, (vi) our expected provisions for credit losses, (vii) the adequacy of our allowance for credit losses (viii) the projected growth of our consumer lending and credit card businesses, (ix) the objectives and effectiveness of our risk management and liquidity policies, (x) our resolution plan and strategy, (xi) the impact of regulatory changes applicable to us, and our future status, activities or reporting under banking and financial regulation, (xii) legal proceedings, governmental investigations or other contingencies, (xiii) GS Group's remediation activities relating to 1Malaysia Development Berhad (1MDB), (xiv) the replacement of Interbank Offered Rates (IBORs) and our transition to alternative risk-free reference rates, (xv) the impact of the COVID-19 pandemic on our businesses, results, financial position and liquidity, (xvi) the effectiveness of our management of human capital, (xvii) our plans for our people to return to GS Group's offices, (xviii) future inflation, and (xix) the completed acquisition of the General Motors cobranded credit card portfolio and the announced acquisition of GreenSky.

Statements about the timing, costs, profitability, benefits and other aspects of our businesses and expense savings initiatives and increases in market share are based on our current expectations regarding our ability to implement these initiatives and actual results may differ, possibly materially, from current expectations due to, among other things, a delay in the timing of these initiatives, increased competition and an inability to reduce expenses and grow businesses. Statements about the growth of our deposits and associated interest expense savings, and our consumer lending and credit card businesses are subject to the risk that actual growth may differ, possibly materially, from that currently anticipated due to, among other things, changes in interest rates and competition from other similar products.

Statements about our expected provisions for credit losses are subject to the risk that actual credit losses may differ and our expectations may change, possibly materially, from that currently anticipated due to, among other things, changes to the composition of our loan portfolio and changes in the economic environment in future periods and our forecasts of future economic conditions, as well as changes in our models, policies and other management judgments.

Statements about the future state of our liquidity and regulatory capital ratios are subject to the risk that our actual liquidity and regulatory capital ratios may differ, possibly materially, from what is currently expected due to, among other things, increased regulatory requirements resulting from changes in regulations or the interpretation or application of existing regulations and changes to the composition of our balance sheet.

Statements about satisfying the terms of the consent order relating to 1MDB are based on our ability to create a plan jointly with Group Inc. that is acceptable to the NYDFS, and therefore may be different from what we currently expect.

Statements about our objectives in management of human capital are based on our current expectations and are subject to the risk that we may not achieve these objectives and goals due to, among other things, competition in recruiting and attracting diverse candidates and unsuccessful efforts in retaining diverse employees.

Statements about our plans for our people to return to GS Group's offices are based on our current expectations and that return may be delayed due to, among other factors, future events that are unpredictable, including the course of the COVID-19 pandemic, responses of governmental authorities, the emergence of new variants of COVID-19 and the effectiveness of vaccines over the long term and against new variants.

Statements about future inflation are subject to the risk that actual inflation may differ, possibly materially, due to, among other things, changes in economic growth, unemployment or consumer demand.

# **Risk Factors**

We face a variety of risks that are substantial and inherent in our businesses.

The following is a summary of some of the more important factors that could affect our businesses:

#### Market

- Our businesses have been and may in the future be adversely affected by conditions in the global financial markets and broader economic conditions.
- Our businesses have been and may in the future be adversely affected by declining asset values, particularly where we have net "long" positions, or receive or post collateral.
- Our market-making activities have been and may in the future be affected by changes in the levels of market volatility.
- Our investment banking and asset and wealth management businesses have been adversely affected and may in the future be adversely affected by market uncertainty or lack of confidence among investors and CEOs due to declines in economic activity and other unfavorable economic, geopolitical or market conditions.
- Our asset management and wealth management business has been and may in the future be adversely affected by the poor investment performance of our investment products or a client preference for products other than those which we offer or for products that generate lower fees.
- Changes in market interest rates could adversely affect our revenues and expenses, the value of assets and obligations, and the availability and cost of funding.

#### Liquidity

- Our liquidity, profitability and businesses may be adversely affected by an inability to obtain funding or to sell assets.
- Our businesses have been and may in the future be adversely affected by disruptions or lack of liquidity in the credit markets, including reduced access to credit and higher costs of obtaining credit.
- Reductions in our credit ratings or an increase in our credit spreads may adversely affect our liquidity and cost of funding.
- Loss of deposits could increase our funding costs and adversely affect our liquidity and ability to grow our businesses.

#### Credit

• Our businesses, profitability and liquidity may be adversely affected by deterioration in the credit quality of or defaults by third parties.

- Concentration of risk increases the potential for significant losses in our lending, market-making, underwriting and other activities.
- Derivative transactions and delayed documentation or settlements may expose us to credit risk, unexpected risks and potential losses.
- A failure by Group Inc. to guarantee certain of our obligations could adversely affect our financial condition.
- We might underestimate the credit losses inherent in our loan portfolio and have credit losses in excess of the amount reserved.

#### Operational

- A failure in our or our affiliates' operational systems or infrastructure, or those of third parties, as well as human error, malfeasance or other misconduct, could impair our liquidity, disrupt our businesses, result in the disclosure of confidential information, damage our reputation and cause losses.
- A failure to protect our computer systems, networks and information, and our clients' information, against cyber attacks and similar threats could impair our ability to conduct our businesses, result in the disclosure, theft or destruction of confidential information, damage our reputation and cause losses.
- We may incur losses as a result of ineffective risk management processes and strategies.
- We may incur losses as a result of unforeseen or catastrophic events, including pandemics, terrorist attacks, extreme weather events or other natural disasters.
- Climate change could disrupt our businesses and adversely affect client activity levels and the creditworthiness of our clients and counterparties, and our efforts to address concerns relating to climate change could result in damage to our reputation.
- We are a wholly-owned subsidiary of Group Inc. and are dependent on Group Inc. and certain of our affiliates for client business, various services and capital.

#### Legal and Regulatory

- Our businesses, and the businesses of our clients, are subject to extensive and pervasive regulation around the world.
- A failure to appropriately identify and address potential conflicts of interest could adversely affect our businesses.
- We may be adversely affected by increased governmental and regulatory scrutiny or negative publicity.

- Substantial civil or criminal liability or significant regulatory action against us or our affiliates could have material adverse financial effects or cause us significant reputational harm, which in turn could seriously harm our business prospects.
- In conducting our businesses around the world, we are subject to political, legal, regulatory and other risks that are inherent in operating in many countries.
- The application of regulatory strategies and requirements in the U.S. and non-U.S. jurisdictions to facilitate the orderly resolution of large financial institutions could create greater risk of loss for our security holders.
- The ability-to-repay requirement for residential mortgage loans may limit our ability to sell certain of our mortgage loans and give borrowers potential claims against us.
- Increases in FDIC insurance premiums may adversely affect our earnings.

#### Competition

- The financial services industry is highly competitive.
- The growth of electronic trading and the introduction of new products and technologies, including trading technologies and cryptocurrencies, has increased competition.
- Our businesses would be adversely affected if we are unable to hire and retain qualified employees.

# Market Developments and General Business Environment

- Our businesses, financial condition, liquidity and results of operations have been and may in the future be adversely affected by the COVID-19 pandemic.
- Certain of our businesses, our funding instruments and financial products may be adversely affected by changes in or the discontinuance of IBORs, in particular London Interbank Offered Rate (LIBOR).
- Certain of our businesses and funding instruments may be adversely affected by changes in other reference rates, currencies, indexes or baskets to which products we offer or funding that we raise are linked.
- We face enhanced risks as new business initiatives and acquisitions lead us to engage in new activities, operate in new locations, transact with a broader array of clients and counterparties, and expose us to new assets, activities and markets.
- We may not be able to fully realize the expected benefits or synergies from acquisitions in the time frame we expect, or at all.

The following are detailed descriptions of our Risk Factors summarized above:

#### Market

#### Our businesses have been and may in the future be adversely affected by conditions in the global financial markets and broader economic conditions.

Certain of our businesses by their nature do not produce predictable earnings. We generate a substantial amount of our revenue and earnings from transactions in financial instruments, including in connection with our market-making activities in interest rate and other derivatives and related products, and interest we charge on our lending portfolio.

Our financial performance is highly dependent on the environment in which we operate. A favorable business environment is generally characterized by, among other factors, high global gross domestic product growth, regulatory and market conditions that result in transparent, liquid and efficient capital markets, low inflation, business, consumer and investor confidence, stable geopolitical conditions and strong business earnings.

Unfavorable or uncertain economic and market conditions can be caused by: low levels of or declines in economic growth, business activity or investor, business or consumer confidence; changes in consumer spending or borrowing patterns; pandemics; limitations on the availability or increases in the cost of credit and capital; illiquid markets; increases in inflation, interest rates, exchange rate or basic commodity price volatility or default rates; concerns about sovereign defaults; uncertainty concerning fiscal or monetary policy, government shutdowns, debt ceilings or funding; the extent of and uncertainty about potential increases in tax rates and other regulatory changes; limitations on international trade and travel; laws and regulations that limit trading in, or the issuance of, securities of issuers outside their domestic markets: outbreaks of domestic or international tensions or hostilities, terrorism, nuclear proliferation, cyber security threats or attacks and other forms of disruption to or curtailment of global communication, energy transmission or transportation networks or other geopolitical instability or uncertainty; corporate, political or other scandals that reduce investor confidence in capital markets; extreme weather events or other natural disasters; or a combination of these or other factors.

The financial services industry and the securities and other financial markets have been materially and adversely affected in the past by significant declines in the values of nearly all asset classes, by a serious lack of liquidity and by high levels of borrower defaults. In addition, concerns about the COVID-19 pandemic, European sovereign debt risk and its impact on the European banking system, limitations on international trade, and potential or actual changes in interest rates, inflation and other market conditions have, at times, negatively impacted the levels of client activity. Actual changes in interest rates and other market conditions, have also resulted, at times, in significant volatility and negative impact to client activity levels and creditworthiness.

General uncertainty about economic, political and market activities, and the scope, timing and impact of regulatory reform, as well as weak consumer, investor and CEO confidence resulting in large part from such uncertainty, has in the past negatively impacted the client activity of GS Group's or our clients, which can adversely affect our businesses. Periods of low volatility and periods of high volatility combined with a lack of liquidity, have at times had an unfavorable impact on our market-making business.

Financial institution returns may be negatively impacted by increased funding costs due in part to the lack of perceived government support of such institutions in the event of future financial crises relative to financial institutions in countries in which governmental support is maintained. In addition, liquidity in the financial markets has also been negatively impacted as market participants and market practices and structures continue to adjust to evolving regulatory frameworks.

In addition, a significant portion of our businesses involves transactions with, through, arising from, involving, or otherwise related to other GS Group entities, and any adverse change in the businesses or activity levels of GS Group more broadly can have an adverse impact on us. Accordingly, we are materially affected by conditions in the global financial markets and economic conditions generally, both directly through their impact on our business levels and indirectly through their impact on the business levels of our affiliates. These conditions can change suddenly and negatively.

#### Our businesses have been and may in the future be adversely affected by declining asset values, particularly where we have net "long" positions, or receive or post collateral.

We have net "long" positions in loans, derivatives, mortgages and other asset classes, including U.S. government and agency obligations and may in the future take net long positions in other asset classes. These include positions we take when we commit capital to our clients as part of our lending activities or when we act as a principal to facilitate the activities of our clients or counterparties (including our affiliates) through our market-making activities relating to interest rate and currency derivatives and other derivatives and related products. Because our market-making positions are marked-to-market on a daily or other periodic basis, declines in asset values directly and promptly impact our earnings, unless we have effectively "hedged" our exposures to those declines.

See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies" in Part II of this Annual Report and Note 4 to the consolidated financial statements in Part III of this Annual Report for further information about fair value measurements.

In certain circumstances (particularly in the case of credit products, including leveraged loans or other securities that are not freely tradable or lack established and liquid trading markets), it may not be possible or economic to hedge our exposures and to the extent that we do so the hedge may be ineffective or may greatly reduce our ability to profit from increases in the values of the assets. Sudden declines and significant volatility in the prices of assets have in the past and may in the future substantially curtail or eliminate the trading markets for certain assets, which may make it difficult to sell, hedge or value such assets. The inability to sell or effectively hedge assets reduces our ability to limit losses in such positions and the difficulty in valuing assets may negatively affect our capital, liquidity or leverage ratios, increase our funding costs and generally require us to maintain additional capital.

In connection with our market-making activities, we are obligated by the rules of relevant trading venues to provide executable quotes to maintain an orderly market. This may result in an increased need for liquidity and corresponding risk for the Bank to manage. Risk, including market risk, may expose the Bank to gains or losses.

We post collateral to support our obligations and receive collateral that supports the obligations of our clients and counterparties. When the value of the assets posted as collateral or the credit ratings of the party posting collateral decline, the party posting the collateral may need to provide additional collateral or, if possible, reduce its position. Therefore, declines in the value of asset classes used as collateral mean that either the cost of funding positions is increased or the size of positions is decreased. If we are the party providing collateral, this can increase our costs and reduce our profitability and if we are the party receiving collateral, this can also reduce our profitability by reducing the level of business done with our clients and counterparties.

In our capacity as an agency lender, we indemnify all of our securities lending customers against losses incurred in the event that borrowers do not return securities and the collateral held is insufficient to cover the market value of the securities borrowed, and, therefore, declines in the value of collateral can subject us to additional costs.

In addition, volatile or less liquid markets increase the difficulty of valuing assets, which can lead to costly and timeconsuming disputes over asset values and the level of required collateral, as well as increased credit risk to the recipient of the collateral due to delays in receiving adequate collateral. In cases where we foreclose on collateral, sudden declines in the value or liquidity of the collateral has in the past and may in the future, despite credit monitoring, over-collateralization, the ability to call for additional collateral or the ability to force repayment of the underlying obligation, result in significant losses to us, especially where there is a single type of collateral supporting the obligation.

#### Our market-making activities have been and may in the future be affected by changes in the levels of market volatility.

Certain of our market-making activities depend on market volatility to provide trading and arbitrage opportunities to our clients, and decreases in volatility have reduced and may in the future reduce these opportunities and the level of client activity associated with them and adversely affect the results of these activities, which could adversely impact our revenues. Increased volatility, while it can increase trading volumes and spreads, also increases risk as measured by Value-at-Risk (VaR) and may expose us to increased risks in connection with our market-making activities or cause us to reduce our inventory in order to avoid increasing our VaR. Limiting the size of our market-making positions can adversely affect our profitability. In periods when volatility is increasing, but asset values are declining significantly, it may not be possible to sell assets at all or it may only be possible to do so at steep discounts. In those circumstances we may be forced to either take on additional risk or to realize losses in order to decrease our VaR. In addition, increases in volatility increase the level of our RWAs, which increases our capital requirements.

#### Our investment banking and asset and wealth management businesses have been adversely affected and may in the future be adversely affected by market uncertainty or lack of confidence among investors and CEOs due to declines in economic activity and other unfavorable economic, geopolitical or market conditions.

Our investment banking business has been and may in the future be adversely affected by market conditions. Poor economic conditions and other uncertain geopolitical conditions may adversely affect and have in the past adversely affected investor and CEO confidence, resulting in significant industry-wide declines in the size and number of underwritings and of financial advisory transactions, which would likely have an adverse effect on our revenues and our profit margins. In particular, because a significant portion of our investment banking revenues is derived from our participation in large transactions, a decline in the number of large transactions has in the past and would in the future adversely affect our investment banking business. Market uncertainty, volatility and adverse economic conditions, as well as declines in asset values, may cause our clients to transfer their assets out of our funds or other products or their brokerage accounts and result in reduced net revenues, principally in our asset management and wealth management businesses. Even if clients do not withdraw their funds, they may invest them in products that generate less fee income.

Our asset management and wealth management business has been and may in the future be adversely affected by the poor investment performance of investment products that we offer or a client preference for products other than those which we offer or for products that generate lower fees.

Poor investment returns in our asset management and wealth management business, due to either general market conditions or underperformance (relative to our competitors or to benchmarks) of investment products that we sell, affects our ability to retain existing assets and to attract new clients or additional assets from existing clients. This could affect the commissions and net spreads that we earn for selling other investment products, such as structured notes or derivatives. To the extent that our clients choose to invest in products that we do not currently offer, we will suffer outflows and a loss of management fees. Further, if, due to changes in investor sentiment or the relative performance of certain asset classes or otherwise, clients continue to invest in products that generate lower fees (e.g., passively managed or fixed income products), our average effective management fee would continue to decline and our asset management and wealth management businesses could be adversely affected.

#### Changes in market interest rates could adversely affect our revenues and expenses, the value of assets and obligations, and the availability and cost of funding.

As a result of our lending and deposit-taking activities, we have exposure to market interest rate movements. In addition to the impact on the general economy, changes in interest rates could directly impact us in one or more of the following ways:

- The yield on interest-earning assets, primarily on our loan portfolio, and rates paid on interest-bearing liabilities, primarily our deposit-taking activities, may change in disproportionate ways;
- The value of certain balance sheet and off-balance-sheet financial instruments that we hold could decline; or
- The cost of funding from affiliates or third parties may increase and the ability to raise funding could become more difficult.

Our profitability depends to a significant extent on our net interest income, which is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and our interest expense on interest-bearing liabilities, such as deposits and borrowed funds. Accordingly, our results of operations depend to a significant extent on movements in market interest rates and our ability to manage our interest-rate-sensitive assets and liabilities in response to these movements. Factors such as inflation, recession and instability in financial markets, among other factors beyond our control, may affect interest rates.

Any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on our financial condition, liquidity and results of operations. Changes in the level of interest rates also may negatively affect our ability to originate loans, the value of our assets and our ability to realize gains from the sale of our assets, all of which ultimately affect our earnings.

# Liquidity

#### Our liquidity, profitability and businesses may be adversely affected by an inability to obtain funding or to sell assets.

Liquidity is essential to our businesses. It is of critical importance to us, as most of the failures of financial institutions have occurred in large part due to insufficient liquidity. Our liquidity may be impaired by an inability to obtain or maintain sufficient funding, whether through deposits or funding from our affiliates, access to the debt capital markets, sales of assets or access to Federal Home Loan Bank of New York advances, or by lack of timely settlement of transactions, unusual deposit outflows, or other unforeseen outflows of cash or collateral, such as in March 2020, when corporate clients drew on revolving credit facilities in response to the COVID-19 pandemic. This situation may arise due to circumstances that we may be unable to control, such as a general market or economic disruption or an operational problem that affects third parties or us, or GS Group more broadly, or even by the perception among market participants that we, or other market participants, are experiencing greater liquidity risk.

We employ structured products to benefit our clients and hedge our own risks and risks incurred by our affiliates. The financial instruments that we hold and the contracts to which we are a party are often complex, and these complex structured products often do not have readily available markets to access in times of liquidity stress. In addition, our financing activities may lead to situations where the holdings from these activities represent a significant portion of specific markets, which could restrict liquidity for our positions. Further, our ability to sell assets may be impaired if there is not generally a liquid market for such assets, as well as in circumstances where other market participants are seeking to sell similar otherwise generally liquid assets at the same time, as is likely to occur in a liquidity or other market crisis or in response to changes to rules or regulations. In addition, clearinghouses, exchanges and other financial institutions with which we interact may exercise set-off rights or the right to require additional collateral, including in difficult market conditions, which could further impair our liquidity.

Regulatory changes relating to liquidity may also negatively impact our results of operations and competitive position. Numerous regulations have been adopted to introduce more stringent liquidity requirements for large financial institutions, such as us or Group Inc. These regulations address, among other matters, liquidity stress testing, minimum liquidity requirements, wholesale funding, limitations on the issuance of short-term debt and structured notes, deductions for holdings of TLAC and prohibitions on parent guarantees that are subject to certain cross-defaults. New and prospective liquidity-related regulations may overlap with, and be impacted by, other regulatory changes, which could result in unintended cumulative effects, and their full impact will remain uncertain while regulatory reforms are being adopted and market practices develop.

#### Our businesses have been and may in the future be adversely affected by disruptions or lack of liquidity in the credit markets, including reduced access to credit and higher costs of obtaining credit.

Widening credit spreads for us or Group Inc., as well as significant declines in the availability of credit, have in the past adversely affected and may in the future affect our ability to borrow. We obtain a portion of our funding directly or indirectly from Group Inc., which funds itself on an unsecured basis by issuing debt and a variety of financial instruments. We also seek to finance certain of our assets on a secured basis. Any disruptions in the credit markets may make it harder and more expensive for us to obtain secured funding, whether from third parties or affiliates. If our available funding is limited or we are forced to fund our operations at a higher cost, these conditions may require us to curtail our activities and increase our cost of funding, both of which could reduce our profitability, particularly in our activities that involve lending and market making. Our clients engaging in mergers, acquisitions and other types of strategic transactions often rely on access to the secured and unsecured credit markets to finance their transactions. A lack of available credit or an increased cost of credit can adversely affect the size, volume and timing of our clients' merger and acquisition transactions, particularly large transactions, and adversely affect our financial advisory and underwriting businesses.

We may also syndicate credit transactions to other financial institutions. Market volatility, a lack of available credit or an increased cost of credit can negatively impact our ability to syndicate financing, and, as a result, can adversely affect our businesses.

# Reductions in our credit ratings or an increase in our credit spreads may adversely affect our liquidity and cost of funding.

Our credit ratings, as well as the credit ratings of Group Inc. (as described further below), are important to our liquidity. A reduction in our or Group Inc.'s credit ratings could adversely affect our liquidity and competitive position, increase our borrowing costs (including borrowing from our affiliates), limit our access to the capital markets or trigger our obligations under certain provisions in some of our derivatives or collateralized financing contracts. Under these provisions, counterparties could be permitted to terminate contracts with us or require us to post additional collateral or make termination payments. Termination of our derivatives and collateralized financing contracts could cause us to sustain losses and impair our liquidity by requiring us to find other sources of financing or to make significant cash payments or securities movements.

A downgrade by any one rating agency, depending on the agency's relative ratings of us or Group Inc. at the time of the downgrade, may have an impact which is comparable to the impact of a downgrade by all rating agencies. For further information about our credit ratings, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Risk Management — Liquidity Risk Management — Credit Ratings" in Part II of this Annual Report.

As noted above, Group Inc.'s credit ratings also are important to our liquidity. Group Inc. generally guarantees our payment obligations, subject to certain limitations. Group Inc. generally raises the majority of non-deposit unsecured funding of GS Group and then lends to Funding IHC and other subsidiaries, including us, to meet subsidiaries' funding needs. Any increase in Group Inc.'s borrowing costs may require us to seek alternative sources of funding, which could result in an increase in borrowing costs for us.

Our cost of obtaining long-term unsecured funding is directly related to our credit spreads (the amount in excess of the interest rate of benchmark securities that we need to pay). Increases in our credit spreads can significantly increase our cost of this funding. Changes in credit spreads are continuous, market-driven, and subject at times to unpredictable and highly volatile movements. Our credit spreads are also influenced by market perceptions of our creditworthiness and movements in the costs to purchasers of credit default swaps referenced to our long-term debt. The market for credit default swaps has proven to be extremely volatile and at times has lacked a high degree of transparency or liquidity. Increases in Group Inc.'s credit spreads and negative market perceptions of Group Inc.'s creditworthiness could also impact our ability to obtain longterm unsecured funding, and Group Inc.'s inability to obtain long-term unsecured funding could negatively impact our operations.

#### Loss of deposits could increase our funding costs and adversely affect our liquidity and ability to grow our businesses.

We rely primarily on deposits to be a low-cost and stable source of funding for the loans we make and the financial transactions in which we engage. We accept savings, demand and time deposits from private bank clients, U.S. consumers, clients of third-party broker-dealers, institutions, corporations and affiliates. Certain deposit accounts do not have significant restrictions on withdrawal, and depositors can generally withdraw some or all of the funds in their accounts with little or no notice.

Furthermore, we compete with banks and other financial services companies for deposits. Competitors may raise the rates they pay on deposits and we may be required to raise our rates to avoid losing deposits.

If we experience significant withdrawals, for any reason, our funding costs may increase as we may be required to rely on more expensive sources of funding. If we are required to fund our operations at a higher cost, these conditions may require us to curtail our activities, which also could reduce our profitability.

All of our deposits held under external deposit sweep program agreements are placed through third-party brokers. As of December 2021, those programs accounted for approximately 12% of our total deposits. These brokers may not unilaterally terminate the currently-existing sweep agreements; however, they could determine not to engage in additional sweep agreements with us in the future. The termination of these broker relationships could result in a significant decrease in deposits and adversely affect our liquidity if we cannot extend such agreements with third-party brokers.

The FDIA prohibits an insured bank from accepting brokered deposits or offering interest rates on any deposits significantly higher than the prevailing rate in the bank's normal market area or nationally (depending upon where the deposits are solicited), unless it is "well-capitalized" for prompt corrective action purposes or it is "adequately capitalized" and receives a waiver from the FDIC. In December 2020, the FDIC issued final rules intended to modernize its regulations on brokered deposit and interest rate restrictions. Under these regulations, effective April 1, 2021, a bank that is "adequately capitalized" and accepts brokered deposits under a waiver from the FDIC may not pay an interest rate on any deposit in excess of (i) 75 basis points over certain national rates described in the FDIC's regulations, or (ii) 90% of the highest interest rate paid on a particular deposit product in the bank's local market area, if the bank provides notice to the FDIC and evidence of such local rate. There are no such restrictions under the FDIA on a bank that is "well-capitalized."

However, there can be no assurance that we will continue to meet all applicable requirements. In the event that we do not continue to meet those requirements in the future, we may be prohibited from accepting brokered deposits, including brokered CDs and those raised pursuant to our deposit sweep agreements. Restrictions or limitations on our ability to accept brokered deposits for any reason (including regulatory limitations on the amount of brokered deposits in total or as a percentage of total assets) in the future could materially and adversely impact our funding costs and liquidity because a substantial portion of our deposits are "brokered deposits" for prompt corrective action purposes.

Any limitation on the interest rates we can pay on deposits could competitively disadvantage us in attracting and retaining deposits and have a material adverse effect on our businesses.

# Credit

## Our businesses, profitability and liquidity may be adversely affected by deterioration in the credit quality of or defaults by third parties.

A number of our products and activities expose us to credit risk, including loans, lending commitments, derivatives and credit cards. We are exposed to the risk that third parties that owe us money, securities or other assets will not perform their obligations. These parties may default on their obligations to us due to bankruptcy, lack of liquidity, operational failure or other reasons. The provision of payment services in our transaction banking business may expose us to intraday liquidity and credit risks, to the extent our clients and affiliates experience delays in making payments, or are unable to repay amounts that are extended in the normal course of business. A failure of a significant market participant, or even concerns about a default by such an institution could lead to significant liquidity problems, losses or defaults by other institutions, which in turn could adversely affect us.

We are also subject to the risk that our rights against third parties may not be enforceable in all circumstances. In addition, deterioration in the credit quality of third parties whose securities or obligations we hold, including a deterioration in the value of collateral posted by third parties to secure their obligations to us under derivative contracts and loan agreements, could result in losses and/or adversely affect our ability to rehypothecate or otherwise use those securities or obligations for liquidity purposes.

A significant downgrade in the credit ratings of our counterparties could also have a negative impact on our results. While in many cases we are permitted to require additional collateral from counterparties that experience financial difficulty, disputes may arise as to the amount of collateral we are entitled to receive and the value of pledged assets. The termination of contracts and the foreclosure on collateral may subject us to claims for the improper exercise of our rights, including that the foreclosure was not permitted under the legal documents, was conducted in an improper manner or caused a client or counterparty to go out of business. Default rates, downgrades and disputes with counterparties as to the valuation of collateral typically increase significantly in times of market stress, increased volatility and illiquidity. We rely on information furnished by or on behalf of clients and counterparties in deciding whether to extend credit or enter into other transactions. This information could include financial statements, credit reports and other financial information. We also rely on representations of those clients, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports or other financial information could have a material adverse impact on our businesses, financial condition and results of operations.

Although we have limits and regularly review credit exposures to specific clients and counterparties and to specific industries, countries and regions that we believe may present credit concerns, default risk may arise from events or circumstances that are difficult to detect or foresee.

# Concentration of risk increases the potential for significant losses in our lending, market-making, underwriting and other activities.

Concentration of risk increases the potential for significant losses in our lending, market-making, underwriting and other activities. The number and size of these transactions has affected and may in the future affect our results of operations in a given period. In particular, we extend large commitments as part of our lending activities. Because of concentrated risk, we may suffer losses even when economic and market conditions are generally favorable for our competitors. Disruptions in the credit markets can make it difficult to hedge these credit exposures effectively or economically.

Rules adopted under the Dodd-Frank Act, and similar rules adopted in other jurisdictions, require issuers of certain assetbacked securities and any person who organizes and initiates certain asset-backed securities transactions to retain economic exposure to the asset, which has affected the cost of and structures used in connection with these securitization activities. See "Regulation - Securitizations" in Part I of this Annual Report and Note 16 to the consolidated financial statements in Part III of this Annual Report for further information about our securitization activities. Our inability to reduce our credit risk by selling, syndicating or securitizing these positions, including during periods of market stress, could negatively affect our results of operations due to a decrease in the fair value of the positions, including due to the insolvency or bankruptcy of borrowers, as well as the loss of revenues associated with selling such securities or loans.

In the ordinary course of business, we may be subject to a concentration of credit risk to a particular counterparty, borrower, issuer (including sovereign issuers) clearing house or exchange, geographic area or group of related countries, such as the E.U., or industry. A failure or downgrade of, or default by, an entity to which we have a concentration of credit risk could negatively impact our businesses, perhaps materially, and the systems by which we set limits and monitor the level of our credit exposure to individual entities, industries, countries and regions may not function as we have anticipated. Regulatory reform, including the Dodd-Frank Act, has led to increased centralization of trading activity through particular clearing houses, central agents or exchanges, which has significantly increased our concentration of risk with respect to these entities. While our activities expose us to many different industries, counterparties and countries, we routinely execute a high volume of transactions with counterparties engaged in financial services activities, including brokers and dealers, commercial banks, clearing houses, exchanges and investment funds. This has resulted in significant credit concentration with respect to these counterparties. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Risk Management -Credit Risk Management - Credit Exposures" in Part II of this Annual Report and Note 23 to the consolidated financial statements in Part III of this Annual Report for further information about our credit concentration and exposure.

#### Derivative transactions and delayed documentation or settlements may expose us to credit risk, unexpected risks and potential losses.

We are party to a large number of derivative transactions, including interest rate, currency, credit and other derivatives. Many of these derivative instruments are individually negotiated and non-standardized, which can make exiting, transferring or settling positions difficult. Many credit derivatives require that we deliver to the counterparty the underlying security, loan or other obligation in order to receive payment. In a number of cases, we do not hold the underlying security, loan or other obligation. This could cause us to forfeit the payments due to us under these contracts or result in settlement delays with the attendant credit and operational risk, as well as increased costs to us.

Derivative transactions may also involve the risk that documentation has not been properly executed, that executed agreements may not be enforceable against the counterparty, or that obligations under such agreements may not be able to be "netted" against other obligations with such counterparty. In addition, counterparties may claim that such transactions were not appropriate or authorized. As a signatory to the ISDA Universal Protocol or U.S. ISDA Protocol (ISDA Protocols) and being subject to the FRB's and FDIC's rules on QFCs and similar rules in other jurisdictions, we may not be able to exercise remedies against counterparties and, as this new regime has not yet been tested, we may suffer risks or losses that we would not have expected to suffer if we could immediately close out transactions upon a termination event. The ISDA Protocols and these rules and regulations extend to repurchase agreements and other instruments that are not derivative contracts.

Derivative contracts and other transactions, including secondary bank loan purchases and sales, entered into with third parties are not always confirmed by the counterparties or settled on a timely basis. While the transaction remains unconfirmed or during any delay in settlement, we are subject to heightened credit and operational risk and in the event of a default may find it more difficult to enforce our rights.

In addition, as new complex derivative products are created, covering a wider array of underlying credit and other instruments, disputes about the terms of the underlying contracts could arise, which could impair our ability to effectively manage our risk exposures from these products and subject us to increased costs. The provisions of the Dodd-Frank Act requiring central clearing of credit derivatives and other OTC derivatives, or a market shift toward standardized derivatives, could reduce the risk associated with these transactions, but under certain circumstances could also limit our ability to develop derivatives that best suit the needs of our clients and to hedge our own risks, and could adversely affect our profitability and has increased our credit exposure to central clearing platforms.

# A failure by Group Inc. to guarantee certain of our obligations could adversely affect our financial condition.

Group Inc. has guaranteed our payment obligations, other than nonrecourse payment obligations and payment obligations arising in connection with CDs issued by us (unless the applicable governing documents of the CD expressly state otherwise) and outstanding notes evidencing senior unsecured debt. If Group Inc. terminates the guarantee, we may have difficulty entering into future contractual arrangements with other counterparties who may request or require such guarantees.

#### We might underestimate the credit losses inherent in our loan portfolio and have credit losses in excess of the amount reserved.

The credit quality of our loan portfolio can have a significant impact on its earnings. The Current Expected Credit Losses (CECL) accounting standard, which became effective January 1, 2020, substantially changed the accounting for credit losses on loans and other financial assets held by banks, financial institutions and other organizations. Under CECL, the existing incurred loss model in U.S. GAAP for recognizing credit losses has been replaced by a requirement that companies reflect their estimate of credit losses over the life of the financial assets. The adoption of the standard has resulted and may in the future result in a significant increase in our allowance for credit losses. Companies, such as us, must consider all relevant information when estimating expected credit losses, including details about past events, current conditions, and reasonable and supportable forecasts.

This process requires difficult, subjective and complex judgments by management in order to estimate credit losses over the life of the financial assets. As is the case with any such assessments, there is always the chance that we will fail to identify the proper factors or that we will fail to accurately estimate the impacts of factors that we do identify. In addition, the accuracy of management's estimations of expected credit losses may be affected by macroeconomic factors such as those described in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Business Environment" in Part II of this Annual Report.

Through the process of estimating credit losses over the life of our loans, we might underestimate the credit losses inherent in our loan portfolio and have credit losses in excess of the amount reserved. While management uses the best information available to determine this estimate, we have made and may make future adjustments to the allowance based on, among other things, changes in the economic environment, the quality of the loan portfolio or the values of the underlying collateral.

# Operational

A failure in our or our affiliates' operational systems or infrastructure, or those of third parties, as well as human error, malfeasance or other misconduct, could impair our liquidity, disrupt our businesses, result in the disclosure of confidential information, damage our reputation and cause losses.

Our businesses are highly dependent on our ability to process and monitor, on a daily basis, a very large number of transactions, many of which are highly complex and occur at high volumes and frequencies, across numerous and diverse markets in many currencies. These transactions, as well as the information technology services we provide to clients, often must adhere to client-specific guidelines, as well as legal and regulatory standards.

Many rules and regulations govern our obligations to execute transactions and report such transactions and other information to regulators and exchanges. Compliance with these legal and reporting requirements can be challenging, and GS Group has been and may in the future be subject to regulatory fines and penalties for failing to follow these rules or to report timely, accurate and complete information in accordance with these rules. As such requirements expand, compliance with these rules and regulations has become more challenging.

As our client base, including through our consumer and transaction banking businesses, and our geographical reach expand and the volume, speed, frequency and complexity of transactions, especially electronic transactions (as well as the requirements to report such transactions on a real-time basis to clients, regulators and exchanges) increase, developing and maintaining our operational systems and infrastructure becomes more challenging, and the risk of systems or human error in connection with such transactions increases, as well as the potential consequences of such errors due to the speed and volume of transactions involved and the potential difficulty associated with discovering errors quickly enough to limit the resulting consequences. Such risks are exacerbated in times of increased volatility. As with other similarly situated institutions, we utilize credit underwriting models in connection with our businesses, including our consumeroriented activities. Allegations, whether or not accurate, that the ultimate underwriting decisions do not treat consumers or clients fairly, or comply with the applicable law or regulation, can result in negative publicity, reputational damage and governmental and regulatory scrutiny, investigations and enforcement actions.

Our financial, accounting, data processing or other operational systems and facilities, or operational systems or facilities of affiliates on which we depend, may fail to operate properly or become disabled as a result of events that are wholly or partially beyond our control, such as a spike in transaction volume, adversely affecting our ability to process these transactions or provide these services. We and our affiliates must continuously update these systems to support our operations and growth and to respond to changes in regulations and markets, and invest heavily in systemic controls and training to pursue our objective of ensuring that such transactions do not violate applicable rules and regulations or, due to errors in processing such transactions, adversely affect markets, our clients and counterparties or us. Enhancements and updates to systems, as well as the requisite training, including in connection with the integration of new businesses, entail significant costs and create risks associated with implementing new systems and integrating them with existing ones.

The use of computing devices and phones is critical to the work done by our employees and the operation of our systems and businesses and those of our clients and our third-party service providers and vendors. Their importance has continued to increase, in particular in light of work-from-home arrangements implemented in response to the COVID-19 pandemic. Computers and computer networks are subject to various risks, including, among others, cyber attacks, inherent technological defects, system failures and human error. For example, fundamental security flaws in computer chips found in many types of these computing devices and phones have been reported in the past and may be discovered in the future. Cloud technologies are also critical to the operation of our systems and platforms and our reliance on cloud technologies is growing. Service disruptions have resulted, and may result in the future, in delays in accessing, or the loss of, data that is important to our businesses and may hinder our clients' access to our platforms. During 2021, there were a number of widely publicized cases of outages in connection with access to cloud computing providers. Addressing these and similar issues could be costly and affect the performance of these businesses and systems. Operational risks may be incurred in applying fixes and there may still be residual security risks.

Additionally, although the prevalence and scope of applications of distributed ledger technology and similar technologies is growing, the technology is also nascent and may be vulnerable to cyber attacks or have other inherent weaknesses that may or may not have been identified, such as the risk that underlying encryption measures may be defeated. We are exposed to risks, and may become exposed to additional risks, related to distributed ledger technology, including through the receipt of cryptocurrencies or other digital assets as collateral. We may be, or may become, exposed to technological, legal, regulatory, third-party and other risks related to distributed ledger technology, including through GS Group's facilitation of clients' activities involving financial products that use distributed ledger technology, such as blockchain or cryptocurrencies, and the use of distributed ledger technology in GS Group's systems, as well as by thirdparty vendors, clients, counterparties, clearing houses and intermediaries and the receipt other financial of cryptocurrencies or other digital assets as collateral.

Notwithstanding the proliferation of technology and technology-based risk and control systems, our businesses ultimately rely on people as our greatest resource, and, from time to time, they have in the past and may in the future make mistakes or engage in violations of applicable policies, laws, rules or procedures that are not always caught immediately by our technological processes or by our controls and other procedures, which are intended to prevent and detect such errors or violations. These have in the past and may in the future include calculation errors, mistakes in addressing emails, errors in software or model development or implementation, or simple errors in judgment, as well as intentional efforts to ignore or circumvent applicable policies, laws, rules or procedures. Human errors, malfeasance and other misconduct, including the intentional misuse of client information in connection with insider trading or for other purposes, even if promptly discovered and remediated, has in the past and may in the future result in reputational damage and losses and liabilities for us.

In addition, we face the risk of operational failure or significant operational delay, termination or capacity constraints of any of the clearing agents, exchanges, clearing houses or other financial intermediaries we use to facilitate our derivatives transactions and transaction banking activities, and as our interconnectivity with our clients grows, we increasingly face the risk of operational failure or significant operational delay with respect to our clients' systems. There has been significant consolidation among clearing agents, exchanges and clearing houses and an increasing number of derivative transactions are cleared on exchanges, which has increased our exposure to operational failure or significant operational delay, termination or capacity constraints of the particular financial intermediaries that we use and could affect our ability to find adequate and costeffective alternatives in the event of any such failure, delay, termination or constraint. Industry consolidation, whether among market participants or financial intermediaries, increases the risk of operational failure or significant operational delay as disparate complex systems need to be integrated, often on an accelerated basis.

The interconnectivity of multiple financial institutions with central agents, exchanges and clearing houses, and the increased centrality of these entities, increases the risk that an operational failure at one institution or entity may cause an industry-wide operational failure that could materially impact our ability to conduct business. Interconnectivity of financial institutions with other companies through, among other things, application programming interfaces or APIs presents similar risks. Any such failure, termination or constraint could adversely affect our ability to effect transactions, service our clients, manage our exposure to risk or expand our businesses or result in financial loss or liability to our clients, impairment of our liquidity, disruption of our businesses, regulatory intervention or reputational damage.

We also rely on third-party vendors and are ultimately responsible for activities conducted by any third-party service provider and adverse regulatory consequences. Although we take actions to manage the risks associated with activities conducted through third-party relationships, any problems caused by a third-party service provider could adversely affect our ability to deliver products and services to our customers and to conduct our businesses. Despite our resiliency plans and facilities, our ability to conduct business may be adversely impacted by a disruption in the infrastructure that supports our businesses and the communities where we are located. This may include a disruption involving electrical, satellite, undersea cable or other communications, internet, transportation or other facilities used by us, our employees or third parties with which we conduct business, including cloud service providers. These disruptions may occur as a result of events that affect only GS Group's buildings or systems or those of such third parties, or as a result of events with a broader impact globally, regionally or in the cities where those buildings or systems are located, including, but not limited to, natural disasters, war, civil unrest, terrorism, economic or political developments, pandemics and weather events.

In addition, although we seek to diversify our third-party vendors to increase our resiliency, we are also exposed to the risk that a disruption or other information technology event at a common service provider to our vendors could impede their ability to provide products or services to us, including in connection with new business initiatives. We may not be able to effectively monitor or mitigate operational risks relating to our vendors' use of common service providers.

Aside from work-from-home arrangements during the COVID-19 pandemic, many of our and other GS Group employees work in close proximity to one another in GS Group's facilities in New York and New Jersey. Notwithstanding our and GS Group's efforts to maintain business continuity, given that GS Group's headquarters and many of its employees are in the New York metropolitan area, and GS Group's two principal office buildings in the New York area both are located on the waterfront of the Hudson River, depending on the intensity and longevity of the event, a catastrophic event impacting the New York metropolitan area offices, including a terrorist attack, extreme weather event or other hostile or catastrophic event, could negatively affect our businesses. If a disruption occurs in one location and our employees in that location are unable to occupy the offices or communicate with or travel to other locations or successfully work remotely, our ability to service and interact with our clients may suffer, and we may not be able to successfully implement contingency plans that depend on communication, work-from-home arrangements or travel.

#### A failure to protect our computer systems, networks and information, and our clients' information, against cyber attacks and similar threats could impair our ability to conduct our businesses, result in the disclosure, theft or destruction of confidential information, damage our reputation and cause losses.

Our operations rely on the secure processing, storage and transmission of confidential and other information in GS Group's computer systems and networks and those of its vendors, and our technology risk function uses and benefits from the processes and resources of the GS Group technology risk function. There have been a number of highly publicized cases involving financial services companies, consumer-based companies, software and information technology service providers, governmental agencies and other organizations reporting the unauthorized access or disclosure of client, customer or other confidential information in recent years, as well as cyber attacks involving the dissemination, theft and destruction of corporate information or other assets, as a result of failure to follow procedures by employees or contractors or as a result of actions by third parties, including actions by foreign governments. There have also been several highly publicized cases where hackers have requested "ransom" payments in exchange for not disclosing customer information or for restoring access to information or systems.

We and our affiliates are regularly the targets of attempted cyber attacks, including denial-of-service attacks, and must continuously monitor and develop systems to protect the integrity and functionality of our technology infrastructure and access to and the security of our data. We and our affiliates have faced an increasing number of attempted cyber attacks as we and our affiliates expand our mobile- and other internetbased products and services, as well as usage of mobile and cloud technologies, and as we provide more of these services to a greater number of individual consumers. The increasing migration of our communication from devices we provide to employee-owned devices presents additional risks of cyber attacks, as do work-from-home arrangements such as those implemented in response to the COVID-19 pandemic. In addition, due to our interconnectivity with other GS Group entities, third-party vendors (and their respective service providers), central agents, exchanges, clearing houses and other financial institutions, we could be adversely impacted if any of them is subject to a successful cyber attack or other information security event. These impacts could include the loss of access to information or services from the third party subject to the cyber attack or other information security event, which could, in turn, interrupt our businesses.

Despite our efforts to ensure the integrity of our systems and information, we and our affiliates may not be able to anticipate, detect or implement effective preventive measures against all cyber threats, especially because the techniques used are increasingly sophisticated, change frequently and are often not recognized until launched. Cyber attacks can originate from a variety of sources, including third parties who are affiliated with or sponsored by foreign governments or are involved with organized crime or terrorist organizations. Third parties may also attempt to place individuals within GS Group or induce employees, clients or other users of GS Group's systems to disclose sensitive information or provide access to GS Group's data or that of GS Group's clients, and these types of risks may be difficult to detect or prevent.

Although we and GS Group take protective measures proactively and endeavor to modify them as circumstances warrant, our and GS Group's computer systems, software and networks may be vulnerable to unauthorized access, misuse, computer viruses or other malicious code, cyber attacks on our vendors and other events that could have a security impact. Risks relating to cyber attacks on our vendors have been increasing given the greater frequency and severity in recent years of supply chain attacks affecting software and information technology service providers. Due to the complexity and interconnectedness of GS Group's systems, the process of enhancing GS Group's protective measures can itself create a risk of systems disruptions and security issues. In addition, protective measures that GS Group employs to compartmentalize its data may reduce its visibility into, and adversely affect its ability to respond to, cyber threats and issues with its systems.

If one or more of such events occur, this potentially could jeopardize GS Group's or its clients' or counterparties' confidential and other information processed, stored in, or transmitted through its computer systems and networks, or otherwise cause interruptions or malfunctions in GS Group's operations or those of its clients, counterparties or third parties, which could impact their ability to transact with us or otherwise result in legal or regulatory action, significant losses or reputational damage. In addition, such an event could persist for an extended period of time before being detected, and, following detection, it could take considerable time for us to obtain full and reliable information about the extent, amount and type of information compromised. During the course of an investigation, we may not know the full impact of the event and how to remediate it, and actions, decisions and mistakes that are taken or made may further increase the negative effects of the event on our businesses, results of operations and reputation.

GS Group has expended, and expects to continue to expend, significant resources on an ongoing basis to modify its protective measures and to investigate and remediate vulnerabilities or other exposures, but these measures may be ineffective and GS Group, including us, may be subject to legal or regulatory action, as well as financial losses that are either not insured against or not fully covered through any insurance that it maintains.

GS Group's clients' confidential information may also be at risk from the compromise of clients' personal electronic devices or as a result of a data security breach at an unrelated company. Losses due to unauthorized account activity could harm our reputation and may have adverse effects on our businesses, financial condition and results of operations.

The increased use of mobile and cloud technologies can heighten these and other operational risks, as can work-fromhome arrangements. Certain aspects of the security of such technologies are unpredictable or beyond GS Group's control, and the failure by mobile technology and cloud service providers to adequately safeguard their systems and prevent cyber attacks could disrupt GS Group's operations and result in misappropriation, corruption or loss of confidential and other information. In addition, there is a risk that encryption and other protective measures, despite their sophistication, may be defeated, particularly to the extent that new computing technologies vastly increase the speed and computing power available.

In addition, the issue of cyber security has been the subject of heightened regulatory scrutiny. NYDFS cyber security regulations require that covered entities, including us, among other things, implement and maintain written cyber security policies and procedures covering a wide range of areas, including ensuring the security of sensitive data or systems accessible to third-party service providers, and provide notice to the NYDFS of certain material cyber security incidents.

We routinely transmit and receive personal, confidential and proprietary information by email and other electronic means. GS Group has discussed and worked with clients, vendors, service providers, counterparties and other third parties to develop secure transmission capabilities and protect against cyber attacks, but it does not have, and may be unable to put in place, secure capabilities with all of its clients, vendors, service providers, counterparties and other third parties and GS Group may not be able to ensure that these third parties have appropriate controls in place to protect the confidentiality of the information. An interception, misuse or mishandling of personal, confidential or proprietary information being sent to or received from a client, vendor, service provider, counterparty or other third party could result in legal liability, regulatory action and reputational harm.

# We may incur losses as a result of ineffective risk management processes and strategies.

We seek to monitor and control our risk exposure through a risk and control framework encompassing a variety of separate but complementary financial, credit, operational, compliance and legal reporting systems, internal controls, management review processes and other mechanisms that cover risks associated with our own activities, as well as activities conducted through third-party relationships. In doing so, we use and benefit from the risk management processes of GS Group. Our risk management process seeks to balance our ability to profit from lending, market-making, underwriting or other positions with our exposure to potential losses. While we employ a broad and diversified set of risk monitoring and risk mitigation techniques, those techniques and the judgments that accompany their application cannot anticipate every economic and financial outcome or the specifics and timing of such outcomes. Thus, in the course of our activities, we have incurred and may in the future incur losses. Market conditions in recent years have involved unprecedented dislocations and highlight the limitations inherent in using historical data to manage risk.

The models that we use to assess and control our risk exposures reflect assumptions about the degrees of correlation or lack thereof among prices of various asset classes or other market indicators. In times of market stress or other unforeseen circumstances, previously uncorrelated indicators may become correlated, or conversely previously correlated indicators may move in different directions. These types of market movements have at times limited the effectiveness of our hedging strategies and have caused us to incur significant losses, and they may do so in the future. These changes in correlation have been and may in the future be exacerbated where other market participants are using models with assumptions or algorithms that are similar to ours. In these and other cases, it may be difficult to reduce our risk positions due to the activity of other market participants or widespread market dislocations, including circumstances where asset values are declining significantly or no market exists for certain assets.

In addition, the use of models in connection with risk management and numerous other critical activities presents risks that such models may be ineffective, either because of poor design, ineffective testing, or improper or flawed inputs, as well as unpermitted access to such models resulting in unapproved or malicious changes to the model or its inputs.

To the extent that we have positions through our lending, market-making or other activities that do not have an established liquid trading market or are otherwise subject to restrictions on sale or hedging, we may not be able to reduce our positions and therefore reduce our risk associated with those positions. Prudent risk management, as well as regulatory restrictions, may cause us to limit our exposure to counterparties, geographic areas or markets, which may limit our business opportunities and increase the cost of our funding or hedging activities.

As we have expanded and intend to continue to expand the product and geographic scope of our offerings of credit products to consumers, we are presented with different credit risks and must expand and adapt our credit risk monitoring and mitigation activities to account for these business activities. A failure to adequately assess and control such risk exposures could result in losses to us.

For further information about our risk management structure and processes, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Risk Management — Overview and Structure of Risk Management" in Part II of this Annual Report.

#### We may incur losses as a result of unforeseen or catastrophic events, including pandemics, terrorist attacks, extreme weather events or other natural disasters.

The occurrence of unforeseen or catastrophic events, including pandemics, such as COVID-19, or other widespread health emergencies (or concerns over the possibility of such an emergency), terrorist attacks, extreme weather events, solar events or other natural disasters, could create economic and financial disruptions, and could lead to operational difficulties (including travel limitations and limitations on occupancy in GS Group's offices) that could impair our ability to manage our businesses.

#### Climate change could disrupt our businesses and adversely affect client activity levels and the creditworthiness of our clients and counterparties, and our efforts to address concerns relating to climate change could result in damage to our reputation.

Climate change may cause extreme weather events that disrupt operations at one or more of our or GS Group's primary locations, which may negatively affect our ability to service and interact with our clients, adversely affect the value of our investments, including our real estate investments, and reduce the availability or increase the cost of insurance. Climate change and the transition to a less carbon-dependent economy may also have a negative impact on the operations or financial condition of our clients and counterparties, which may decrease revenues from those clients and counterparties and increase the credit risk associated with loans and other credit exposures to those clients and counterparties. In addition, climate change may impact the broader economy. We are also exposed to risks resulting from changes in public policy, laws and regulations, or market and public perceptions and preferences in connection with the transition to a less carbon-dependent economy. These changes could adversely affect our businesses, results of operations and reputation. For example, our reputation and client relationships may be damaged as a result of our involvement, or our clients' involvement, in certain industries or projects associated with causing or exacerbating climate change, as well as any decisions we make to continue to conduct or change our activities in response to considerations relating to climate change. If we are unable to achieve our objectives relating to climate change or our response to climate change is perceived to be ineffective or insufficient, our businesses, reputation and efforts to recruit and retain employees may suffer.

New regulations or guidance relating to climate change, as well as the perspectives of regulators, Group Inc. shareholders, employees and other stakeholders regarding climate change, may affect whether and on what terms and conditions we engage in certain activities or offer certain products. Federal and state, and non-U.S. banking regulators and supervisory authorities, counterparties and other stakeholders have increasingly viewed financial institutions as playing an important role in helping to address risks related to climate change, both directly and with respect to their clients, which may result in financial institutions coming under increased requirements and expectations regarding the disclosure and management of their climate risks and related lending, investment and advisory activities. We also may become subject to new or heightened regulatory requirements relating to climate change, such as requirements relating to operational resiliency or stress testing for various climate stress scenarios. Any such new or heightened requirements could result in increased regulatory, compliance or other costs or higher capital requirements. The risks associated with, and the perspective of regulators, Group Inc. shareholders, employees and other stakeholders regarding, climate change are continuing to evolve rapidly, which can make it difficult to assess the ultimate impact on us of climate change-related risks and uncertainties, and we expect that climate change-related risks will increase over time.

#### We are a wholly-owned subsidiary of Group Inc. and are dependent on Group Inc. and certain of our affiliates for client business, various services and capital.

We are a wholly-owned subsidiary of Group Inc. As a whollyowned subsidiary, we rely on various business relationships of Group Inc. and our affiliates generally, including the ability to receive various services, as well as, in part, the capital and liquidity of our parent, Group Inc., as well as the liquidity of Funding IHC. Although we have taken steps to reduce our reliance on our affiliates, we remain an operating subsidiary of a larger organization and therefore our interconnectedness within the organization will continue. Because our businesses rely upon Group Inc. and our affiliates to a significant extent, risks that could affect these entities could also have a significant impact on us.

We are the primary lender of GS Group, and many of the individuals and corporations to which we lend become our clients based on their other relationships with our affiliates. Similarly, clients of our affiliates, as well as the affiliates themselves, often serve as our counterparties to derivative transactions.

Furthermore, we rely upon certain of our affiliates for various support services, including, but not limited to, trade execution, relationship management, loan origination, settlement and clearing, loan servicing, risk management and other technical, operational and administrative services. Such services are provided to us pursuant to the Master Services Agreement, which is generally terminable upon mutual agreement of Group Inc. and its subsidiaries, subject to certain exceptions, including material breach of the agreement. For example, Group Inc. provides foreign exchange services, we would be required to seek alternative sources, which could be difficult to obtain on the same terms or result in increased foreign exchange rates paid by us.

As a consequence of the foregoing, in the event our relationships with our affiliates are not maintained, for any reason, including as a result of possible strategic decisions that Group Inc. may make from time-to-time or as a result of material adverse changes in Group Inc.'s performance, our interest and non-interest revenues may decline, the cost of operating and funding our businesses may increase and our businesses, financial condition and earnings may be materially and adversely affected.

As of December 2021, 25% of our total deposits consisted of deposits from private bank clients of GS&Co. If clients terminate their relationships with GS&Co. or such relationships become impaired, we may lose the funding benefits of such relationships as well. Furthermore, we receive a portion of our funding in the form of unsecured funding from Group Inc. and from Funding IHC, and collateralized financings from other affiliates. To the extent such funding is not available to us, our growth could be constrained and/or our cost of funding could increase.

# Legal and Regulatory

#### Our businesses, and the businesses of our clients, are subject to extensive and pervasive regulation around the world.

As a participant in the financial services industry, we are subject to extensive regulation in jurisdictions around the world. We face the risk of significant intervention by law enforcement, regulatory and taxing authorities, as well as private litigation, in all jurisdictions in which we conduct our businesses and we may continue to be subject to overlapping and divergent regulation in different jurisdictions. As an FDICinsured New York State-chartered bank, member of the Federal Reserve System, regulated swap dealer and subsidiary of a systemically important financial institution subject to "Category I" requirements under the tailoring framework, we are subject to extensive regulation. Among other things, as a result of regulators, taxing authorities, law enforcement authorities or private parties challenging GS Group's compliance with existing laws and regulations, GS Group or its employees have been and could be, fined, criminally charged or sanctioned; prohibited from engaging in some of our activities; prevented from engaging in new activities; subjected to limitations or conditions on activities, including higher capital requirements; or subjected to new or substantially higher taxes or other governmental charges in connection with the conduct of its business or with respect to our and GS Group's other employees. These limitations or conditions may limit our business activities and negatively impact our profitability.

In addition to the impact on the scope and profitability of our business activities, day-to-day compliance with existing laws and regulations has involved and will continue to involve significant amounts of time, including that of our senior leaders and that of a large number of dedicated compliance and other reporting and operational personnel, all of which may negatively impact our profitability. Our revenues and profitability and those of our competitors have been and will continue to be impacted by requirements relating to capital, additional loss-absorbing capacity, leverage, minimum liquidity and long-term funding levels, requirements related to resolution and recovery planning, derivatives clearing and margin rules and levels of regulatory oversight, as well as limitations on which and, if permitted, how certain business activities may be carried out by financial institutions. The laws and regulations that apply to our businesses are often complex and, in many cases, we must make interpretive decisions regarding the application of those laws and regulations to our business activities. Changes in interpretations, whether in response to regulatory guidance, industry conventions, our own reassessments or otherwise, could adversely affect our businesses, results of operations or ability to satisfy applicable regulatory requirements, such as capital or liquidity requirements.

If there are new laws or regulations or changes in the interpretation or enforcement of existing laws or regulations applicable to us specifically, GS Group generally or the business activities of either of our or GS Group's clients, including capital, liquidity, leverage and margin requirements, restrictions on leveraged lending or other business practices, reporting requirements, requirements relating to recovery and resolution planning, higher FDIC deposit insurance assessments, tax burdens and compensation restrictions, that are imposed on a limited subset of financial institutions (whether based on size, method of funding, activities, geography or other criteria), compliance with these new laws or regulations, or changes in the enforcement of existing laws or regulations, could adversely affect our or GS Group's ability to compete effectively with other institutions that are not affected in the same way. In addition, regulation imposed on financial institutions or market participants generally, such as taxes on stock transfers and other financial transactions, could adversely impact levels of market activity more broadly, and thus impact our business.

U.S. and non-U.S. regulatory developments, in particular the Dodd-Frank Act and Basel III, have significantly altered the regulatory framework within which we operate and have adversely affected and may in the future adversely affect our profitability.

Among the aspects of the Dodd-Frank Act that have affected or may in the future affect our businesses are: increased capital, liquidity and reporting requirements; limitations on activities in which we may engage; increased regulation of and restrictions on OTC derivatives markets and transactions; limitations on incentive compensation; limitations on affiliate transactions; limitations on credit exposure to any unaffiliated company; requirements to reorganize or limit activities in connection with recovery and resolution planning; and increased deposit insurance assessments. The implementation of higher capital requirements, more stringent requirements relating to liquidity and requirements relating to the prohibition on proprietary trading and lending to covered funds by the Volcker Rule may adversely affect our profitability and competitive position, particularly if these requirements do not apply equally to our and GS Group's competitors or are not implemented uniformly across jurisdictions. Such requirements could reduce the amount of funds available to meet our obligations, including debt obligations.

The requirements for us to develop and submit resolution plans to the FDIC, and the incorporation of feedback received from the FDIC, may require us to increase our capital or liquidity levels or otherwise incur additional costs, and may reduce our ability to raise additional debt. Resolution planning may also impair GS Group's ability to structure its intercompany and external activities in a manner that it may otherwise deem most operationally efficient, which may affect our business.

In addition, the imposition by the Dodd-Frank Act of various regulatory provisions applicable to our derivatives activities have in the past and may in the future adversely affect our derivatives business by increasing costs, reducing counterparty demand for derivative products and reducing general market liquidity, which could in turn lead to greater volatility. In addition, the regulations applicable to derivatives have in the past and may in the future make it more difficult or more costly to establish and maintain hedging or trading strategies and could increase the risk, and reduce the profitability, of our derivatives business.

The Fixing America's Surface Transportation Act (FAST Act) enacted in 2015 reduced the dividend rate applicable to Federal Reserve Bank depository institution stockholders with total assets of more than \$10 billion (large member banks), including us. The dividend rate for large member banks has been reduced to the lesser of 6.0% or the most recent 10-year U.S. Treasury auction rate prior to the dividend payment. The change in the applicable dividend rate for large member banks has reduced the semi-annual dividend we receive from the Federal Reserve Bank and may in the future introduce volatility in the dividends we receive, which may adversely affect our results of operations. We are also subject to laws and regulations, such as the GDPR, the NYDFS cyber security rules and the CCPA, relating to the privacy of the information of clients, employees or others, and any failure to comply with these laws and regulations could expose us to liability and/or reputational damage. As new privacy-related laws and regulations are implemented, the time and resources needed for us to comply with such laws and regulations, as well as our potential liability for noncompliance and reporting obligations in the case of data breaches, may significantly increase.

In addition, our businesses are increasingly subject to laws and regulations relating to surveillance, encryption and data onshoring. Compliance with these and other laws and regulations may require us to change our policies, procedures and technology for information security, which could, among other things, make us more vulnerable to cyber attacks and misappropriation, corruption or loss of information or technology.

We have entered into deposit-taking, lending, market-making and other businesses and activities, and we expect to expand the product and geographic scope of our offerings. Entering into these businesses subjects us to numerous additional regulations in the jurisdictions in which these businesses operate. Not only are these regulations extensive, but they involve types of regulations and supervision, as well as regulatory compliance risks that have not historically applied to us. The level of regulatory scrutiny and the scope of regulations affecting financial interactions with consumers is often much greater than that associated with doing business with institutions and high-net-worth individuals. Complying with these regulations is time-consuming, costly and presents new and increased risks.

Any failure to implement or maintain associated enhancements to our existing regulatory and legal compliance programs and policies or to comply with these laws and regulations could expose us to liability and/or reputational damage.

Increasingly, regulators and courts have sought to hold financial institutions liable for the misconduct of their clients where they have determined that the financial institution should have detected that the client was engaged in wrongdoing, even though the financial institution had no direct knowledge of the activities engaged in by its client. In addition, regulators and courts continue to seek to establish "fiduciary" obligations to counterparties to which no such duty had been assumed to exist. To the extent that such efforts are successful, the cost of, and liabilities associated with, engaging in market-making and other similar activities could increase significantly. To the extent that we have fiduciary obligations in connection with acting as a financial adviser, any breach, or even an alleged breach, of such obligations could have materially negative legal, regulatory and reputational consequences.

For information about the extensive regulation to which our businesses are subject, see "Regulation" in Part I of this Annual Report.

#### A failure to appropriately identify and address potential conflicts of interest could adversely affect our business.

Due to the broad scope of GS Group's businesses and client base, we regularly address potential conflicts of interest within the organization, including situations where our products or services to a particular client or GS Group's investments or other interests conflict, or are perceived to conflict, with the interests of that client or another client, as well as situations where one or more of GS Group's businesses have access to material non-public information that may not be shared within GS Group and situations where we may be a creditor of an entity with which we or one of our affiliates also has an advisory or other relationship.

In addition, in certain areas we or one or more of our affiliates may act as a fiduciary which could give rise to a conflict if we also act as a principal in the same business.

We have extensive procedures and controls that are designed to identify and address conflicts of interest, including those designed to prevent the improper sharing of information among us and our affiliates. However, appropriately identifying and dealing with conflicts of interest is complex and difficult, particularly as we expand our activities, and our reputation, which is one of our most important assets, could be damaged and the willingness of clients to enter into transactions with us may be adversely affected if we or our affiliates fail, or appear to fail, to identify, disclose and deal appropriately with conflicts of interest. In addition, potential or perceived conflicts could give rise to litigation or regulatory enforcement actions. Additionally, GS Group's One Goldman Sachs initiative aims to increase collaboration among its businesses, including ours, which may increase the potential for actual or perceived conflicts of interest and improper information sharing.

## We may be adversely affected by increased governmental and regulatory scrutiny or negative publicity.

Governmental scrutiny from regulators, legislative bodies and law enforcement agencies with respect to matters relating to our or GS Group's business practices, past actions, compensation and other matters remains at high levels. Political and public sentiment regarding financial institutions has in the past and may in the future result in a significant amount of adverse press coverage, as well as adverse statements or charges by regulators or other government officials. Press coverage and other public statements that assert some form of wrongdoing (including, in some cases, press coverage and public statements that do not directly involve us, Group Inc. or GS Group's other subsidiaries) often result in some type of investigation by regulators, legislators and law enforcement officials or in lawsuits.

Responding to these investigations and lawsuits, regardless of the ultimate outcome of the proceeding, is time-consuming and expensive and can divert the time and effort of our senior management from our business. Penalties and fines sought by regulatory authorities have increased substantially and certain regulators have been more likely in recent years to commence enforcement actions or to support legislation targeted at the financial services industry. Governmental authorities may also be more likely to pursue criminal or other actions, including seeking admissions of wrongdoing or guilty pleas, in connection with the resolution of an inquiry or investigation to the extent a company is viewed as having previously engaged in criminal, regulatory or other misconduct. Adverse publicity, governmental scrutiny and legal and enforcement proceedings can also have a negative impact on our reputation and on the morale and performance of our employees, which could adversely affect our businesses and results of operations.

The financial services industry generally and our businesses in particular have been subject to negative publicity. Our reputation and businesses may be adversely affected by negative publicity or information regarding our businesses and personnel, whether or not accurate or true, that may be posted on social media or other internet forums or published by news organizations. Postings on these types of forums may also adversely impact risk positions of our clients and other parties that owe us money, securities or other assets and increase the chance that they will not perform their obligations to us or reduce the revenues we receive from their use of our services. The speed and pervasiveness with which information can be disseminated through these channels, in particular social media, may magnify risks relating to negative publicity.

#### Substantial civil or criminal liability or significant regulatory action against us or our affiliates could have material adverse financial effects or cause us significant reputational harm, which in turn could seriously harm our business prospects.

We are involved in a number of judicial, regulatory and other proceedings concerning matters arising in connection with the conduct of our business. See Notes 18 and 24 to the consolidated financial statements in Part III of this Annual Report for information about certain legal and regulatory proceedings and investigations that impact us. In addition, GS Group is involved in a number of judicial, regulatory and other proceedings, as well as investigations and reviews by various governmental and regulatory bodies and self-regulatory organizations, including the matters referred to in Note 24. Proceedings by regulatory or other governmental authorities could result in the imposition of significant fines, penalties and other sanctions against GS Group, including restrictions on GS Group's activities. As a subsidiary of Group Inc., any such fines, penalties or other sanctions, including any that could be imposed on us directly, could adversely affect us, possibly materially.

We face the risk of investigations and proceedings by governmental and self-regulatory organizations in all jurisdictions in which we conduct our business. Interventions by authorities may result in adverse judgments, settlements, fines, penalties, injunctions or other relief. In addition to the monetary consequences, these measures could, for example, impact our ability to engage in, or impose limitations on, certain aspects of our business. Litigation or regulatory action at the level of other GS Group entities may also have an impact on us, including limitations on activities and reputational harm. The number of these investigations and proceedings, as well as the amount of penalties and fines sought, has increased substantially in recent years with regard to many firms in the financial services industry, including GS Group.

The trend of large settlements with governmental entities may adversely affect the outcomes for other financial institutions in similar actions, especially where governmental officials have announced that the large settlements will be used as the basis or a template for other settlements. The uncertain regulatory enforcement environment makes it difficult to estimate probable liabilities, and settlements of matters therefore frequently exceed the amount of any reserve established. Claims of collusion or anti-competitive conduct have become more common. Civil cases have been brought against financial institutions (including us) alleging bid-rigging, group boycotts or other anti-competitive practices. Antitrust laws generally provide for joint and several liability and treble damages. These claims have resulted in significant settlements in the past and may do so in the future.

We are subject to laws and regulations relating to corrupt and illegal payments, hiring practices and money laundering, as well as laws relating to doing business with certain individuals, groups and countries, such as the FCPA and the U.K. Bribery Act. While we and GS Group have invested and continue to invest significant resources in training and in compliance monitoring, the geographical diversity of GS Group's operations, employees, clients and consumers, as well as the vendors and other third parties that we deal with, greatly increases the risk that we may be found in violation of such rules or regulations and any such violation could subject us to significant penalties or adversely affect our reputation.

In addition, there have been a number of highly publicized cases around the world, involving actual or alleged fraud or other misconduct by employees in the financial services industry in recent years, and GS Group has had and may in the future have employee misconduct. This misconduct has included and may also in the future include intentional efforts to ignore or circumvent applicable policies, rules or procedures or misappropriation of funds and the theft of proprietary information, including proprietary software. It is not always possible to deter or prevent employee misconduct and the precautions we and GS Group take to prevent and detect this activity have not been and may not be effective in all cases.

Certain law enforcement authorities have recently required admissions of wrongdoing, and, in some cases, criminal pleas, as part of the resolutions of matters brought against financial institutions or their employees. Any such resolution of a criminal matter involving us or our employees, or GS Group or its employees could lead to increased exposure to civil litigation, could adversely affect our reputation, could result in penalties or limitations on our ability to conduct our activities generally or in certain circumstances and could have other negative effects.

#### In conducting our businesses around the world, we are subject to political, legal, regulatory and other risks that are inherent in operating in many countries.

In conducting our business, we are subject to risks of possible nationalization, expropriation, price controls, capital controls, exchange controls, communications and other content restrictions, and other restrictive governmental actions. In many countries, the laws and regulations applicable to the securities and financial services industries and many of the transactions in which we are involved are uncertain and evolving, and it may be difficult for us to determine the exact requirements of local laws in every market. We have been in some cases subject to divergent and conflicting laws and regulations across markets, and we are increasingly subject to the risk that the jurisdictions in which we operate may implement laws and regulations that directly conflict with those of another jurisdiction. Any determination by local regulators that we have not acted in compliance with the application of local laws in a particular market or our failure to develop effective working relationships with local regulators could have a significant and negative effect not only on our businesses in that market, but also on our reputation generally. Further, in some jurisdictions a failure, or alleged failure, to comply with laws and regulations has subjected and may in the future subject us and our personnel not only to civil actions, but also criminal actions and other sanctions. We are also subject to the enhanced risk that transactions we structure might not be legally enforceable in all cases.

#### The application of regulatory strategies and requirements in the U.S. and non-U.S. jurisdictions to facilitate the orderly resolution of large financial institutions could create greater risk of loss for our security holders.

As described further in "Regulation — Insolvency of an IDI" above, if the FDIC is appointed as receiver under the FDIA, the rights of our creditors would be determined under the FDIA, and the claims of our creditors (other than our depositors) generally will be subordinated in right of payment to the claims of deposit holders. In addition, rules adopted by the FRB and the FDIC under the Dodd-Frank Act require us, as well as Group Inc., to submit periodic resolution plans. If the FDIC finds our resolution plan not credible, the FDIC will notify us in writing, and we then have 90 days to submit a revised resolution plan that corrects the deficiencies identified by the FDIC.

If the FRB and the FDIC find that Group Inc.'s resolution plan is not credible or would not facilitate an orderly resolution under the U.S. Bankruptcy Code, they may jointly require Group Inc. to hold more capital, change its business structure or dispose of businesses, any of which could have a negative impact on our financial condition, results of operations or competitive position.

#### The ability-to-repay requirement for residential mortgage loans may limit our ability to sell certain of our mortgage loans and give borrowers potential claims against us.

The Dodd-Frank Act amended the Truth in Lending Act to require that mortgage lenders show that they have verified the borrower's ability to repay a residential mortgage loan.

Borrowers could possibly claim statutory damages against us for violations of this requirement. Lenders of mortgages that meet a "qualified mortgage" standard have a safe harbor or a presumption of compliance with the requirement. Under CFPB rules, qualified mortgages cannot have negative amortization, interest-only payments, or balloon payments, terms over 30 years, or points and fees over certain thresholds. If institutional mortgage investors limit their mortgage purchases, demand for our non-qualifying mortgages in the secondary market may be significantly limited in the future.

We do not currently intend to discontinue originating nonqualifying mortgages and warehouse loans, or engaging in securitization activities, and we may be liable to borrowers under non-qualifying mortgages for violations of the ability-torepay requirement. Moreover, we do not yet know how the qualifying mortgage requirements will impact the secondary market for sales of such mortgage loans.

Demand for our non-qualifying mortgages in the secondary market may therefore decline significantly in the future, which would limit the amount of loans we can originate and in turn limit our ability to create new relationships and opportunities to offer other products, manage our growth and earn revenue from loan sales and servicing, all of which could adversely affect our financial condition and net earnings.

### Increases in FDIC insurance premiums may adversely affect our earnings.

Our U.S. deposits are insured by the FDIC to the extent provided by law and, accordingly, we are subject to FDIC deposit insurance assessments. We generally cannot control the amount of premiums we will be required to pay for FDIC insurance. If there are financial institution failures or future losses that the DIF may suffer, we may be required to pay higher FDIC premiums, or the FDIC may charge special assessments or require future prepayments. Further, the FDIC increased the DIF's long-term target reserve ratio to 2.0% of insured deposits following the Dodd-Frank Act's elimination of the 1.5% cap on the DIF's reserve ratio, and redefined the assessment base used to calculate deposit insurance premiums as the depository institution's average consolidated assets minus tangible equity, instead of the previous deposit-based assessment base.

The FDIC has previously applied an annual surcharge on all banks with at least \$10 billion in assets as a method of increasing its DIF reserve ratio.

Increases in our assessment rate may be required in the future to achieve the targeted reserve ratio. These increases in deposit assessments and any future increases, required prepayments or special assessments of FDIC insurance premiums may adversely affect our business, financial condition or results of operations. See "Regulation — Deposit Insurance" in Part I of this Annual Report for further information about FDIC insurance.

#### Competition

#### The financial services industry is highly competitive.

The financial services industry and our activities are intensely competitive, and we expect them to remain so. We compete on the basis of a number of factors, including our products and services, innovation, reputation, creditworthiness and price. As we expand into new business areas and new regions, we will face competitors with more experience and more established relationships with clients, regulators and industry participants in the relevant market, which could adversely affect our ability to expand.

Governments and regulators have adopted regulations, imposed taxes, adopted compensation restrictions or otherwise put forward various proposals that have impacted or may impact our ability to conduct certain of our businesses in a cost-effective manner or at all in certain or all jurisdictions, including proposals relating to restrictions on the type of activities in which financial institutions are permitted to engage. These or other similar rules, many of which do not apply to all our U.S. or non-U.S. competitors, could impact our ability to compete effectively. Pricing and other competitive pressures in our businesses have continued to increase, particularly in situations where some of our competitors may seek to increase market share by reducing prices. For example, in connection with investment banking and other assignments, in response to competitive pressure we have experienced, we have extended and priced credit at levels that may not always fully compensate us for the risks we take.

The financial services industry is highly interrelated in that a significant volume of transactions occur among a limited number of members of that industry. Many of our and GS Group's transactions are syndicated to other financial institutions and financial institutions are often counterparties in transactions. This has led to claims by other market participants and regulators that such institutions have colluded in order to manipulate markets or market prices, including allegations that antitrust laws have been violated. While GS Group has extensive procedures and controls that are designed to identify and prevent such activities, allegations of such activities, particularly by regulators, can have a negative reputational impact and can subject us to large fines and settlements, and potentially significant penalties, including treble damages.

#### The growth of electronic trading and the introduction of new products and technologies, including trading technologies and cryptocurrencies, has increased competition.

Technology is fundamental to our businesses and our industry. The growth of electronic trading and the introduction of new technologies is changing our businesses and presenting us with new challenges. Securities, futures and options transactions are increasingly occurring electronically, both on our own systems and through other alternative trading systems, and it appears that the trend toward alternative trading systems will continue. Some of these alternative trading systems compete with us, particularly our exchange-based market-making activities, and we may experience continued competitive pressures in these and other areas. In addition, the increased use by our clients of low-cost electronic trading systems and direct electronic access to trading markets could cause a reduction in commissions and spreads. As our clients increasingly use our systems to trade directly in the markets, we may incur liabilities as a result of their use of our order routing and execution infrastructure.

We have invested significant resources into the development of electronic trading systems and expect to continue to do so, but there is no assurance that the revenues generated by these systems will yield an adequate return, particularly given the generally lower commissions arising from electronic trades. In addition, the emergence, adoption and evolution of new technologies, including distributed ledgers, such as cryptocurrencies and blockchain, have required us to invest resources to adapt our existing products and services, and we expect to continue to make such investments, which could be material. The adoption and evolution of such new technologies may also increase our compliance and regulatory costs. Further, technologies, such as cryptocurrencies, that do not require intermediation could also significantly disrupt payments processing and other financial services. Regulatory limitations on our involvement in products and platforms involving technologies such as cryptocurrencies may not apply equally or in some cases at all to certain of our competitors. We may not be as timely or successful in developing or integrating new technologies, such as cryptocurrencies, into our existing products and services, adapting to changes in consumer preferences or achieving market acceptance of our products and services, any of which could affect our ability to attract or retain clients, cause us to lose market share or result in service disruptions and in turn reduce our revenues or otherwise adversely affect us.

### Our businesses would be adversely affected if we are unable to hire and retain qualified employees.

Our performance is largely dependent on the talents and efforts of highly skilled people; therefore, our continued ability to compete effectively in our business, to manage our businesses effectively and to expand into new lines of business depends on our ability, and GS Group's ability, to attract new talented and diverse employees and to retain and motivate existing employees. Factors that affect our and GS Group's ability to attract and retain such employees include the level and composition of GS Group's compensation and benefits, and GS Group's reputation as a successful business with a culture of fairly hiring, training and promoting qualified employees. As a significant portion of the compensation that GS Group pays to its employees is in the form of year-end discretionary compensation, a significant portion of which is in the form of deferred equity-related awards, declines in GS Group's profitability, or in the outlook for its future profitability, as well as regulatory limitations on compensation levels and terms, can negatively impact our and GS Group's ability to hire and retain highly qualified employees. Although we have our own employees, employees of affiliates also provide services to us under the Master Services Agreement. Accordingly, negative impacts on GS Group's general ability to hire and retain qualified employees can adversely impact us both directly and indirectly.

Competition from within the financial services industry and from businesses outside the financial services industry, including the technology industry, for qualified employees has often been intense. GS Group (including us) has experienced increased competition in hiring and retaining employees to address the demands of expanding consumer-oriented businesses and technology initiatives.

Changes in law or regulation in jurisdictions in which our operations are located that affect taxes on our employees' income, or the amount or composition of compensation, may also adversely affect our ability to hire and retain qualified employees in those jurisdictions.

As described further in "Regulation — Compensation Practices" above, GS Group's compensation practices are subject to review by, and the standards of, the FRB. As a large global financial and banking institution, GS Group is subject to limitations on compensation practices (which may or may not affect the companies with which GS Group competes for talent) by the FRB, the PRA, the FCA, the FDIC and other regulators worldwide. These limitations have shaped GS Group's compensation practices, which has in some cases adversely affected GS Group's ability to attract and retain talented employees, in particular in relation to companies not subject to these limitations, and future legislation or regulation may have similar adverse effects.

### Market Developments and General Business Environment

# Our businesses, financial condition, liquidity and results of operations have been and may in the future be adversely affected by the COVID-19 pandemic.

The COVID-19 pandemic created economic and financial disruptions that have in the past adversely affected and may in the future adversely affect our businesses, financial condition, liquidity and results of operations. The extent to which the COVID-19 pandemic will negatively affect our businesses, financial condition, liquidity and results of operations will depend on future developments, including the emergence of new variants of COVID-19 and the effectiveness of vaccines and treatments over the long term and against new variants, which are highly uncertain and cannot be predicted.

While financial markets have rebounded from the significant declines that occurred early in the pandemic and global economic conditions generally improved in 2021, certain of the circumstances that arose or became more pronounced after the onset of the COVID-19 pandemic persisted in 2021, including (i) relatively weak consumer confidence; (ii) low levels of the federal funds rate and yields on U.S. Treasury securities which, at times, were near zero; (iii) ongoing heightened credit risk with regard to industries that have been most severely impacted by the pandemic, including, at times, oil and gas, gaming and lodging, and airlines; (iv) higher cyber security, information security and operational risks; and (v) interruptions in the supply chain that have adversely affected many businesses and have contributed to higher rates of inflation.

Depending on the duration and severity of the pandemic going forward, as well as the effects of the pandemic on consumer and corporate confidence, the conditions noted above could continue for an extended period and other adverse developments may occur or reoccur, including (i) a repeat, or worse, of the decline in the valuation of equity, fixed-income and commodity markets that occurred at the outset of the pandemic; (ii) market dislocations that may make hedging strategies less effective or ineffective; (iii) disruption in the new issuance markets for debt and equity, leading to a decline in underwriting volumes; (iv) declines in completed mergers and acquisitions; (v) a deterioration in the liquidity profile of corporate borrowers, resulting in additional draws on credit lines; (vi) defaults by consumers or corporate clients on loans; (vii) changes in consumer spending or borrowing patterns; and (viii) greater challenges in valuing derivative positions and associated collateral, leading to significant increases in collateral calls and valuation disputes.

The effects of the COVID-19 pandemic on economic and market conditions have in the past and may in the future also increase demands on our liquidity as we meet client needs. Likewise, these adverse developments have in the past and may in the future affect our capital and leverage ratios.

Governmental authorities worldwide have taken increased measures to stabilize the markets and support economic growth. The continued success of these measures is unknown and they may not be sufficient to address future market dislocations or avert severe and prolonged reductions in economic activity.

#### Certain of our businesses, our funding instruments and financial products may be adversely affected by changes in or the discontinuance of IBORs, in particular LIBOR.

The FCA and the administrator of LIBOR have announced that the publication of the most commonly used USD LIBOR settings will cease to be provided or cease to be representative after June 30, 2023. The publication of all other LIBOR settings ceased to be provided or ceased to be representative as of December 31, 2021. The U.S. federal banking agencies had also issued guidance strongly encouraging banking organizations to cease using the USD LIBOR as a reference rate in new contracts by December 31, 2021 at the latest. As the transition from LIBOR is ongoing, there continues to be substantial uncertainty as to the ultimate effect of the transition on the financial markets for LIBOR-linked financial instruments. Similar developments have occurred with respect to other IBORs.

Uncertainty regarding IBORs and the taking of discretionary actions or negotiation or implementation of fallback provisions could result in pricing volatility, loss of market share in certain products, adverse tax or accounting impacts, compliance, legal and operational costs and risks associated with client disclosures, as well as systems disruption, model disruption and other business continuity issues. In addition, uncertainty relating to IBORs could result in increased capital requirements for GS Group, and us, given potential low transaction volumes, a lack of liquidity or limited observability for exposures linked to IBORs or any emerging successor rates and operational incidents associated with changes in and the discontinuance of IBORs. The language in our and our affiliates' contracts and financial instruments that define IBORs, in particular LIBOR, have developed over time and have various events that trigger when a successor rate to the designated rate would be selected. Once a trigger is satisfied, contracts and financial instruments often give the calculation agent (which may be one of our affiliates) discretion over the successor rate or benchmark to be selected. As a result, for the most commonly used USD LIBOR settings, there continues to be considerable uncertainty as to how the financial services industry will address the discontinuance of designated rates in contracts and financial instruments or such designated rates ceasing to be acceptable reference rates. This uncertainty could ultimately result in client disputes and litigation surrounding the proper interpretation of our IBORbased contracts and financial instruments. For LIBOR settings that ceased to be provided or ceased to be representative as of December 2021, discretionary actions taken in connection with the implementation of fallback provisions could also result in client disputes and litigation particularly for derivatives and other synthetic instruments. Although we have adhered to the ISDA IBOR Fallbacks Protocol, the protocol is applicable to derivatives when both parties adhere to the protocol or otherwise agree for it to apply to their derivatives.

Further, the discontinuation of an IBOR, changes in an IBOR or changes in market acceptance of any IBOR as a reference rate may also adversely affect the yield on loans or securities held by us, amounts paid on securities and other instruments we have issued, amounts received and paid on derivative instruments we have entered into, the value of such loans, securities or derivative instruments, the trading market for securities, the terms of new loans being made using different or modified reference rates, our ability to effectively use derivative instruments to manage risk, or the availability or cost of our floating-rate funding and our exposure to fluctuations in interest rates.

#### Certain of our businesses and our funding instruments may be adversely affected by changes in other reference rates, currencies, indexes or baskets to which products we offer or funding that we raise are linked.

Certain of our funding, including funding raised from affiliates and third parties, is floating rate and pays interest by reference to a rate, such as LIBOR, Federal Funds or the Secured Overnight Financing Rate. In addition, certain of the products that we own or that we offer, such as swaps or security-based swaps, pay interest or determine the principal amount to be paid at maturity or in the event of default by reference to rates or by reference to an index, currency, basket or other financial metric (the underlier). In the event that the composition of the underlier is significantly changed, by reference to rules governing such underlier or otherwise, the underlier ceases to exist (for example, in the event that a country withdraws from the Euro or links its currency to or delinks its currency from another currency or benchmark, or an index), the underlier ceases to be recognized as an acceptable market benchmark or there are legal or regulatory constraints on linking a financial instrument to the underlier, we may experience adverse effects consistent with those described above for IBORs.

#### We face enhanced risks as new business initiatives and acquisitions lead us to engage in new activities, operate in new locations, transact with a broader array of clients and counterparties, and expose us to new assets, activities and markets.

A number of our recent and planned business initiatives and expansions of existing businesses, including through acquisitions and partnership arrangements, have and may continue to bring us into contact, directly or indirectly, with consumers and entities that are not within our traditional client and counterparty base, expose us to new asset classes, activities and markets, and present us with integration challenges. We also continue to lend and transact business in new regions, including a wide range of emerging and growth markets. In addition, as a result of the long-term strategy of GS Group to increase the proportion of its businesses and activities conducted in Group Inc.'s bank subsidiaries, including us, certain of these new and expanded businesses and activities may have been previously conducted in one or more of our affiliates, and the transition of such businesses and activities to the Bank could expose us to additional risk, including the risks described below.

We have increased and intend to further increase our consumer-oriented deposit-taking and lending activities. For example, we issue credit cards to consumers and through the pending acquisition of GreenSky, we intend to expand our offering of point-of-sale financing. To the extent we engage in those and other consumer-oriented activities, we have faced, and would continue to face, additional compliance, legal and regulatory risk, increased reputational risk and increased operational risk due to, among other things, higher transaction volumes, greater reliance on third-party vendors, increased volume of customer complaints, collections practices in relation to consumer-oriented lending activities, significantly increased retention requirements and transmission of consumer and client information and increased regulatory compliance obligations (including under the CRA as noted below). Acquisitions and new products can also expose us to new or different types of risks. For example, providing point-of-sale financing through GreenSky will also subject us to risks relating to retaining and attracting merchants and to servicing loans for other banks, as well as potential liability for remediation costs if merchants fail to fulfill their obligations to consumers. We are also subject to additional legal requirements, including with respect to suitability and consumer protection (for example, fair lending laws and regulations and privacy laws and regulations). Further, identity fraud may increase and credit reporting practices may change in a manner that makes it more difficult for financial institutions, such as us, to evaluate the creditworthiness of consumers.

We have increased and intend to further increase our transaction banking activities. As a result, we expect to face additional compliance, legal and regulatory risk, including with respect to know-your-customer, AML and reporting requirements and prohibitions on transfers of property belonging to countries, entities and individuals subject to sanctions by U.S. or other governmental authorities. See "Risk Factors — Substantial civil or criminal liability or significant regulatory action against us or our affiliates could have material adverse financial effects or cause us significant reputational harm, which in turn could seriously harm our business prospects," for further information about legal, regulatory and compliance risks that we face.

In addition, our expansion into consumer-oriented activities or changes in law could result in a change to our CRA requirements. Any failure to comply with different or expanded CRA requirements could negatively impact our CRA ratings, cause reputational harm and result in limits on GS Group's ability to make future acquisitions or further expand its activities. See "Regulation — Community Reinvestment Act (CRA)" in Part I of this Annual Report for further information about our CRA requirements. New business initiatives expose us to new and enhanced risks, including risks associated with dealing with governmental entities, reputational concerns arising from dealing with different types of counterparties, clients, business partners and consumers, greater regulatory scrutiny of these activities, increased credit-related, compliance, fraud, market, sovereign and operational risks, risks arising from accidents or acts of terrorism, and reputational concerns with the manner in which we engage in these activities, interact with these counterparties, clients, business partners and consumers or address the product or service requirements of these new types of clients. Legal, regulatory and reputational risks may also exist in connection with activities and transactions involving new products or markets where there is regulatory uncertainty or where there are different or conflicting regulations depending on the regulator or the jurisdiction involved, particularly where transactions in such products may involve multiple jurisdictions.

We have developed and pursued new business and strategic initiatives, including acquisitions, and expect to continue to do so. If and to the extent we are unable to successfully execute those initiatives, we may incur unanticipated costs and losses, and face other adverse consequences, such as negative reputational effects. In addition, the actual effects of pursuing those initiatives may differ, possibly materially, from the benefits that we expect to realize from them, such as generating additional revenues, achieving expense savings, reducing operational risk exposures or using capital and funding more efficiently. Engaging in new activities exposes us to a variety of risks, including that we may be unable to successfully develop new, competitive, efficient and effective systems and processes, and hire and retain the necessary personnel. Due to our lack of historical experience with unsecured consumer lending (including with respect to credit cards), our loan loss assumptions may prove to be incorrect and we may incur losses significantly above those which we originally anticipated in entering the business or in expanding the product offerings for the business.

In order to develop and be able to offer consumer and transaction banking financial products and services that compete effectively, we have made and expect to continue to make significant investments in technology and human capital resources in connection with these activities.

#### We may not be able to fully realize the expected benefits or synergies from acquisitions in the time frames we expect, or at all.

We have been engaging in selective acquisitions and expect to continue to do so in the future and these acquisitions may, individually or in the aggregate, be material to us. The success of our acquisitions will depend, in part, on our ability to integrate the acquired businesses and realize anticipated synergies, cost savings and growth opportunities. We may face numerous risks and uncertainties in combining and integrating the relevant businesses and systems, including the need to combine or separate accounting and data processing systems and management controls and to integrate relationships with clients, counterparties, regulators and others in connection with acquisitions. Integration of acquired businesses is timeconsuming and could disrupt our ongoing businesses, produce unforeseen regulatory or operating difficulties, cause us to incur incremental expenses or require incremental financial, management and other resources. It is also possible that an acquisition, once announced, may not close due to the failure to satisfy applicable closing conditions, such as the receipt of necessary shareholder or regulatory approvals.

There is no assurance that any of our acquisitions will be successfully integrated or yield all of the expected positive benefits and synergies in the time frames that we expect, or at all. If we are not able to integrate successfully our acquisitions, some of which may be material, our results of operations, financial condition and cash flows could be adversely affected.

#### PART II. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Introduction

Goldman Sachs Bank USA (GS Bank USA), together with its consolidated subsidiaries (collectively, the Bank), is a New York State-chartered bank and a member of the Federal Reserve System. The Bank is supervised and regulated by the Board of Governors of the Federal Reserve System (FRB), the New York State Department of Financial Services (NYDFS) and the Consumer Financial Protection Bureau (CFPB). As a member of the Federal Deposit Insurance Corporation (FDIC), GS Bank USA's deposits are insured by the FDIC up to the maximum amount provided by law. GS Bank USA is registered as a swap dealer with the U.S. Commodity Futures Trading Commission (CFTC) and as a security-based swap dealer with the Securities and Exchange Commission (SEC). GS Bank USA is also a government securities dealer subject to the rules and regulations of the U.S. Department of the Treasury (Treasury Department).

When we use the terms "we," "us" and "our," we mean GS Bank USA and its consolidated subsidiaries. When we use the term "GS Group" we are referring to The Goldman Sachs Group, Inc. (Group Inc.) and its consolidated subsidiaries, including us.

Our principal office is located in New York, New York. GS Bank USA operates two domestic branches, which are located in Salt Lake City, Utah and Draper, Utah. Both branches are regulated by the Utah Department of Financial Institutions. GS Bank USA has foreign branches in London, United Kingdom, which is regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA) and, in Tokyo, Japan, which is regulated by the Japan Financial Services Agency. In addition, in July 2021, GS Bank USA acquired Goldman Sachs Bank Europe SE (GSBE), an indirect whollyowned bank subsidiary of Group Inc. headquartered in Frankfurt, Germany. GSBE is directly supervised by the European Central Bank (ECB) and additionally by the Federal Financial Supervisory Authority (BaFin) and Deutsche Bundesbank in the context of the E.U. Single Supervisory Mechanism (SSM). GSBE has branches in Amsterdam, Copenhagen, Dublin, London, Luxembourg, Madrid, Milan, Paris, Stockholm and Warsaw that are also regulated by the relevant authorities in each jurisdiction.

GS Bank USA is a wholly-owned subsidiary of Group Inc. Group Inc. is a bank holding company (BHC) under the U.S. Bank Holding Company Act of 1956 (BHC Act), a financial holding company under amendments to the BHC Act effected by the U.S. Gramm-Leach-Bliley Act of 1999, and is subject to supervision and examination by the FRB as its primary regulator.

References to revenue-producing units and control and support functions include activities performed by our employees, by dual employees (who are employees who perform services for both us and another GS Group subsidiary) and by affiliate employees under Bank supervision pursuant to Master Services Agreements supplemented by Service Level Agreements (collectively, the Master Services Agreement) between us and our affiliates.

All references to "this Annual Report," of which this Management's Discussion and Analysis forms a part, refers to the report dated March 18, 2022 and includes information relating to our businesses, the supervision and regulation to which we are subject, risk factors affecting our businesses, our results of operations and financial condition, as well as our consolidated financial statements.

References to "the consolidated financial statements" or "Supplemental Financial Information" are to Part III of this Annual Report. All references to 2021 and 2020 refer to our years ended, or the dates, as the context requires, December 31, 2021 and December 31, 2020, respectively. Any reference to a future year refers to a year ending on December 31 of that year. Certain reclassifications have been made to previously reported amounts to conform to the current presentation.

In accordance with the reporting requirements for business combinations of entities under common control, prior period amounts are presented as if the acquisition of GSBE by GS Bank USA had occurred at the beginning of 2020.

We are a financial services provider that engages in banking activities. We are GS Group's primary lending entity, serving corporate and private bank clients, as well as U.S. consumers through our digital platform, Marcus by Goldman Sachs (Marcus), and by issuing credit cards. We are also GS Group's primary deposit-taking entity. Our depositors include private bank clients, U.S. consumers, clients of third-party brokerdealers, institutions, corporations and our affiliates. Our consumer deposit-taking activities are conducted through Marcus. We also provide transaction banking services to institutions, corporations and our affiliates. In addition, we enter into interest rate, currency, credit and other derivatives, and transact in certain related cash products, for the purpose of market making and risk management. The acquisition of GSBE expanded our activities in the E.U. and introduced new business lines, such as underwriting and market making in debt and equity securities; financial advisory services; and asset and wealth management services.

See "Regulatory and Other Matters" for further information about GSBE's current and potential activities and the related laws, rules and regulations that also apply to it and us as a result of the acquisition.

In this Annual Report, we have included statements that may constitute "forward-looking statements." Forward-looking statements are not historical facts or statements of current conditions, but instead represent only our beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside our control.

By identifying these statements for you in this manner, we are alerting you to the possibility that our actual results, financial condition and liquidity may differ, possibly materially, from the anticipated results, financial condition and liquidity in these forward-looking statements. Important factors that could cause our results, financial condition and liquidity to differ from those in these statements include, among others, those described below and in "Risk Factors" in Part I of this Annual Report. These statements may relate to, among other things, (i) our future plans and objectives, (ii) our expense savings initiative, (iii) expenses we may incur, including expenses from investing in our consumer and transaction banking activities and new business initiatives, (iv) the growth of our deposits and other funding, asset liability management and funding strategies, (v) our business initiatives, including transaction banking and new consumer financial products, (vi) our expected provisions for credit losses, (vii) the adequacy of our allowance for credit losses (viii) the projected growth of our consumer lending and credit card businesses, (ix) the objectives and effectiveness of our risk management and liquidity policies, (x) our resolution plan and strategy, (xi) the impact of regulatory changes applicable to us, and our future status, activities or reporting under banking and financial proceedings, governmental regulation, (xii) legal investigations or other contingencies, (xiii) GS Group's remediation activities relating to 1Malaysia Development Berhad (1MDB), (xiv) the replacement of Interbank Offered Rates (IBORs) and our transition to alternative risk-free reference rates, (xv) the impact of the coronavirus (COVID-19) pandemic on our businesses, results, financial position and liquidity, (xvi) the effectiveness of our management of human capital, (xvii) our plans for our people to return to GS Group's offices, (xviii) future inflation, and (xix) the completed acquisition of the General Motors co-branded credit card portfolio and the announced acquisition of GreenSky, Inc. (GreenSky).

#### **Executive Overview**

We generated net earnings of \$3.35 billion for 2021, an increase of 226% compared with \$1.03 billion for 2020.

Net revenues were \$9.48 billion for 2021, an increase of 58% compared with \$6.00 billion for 2020, primarily reflecting higher gains from financial assets and liabilities.

Net interest income was \$3.88 billion for 2021, an increase of 33% compared with \$2.92 billion for 2020. This increase was driven by lower interest expense.

Non-interest revenues were \$5.60 billion for 2021, an increase of 82% compared with \$3.08 billion for 2020, primarily reflecting higher gains from financial assets and liabilities.

Provision for credit losses was \$457 million for 2021, a decrease of 77% compared with \$2.01 billion for 2020. 2021 included provisions related to portfolio growth (primarily in credit cards, including provisions related to the commitment to acquire the General Motors co-branded credit card portfolio), largely offset by reserve reductions on wholesale and consumer loans reflecting continued improvement in the broader economic environment. This followed challenging conditions in the prior year as a result of the impact of the COVID-19 pandemic, which contributed to significant provisions in 2020.

Operating expenses were \$4.56 billion for 2021, an increase of 72% compared with \$2.65 billion for 2020, primarily due to increased compensation and benefits expenses and service charges, reflecting strong performance.

As of December 2021, our Common Equity Tier 1 (CET1) capital ratio as calculated in accordance with the Standardized Capital Rules was 13.6% and as calculated in accordance with the Advanced Capital Rules was 19.1%. See Note 19 to the consolidated financial statements for further information about our capital ratios.

#### **Business Environment**

In 2021, the global economy continued to recover from the impact of the COVID-19 pandemic, as the distribution of vaccines helped facilitate an increase in global economic activity. Economic activity continued to benefit from ongoing stimulus from governments continued fiscal and accommodative monetary policy from global central banks. In the second half of the year, the growth in economic activity and demand for goods and services, alongside supply chain complications, contributed to inflationary pressures. Late in the year, the surge in Omicron cases sparked renewed concerns globally, contributing to increased market volatility and increased pressures on labor supply. This may result in a negative impact on economic activity.

Despite broad improvements in the overall economy since the initial impact of the COVID-19 pandemic, uncertainty remains on the pace of the recovery going forward, reflecting concerns about virus resurgence from the Omicron variant and other possible variants and related concerns regarding vaccine distribution, efficacy and hesitancy, as well as concerns relating to inflation, supply chain complications and geopolitical risks.

#### **Critical Accounting Policies**

#### **Allowance for Credit Losses**

We estimate and record an allowance for credit losses related to our loans held for investment that are accounted for at amortized cost. To determine the allowance for credit losses, we classify our loans accounted for at amortized cost into wholesale and consumer portfolios. These portfolios represent the level at which we have developed and documented our methodology to determine the allowance for credit losses. The allowance for credit losses is measured on a collective basis for loans that exhibit similar risk characteristics using a modeled approach and asset-specific basis for loans that do not share similar risk characteristics.

The allowance for credit losses takes into account the weighted average of a range of forecasts of future economic conditions over the expected life of the loans and lending commitments. The expected life of each loan or lending commitment is determined based on the contractual term adjusted for extension options or demand features, or is modeled in the case of revolving credit card loans. The forecasts include baseline, favorable and adverse economic scenarios over a three-year period. For loans with expected lives beyond three years, the model reverts to historical loss information based on a non-linear modeled approach. We apply judgment in weighting individual scenarios each quarter based on a variety of factors, including our internally derived economic outlook, market consensus, recent macroeconomic conditions and industry trends. The forecasted economic scenarios consider a number of risk factors relevant to the wholesale and consumer portfolios. Risk factors for wholesale loans include internal credit ratings, industry default and loss expected life, macroeconomic indicators (e.g., data. unemployment rates and GDP), the borrower's capacity to meet its financial obligations, the borrower's country of risk and industry, loan seniority and collateral type. In addition, for loans backed by real estate, risk factors include loan-to-value ratio, debt service ratio and home price index. Risk factors for installment and credit card loans include Fair Isaac Corporation (FICO) credit scores, delinquency status, loan vintage and macroeconomic indicators.

The allowance for credit losses also includes qualitative components which reflect the uncertain nature of economic forecasting, capture uncertainty regarding model inputs, and account for model imprecision and concentration risk.

Our estimate of credit losses entails judgment about collectability at the reporting dates, and there are uncertainties inherent in those judgments. The allowance for credit losses is subject to a governance process that involves review and approval by senior management within our independent risk oversight and control functions. Personnel within GS Group's independent risk oversight and control functions are responsible for forecasting the economic variables that underlie the economic scenarios that are used in the modeling of expected credit losses. While we use the best information available to determine this estimate, future adjustments to the allowance may be necessary based on, among other things, changes in the economic environment or variances between actual results and the original assumptions used. Loans are charged off against the allowance for loan losses when deemed to be uncollectible.

We also record an allowance for credit losses on lending commitments which are held for investment that are accounted for at amortized cost. Such allowance is determined using the same methodology as the allowance for loan losses, while also taking into consideration the probability of drawdowns or funding, and whether such commitments are cancellable by us. See Note 9 to the consolidated financial statements for further information about the allowance for credit losses.

To estimate the potential impact of an adverse macroeconomic environment on our allowance for credit losses, we, among other things, compared the expected credit losses under the weighted average forecast used in the calculation of allowance for credit losses as of December 2021 (which was primarily weighted towards the baseline economic scenario) to the expected credit losses under a 100% weighted adverse economic scenario. The adverse macroeconomic model assumes an emergence of new vaccine-resistant strains of COVID-19 resulting in a resurgence of infections, an economic contraction, high inflation rates in the initial quarters, gradually climbing unemployment rates, decline in GDP growth rates and dislocations in the economy due to shortages in the supply of some goods and services. A 100% weighting to the adverse economic scenario would have resulted in an approximate \$0.9 billion increase in our allowance for credit losses as of December 2021. This hypothetical increase does not take into consideration any potential adjustments to qualitative reserves. The forecasts of macroeconomic conditions are inherently uncertain and do not take into account any other offsetting or correlated effects. The actual credit loss in an adverse macroeconomic environment may differ significantly from this estimate. See Note 9 to the consolidated financial statements for further information about the allowance for credit losses.

#### Fair Value

**Fair Value Hierarchy.** Trading assets and liabilities, certain investments and loans, and certain other financial assets and liabilities, are included in our consolidated balance sheets at fair value (i.e., marked-to-market), with related gains or losses generally recognized in our consolidated statements of earnings.

The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We measure certain financial assets and liabilities as a portfolio (i.e., based on its net exposure to market and/or credit risks). In determining fair value, the hierarchy under U.S. generally accepted accounting principles (U.S. GAAP) gives (i) the highest priority to unadjusted quoted prices in active markets for identical, unrestricted assets or liabilities (level 1 inputs), (ii) the next priority to inputs other than level 1 inputs that are observable, either directly or indirectly (level 2 inputs), and (iii) the lowest priority to inputs that cannot be observed in market activity (level 3 inputs). In evaluating the significance of a valuation input, we consider, among other factors, a portfolio's net risk exposure to that input. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to their fair value measurement.

The fair values for substantially all of our financial assets and for the majority of our financial liabilities are based on observable prices and inputs and are classified in levels 1 and 2 of the fair value hierarchy. Certain level 2 and level 3 financial assets and liabilities may require appropriate valuation adjustments that a market participant would require to arrive at fair value for factors, such as counterparty and our or our affiliates' credit quality, funding risk, transfer restrictions, liquidity and bid/offer spreads.

Instruments classified in level 3 of the fair value hierarchy are those which require one or more significant inputs that are not observable. Level 3 financial assets represented 0.6% as of December 2021 and 0.9% as of December 2020, of our total assets. See Notes 4 through 10 to the consolidated financial statements for further information about level 3 financial assets, including changes in level 3 financial assets and related fair value measurements. Absent evidence to the contrary, instruments classified in level 3 of the fair value hierarchy are initially valued at transaction price, which is considered to be the best initial estimate of fair value. Subsequent to the transaction date, we use other methodologies to determine fair value, which vary based on the type of instrument. Estimating the fair value of level 3 financial instruments requires judgments to be made. These judgments include:

- Determining the appropriate valuation methodology and/or model for each type of level 3 financial instrument;
- Determining model inputs based on an evaluation of all relevant empirical market data, including prices evidenced by market transactions, interest rates, credit spreads, volatilities and correlations; and
- Determining appropriate valuation adjustments, including those related to illiquidity or counterparty credit quality.

Regardless of the methodology, valuation inputs and assumptions are only changed when corroborated by substantive evidence.

Controls Over Valuation of Financial Instruments. We leverage GS Group's control infrastructure over valuation of financial instruments, which is described below. Market makers and investment professionals in revenue-producing units are responsible for pricing our financial instruments. GS Group's control infrastructure is independent of the revenueproducing units and is fundamental to ensuring that all of our financial instruments are appropriately valued at marketclearing levels. In the event that there is a difference of opinion in situations where estimating the fair value of financial instruments requires judgment (e.g., calibration to market comparables or trade comparison, as described below), the final valuation decision is made by senior managers in independent risk oversight and control functions. This independent price verification is critical to ensuring that our financial instruments are properly valued.

**Price Verification.** All financial instruments at fair value classified in levels 1, 2 and 3 of the fair value hierarchy are subject to an independent price verification process. The objective of price verification is to have an informed and independent opinion with regard to the valuation of financial instruments under review. Instruments that have one or more significant inputs which cannot be corroborated by external market data are classified in level 3 of the fair value hierarchy. Price verification strategies utilized by our independent risk oversight and control functions include:

- **Trade Comparison.** Analysis of trade data (both internal and external, where available) is used to determine the most relevant pricing inputs and valuations.
- External Price Comparison. Valuations and prices are compared to pricing data obtained from third parties (e.g., brokers or dealers, IHS Markit, Bloomberg, IDC, TRACE). Data obtained from various sources is compared to ensure consistency and validity. When broker or dealer quotations or third-party pricing vendors are used for valuation or price verification, greater priority is generally given to executable quotations.

- Calibration to Market Comparables. Market-based transactions are used to corroborate the valuation of positions with similar characteristics, risks and components.
- **Relative Value Analyses.** Market-based transactions are analyzed to determine the similarity, measured in terms of risk, liquidity and return, of one instrument relative to another or, for a given instrument, of one maturity relative to another.
- **Collateral Analyses.** Margin calls on derivatives are analyzed to determine implied values, which are used to corroborate our valuations.
- **Execution of Trades.** Where appropriate, market-making desks are instructed to execute trades in order to provide evidence of market-clearing levels.
- **Backtesting.** Valuations are corroborated by comparison to values realized upon sales.

See Note 4 to the consolidated financial statements for further information about fair value measurements.

**Review of Net Revenues.** Independent risk oversight and control functions ensure adherence to GS Group's pricing policy through a combination of daily procedures, including the explanation and attribution of net revenues based on the underlying factors. Through this process, we independently validate net revenues, identify and resolve potential fair value or trade booking issues on a timely basis and seek to ensure that risks are being properly categorized and quantified.

**Review of Valuation Models.** A model risk management group (Model Risk), consisting of quantitative professionals who are separate from model developers, performs an independent model review and validation process of valuation models. New or changed models are reviewed and approved prior to implementation. Models are reviewed annually to assess the impact of any changes in the product or market and any market developments in pricing theories. See "Risk Management — Model Risk Management" for further information about the review and validation of valuation models.

#### **Use of Estimates**

U.S. GAAP requires us to make certain estimates and assumptions. In addition to the estimates we make in connection with the allowance for credit losses on loans and lending commitments, held for investment and accounted for at amortized cost, and fair value measurements, the use of estimates and assumptions is also important in determining provisions for losses that may arise from litigation and regulatory proceedings (including governmental investigations), and accounting for income taxes.

Any estimated liability in respect of litigation and regulatory proceedings is determined on a case-by-case basis and represents an estimate of probable losses after considering, among other factors, the progress of each case, proceeding or investigation, our experience and the experience of others in similar cases, proceedings or investigations, and the opinions and views of legal counsel. Significant judgment is required in making these estimates and our final liabilities may ultimately be materially different. See Note 24 to the consolidated financial statements for further information about certain judicial, litigation and regulatory proceedings.

In accounting for income taxes, we recognize tax positions in the financial statements only when it is more likely than not that the position will be sustained on examination by the relevant taxing authority based on the technical merits of the position. We use estimates to recognize current and deferred income taxes in the U.S. federal, state and local and non-U.S. jurisdictions in which we operate. The income tax laws in these jurisdictions are complex and can be subject to different interpretations between taxpayers and taxing authorities. Disputes may arise over these interpretations and can be settled by audit, administrative appeals or judicial proceedings. Our interpretations are reevaluated quarterly based on guidance currently available, tax examination experience and the opinions of legal counsel, among other factors. We recognize deferred taxes based on the amount that will more likely than not be realized in the future based on enacted income tax laws. Our estimate for deferred taxes includes estimates for future taxable earnings, including the level and character of those earnings, and various tax planning strategies. See Note 22 to the consolidated financial statements for further information about income taxes.

#### **Recent Accounting Developments**

See Note 3 to the consolidated financial statements for information about Recent Accounting Developments.

#### **Results of Operations**

The composition of our net revenues has varied over time as financial markets and the scope of our operations have changed. The composition of net revenues can also vary over the shorter term due to fluctuations in economic and market conditions. In addition to transactions entered into with third parties, we also enter into transactions with affiliates in the normal course of business, primarily as part of our marketmaking activities. See "Risk Factors" in Part I of this Annual Report for further information about the impact of economic and market conditions on our results of operations. If concerns about the economic outlook, including those on inflation and supply chain issues, grow or the ongoing efforts to mitigate the impact of the COVID-19 pandemic are ineffective (including due to new variants or complications with vaccine distribution, efficacy and hesitancy), it may lead to a continued decline in market-making activity levels, a widening of credit spreads, a deterioration in the creditworthiness of borrowers, or a decline in consumer deposits, and net revenues and the provision for credit losses would likely be negatively impacted.

#### **Financial Overview**

The table below presents an overview of our financial results and selected financial ratios.

	Year Ended December			
\$ in millions		2021		2020
Net revenues	\$	9,478	\$	5,996
Pre-tax earnings	\$	4,458	\$	1,335
Net earnings	\$	3,352	\$	1,027
Net earnings to average assets		0.9%		0.4%
Return on average shareholder's equity		8.7%		3.3%
Average equity to average assets		10.4%		10.9%

In the table above:

- Return on average shareholder's equity is calculated by dividing net earnings by average monthly shareholder's equity.
- Average equity to average assets is calculated by dividing average total shareholder's equity by average total assets.

#### **Net Revenues**

The table below presents our net revenues by line item, as well as net interest margin.

	Year Ended December			
\$ in millions		2021		2020
Interest income	\$	5,302	\$	5,410
Interest expense		1,425		2,489
Net interest income		3,877		2,921
Non-interest revenues		5,601		3,075
Net revenues	\$	9,478	\$	5,996
Net interest margin		1.16%		1.11%

In the table above:

• Interest income includes interest earned from our lending portfolio, consisting of corporate lending, wealth management lending, commercial real estate lending, residential real estate lending, installment lending, credit card lending and other lending. Interest income is also earned from cash deposits held primarily at the Federal Reserve. In addition, interest is earned from certain trading assets, investments, collateralized agreements, collateral balances posted to counterparties and foreign currency funding facilities.

- Interest expense includes interest related to deposit-taking activities. Interest expense also includes interest related to certain trading liabilities, collateralized financings, unsecured borrowings, collateral balances received from counterparties and foreign currency funding facilities. We apply hedge accounting to certain interest rate swaps used to manage the interest rate exposure of certain fixed-rate term certificates of deposit (CDs). For qualifying fair value hedges, gains and losses on derivatives are included in interest expense. See Note 7 to the consolidated financial statements for further information about hedge accounting.
- Non-interest revenues includes gains and losses from financial assets and liabilities related to market-making and risk management activities in interest rate, currency, credit, equity and commodity derivatives and certain related products which are primarily accounted for at fair value. Non-interest revenues also includes net gains and losses from loans and lending commitments primarily accounted for at fair value. In addition, non-interest revenues includes revenues earned from relationships with affiliates, loan syndication fees, fees for investment management services, fees for financial advisory services relating to mergers and acquisitions and other corporate reorganizations, fees related to our credit card business and other fees.

**2021 versus 2020.** Net revenues in the consolidated statements of earnings were \$9.48 billion for 2021, an increase of 58% compared with \$6.00 billion for 2020, primarily reflecting higher gains from financial assets and liabilities.

#### Net Interest Income

Net interest income in the consolidated statements of earnings was \$3.88 billion for 2021, an increase of 33% compared with \$2.92 billion for 2020, driven by lower interest expense. Net interest income was 41% of net revenues in 2021, compared with 49% in 2020.

#### Net Interest Margin

Net interest margin was 116 basis points for 2021, an increase of 5 basis points compared with 111 basis points for 2020, primarily driven by lower rates on deposits.

#### Non-Interest Revenues

Non-interest revenues were \$5.60 billion for 2021, an increase of 82% compared with \$3.08 billion for 2020, primarily reflecting higher gains from financial assets and liabilities.

#### Interest Income

The table below presents our sources of interest income.

	Year Ended December			
\$ in millions		2021		2020
Deposits with banks	\$	87	\$	162
Collateralized agreements		52		258
Trading assets		587		918
Investments		160		189
Loans		3,905		3,529
Other		511		354
Total interest income	\$	5,302	\$	5,410

**2021 versus 2020.** Interest income in the consolidated statements of earnings was \$5.30 billion for 2021, 2% lower than 2020. See below and "Supplemental Financial Information — Distribution of Assets, Liabilities and Shareholder's Equity" for further information about our sources of interest income, including average balances and rates.

Interest income from deposits with banks was \$87 million for 2021, 46% lower than 2020, due to lower rates, partially offset by higher average balances. See Note 3 to the consolidated financial statements for further information about our cash.

Interest income from collateralized agreements was \$52 million for 2021, 80% lower than 2020, primarily due to lower rates. See Note 11 to the consolidated financial statements for further information about collateralized agreements.

Interest income from trading assets was \$587 million for 2021, 36% lower than 2020, primarily due to lower average balances. See Note 5 to the consolidated financial statements for further information about trading assets.

Interest income from investments was \$160 million for 2021, 15% lower than 2020, primarily due to lower rates, partially offset by higher average balances. See Note 8 to the consolidated financial statements for further information about investments.

Interest income from loans was \$3.91 billion for 2021, 11% higher than 2020, primarily due to higher average balances, partially offset by lower rates. See Note 9 to the consolidated financial statements for further information about loans.

Other interest income was \$511 million for 2021, 44% higher than 2020, primarily due to higher average balances, partially offset by lower rates. Other interest income primarily includes interest income on loans held for sale that are accounted for at the lower of cost or fair value, collateral balances posted to counterparties and foreign currency funding facilities.

#### Interest Expense

The table below presents our sources of interest expense.

	Year Ended December			
\$ in millions		2021		2020
Deposits	\$	1,112	\$	2,011
Collateralized financings		(45)		70
Trading liabilities		112		73
Borrowings		130		135
Other		116		200
Total interest expense	\$	1,425	\$	2,489

**2021 versus 2020.** Interest expense in the consolidated statements of earnings was \$1.43 billion for 2021, 43% lower than 2020. See below and "Supplemental Financial Information — Distribution of Assets, Liabilities and Shareholder's Equity" for further information about our sources of interest expense, including average balances and rates.

Interest expense from deposits was \$1.11 billion for 2021, 45% lower than 2020, primarily due to lower rates.

Interest expense from collateralized financings was \$(45) million for 2021, lower than 2020, primarily due to lower rates.

Interest expense from trading liabilities was \$112 million for 2021, 53% higher than 2020, primarily due to higher average balances.

Interest expense from borrowings was \$130 million for 2021, 4% lower than 2020, primarily due to lower rates.

Other interest expense was \$116 million for 2021, 42% lower than 2020, primarily due to lower rates. Other interest expense primarily includes interest expense on collateral balances received from counterparties and interest expense on foreign currency funding facilities.

#### **Provision for Credit Losses**

Provision for credit losses consists of provision for credit losses on loans and lending commitments held for investment and accounted for at amortized cost. See Note 9 to the consolidated financial statements for further information about the provision for credit losses. The table below presents our provision for credit losses.

	Yea	Year Ended December		
\$ in millions		2021		2020
Provision for credit losses	\$	457	\$	2,007

**2021 versus 2020.** Provision for credit losses was \$457 million for 2021, a decrease of 77% compared with \$2.01 billion for 2020. 2021 included provisions related to portfolio growth (primarily in credit cards, including approximately \$185 million of provisions related to the commitment to acquire the General Motors co-branded credit card portfolio), largely offset by reserve reductions on wholesale and consumer loans reflecting continued improvement in the broader economic environment. This followed challenging conditions in the prior year as a result of the COVID-19 pandemic, which contributed to significant provisions in 2020.

#### **Operating Expenses**

Our operating expenses are primarily influenced by compensation, headcount and levels of business activity. Compensation and benefits includes salaries, year-end discretionary compensation, amortization of equity awards and other items such as benefits. Compensation and benefits relate to direct Bank employees. Discretionary compensation is significantly impacted by, among other factors, GS Group's overall financial performance, prevailing labor markets, business mix, the structure of GS Group's share-based compensation programs and the external environment. Another component of our operating expenses is service charges, which are employment related costs of dual employees and employees of affiliates pursuant to the Master Services Agreement.

The table below presents our operating expenses by line item and headcount.

	Year Ended December			
\$ in millions		2021		2020
Compensation and benefits	\$	1,526	\$	653
Service charges		812		535
Professional fees		336		253
Transaction based		514		253
Market development		179		142
Communications and technology		287		206
Regulatory and agency fees		169		109
Depreciation and amortization		111		75
Other expenses		629		428
Total operating expenses	\$	4,563	\$	2,654
Headcount at period-end		3,699		2,968

In the table above:

- Compensation and benefits and service charges include employee-related expenses. As described above, compensation and benefits are expenses of direct Bank employees. Service charges are expenses related to dual employees and employees of affiliates who provide services to us pursuant to the Master Services Agreement.
- Other expenses primarily includes origination and servicing expenses and certain expenses charged by affiliates. Expenses related to regulatory and agency fees were previously reported in other expenses. Previously reported amounts have been conformed to the current presentation.

**2021 versus 2020.** Operating expenses in the consolidated statements of earnings were \$4.56 billion for 2021, 72% higher than 2020.

Compensation and benefits expenses in the consolidated statements of earnings were \$1.53 billion for 2021, 134% higher than 2020, primarily reflecting strong performance and an increase in headcount.

Service charges in the consolidated statements of earnings were \$812 million for 2021, 52% higher than 2020, primarily reflecting an increase in compensation expenses charged by affiliates pursuant to the Master Services Agreement.

Professional fees in the consolidated statements of earnings were \$336 million for 2021, 33% higher than 2020, primarily due to higher consultant expenses related to our consumer business.

Transaction based expenses in the consolidated statements of earnings were \$514 million for 2021, 103% higher than 2020, primarily reflecting higher expenses related to increased client activity.

Market development expenses in the consolidated statements of earnings were \$179 million for 2021, 26% higher than 2020, primarily reflecting increased expenses related to our consumer business.

Communications and technology expenses in the consolidated statements of earnings were \$287 million for 2021, 39% higher than 2020, primarily reflecting increased expenses related to our consumer business.

Regulatory and agency fees in the consolidated statements of earnings were \$169 million for 2021, 55% higher than 2020, primarily reflecting increased average balance sheet. Depreciation and amortization expenses in the consolidated statements of earnings were \$111 million for 2021, 48% higher than 2020, primarily due to increased amortization related to software.

Other expenses in the consolidated statements of earnings were \$629 million for 2021, 47% higher than 2020, primarily due to increased expenses related to our consumer business.

#### **Provision for Taxes**

The effective income tax rate for 2021 was 24.8%, up from the full year income tax rate of 23.1% for 2020, primarily due to an increase in tax expense related to state and local income taxes.

In March 2021, the American Rescue Plan Act of 2021 (Rescue Plan) was signed into law. The Rescue Plan is a \$1.9 trillion stimulus package enacted to help address the economic and health impacts of the COVID-19 pandemic. The legislation did not have a material impact on our 2021 annual effective tax rate and is not expected to have a material impact on our 2022 annual effective tax rate.

In April 2021, the New York State (NYS) FY 2022 budget was enacted. The legislation temporarily increased the NYS corporate income tax rate from 6.5% to 7.25% for calendar years 2021 through 2023. The legislation did not have a material impact on our 2021 annual effective tax rate and is not expected to have a material impact on our 2022 annual effective tax rate.

#### **Balance Sheet and Funding Sources**

#### **Balance Sheet Management**

One of the risk management disciplines for a financial institution is its ability to manage the size and composition of its balance sheet. We leverage GS Group's balance sheet management process. While our asset base changes due to client activity, market fluctuations and business opportunities, the size and composition of the balance sheet also reflects factors, including (i) overall risk tolerance, (ii) the amount of capital held and (iii) the funding profile, among other factors. See "Capital Management and Regulatory Capital — Capital Management" for information about our capital management process.

In order to ensure appropriate risk management, we seek to maintain a sufficiently liquid balance sheet and, together with GS Group, have processes in place to dynamically manage our assets and liabilities, which include (i) balance sheet planning, (ii) balance sheet and funding limits for the businesses of GS Group, which include our activities, (iii) monitoring of key metrics and (iv) scenario analyses.

**Balance Sheet Planning.** GS Group prepares a balance sheet plan that combines projected total assets and composition of assets with its expected funding sources over a three-year time horizon. This plan is reviewed quarterly and may be adjusted in response to changing business needs or market conditions. Within this process and with the involvement of Treasury, GS Group also considers which businesses operate within the Bank and the availability of Bank-specific funding sources and capital constraints. The balance sheet planning process incorporates the long-term strategy of GS Group to increase the proportion of its businesses and activities conducted in Group Inc.'s bank subsidiaries, including us. The objectives of this planning process are:

- To develop asset and liability projections, taking into account the general state of the financial markets and expected business activity levels, as well as regulatory requirements;
- To allow Treasury and independent risk oversight and control functions to objectively evaluate balance sheet and funding limit requests from revenue-producing units in the context of GS Group's overall balance sheet constraints, including our and GS Group's liability profile and capital levels, and key metrics; and
- To inform the target amount, tenor and type of funding to raise, based on projected assets and contractual maturities.

Treasury and independent risk oversight and control functions, along with revenue-producing units, review current and prior period information and expectations for the year to prepare our balance sheet plan. The specific information reviewed includes asset and liability size and composition, limit utilization, risk and performance measures, and capital usage. As part of GS Group's process, the consolidated balance sheet plan is reviewed quarterly and approved by the Firmwide Asset Liability Committee and the GS Group Risk Governance Committee, which includes Bank representatives. The review includes balance sheet plans by businesses of GS Group, including planned activities in the Bank, funding projections and projected key metrics. See "Risk Management — Overview and Structure of Risk Management" for an overview of our risk management structure. **Balance Sheet Limits.** The Firmwide Asset Liability Committee and the GS Group Risk Governance Committee, as well as the Bank Risk and Asset Liability Committee where applicable to us, have the responsibility to review and approve balance sheet limits, which include our activities. These limits are set at levels which are close to actual operating levels, rather than at levels which reflect GS Group's or our maximum risk appetite, in order to ensure prompt escalation and discussion among revenue-producing units, Treasury and independent risk oversight and control functions on a routine basis. Requests for changes in limits are evaluated after giving consideration to their impact on key metrics. Compliance with limits is monitored by revenue-producing units and Treasury, as well as independent risk oversight and control functions.

**Monitoring of Key Metrics.** Key balance sheet metrics are monitored as part of the GS Group process, both by businesses of GS Group, which include our activities, and on a consolidated basis, including limit utilization and risk measures. This includes attributing assets to businesses and reviewing movements resulting from new business activity, as well as market fluctuations.

**Scenario Analyses.** We conduct scenario analyses as part of stress testing and resolution planning, as well as for other regulatory and business planning purposes. See "Capital Management and Regulatory Capital — Capital Management" for further information about these scenario analyses. These scenarios cover short- and long-term time horizons using various macroeconomic and Bank-specific assumptions, based on a range of economic scenarios. We use these analyses to assist us in developing our longer-term balance sheet management strategy, including the level and composition of assets, funding and capital. Additionally, these analyses help us develop approaches for maintaining appropriate funding, liquidity and capital across a variety of situations, including a severely stressed environment.

#### **Balance Sheet Analysis**

As of December 2021, total assets in our consolidated balance sheets were \$433.97 billion, an increase of \$138.29 billion from December 2020, primarily reflecting an increase in cash of \$88.69 billion (primarily reflecting a change in the composition of our global core liquid assets (GCLA)), and loans of \$40.97 billion (primarily reflecting increases in residential real estate, wealth management, corporate and commercial real estate loans) partially offset by a decrease in trading assets of \$15.95 billion (primarily reflecting a decrease in U.S. government obligations). As of December 2021, total liabilities in our consolidated balance sheets were \$392.10 billion, an increase of \$130.47 billion from December 2020, primarily reflecting an increase in deposits of \$103.02 billion (primarily reflecting increases in transaction banking, deposit sweep programs and consumer deposits).

#### **Funding Sources**

Our primary sources of funding are deposits, collateralized financings, unsecured borrowings and shareholder's equity. We seek to maintain broad and diversified funding sources across products, programs, tenors and creditors to avoid funding concentrations.

The table below presents information about our funding sources.

As of December				
\$ in millions	202 <sup>-</sup>	2020	)	
Deposits	\$ 322,012	83%	\$218,994	82%
Collateralized financings	16,086	4%	5,175	2%
Unsecured borrowings	6,065	2%	7,780	3%
Total shareholder's equity	41,875	11%	34,062	13%
Total	\$ 386,038	100%	\$266,011	100%

Substantially all of our funding is in U.S. dollars. We raise funding from private bank clients, U.S. consumers, institutions, corporations and affiliates through a variety of channels including private advisors, our consumer digital deposit platform, our cash management platform, and thirdparty distributors. We believe that our relationships with our creditors are critical to our liquidity. Our creditors include individuals, financial institutions, nonfinancial institutions, corporations and asset managers. We have imposed various internal guidelines to monitor creditor concentration across our funding programs.

**Deposits.** Our deposits provide us with a diversified source of funding and reduce our reliance on wholesale funding. We accept deposits, including savings, demand and time deposits. Our depositors include private bank clients, U.S. consumers, clients of third-party broker-dealers, institutions, corporations and affiliates.

We also accept deposits from Goldman Sachs Funding LLC (Funding IHC) and Group Inc.

The average interest rate on our interest-bearing deposits was 0.44% for 2021 and 1.01% for 2020.

The table below presents our average interest rate on each type of deposit.

	Year Ended I	December
	2021	2020
Savings and demand	0.30%	0.71%
Time	0.92%	1.56%

See "Supplemental Financial Information — Distribution of Assets, Liabilities, and Shareholder's Equity" and Note 13 to the consolidated financial statements for further information about deposits, including a maturity profile of our time deposits.

**Collateralized Financings.** We fund certain of our inventory and a portion of investments on a secured basis by entering into collateralized financing agreements, such as securities sold under agreements to repurchase (repurchase agreements). We are also a member of the Federal Home Loan Bank of New York (FHLB). Our outstanding borrowings against the FHLB were \$100 million as of December 2021 and we had no outstanding borrowings as of December 2020. See Note 11 to the consolidated financial statements for further information about collateralized financings, including its maturity profile. Additionally, we have access to funding through the Federal Reserve discount window. However, we do not rely on this funding in our liquidity planning and stress testing.

**Unsecured Borrowings.** We may raise funding through unsecured borrowings, primarily from Funding IHC and Group Inc. Group Inc. raises non-deposit unsecured funding and lends to Funding IHC and other affiliates, including consolidated subsidiaries, such as us, to meet those entities' funding needs. This approach enhances the flexibility with which Funding IHC and Group Inc. can meet our and other Group Inc. subsidiaries' funding requirements. We may also raise funding through issuing senior unsecured debt. See Note 14 to the consolidated financial statements for further information about our unsecured borrowings.

**Shareholder's Equity.** Shareholder's equity is a stable and perpetual source of funding. See the consolidated statements of changes in shareholder's equity in the consolidated financial statements for further information about our equity transactions.

#### **Capital Management and Regulatory Capital**

Capital adequacy is of critical importance to us. We have in place a comprehensive capital management policy that provides a framework, defines objectives and establishes guidelines to assist us in maintaining the appropriate level and composition of capital in both business-as-usual and stressed conditions.

#### **Capital Management**

We have established a comprehensive governance structure for capital management, where capital management activity is overseen by our Board of Directors (Board) and the Bank Risk and Asset Liability Committee reviews capital levels monthly. Levels of capital usage are controlled principally by setting limits on our unsecured funding utilization and/or limits on risk at both the Bank and business levels.

We determine the appropriate amount and composition of our capital by considering multiple factors, including our current and future regulatory capital requirements, the results of our capital planning and stress testing processes, capital requirements for resolution planning and other factors, such as rating agency guidelines, the business environment and conditions in the financial markets.

As part of our capital management policy, we maintain a contingency capital plan. Our contingency capital plan provides a framework for evaluating and remediating capital deficiencies, specifying potential drivers, mitigants and actions that can be taken to address such deficiencies. Our contingency capital plan also outlines the communication and escalation procedures for internal and external stakeholders in the event of a capital shortfall.

**Restrictions on Payments.** Our payment of dividends to Group Inc. is subject to certain restrictions. For example, the amount of dividends that may be paid is limited to the lesser of the amounts calculated under a recent earnings test and an undivided profits test. In addition to limitations on the payment of dividends imposed by federal and state laws, the FRB and the FDIC have the authority to prohibit or limit the payment of dividends by the banking organizations they supervise if, in their opinion, payment of a dividend would constitute an unsafe or unsound practice in light of the financial condition of the banking organization, pursuant to applicable FRB regulations.

During the year ended December 2021, we declared and paid approximately \$33 billion of dividends to Group Inc., substantially all of which related to the acquisition of GSBE in July 2021. As a result of making these dividend payments, we cannot currently declare any dividends without prior regulatory approval. We did not pay a dividend to Group Inc. during the year ended December 2020. Under the recent earnings test and undivided profits test, we could have declared dividends to Group Inc. of up to \$4.66 billion as of December 2020.

**Capital Planning and Stress Testing Process.** As part of capital planning, we project sources and uses of capital given a range of business environments, including stressed conditions. Our stress testing process is designed to identify and measure material risks associated with our business activities, including market risk, credit risk, operational risk and liquidity risk, as well as our ability to generate revenues.

Our capital planning process incorporates an internal capital adequacy assessment with the objective of ensuring that we are appropriately capitalized relative to the risks in our businesses. We incorporate stress scenarios into our capital planning process with a goal of holding sufficient capital to ensure we remain adequately capitalized in baseline and stressed conditions.

Our stress tests incorporate our internally designed stress scenarios, including our internally developed severely adverse scenario, and are designed to capture our specific vulnerabilities and risks.

Starting in 2022, we will be required by FRB regulations to submit our annual stress test results under U.S. Dodd-Frank Wall Street Reform and Consumer Protection Act Stress Tests.

GSBE also has its own capital planning and stress testing processes, which incorporates internally designed stress tests developed in accordance with the guidelines of its regulators.

#### **Rating Agency Guidelines**

The credit rating agencies assign us long- and short-term issuer ratings, as well as ratings on our long- and short-term bank deposits. They also assign credit ratings to the obligations of Group Inc., which guarantees substantially all of our senior unsecured obligations and deposits outstanding as of December 2021, excluding most CDs and certain notes evidencing senior unsecured debt.

The level and composition of our capital are among the many factors considered in determining our credit ratings. Each agency has its own definition of eligible capital and methodology for evaluating capital adequacy, and assessments are generally based on a combination of factors rather than a single calculation. See "Risk Management — Liquidity Risk Management — Credit Ratings" for further information about our credit ratings.

#### **Consolidated Regulatory Capital**

We are subject to consolidated regulatory capital requirements and calculate our capital ratios in accordance with the regulatory capital requirements applicable to state member banks, which are based on the FRB's regulations (Capital Framework). Under the Capital Framework, we are an "Advanced approach" banking organization.

The capital requirements calculated under the Capital Framework include the capital conservation buffer requirements, comprised of a 2.5% buffer and a countercyclical capital buffer. The countercyclical capital buffer due to additional guidance from our regulators and/or positional changes. See Note 19 to the consolidated financial statements for further information about our risk-based capital ratios and leverage ratios, and the Capital Framework.

#### **Regulatory and Other Matters**

#### **Regulatory Matters**

See "Regulation" in Part I of this Annual Report for further information about the laws, rules and regulations and proposed laws, rules and regulations that apply to us and our operations. In addition, see Note 19 to the consolidated financial statements for information about our risk-based capital ratios and leverage ratios.

**Community Reinvestment Act (CRA).** We are subject to the provisions of the CRA. Under the terms of the CRA, we have a continuing and affirmative obligation, consistent with safe and sound operation, to help meet the credit needs of our communities. The regulatory agencies' assessment of our CRA record is made available to the public. We received "Outstanding" CRA ratings from the FRBNY and the NYDFS in their last completed examinations of us in 2019 and 2018, respectively. See "Regulation" in Part I of this Annual Report for further information about the CRA.

#### **Other Matters**

GreenSky. In September 2021, Group Inc., GS Bank USA, GreenSky and GreenSky Holdings, LLC (GreenSky Holdings) entered into an agreement pursuant to which Group Inc. will acquire GreenSky, a leading technology company facilitating point-of-sale financing for merchants and consumers, in an allstock transaction in which stockholders of GreenSky and unit holders of GreenSky Holdings will receive 0.03 shares of Group Inc.'s common stock for each share of GreenSky Class A common stock and each GreenSky Holdings common unit. This acquisition is expected to close in the first quarter of 2022 and GreenSky will become a wholly-owned subsidiary of GS Bank USA. However, the final purchase price of the acquisition will depend upon the stock price of Group Inc. at the time of the closing of the transaction. In connection with this transaction, we provided a commitment to acquire up to \$800 million of loans originated by GreenSky's bank partners, and, as of December 2021, had acquired approximately \$200 million of loans under this commitment. Additionally, we provided a commitment to purchase up to \$1.0 billion of loans originated by GreenSky's bank partners, which will be funded only in the event that the acquisition is not completed.

**GSBE.** On July 1, 2021, GS Bank USA acquired GSBE, an indirect wholly-owned bank subsidiary of Group Inc. headquartered in Frankfurt, Germany. GSBE is our only operating subsidiary in the E.U. and, following the withdrawal of the U.K. from the E.U., is GS Group's main operating subsidiary in the E.U. The following provides information about GSBE's financial results and balance sheet on a U.S. GAAP basis:

- As of December 2021, GSBE had total assets of approximately \$70.1 billion and total shareholders' equity of approximately \$6.6 billion. As of December 2020, GSBE had total assets of approximately \$25.0 billion and total shareholders' equity of approximately \$4.0 billion.
- GSBE's total net revenues were approximately \$2.0 billion for the year ended December 2021 and approximately \$431 million for the year ended December 2020, and net earnings were approximately \$506 million for the year ended December 2021 and approximately \$121 million for the year ended December 2020.

See "Regulation" in Part I of this Annual Report for further information about regulatory requirements applicable to GSBE.

In connection with the acquisition, Group Inc. made a \$34.0 billion capital contribution to GS Bank USA on July 1, 2021. Since the acquisition, GS Bank USA has declared and paid approximately \$33 billion of dividends to Group Inc., largely reflecting the subsequent maturity or settlement of assets held by GSBE on the acquisition date.

**Replacement of IBORs, including London Interbank Offered Rate (LIBOR).** On January 1, 2022, the publication of all EUR, CHF, JPY and GBP LIBOR (non-USD LIBOR) settings along with certain USD LIBOR settings ceased. The publication of the most commonly used USD LIBOR settings will cease after June 2023. The FCA has allowed the publication and use of synthetic rates for certain GBP and JPY LIBOR settings in legacy GBP- or JPY LIBOR-based derivative contracts through December 2022. The U.S. federal banking agencies' guidance strongly encourages banking organizations to cease using USD LIBOR.

The International Swaps and Derivatives Association (ISDA) 2020 IBOR Fallbacks Protocol (IBOR Protocol) has provided derivatives market participants with amended fallbacks for legacy and new derivative contracts to mitigate legal or economic uncertainty. Both counterparties have to adhere to the IBOR Protocol or engage in bilateral amendments for the terms to be effective for derivative contracts. ISDA confirmed that the FCA's formal announcement in March 2021 fixed the spread adjustment for all LIBOR rates and that fallbacks will automatically occur for outstanding derivative contracts that incorporate the relevant terms. In April 2021, the State of New York approved legislation intended to minimize legal and economic uncertainty for contracts that are governed by New York law and have no fallback provisions or have fallback provisions that are based on USD LIBOR by providing a statutory framework to replace USD LIBOR with a benchmark rate based on the Secured Overnight Financing Rate.

Our non-USD LIBOR risk exposure was substantially all in connection with derivative contracts. As of December 2021, substantially all of our non-USD LIBOR-based derivative contracts were with affiliates, central clearing counterparties or exchanges. The central clearing counterparties and exchanges had incorporated fallbacks consistent with the IBOR Protocol in their rulebooks or were under bilateral agreements subject to the IBOR Protocol. The remainder were converted to synthetic rates as permitted by the FCA. The notional amount of derivatives converted to synthetic rates was not material. Our risk exposure to USD LIBOR is primarily in connection with our derivative contracts and loan portfolio. As of December 2021, the notional amount of our USD LIBORbased derivative contracts was approximately \$14.0 trillion, of which approximately \$7.5 trillion will mature after June 2023 based on their contractual terms. A majority of such derivative contracts are with counterparties and affiliates under bilateral agreements subject to the IBOR Protocol, or with central clearing counterparties or exchanges which have incorporated fallbacks consistent with the IBOR Protocol in their rulebooks and have announced that they plan to convert USD LIBOR contracts to alternative risk-free reference rates. In addition, we are also engaging with our clients in order to remediate our loan agreements through bilateral amendments.

GS Group has a program in place that focuses on achieving an orderly transition from IBORs to alternative risk-free reference rates for us and our clients and continues to make progress on its transition program.

**Consent Order with the NYDFS.** Group Inc. has entered into a consent order with the NYDFS that resolves an investigation in connection with GS Group's involvement in bond transactions for 1MDB. The consent order requires us, together with Group Inc., to create a written plan acceptable to the NYDFS detailing enhancements to the policies and procedures that control how our affiliates provide services to us.

**Impact of COVID-19 Pandemic.** Infection rates in many parts of the world spiked toward the end of 2021 and into early 2022, as the highly transmissible Omicron variant emerged in the fourth quarter and spread rapidly, while the Delta variant also remained a concern. The surge of infections has led to a renewed emphasis globally on safety measures and restrictions, as well as a greater sense of urgency regarding the distribution of vaccines and vaccine boosters, and has created a greater degree of uncertainty regarding the prospects for economic growth in 2022.

GS Group has continued to successfully execute on its Business Continuity Planning (BCP) strategy since initially activating it in the first quarter of 2020 in response to the emergence of the COVID-19 pandemic.

We maintained high liquidity levels during 2021, as our GCLA averaged \$162 billion for the year. See "Balance Sheet and Funding Sources" and "Risk Management — Liquidity Risk Management" for further information.

Accounting estimates made in connection with determining the allowance for credit losses are sensitive to assumptions regarding future economic conditions. Predicting the trajectory of the economic recovery is highly judgmental given the uncertainty as to how the pandemic will evolve, as it will largely depend on the duration of the Omicron wave, the possible emergence of other variants and further progress in the distribution of vaccines and vaccine boosters.

In general, the market backdrop continued to be constructive during 2021 and activity levels remained solid. Volatility increased toward the end of the year as a result of the spike in infections, while accelerating inflation, driven by supply chain disruptions and labor shortages, and more moderated growth expectations were key macroeconomic considerations heading into 2022. We continued to deploy our balance sheet to intermediate risk and to support the needs of clients. We have maintained our proactive approach to managing market risk levels, which entails ongoing review and monitoring of exposures and focusing on ways to mitigate risk. As the economic recovery progressed in 2021, credit risk continued to abate from the low point of the pandemic. However, we continue to closely monitor those industries that have been most severely challenged by the pandemic.

While the global economy continued on the path to recovery during 2021, it is vulnerable to the risk that the Omicron variant, or other possible variants, could impede the recovery going forward by precipitating adverse economic consequences, such as a softening in consumer and business confidence and spending, a worsening of supply chain constraints, and an intensification of inflationary pressures. If the future effects of the pandemic were to lead to a sustained period of economic weakness, our businesses would be negatively impacted. This would have a negative impact on factors that are important to our operating performance, such as the level of client activity and creditworthiness of counterparties and borrowers. We will continue to closely monitor the rollout of vaccines across regions, as well as the impact of new variants of the virus, and will take further actions, as necessary, in order to best serve the interests of employees, clients and counterparties. For further information about the risks associated with the COVID-19 pandemic, see "Risk Factors" in Part I of this Annual Report.

**Impact of Russian Invasion of Ukraine.** The Russian invasion of Ukraine in February 2022 has resulted in governments around the world introducing significant sanctions on Russian entities and individuals, triggered disruption across global financial markets, and increased uncertainty in the operating environment. GS Group remains focused on providing support to its employees impacted by the war and on supporting the humanitarian efforts of its non-profit partners. The Bank's credit exposure to Russia and Ukraine and its market risk relating to Russian and Ukrainian issuers or underliers were not material as of December 2021.

#### **Off-Balance Sheet Arrangements**

In the ordinary course of business, we enter into various types of off-balance sheet arrangements. Our involvement in these arrangements can take many different forms, including:

- Holding interests in special purpose entities such as mortgage-backed and other asset-backed securitization vehicles;
- Providing guarantees, indemnifications, commitments, and representations and warranties; and
- Entering into interest rate, currency, credit and other derivatives, including total return swaps.

We enter into these arrangements primarily in connection with our lending and market-making activities, and securitizations.

The table below presents where information about our various off-balance sheet arrangements may be found in this Annual Report. In addition, see Note 3 to the consolidated financial statements for information about our consolidation policies.

Off-Balance Sheet Arrangement	Disclosure in this Annual Report				
Variable interests and other obligations, including contingent obligations, arising from variable interests in nonconsolidated variable interest entities (VIEs)	See Note 17 to the consolidated financial statements.				
Guarantees and lending and other See Note 18 to the consolidate commitments financial statements.					
Derivatives	See "Risk Management — Credit Risk Management — Credit Exposures — OTC Derivatives" and Notes 4, 5, 7 and 18 to the consolidated financial statements.				

#### **Risk Management**

Risks are inherent in our businesses and include liquidity, market, credit, operational, model, legal, compliance, conduct, regulatory and reputational risks. Our risks include the risks across our risk categories, regions or businesses, as well as those which have uncertain outcomes and have the potential to materially impact our financial results, our liquidity and our reputation. For further information about our risk management processes, see "Overview and Structure of Risk Management," "Liquidity Risk Management," "Market Risk Management," "Credit Risk Management," "Operational Risk Management" and "Model Risk Management" and "Risk Factors" in Part I of this Annual Report.

Certain risk management processes as described in the "Liquidity Risk Management," "Market Risk Management," "Credit Risk Management," "Operational Risk Management" and "Model Risk Management" sections below are performed by GS Group at the level of its businesses, products, and revenue producing units which encompass all our activities. These processes are subject to Bank oversight, either pursuant to a Service Level Agreement between us and certain affiliates, or inclusive of Bank activities. All references in the sections below to businesses, products, and revenue-producing units refer to those of GS Group.

#### **Overview and Structure of Risk Management**

#### Overview

We believe that effective risk management is critical to our success. Accordingly, GS Group has established an enterprise risk management framework that employs a comprehensive, integrated approach to risk management, and is designed to enable comprehensive risk management processes to assess, monitor and manage the risks faced by GS Group, including us. Our risk management structure, consistent with GS Group, is built around three core components: governance, processes and people. **Governance.** Risk management governance starts with the Board, which both directly and through its committees, including its Risk Committee, oversees the risk management policies and practices implemented through the enterprise risk management framework. The Board Risk Committee is also responsible for the annual review and approval of our risk appetite statement. The risk appetite statement describes the levels and types of risk we are willing to accept or to avoid, in order to achieve our objectives, included in our strategic business objectives, while remaining in compliance with regulatory requirements. The Board reviews our strategic business objectives and is ultimately responsible for overseeing and providing direction about our strategy and risk appetite.

The Board, either directly or through its committees, receives regular briefings on our risks, including liquidity risk, market risk, credit risk, operational risk and model risk, from our independent risk oversight and control functions, including our chief risk officer and chief financial officer, on compliance risk and conduct risk from our chief compliance officer, on legal and regulatory matters from our general counsel, and on other matters impacting our reputation from our general counsel. Our chief risk officer reports to our chief executive officer and to the Board Risk Committee. As part of the review of our risk portfolio, our chief risk officer regularly advises the Board Risk Committee of relevant risk metrics and material exposures, including risk limits and thresholds established in our risk appetite statement.

The implementation of risk governance structure and core risk management processes are overseen by Enterprise Risk. We utilize the enterprise risk management framework which provides the Board, our risk committees and senior management with a consistent and integrated approach to managing our various risks in a manner consistent with our risk appetite.

Revenue-producing units, as well as Treasury, Engineering, Human Capital Management, Operations, and Corporate and Workplace Solutions, are considered our first line of defense. They are accountable for the outcomes of our risk-generating activities, as well as for assessing and managing those risks within our risk appetite.

Independent risk oversight and control functions are considered our second line of defense and provide independent assessment, oversight and challenge of the risks taken by our first line of defense, as well as lead and participate in risk committees. Independent risk oversight and control functions include Compliance, Conflicts Resolution, Controllers, Legal, Risk and Tax.

Internal Audit is considered our third line of defense and is accountable to the Audit Committee of the Board. Internal Audit includes professionals with a broad range of audit and industry experience, including risk management expertise. Internal Audit is responsible for independently assessing and validating the effectiveness of key controls, including those within the risk management framework, and providing timely reporting to the Audit Committee of the Board, senior management and regulators.

The three lines of defense structure promotes the accountability of first line risk takers, provides a framework for effective challenge by the second line and empowers independent review from the third line.

**Processes.** We maintain various processes that are critical components of our risk management framework, including (i) risk identification and assessment, (ii) risk appetite, limit and threshold setting, (iii) risk reporting and monitoring, and (iv) risk decision-making.

• **Risk Identification and Assessment.** We believe that the identification and assessment of our risks is a critical step in providing our Board and senior management transparency and insight into the range and materiality of our risks. We have a comprehensive data collection process, including policies and procedures that require all employees to report and escalate risk events. Our approach for risk identification and assessment is comprehensive across all risk types, is dynamic and forward-looking to reflect and adapt to our changing risk profile and business environment, leverages subject matter expertise, and allows for prioritization of our most critical risks.

An important part of our risk management process is stress testing. It allows us to quantify our exposure to tail risks, highlight potential loss concentrations, undertake risk/reward analysis, and assess and mitigate our risk positions. Stress tests are performed on a regular basis and are designed to ensure a comprehensive analysis of our vulnerabilities and idiosyncratic risks combining financial and nonfinancial risks, including, but not limited to, credit, market, liquidity and funding, operational and compliance, strategic, systemic and emerging risks into a single combined scenario. We also perform ad hoc stress tests in anticipation of market events or conditions. Stress tests are also used to assess capital adequacy as part of our capital planning and stress testing process. See "Capital Management and Regulatory Capital — Capital Management" for further information.

- Risk Appetite, Limit and Threshold Setting. We apply a rigorous framework of limits and thresholds to control and monitor risk across transactions, products, businesses and markets. Bank-wide limits are set by the Board and its committees, with certain levels set by the Bank Risk and Asset Liability Committee and monitored on a regular basis. Certain limits, other than regulatory and certain of our Board-level limits, may be set at levels that will require periodic adjustment, rather than at levels that reflect our maximum risk appetite. This fosters an ongoing dialogue about risk among our first and second lines of defense, committees, senior management, and the Board, as well as rapid escalation of risk-related matters. Additionally, through delegated authority from the Bank Risk and Asset Liability Committee, Market Risk sets market risk limits at certain product and desk levels. Credit Risk, also through delegated authority from Bank Risk and Asset Liability Committee, sets limits for individual counterparties and their subsidiaries, including affiliates, industries and countries. Limits are reviewed frequently and amended, with required approvals, on a permanent and temporary basis, as appropriate, to reflect changing market or business conditions.
- Risk Reporting and Monitoring. Effective risk reporting and risk decision-making depends on our ability to get the right information to the right people at the right time. As such, we focus on the rigor and effectiveness of our risk systems, with the objective of ensuring that our risk management technology systems provide us with complete, accurate and timely information. Our risk reporting and monitoring processes are designed to take into account information about both existing and emerging risks, thereby enabling our risk committees and senior management to perform their responsibilities with the appropriate level of insight into risk exposures. Furthermore, our limit and threshold breach processes provide means for timely escalation. We evaluate changes in our risk profile and our businesses, including changes in business mix or jurisdictions in which we operate, by monitoring risk factors at a Bank-wide level.
- **Risk Decision-Making.** Our governance structure provides the protocol and responsibility for decision-making on risk management issues and ensures implementation of those decisions. We make extensive use of our risk committees that meet regularly and serve as an important means to facilitate and foster ongoing discussions to manage and mitigate risks.

We maintain strong and proactive communication about risk and we have a culture of collaboration in decision-making among our first and second lines of defense, committees and senior management. While our first line of defense is responsible for management of their risk, we dedicate extensive resources to our second line of defense in order to ensure a strong oversight structure and an appropriate segregation of duties. GS Group regularly reinforces its strong culture of escalation and accountability across GS Group subsidiaries and functions, including us.

**People.** Even the best technology serves only as a tool for helping to make informed decisions in real time about the risks we are taking. Ultimately, effective risk management requires our people to interpret our risk data on an ongoing and timely basis and adjust risk positions accordingly. The experience of the professionals, and their understanding of the nuances and limitations of each risk measure, guides us in assessing exposures and maintaining them within prudent levels.

We reinforce a culture of effective risk management, consistent with our risk appetite, through GS Group's training and development programs, inclusive of us, as well as in the way we evaluate performance, and recognize and reward our people. The training and development programs, including certain sessions led by GS Group's most senior leaders, are focused on the importance of risk management, client relationships and reputational excellence. As part of GS Group's performance review process, we assess reputational excellence, including how an employee exercises good risk management and reputational judgment, and adheres to the code of conduct and compliance policies. We are included in GS Group's review and reward processes which are designed to communicate and reinforce to our professionals the link between behavior and how people are recognized, the need to focus on our clients and our reputation, and the need to always act in accordance with the highest standards.

#### Structure

Ultimate oversight of risk is the responsibility of the Board. The Board oversees risk both directly and through its Audit Committee and its Risk Committee. Our management has established committees for risk oversight and committee membership generally consists of senior managers from both our first and second lines of defense. We have established procedures for these committees to ensure that appropriate information barriers are in place. Our primary risk committees are described below. All chairs of our management-level committees are our employees or dual employees. We leverage GS Group's firmwide and divisional committees, where appropriate, for advice on certain of our activities. Bank officers, who are members of such committees, understand their responsibility to review any proposed products, transactions or activities and to act in our interest. In addition, both our committees and GS Group's committees have responsibility for considering the impact of transactions and activities on our reputation.

Membership of our risk committees is reviewed regularly and updated to reflect changes in the responsibilities of the committee members. Accordingly, the length of time that members serve on the respective committees varies as determined by the committee chairs and based on the responsibilities of the members.

Our risk management governance structure includes the Board Risk Committee, which has ultimate risk management oversight for us, our key risk-related committees, which are described in further detail below, and the independence of our three lines of defense. We operate as a subsidiary of Group Inc. and, when applicable, we utilize the structure and expertise of GS Group's committees, including its firmwide, divisional and regional committees for risk management, such as the Firmwide Client and Business Standards Committee, Firmwide Risk Committee, Firmwide Enterprise Risk Committee, GS Group's Risk Governance Committee (through delegated authority from the Firmwide Enterprise Risk Committee), the Consumer & Small Business Credit Policy Committee (CBCPC - through delegated authority from the Risk Governance Committee), the Private Wealth Management Capital Committee (PWMCC), and the Firmwide Capital Committee, and related sub-committees.

The CBCPC supervises credit risk exposures for all unsecured consumer loans, consumer credit card loans, small business loans and secured *Goldman Sachs Private Bank Select* (GS Select) loans that are originated by the Bank, and is responsible for establishing the credit risk management underwriting policies and framework for all unsecured consumer lending, credit card lending, small business lending and secured GS Select lending. The CBCPC co-chairs include two deputy chief credit risk officers.

#### Committee Structure

Our committee structure is described as follows:

**Bank Management Committee.** The Bank Management Committee oversees our activities, including our risk control functions. It provides this oversight directly and through authority delegated to committees it has established. This committee consists of our most senior leaders, and is chaired by our chief executive officer. The Bank Management Committee is accountable for business standards and practices, including reputational risk management.

The following are the committees that are principally involved in our risk management:

**Bank New Activity Committee.** The Bank New Activity Committee (BNAC) is responsible for the review and approval of proposed new activities to be conducted in the Bank. In addition, BNAC may review, at its discretion, previously approved activities that are significant and that have changed in complexity and/or structure or present different reputational and suitability concerns over time to consider whether these activities remain appropriate. The review process may utilize the expertise of the Firmwide New Activity Committee and the Regional New Activity Committees.

Bank Risk and Asset Liability Committee. The Bank Risk and Asset Liability Committee is responsible, directly or through its sub-committees, for the ongoing monitoring and management of our risks, including but not limited to, market risk, credit risk, liquidity and funding risk, foreign currency risk, legal risk, operational risk, settlement risk and investments risk. In addition, the Bank Risk and Asset Liability Committee is responsible, directly or through its subcommittees, for the ongoing monitoring and management of our (i) compliance with the minimum regulatory capital ratios required under FRB regulations applicable to banks, (ii) the Internal Capital Adequacy Assessment Process, (iii) liquidity and funding risk management, (iv) balance sheet planning and asset liability management, (v) interest rate risk monitoring and management and (vi) recovery and resolution planning, in each case subject to information barriers and related policies and procedures as applicable. The risk management methodologies of the Bank Risk and Asset Liability Committee are consistent with those of GS Group's Risk Governance Committee, the Firmwide Asset Liability Committee and Bank Management Committee, as appropriate.

#### Capital Risk Management

Capital risk is the risk that our capital is insufficient to support our business activities under normal and stressed market conditions, or we face capital reductions or RWA increases, including from new or revised rules or changes in interpretations of existing rules, and are therefore unable to meet our internal capital targets or external regulatory capital requirements. Capital adequacy is of critical importance to us. Accordingly, we have in place a comprehensive capital management policy that provides a framework, defines objectives and establishes guidelines to maintain an appropriate level and composition of capital in both businessas-usual and stressed conditions. Our capital management framework is designed to provide us with the information needed to comprehensively manage risk, and develop and apply projected stress scenarios that capture idiosyncratic vulnerabilities with a goal of holding sufficient capital to remain adequately capitalized even after experiencing a severe stress event. See "Capital Management and Regulatory Capital" for further information about our capital management process.

We have established a comprehensive governance structure to manage and oversee our day-to-day capital management activities and compliance with capital rules and related policies. Our capital management activities are overseen by the Board and its committees. The Board is responsible for approving our annual capital plan and the Bank Risk and Asset Liability Committee approves our capital management policy. In addition, committees and members of senior management are responsible for the ongoing monitoring of our capital adequacy and evaluate current and future regulatory capital requirements, review the results of our capital planning and stress tests processes, and the results of our capital models, review our contingency capital plan, key capital adequacy metrics, including regulatory capital ratios, as well as capital plan metrics, outcomes and findings of calculation testing, and monitor capital risk limits and breaches.

GS Group's capital management process includes independent review functions (which extend to us) that, among other things, assess regulatory capital policies and related transactions, escalate certain interpretations to senior management and/or the appropriate risk committee, and perform calculation testing to corroborate alignment with applicable capital rules.

#### Liquidity Risk Management

#### Overview

Liquidity risk is the risk that we will be unable to fund ourselves or meet our liquidity needs in the event of Bankspecific, GS Group, broader industry or market liquidity stress events. We have in place a comprehensive and conservative set of liquidity and funding policies. Our principal objective is to be able to fund ourselves and to enable our core businesses to continue to serve clients and generate revenues, even under adverse circumstances.

Treasury has primary responsibility for developing, managing and executing our liquidity and funding strategy within our risk appetite.

Liquidity Risk, which is independent of the revenue-producing units and Treasury, and reports to our chief risk officer, has primary responsibility for assessing, monitoring and managing our liquidity risk through oversight across our businesses and the establishment of stress testing and limits frameworks. Liquidity Risk fulfills these responsibilities both directly and through use of a Service Level Agreement with GS Group's Liquidity Risk function, which reports to GS Group's chief risk officer. Services provided by GS Group's Liquidity Risk function are subject to our risk management policies for any work it performs for us under a Service Level Agreement.

#### Liquidity Risk Management Principles

We manage liquidity risk according to three principles: (i) hold sufficient excess liquidity in the form of GCLA to cover outflows during a stressed period, (ii) maintain appropriate Asset-Liability Management and (iii) maintain a viable Contingency Funding Plan.

**GCLA**. GCLA is liquidity that we maintain to meet a broad range of potential cash outflows and collateral needs in a stressed environment. A primary liquidity principle is to prefund our estimated potential cash and collateral needs during a liquidity crisis and hold this liquidity in the form of unencumbered, highly liquid securities and cash. We believe that the securities held in our GCLA would be readily convertible to cash in a matter of days, through liquidation, by entering into repurchase agreements or from maturities of securities purchased under agreements to resell (resale agreements), and that this cash would allow us to meet immediate obligations without needing to sell other assets or depend on additional funding from credit-sensitive markets. Our GCLA reflects the following principles:

- The first days or weeks of a liquidity crisis are the most critical to a company's survival;
- Focus must be maintained on all potential cash and collateral outflows, not just disruptions to financing flows. Liquidity needs are determined by many factors, including market movements, collateral requirements and client commitments, all of which can change dramatically in a difficult funding environment;
- During a liquidity crisis, credit-sensitive funding, including unsecured borrowings, certain deposits and some types of secured financing agreements, may be unavailable, and the terms (e.g., interest rates, collateral provisions and tenor) or availability of other types of secured financing may change and certain deposits may be withdrawn; and
- As a result of our policy to pre-fund liquidity that we estimate may be needed in a crisis, we hold more cash and unencumbered securities and have larger funding balances than we would otherwise require. We believe that our liquidity is stronger with greater balances of cash and highly liquid unencumbered securities, even though it increases our total assets and our funding costs.

**Asset-Liability Management.** Our liquidity risk management policies are designed to ensure we have a sufficient amount of financing, even when funding markets experience persistent stress. We seek to maintain a diversified funding profile with an appropriate tenor, taking into consideration the characteristics and liquidity profile of our assets and modeled tenor of deposits with no stated maturity.

Our approach to asset-liability management includes:

• Conservatively managing the overall characteristics of our funding book, with a focus on maintaining long-term, diversified sources of funding in excess of our current requirements. See "Balance Sheet and Funding Sources — Funding Sources" for further information;

- Actively managing and monitoring our asset base, with particular focus on the liquidity, holding period and ability to fund assets on a secured basis. We assess our funding requirements and our ability to liquidate assets in a stressed environment while appropriately managing risk. This enables us to determine the most appropriate funding products and tenors. See "Balance Sheet and Funding Sources Balance Sheet Management" for further information about our balance sheet management process; and
- Raising deposits and obtaining other secured and unsecured funding sources that have a long contractual or modeled tenor relative to the liquidity profile of our assets. This reduces the risk that our liabilities will come due in advance of our ability to generate liquidity from the sale of our assets.

Our goal is to ensure that we maintain sufficient liquidity to fund our assets and meet our contractual and contingent obligations in normal times, as well as during periods of market stress. Funding plans are reviewed and approved by the Bank Risk and Asset Liability Committee and Firmwide Asset Liability Committee. In a liquidity crisis, we would first use our GCLA in order to avoid reliance on asset sales (other than our GCLA). However, we recognize that orderly asset sales may be prudent or necessary in a severe or persistent liquidity crisis.

**Contingency Funding Plan.** We maintain a contingency funding plan to provide a framework for analyzing and responding to a liquidity crisis situation or periods of market stress. The contingency funding plan outlines a list of potential risk factors, key reports and metrics that are reviewed on an ongoing basis to assist in assessing the severity of, and managing through, a liquidity crisis and/or market dislocation. The contingency funding plan also describes in detail the potential responses if our assessments indicate that we have entered a liquidity crisis, which include pre-funding for what we estimate will be the potential cash and collateral needs, as well as utilizing secondary sources of liquidity. Mitigants and action items to address specific risks which may arise are also described and assigned to individuals responsible for execution.

The contingency funding plan identifies key groups of individuals and their responsibilities, which include fostering effective coordination, control and distribution of information, implementing liquidity maintenance activities and managing internal and external communication, all of which are critical in the management of a crisis or period of market stress.

#### **Stress Tests**

In order to determine the appropriate size of our GCLA, we model liquidity outflows over a range of scenarios and time horizons using one of GS Group's primary internal liquidity risk models, referred to as the Modeled Liquidity Outflow, which quantifies our liquidity risks over a 30-day stress scenario. We also consider other factors, including, but not limited to, an assessment of our potential intraday liquidity needs through an additional internal liquidity risk model, referred to as the Intraday Liquidity Model, the results of GS Group's long-term stress testing models, our resolution liquidity models and other applicable regulatory requirements and a qualitative assessment of GS Group's, inclusive of our, condition, as well as the financial markets. The results of the Modeled Liquidity Outflow, the Intraday Liquidity Model, the long-term stress testing models and the resolution liquidity models are reported to senior management on a regular basis. We also perform Bank-wide stress tests. See "Overview and Structure of Risk Management" for information about stress tests.

**Modeled Liquidity Outflow.** Our Modeled Liquidity Outflow is based on conducting multiple scenarios that include combinations of market-wide and GS Group specific stress, including those scenarios applicable to us. These scenarios are characterized by the following qualitative elements:

- Severely challenged market environments, which includes low consumer and corporate confidence, financial and political instability, and adverse changes in market values, including potential declines in equity markets and widening of credit spreads; and
- A GS Group-specific crisis potentially triggered by material losses, reputational damage, litigation and/or a ratings downgrade.

The following are key modeling elements of our Modeled Liquidity Outflow:

- Liquidity needs over a 30-day scenario;
- A two-notch downgrade of our and/or Group Inc.'s long-term senior unsecured credit ratings;
- Changing conditions in funding markets, which limit our access to unsecured and secured funding;
- No support from additional government funding facilities. Although we have access to funding through the Federal Reserve Bank discount window, we do not assume reliance on additional sources of funding in a liquidity crisis; and
- A combination of contractual outflows and contingent outflows arising from both our on- and off-balance sheet arrangements. Contractual outflows include, among other things, upcoming maturities of unsecured borrowings, term deposits and secured funding. Contingent outflows include, among other things, an increase in variation margin requirements due to adverse changes in the value of our exchange-traded and over-the-counter (OTC) derivatives that are cleared and settled through central counterparties (OTC-cleared), draws on unfunded commitments and withdrawals of deposits that have no contractual maturity. See notes to the consolidated financial statements for further information about contractual outflows, including Note 11 for collateralized financings, Note 13 for deposits, Note 14 for unsecured long-term borrowings and Note 15 for operating lease payments, and "Off-Balance Sheet Arrangements" for further information about our various types of off-balance sheet arrangements.

**Intraday Liquidity Model.** Our Intraday Liquidity Model measures our intraday liquidity needs using a scenario analysis characterized by the same qualitative elements as our Modeled Liquidity Outflow. The model assesses the risk of increased intraday liquidity requirements during a scenario where access to sources of intraday liquidity may become constrained.

**Long-Term Stress Testing.** We utilize longer-term stress tests to take a forward view on our liquidity position through prolonged stress periods in which we experience a severe liquidity stress and recover in an environment that continues to be challenging. We are focused on ensuring conservative asset-liability management to prepare for a prolonged period of potential stress, seeking to maintain a diversified funding profile with an appropriate tenor, taking into consideration the characteristics and liquidity profile of our assets.

#### Limits

We use liquidity risk limits at various levels and across liquidity risk types to manage the size of our liquidity exposures. Limits are measured relative to acceptable levels of risk given our liquidity risk tolerance. See "Overview and Structure of Risk Management" for information about the limit approval process.

Limits are monitored by Treasury and Liquidity Risk. Treasury and Liquidity Risk are responsible for identifying and escalating to senior management and/or the appropriate risk committee, on a timely basis, instances where limits have been exceeded.

#### **GCLA Metrics**

Based on the results of our internal liquidity risk models, described above, as well as our consideration of other factors including, but not limited to, a qualitative assessment of GS Group's, inclusive of our, condition, as well as the financial markets, we believe our liquidity position as of both December 2021 and December 2020 was appropriate. We strictly limit our GCLA to a narrowly defined list of securities and cash because they are highly liquid, even in a difficult funding environment. We do not include other potential sources of excess liquidity in our GCLA, such as less liquid unencumbered securities or committed credit facilities.

The table below presents information about our GCLA by asset class.

	Average for the				
	Three Months Year Ended				
	Ended December December			ber	
\$ in millions	2021	2020	2021	2020	
Overnight cash deposits	\$ 128,176	\$ 60,595	\$ 108,103 \$	57,387	
U.S. government obligations	38,103	82,323	42,394	64,453	
U.S. agency obligations	8,733	5,991	7,916	9,353	
Non-U.S. government obligations	s <b>4,946</b>	721	3,168	520	
Total	\$ 179,958	\$149,630	<b>\$</b> 161,581 \$	131,713	

GCLA consists of (i) certain overnight U.S. and non-U.S. dollar cash deposits, (ii) unencumbered U.S. government and agency obligations (including highly liquid U.S. agency mortgage-backed obligations), all of which are eligible as collateral in Federal Reserve open market operations and (iii) certain non-U.S. dollar-denominated government obligations.

We maintain our GCLA to enable us to meet current and potential liquidity requirements. Our Modeled Liquidity Outflow and Intraday Liquidity Model incorporate our consolidated requirements. Funding IHC is required to provide the necessary liquidity to Group Inc. during the ordinary course of business, and is also obligated to provide capital and liquidity support to certain major subsidiaries, including us, in the event of GS Group's material financial distress or failure. Liquidity held directly by us is intended for use only by us to meet our liquidity requirements and is assumed not to be available to our affiliates, including Group Inc. or Funding IHC, unless (i) legally provided for and (ii) there are no additional regulatory, tax or other restrictions.

#### Liquidity Regulatory Framework

We are subject to a minimum Liquidity Coverage Ratio (LCR) under the LCR rule approved by the U.S. federal bank regulatory agencies. The LCR rule requires organizations to maintain an adequate ratio of eligible high-quality liquid assets to expected net cash outflows under an acute short-term liquidity stress scenario. We are required to maintain a minimum LCR of 100%. As of December 2021, our LCR exceeded the minimum requirement.

In October 2020, the U.S. federal bank regulatory agencies issued a final rule that established a net stable funding ratio (NSFR) requirement for large U.S. banking organizations. This rule became effective on July 1, 2021 and requires banking organizations to ensure they have access to stable funding over a one-year time horizon. Our NSFR as of December 2021 exceeded the minimum requirement.

GSBE is subject to a minimum LCR of 100% under the LCR rule approved by the European Parliament and Council. GSBE's average monthly LCR for the trailing twelve-month period ended December 2021 exceeded the minimum requirement. GSBE is subject to the applicable NSFR requirement in the E.U., which became effective in June 2021. As of December 2021, GSBE's NSFR exceeded the minimum requirement.

The implementation of these rules and any amendments adopted by the regulatory authorities could impact our liquidity and funding requirements and practices in the future.

#### **Credit Ratings**

Credit ratings are important when we are competing in certain markets, such as OTC derivatives, and when we seek to engage in longer-term transactions. See "Risk Factors" in Part I of this Annual Report for information about the risks associated with a reduction in our credit ratings. The table below presents the unsecured credit ratings and outlook by Fitch, Inc. (Fitch), Moody's Investors Service (Moody's), and Standard & Poor's Ratings Services (S&P) of GS Bank USA and GSBE.

	As of December 2021		
	Fitch	Moody's	S&P
GS Bank USA			
Short-term debt	F1	P-1	A-1
Long-term debt	A+	A1	A+
Short-term bank deposits	F1+	P-1	N/A
Long-term bank deposits	AA-	A1	N/A
Ratings outlook	Stable	Stable	Stable
GSBE			
Short-term debt	F1	P-1	A-1
Long-term debt	Α	A1	A+
Short-term bank deposits	N/A	P-1	N/A
Long-term bank deposits	N/A	A1	N/A
Ratings outlook	Stable	Stable	Stable

We believe our credit ratings are primarily based on the credit rating agencies' assessment of:

- Our status within GS Group and likelihood of GS Group support;
- Our liquidity, market, credit and operational risk management practices;
- The level and variability of our earnings;
- Our capital base;
- Our primary businesses, reputation and management;
- Our corporate governance; and
- The external operating and economic environment, including, in some cases, the assumed level of government support or other systemic considerations, such as potential resolution.

Certain of our derivatives have been transacted under bilateral agreements with counterparties who may require us to post collateral or terminate the transactions based on changes in our and/or Group Inc.'s credit ratings. We manage our GCLA to ensure we would, among other potential requirements, be able to make the additional collateral or termination payments that may be required in the event of a two-notch reduction in our and/or Group Inc.'s long-term credit ratings, as well as collateral that has not been called by counterparties, but is available to them.

See Note 7 to the consolidated financial statements for further information about derivatives with credit-related contingent features and the additional collateral or termination payments related to our net derivative liabilities under bilateral agreements that could have been called by counterparties in the event of a one- or two-notch downgrade in our and/or Group Inc.'s credit ratings.

#### **Cash Flows**

Our cash flows are complex and bear little relation to our net earnings and net assets. Consequently, we believe that traditional cash flow analysis is less meaningful in evaluating our liquidity position than the liquidity and asset-liability management policies described above. Cash flow analysis may, however, be helpful in highlighting certain macro trends and strategic initiatives in our businesses.

**Year Ended December 2021.** Our cash increased by \$88.69 billion to \$148.21 billion at the end of 2021, primarily due to net cash provided by financing activities, partially offset by net cash used for investing activities. The net cash provided by financing activities primarily reflected increases in transaction banking and private bank deposits and capital contributions from Group Inc., partially offset by dividends paid to Group Inc. The net cash used for investing activities.

**Year Ended December 2020.** Our cash increased by \$5.51 billion to \$59.52 billion at the end of 2020, primarily due to net cash provided by financing activities, partially offset by net cash used for investing activities. The net cash provided by financing activities primarily reflected increases in consumer and institutional deposits. The net cash used for investing activities primarily reflected purchases of investments and an increase in lending activities.

#### **Market Risk Management**

#### Overview

Market risk is the risk of loss in the value of our positions, investments, loans and other financial assets and liabilities, due to changes in market conditions. We hold such positions primarily for market making for our clients and for our investing and financing activities, and therefore, these positions change based on client demands and our investment opportunities. We employ a variety of risk measures, each described in the respective sections below, to monitor market risk. Categories of market risk include the following:

- Interest rate risk: results from exposures to changes in the level, slope and curvature of yield curves, the volatilities of interest rates, prepayment speeds and credit spreads;
- Equity price risk: results from exposures to changes in prices and volatilities of individual equities, baskets of equities and equity indices; and
- Currency rate risk: results from exposures to changes in spot prices, forward prices and volatilities of currency rates.

Market Risk, which is independent of the revenue-producing units and reports to our chief risk officer, has primary responsibility for assessing, monitoring and managing our market risk through oversight across our businesses. Market Risk fulfills these responsibilities both directly and through use of a Service Level Agreement with GS Group's Market Risk function, which reports to GS Group's chief risk officer. Services provided by GS Group's Market Risk function are subject to our risk management policies for any work it performs for us under a Service Level Agreement.

Managers in revenue-producing units and Market Risk discuss market information, positions and estimated loss scenarios on an ongoing basis. Managers in revenue-producing units are accountable for managing risk within prescribed limits. These managers have in-depth knowledge of their positions, markets and the instruments available to hedge their exposures.

#### Market Risk Management Process

Our process for managing market risk includes the critical components of our risk management framework described in the "Overview and Structure of Risk Management," as well as the following:

- Monitoring compliance with established market risk limits and reporting our exposures;
- Diversifying exposures;
- Controlling position sizes; and
- Evaluating mitigants, such as economic hedges in related securities or derivatives.

Our market risk management systems enable us to perform an independent calculation of Value-at-Risk (VaR) and stress measures, capture risk measures at individual position levels, attribute risk measures to individual risk factors of each position, report many different views of the risk measures (e.g., by desk, business or product type), and produce ad hoc analyses in a timely manner.

#### **Risk Measures**

We produce risk measures and monitor them against established market risk limits. These measures reflect an extensive range of scenarios and the results are aggregated at product, business and Bank levels.

We use a variety of risk measures to estimate the size of potential losses for both moderate and more extreme market moves over both short and long-term time horizons. Our primary risk measures are VaR, which is used for shorter-term periods, and stress tests. Risk reports detail key risks, drivers and changes for each desk and business, and are distributed daily to senior management of both the revenue-producing units and the independent risk oversight and control functions.

**Value-at-Risk.** VaR is the potential loss in value due to adverse market movements over a defined time horizon with a specified confidence level. We typically employ a one-day time horizon with a 95% confidence level. We use a single VaR model, which captures risks, including interest rates, currency rates and equity prices. As such, VaR facilitates comparison across portfolios of different risk characteristics. VaR also captures the diversification of aggregated risk at the Bank level.

We are aware of the inherent limitations to VaR and therefore use a variety of risk measures in our market risk management process. Inherent limitations to VaR include:

- VaR does not estimate potential losses over longer time horizons where moves may be extreme;
- VaR does not take account of the relative liquidity of different risk positions; and
- Previous moves in market risk factors may not produce accurate predictions of all future market moves.

To comprehensively capture our exposures and relevant risks in our VaR calculation, we use historical simulations with full valuation of market factors at the position level by simultaneously shocking the relevant market factors for that position. These market factors include spot prices, credit spreads, funding spreads, yield curves, volatility and correlation, and are updated periodically based on changes in the composition of positions, as well as variations in market conditions. We sample from five years of historical data to generate the scenarios for our VaR calculation. The historical data is weighted so that the relative importance of the data reduces over time. This gives greater importance to more recent observations and reflects current asset volatilities, which improves the accuracy of our estimates of potential loss. As a result, even if our positions included in VaR were unchanged, our VaR would increase with increasing market volatility and vice versa.

Given its reliance on historical data, VaR is most effective in estimating risk exposures in markets in which there are no sudden fundamental changes or shifts in market conditions.

Our VaR measure does not include:

- Positions that are best measured and monitored using sensitivity measures; and
- The impact of changes in counterparty and our own credit spreads on derivatives, as well as changes in our own credit spreads on financial liabilities for which the fair value option was elected.

We perform daily backtesting of the VaR model (i.e., comparing daily net revenues for positions included in VaR to the VaR measure calculated as of the prior business day) at the Bank and business level.

**Stress Testing.** Stress testing is a method of determining the effect of various hypothetical stress scenarios. We use stress testing to examine risks of specific portfolios, as well as the potential impact of our significant risk exposures. We use a variety of stress testing techniques to calculate the potential loss from a wide range of market moves on our portfolios, including sensitivity analysis and scenario analysis. The results of our various stress tests are analyzed together for risk management purposes. See "Overview and Structure of Risk Management" for information about Bank-wide stress tests.

Sensitivity analysis is used to quantify the impact of a market move in a single risk factor across all positions (e.g., equity prices or credit spreads) using a variety of defined market shocks, ranging from those that could be expected over a oneday time horizon up to those that could take many months to occur. We also use sensitivity analysis to quantify the impact of the default of any single entity, which captures the risk of large or concentrated exposures.

Scenario analysis is used to quantify the impact of a specified event, including how the event impacts multiple risk factors simultaneously. When conducting scenario analysis, we often consider a number of possible outcomes for each scenario, ranging from moderate to severely adverse market impacts. In addition, these stress tests are constructed using both historical events and forward-looking hypothetical scenarios.

Unlike VaR measures, which have an implied probability because they are calculated at a specified confidence level, there may not be an implied probability that our stress testing scenarios will occur. Instead, stress testing is used to model both moderate and more extreme moves in underlying market factors. When estimating potential loss, we generally assume that our positions cannot be reduced or hedged (although experience demonstrates that we are generally able to do so).

#### Limits

We use market risk limits at various levels to manage the size of our market exposures. These limits are set based on VaR and on a range of stress tests relevant to our exposures. See "Overview and Structure of Risk Management" for information about the limit approval process.

Market Risk is responsible for monitoring these limits, and identifying and escalating, to senior management and/or the appropriate risk committee, on a timely basis, instances where limits have been exceeded (e.g., due to positional changes or changes in market conditions, such as increased volatilities or changes in correlations). Such instances are remediated by an exposure reduction and/or a temporary or permanent increase to the limit, if warranted.

#### Metrics

We analyze VaR at the Bank level and a variety of more detailed levels, including by risk category, business and region. Diversification effect in the tables below represents the difference between total VaR and the sum of the VaRs for the three risk categories. This effect arises because the three market risk categories are not perfectly correlated.

The table below presents our average daily VaR.

	Yea	Year Ended December			
\$ in millions		2021		2020	
Categories					
Interest rates	\$	46	\$	48	
Currency rates		6		11	
Equity prices		1		3	
Diversification effect		(7)		(13)	
Total	\$	46	\$	49	

Our average daily VaR decreased to \$46 million in 2021 from \$49 million in 2020, primarily due to decreases in the interest rates and currency rates categories. The overall decrease was due to lower levels of volatility in interest rates and currency rates categories, partially offset by increased exposures in interest rates category and reduced diversification effect. The table below presents our period-end VaR.

	As of December					
\$ in millions		2021				
Categories						
Interest rates	\$	51	\$	34		
Currency rates		8		9		
Equity prices		3		-		
Diversification effect		(11)		(10)		
Total	\$	51	\$	33		

Our period-end VaR increased to \$51 million as of December 2021 from \$33 million as of December 2020, primarily due to an increase in the interest rates category. The overall increase was due to increased exposures, partially offset by lower levels of volatility.

During 2021, our total VaR limit was exceeded one time. During this period, our total VaR limit was raised on three occasions to facilitate increased client activity. During 2020, our total VaR limit was exceeded on five occasions (all of which occurred during the first half of 2020), primarily due to higher levels of volatility. There were no permanent changes to the Bank-wide VaR risk limit during this period. However, there were temporary increases to the Bank-wide VaR risk limit as a result of the market environment.

The table below presents our high and low VaR.

	 Year Ended December						
	 2021			2020			
\$ in millions	High		Low		High		Low
Categories							
Interest rates	\$ 59	\$	31	\$	92	\$	22
Currency rates	\$ 13	\$	3	\$	18	\$	3
Equity prices	\$ 5	\$	-	\$	11	\$	-
Bank							
VaR	\$ 59	\$	30	\$	92	\$	21

#### **Sensitivity Measures**

Certain portfolios and individual positions are not included in VaR because VaR is not the most appropriate risk measure. Other sensitivity measures we use to analyze market risk are described below.

**10% Sensitivity Measures.** The table below presents our market risk by asset category for positions accounted for at fair value that are not included in VaR.

	As of December			
\$ in millions		2021		2020
Debt	\$	599	\$	877
Equity		6		5
Total	\$	605	\$	882

In the table above:

- The market risk of these positions is determined by estimating the potential reduction in net revenues of a 10% decline in the value of these positions.
- Equity positions relate to investments in qualified affordable housing projects.
- Debt positions include loans backed by commercial and residential real estate, corporate bank loans and other corporate debt.

# GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

- Funded equity and debt positions are included in our consolidated balance sheets in investments and loans. See Note 8 to the consolidated financial statements for further information about investments and Note 9 to the consolidated financial statements for further information about loans.
- These measures do not reflect the diversification effect across asset categories or across other market risk measures.

**Interest Rate Sensitivity.** Loans accounted for at amortized cost were \$112.28 billion as of December 2021 and \$75.64 billion as of December 2020, substantially all of which had floating interest rates. The estimated sensitivity to a 100 basis point increase in interest rates on such loans was \$887 million as of December 2021 and \$577 million as of December 2020 of additional interest income over a twelvemonth period, which does not take into account the potential impact of an increase in costs to fund such loans. In addition, we manage our exposure to structural interest rate risk generated by our net asset-liability position, which is primarily a function of our fixed rate term deposits and non-maturity deposits. See Note 9 to the consolidated financial statements for further information about loans that are held for investment and Note 13 for further information about deposits.

#### **Other Market Risk Considerations**

We make investments in securities that are accounted for as available-for-sale or held-to-maturity and included in investments in the consolidated balance sheets. See Note 8 to the consolidated financial statements for further information.

### Credit Risk Management

#### Overview

Credit risk represents the potential for loss due to the default or deterioration in credit quality of a counterparty (e.g., an OTC derivatives counterparty or a borrower) or an issuer of securities or other instruments we hold. Our exposure to credit risk comes mostly from client transactions in loans and lending commitments and OTC derivatives. Credit risk also comes from cash placed with banks, securities financing transactions (resale agreements and repurchase agreements) and customer and other receivables.

Credit Risk, which is independent of the revenue-producing units and reports to our chief risk officer, has primary responsibility for assessing, monitoring and managing our credit risk through oversight across our businesses. Credit Risk fulfills these responsibilities both directly and through use of a Service Level Agreement with GS Group's Credit Risk function, which reports to GS Group's chief risk officer. Services provided by GS Group's Credit Risk function are subject to our risk management policies for any work it performs for us under a Service Level Agreement. In addition to Credit Risk approval, all committed loans that are in excess of defined thresholds must also be approved by a Bank risk officer. The Bank Risk and Asset Liability Committee approves our credit policies. In addition, we hold other positions that give rise to credit risk (e.g., bonds and secondary bank loans). These credit risks are captured as a component of market risk measures, which are monitored and managed by Market Risk. We also enter into derivatives to manage market risk exposures. Such derivatives also give rise to credit risk, which is monitored and managed by Credit Risk.

#### **Credit Risk Management Process**

Our process for managing credit risk includes the critical components of our risk management framework described in the "Overview and Structure of Risk Management," as well as the following:

- Monitoring compliance with established credit risk limits and reporting our credit exposures and credit concentrations;
- Establishing or approving underwriting standards;
- Assessing the likelihood that a counterparty will default on its payment obligations;
- Measuring our current and potential credit exposure and losses resulting from a counterparty default;
- Using credit risk mitigants, including collateral and hedging; and
- Maximizing recovery through active workout and restructuring of claims.

Credit Risk also performs credit reviews, which include initial and ongoing analyses of our counterparties. We employ welldefined underwriting standards and policies, which seek to mitigate credit risk through analysis of a borrower's credit history, financial information, cash flow, sustainability of liquidity and collateral quality adequacy, if applicable. For substantially all of our credit exposures, the core of our process is an annual counterparty credit review. A credit review is an independent analysis of the capacity and willingness of a counterparty to meet its financial obligations, resulting in an internal credit rating. The determination of internal credit ratings also incorporates assumptions with respect to the nature of and outlook for the counterparty's industry, and the economic environment. Senior personnel, with expertise in specific industries, inspect and approve credit reviews and internal credit ratings.

Our risk assessment process may also include, where applicable, reviewing certain key metrics, including but not limited to delinquency status, collateral values, FICO credit scores and other risk factors.

# GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

GS Group's credit risk management systems capture credit exposure to individual counterparties and on an aggregate basis to counterparties and their subsidiaries. These systems also provide management with comprehensive information about our aggregate credit risk by product, internal credit rating, industry, country and region.

#### **Risk Measures**

We measure our credit risk based on the potential loss in the event of non-payment by a counterparty using current and potential exposure. For loans and lending commitments, the primary measure is a function of the notional amount of the position. For derivatives and securities financing transactions, current exposure represents the amount presently owed to us after taking into account applicable netting and collateral arrangements, while potential exposure represents our estimate of the future exposure that could arise over the life of a transaction based on market movements within a specified confidence level. Potential exposure also takes into account netting and collateral arrangements.

#### **Stress Tests**

We conduct regular stress tests to calculate the credit exposures, including potential concentrations that would result from applying shocks to counterparty credit ratings or credit risk factors (e.g., currency rates, credit spreads, interest rates, equity prices). These shocks cover a wide range of moderate and more extreme market movements, including shocks to multiple risk factors, consistent with the occurrence of a severe market or economic event. Unlike potential exposure, which is calculated within a specified confidence level, stress testing does not generally assume a probability of these events occurring. We also perform Bank-wide stress tests. See "Overview and Structure of Risk Management" for more information about stress tests.

#### Limits

We use credit limits at various levels, as well as underwriting standards to control the size and nature of our credit exposures. Limits for industries and countries are based on our risk appetite and are designed to allow for regular monitoring, review, escalation and management of credit risk concentrations. See "Overview and Structure of Risk Management" for information about the limit approval process.

Credit Risk is responsible for monitoring these limits, and identifying and escalating to senior management and/or the appropriate risk committee, on a timely basis, instances where limits have been exceeded.

#### **Risk Mitigants**

To reduce our credit exposures on loans and lending commitments, depending on the credit quality of the borrower and other characteristics of the transaction, we employ a variety of potential risk mitigants. Risk mitigants include collateral provisions, guarantees, covenants, structural seniority of the bank loan claims and, for certain lending commitments, provisions in the legal documentation that allow us to adjust loan amounts, pricing, structure and other terms as market conditions change. The type and structure of risk mitigants employed can significantly influence the degree of credit risk involved in a loan or lending commitment.

For derivatives and securities financing transactions, we may enter into netting agreements with counterparties that permit us to offset receivables and payables with such counterparties. We may also reduce credit risk with counterparties by entering into agreements that enable us to obtain collateral from them on an upfront or contingent basis and/or to terminate transactions if the counterparty's credit rating falls below a specified level. We monitor the fair value of the collateral to ensure that our credit exposures are appropriately collateralized. We seek to minimize exposures where there is a significant positive correlation between the creditworthiness of our counterparties and the market value of collateral we receive.

When we do not have sufficient visibility into a counterparty's financial strength or when we believe a counterparty requires support from its parent, we may obtain third-party guarantees of the counterparty's obligations. We may also mitigate our credit risk using credit derivatives or participation agreements.

#### **Credit Exposures**

As of December 2021, our aggregate credit exposure increased as compared with December 2020, primarily reflecting increases in cash deposits with the Federal Reserve and loans and lending commitments. The percentage of our credit exposures arising from non-investment-grade counterparties (based on our internally determined public rating agency equivalents) decreased as compared with December 2020, primarily reflecting an increase in investment-grade credit exposure related to cash deposits with the Federal Reserve. Our credit exposures are described further below.

**Cash.** Our credit exposure on cash arises from our unrestricted cash, and includes both interest-bearing and non-interest-bearing deposits. To mitigate the risk of credit loss, we deposit substantially all of our cash at the Federal Reserve and other central banks.

#### GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

**OTC Derivatives.** Our credit exposure on OTC derivatives arises primarily from our market-making activities. As a market maker, we enter into derivative transactions to provide liquidity to clients and to facilitate the transfer and hedging of their risks. We also enter into derivatives to manage market risk exposures. We manage our credit exposure on OTC derivatives using the credit risk process, measures, limits and risk mitigants described above.

We generally enter into OTC derivatives transactions under bilateral collateral arrangements that require the daily exchange of collateral. As credit risk is an essential component of fair value, we include a credit valuation adjustment (CVA) in the fair value of derivatives to reflect counterparty credit risk, as described in Note 7 to the consolidated financial statements. CVA is a function of the present value of expected exposure, the probability of counterparty default and the assumed recovery upon default.

The table below presents our net credit exposure from OTC derivatives and the concentration by industry and region.

	As of December				
\$ in millions		2021		2020	
OTC derivative assets	\$	12,172	\$	15,801	
Collateral (not netted under U.S. GAAP)		(3,336)		(3,894)	
Net credit exposure	\$	8,836	\$	11,907	
Industry					
Consumer & Retail		4%		6%	
Diversified Industrials		9%		9%	
Financial Institutions		15%		13%	
Funds		14%		15%	
Healthcare		1%		3%	
Municipalities & Nonprofit		20%		22%	
Natural Resources & Utilities		19%		13%	
Sovereign		5%		5%	
Technology, Media & Telecommunications		7%		9%	
Other (including Special Purpose Vehicles)		6%		5%	
Total		100%		100%	
Region					
Americas		59%		78%	
EMEA		40%		21%	
Asia		1%		1%	
Total		100%		100%	

In the table above:

- OTC derivative assets, included in the consolidated balance sheets, are reported on a net-by-counterparty basis (i.e., the net receivable for a given counterparty) when a legal right of setoff exists under an enforceable netting agreement (counterparty netting) and are accounted for at fair value, net of cash collateral received under enforceable credit support agreements (cash collateral netting).
- Collateral represents cash collateral and the fair value of securities collateral, primarily U.S. and non-U.S. government and agency obligations, received under credit support agreements, that we consider when determining credit risk, but such collateral is not eligible for netting under U.S. GAAP.
- EMEA represents Europe, Middle East and Africa.

The table below presents the distribution of our net credit exposure from OTC derivatives by tenor.

	Inve	estment-	Non-Investment-		
\$ in millions		Grade	Grade / Unrated		Total
As of December 2021					
Less than 1 year	\$	8,086	\$	980	\$ 9,066
1 - 5 years		7,996		1,054	9,050
Greater than 5 years		38,842		1,191	40,033
Total		54,924		3,225	58,149
Netting		(48,140)		(1,173)	(49,313)
Net credit exposure	\$	6,784	\$	2,052	\$ 8,836
As of December 2020					
Less than 1 year	\$	9,229	\$	1,402	\$ 10,631
1 - 5 years		12,228		1,904	14,132
Greater than 5 years		39,600		1,849	41,449
Total		61,057		5,155	66,212
Netting		(52,839)		(1,466)	(54,305)
Net credit exposure	\$	8,218	\$	3,689	\$ 11,907

In the table above:

- Tenor is based on remaining contractual maturity.
- Netting includes counterparty netting across tenor categories and collateral that we consider when determining credit risk (including collateral that is not eligible for netting under U.S. GAAP). Counterparty netting within the same tenor category is included within such tenor category.

# GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

The tables below present the distribution of our net credit exposure from OTC derivatives by tenor and internally determined public rating agency equivalents.

		In	ive	stment-G	rac	le		
\$ in millions	AAA	AA		А		BBB		Total
As of December 2021								
Less than 1 year	\$ 121	\$ 1,495	\$	4,146	\$	2,324	\$	8,086
1 - 5 years	535	1,810		2,888		2,763		7,996
Greater than 5 years	7,159	3,921		20,352		7,410		38,842
Total	7,815	7,226		27,386		12,497		54,924
Netting	(7,263)	(5,297)		(24,953)		(10,627)	)	(48,140)
Net credit exposure	\$ 552	\$ 1,929	\$	2,433	\$	1,870	\$	6,784
As of December 2020								
Less than 1 year	\$ 96	\$ 1,548	\$	5,771	\$	1,814	\$	9,229
1 - 5 years	617	1,611		6,666		3,334		12,228
Greater than 5 years	6,907	3,963		19,849		8,881		39,600
Total	7,620	7,122		32,286		14,029		61,057
Netting	(5,905)	(5,001)		(29,703)		(12,230)		(52,839)
Net credit exposure	\$ 1,715	\$ 2,121	\$	2,583	\$	1,799	\$	8,218
			No	on-Investr	ne	nt-Grade	/ι	Inrated
\$ in millions		E	ЗB	or lower	ι	Jnrated		Total
As of December 2021								
Less than 1 year			\$	961	\$	19	\$	980
1 - 5 years				1,048		6		1,054
Greater than 5 years				1,162		29		1,191
Total				3,171		54		3,225
Netting				(1,159)		(14)		(1,173)
Net credit exposure			\$	2,012	\$	40	\$	2,052

As of December 2020			
Less than 1 year	\$ 1,304 \$	98 \$	1,402
1 - 5 years	1,887	17	1,904
Greater than 5 years	1,833	16	1,849
Total	5,024	131	5,155
Netting	(1,464)	(2)	(1,466)
Net credit exposure	\$ 3,560 \$	129 \$	3,689

**Lending Activities.** We manage our lending activities using the credit risk process, measures, limits and risk mitigants described above. Other lending positions, including secondary trading positions, are risk-managed as a component of market risk. The table below presents our loans and lending commitments.

			Lending	
\$ in millions	Loans	Cor	nmitments	Total
As of December 2021				
Corporate	\$ 37,836	\$	132,986	\$ 170,822
Wealth management	38,363		3,960	42,323
Commercial real estate	20,629		4,646	25,275
Residential real estate	14,769		2,608	17,377
Consumer:				
Installment	3,672		9	3,681
Credit cards	8,212		35,932	44,144
Other	6,646		6,231	12,877
Total	\$ 130,127	\$	186,372	\$ 316,499
Allowance for loan losses	\$ (2,481)	\$	(597)	\$ (3,078)
As of December 2020				
Corporate	\$ 30,686	\$	113,247	\$ 143,933
Wealth management	29,000		3,066	32,066
Commercial real estate	13,804		2,790	16,594
Residential real estate	4,768		1,845	6,613
Consumer:				
Installment	3,823		4	3,827
Credit cards	4,270		21,640	25,910
Other	2,850		4,735	7,585
Total	\$ 89,201	\$	147,327	\$ 236,528
Allowance for loan losses	\$ (2,523)	\$	(396)	\$ (2,919)

See Note 9 to the consolidated financial statements for information about net charge-offs on wholesale and consumer loans, as well as past due and nonaccrual loans accounted for at amortized cost.

**Corporate.** Corporate loans and lending commitments include term loans, revolving lines of credit, letter of credit facilities and bridge loans, and are principally used for operating and general corporate purposes, or in connection with acquisitions. Corporate loans also includes loans originated as part of our CRA activities. Corporate loans may be secured or unsecured, depending on the loan purpose, the risk profile of the borrower and other factors.

#### GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

The table below presents our credit exposure from corporate loans and lending commitments, and the concentration by industry, region, internally determined public rating agency equivalents and other credit metrics.

		Lending	
\$ in millions	Loans	Commitments	Total
As of December 2021			
Corporate \$	37,836	\$ 132,986	\$ 170,822
Industry			
Consumer & Retail	7%	14%	12%
Diversified Industrials	12%	16%	15%
Financial Institutions	10%	7%	8%
Funds	26%	4%	9%
Healthcare	5%	10%	9%
Natural Resources & Utilities	10%	17%	15%
Real Estate	7%	5%	6%
Structured Finance	4%	3%	3%
Technology, Media & Telecommunications	15%	23%	21%
Other (including Special Purpose Vehicles)	4%	1%	2%
Total	100%	100%	100%
Region			
Americas	63%	78%	75%
EMEA	34%	20%	23%
Asia	3%	2%	2%
Total	100%	100%	100%
Credit Quality (Credit Rating Equivalent)	10070	10070	10070
AAA		1%	1%
	-		
AA	-	5%	4%
A	6%	18%	15%
BBB	28%	39%	37%
BB or lower Total	66%	37%	43%
Total	100%	100%	100%
As of December 2020			
	30,686	\$ 113,247	\$ 143,933
	30,686	\$ 113,247	\$ 143,933
Corporate \$	<u>30,686</u> 7%	\$ <u>113,247</u> 14%	\$ 143,933 12%
Corporate \$			
Corporate \$ Industry Consumer & Retail	7%	14%	12%
Corporate \$ Industry Consumer & Retail Diversified Industrials	7% 15%	14% 16%	12% 16%
Corporate \$ Industry Consumer & Retail Diversified Industrials Financial Institutions	7% 15% 14%	14% 16% 7% 3%	12% 16% 8%
Corporate \$ Industry Consumer & Retail Diversified Industrials Financial Institutions Funds	7% 15% 14% 17%	14% 16% 7% 3%	12% 16% 8% 6%
Corporate \$ Industry Consumer & Retail Diversified Industrials Financial Institutions Funds Healthcare	7% 15% 14% 17% 5%	14% 16% 7% 3% 13%	12% 16% 8% 6% 11%
Corporate\$IndustryConsumer & RetailDiversified IndustrialsFinancial InstitutionsFundsHealthcareNatural Resources & Utilities	7% 15% 14% 17% 5% 13%	14% 16% 7% 3% 13% 18%	12% 16% 8% 6% 11% 17%
Corporate\$IndustryConsumer & RetailDiversified IndustrialsFinancial InstitutionsFundsHealthcareNatural Resources & UtilitiesReal Estate	7% 15% 14% 17% 5% 13% 7%	14% 16% 7% 3% 13% 18% 6%	12% 16% 8% 6% 11% 17% 6%
Corporate\$IndustryConsumer & RetailDiversified IndustrialsFinancial InstitutionsFundsHealthcareNatural Resources & UtilitiesReal EstateStructured Finance	7% 15% 14% 17% 5% 13% 7% 6%	14% 16% 7% 3% 13% 18% 6% 2%	12% 16% 8% 6% 11% 6% 3%
Corporate \$ Industry Consumer & Retail Diversified Industrials Financial Institutions Funds Healthcare Natural Resources & Utilities Real Estate Structured Finance Technology, Media & Telecommunications	7% 15% 14% 17% 5% 13% 7% 6% 11%	14% 16% 7% 3% 13% 18% 6% 2% 19%	12% 16% 8% 6% 11% 6% 3% 18%
Corporate \$ Industry Consumer & Retail Diversified Industrials Financial Institutions Funds Healthcare Natural Resources & Utilities Real Estate Structured Finance Technology, Media & Telecommunications Other (including Special Purpose Vehicles)	7% 15% 14% 17% 5% 13% 6% 11% 5%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3%
Corporate \$ Industry Consumer & Retail Diversified Industrials Financial Institutions Funds Healthcare Natural Resources & Utilities Real Estate Structured Finance Technology, Media & Telecommunications Other (including Special Purpose Vehicles) Total	7% 15% 14% 17% 5% 13% 6% 11% 5%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Funds       Healthcare         Natural Resources & Utilities       Real Estate         Structured Finance       Technology, Media & Telecommunications         Other (including Special Purpose Vehicles)       Total         Region       Region	7% 15% 14% 5% 13% 6% 6% 11% <u>5%</u>	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100%	12% 16% 8% 11% 17% 6% 3% 18% <u>3%</u> 100%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Funds       Healthcare         Natural Resources & Utilities       Real Estate         Structured Finance       Technology, Media & Telecommunications         Other (including Special Purpose Vehicles)       Total         Region       Americas	7% 15% 14% 5% 13% 7% 6% 11% <u>5%</u> 100%	14% 16% 7% 3% 13% 18% 6% 2% 19% <u>2%</u> 100%	12% 16% 8% 6% 11% 17% 6% 3% 18% <u>3%</u> 100%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Financial Institutions       Funds         Healthcare       Natural Resources & Utilities         Real Estate       Structured Finance         Technology, Media & Telecommunications       Other (including Special Purpose Vehicles)         Total       Region         Americas       EMEA	7% 15% 14% 5% 13% 7% 6% 11% <u>5%</u> 100%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22%	12% 16% 8% 6% 11% 17% 6% 3% 18% <u>3%</u> 100%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Financial Institutions       Funds         Healthcare       Natural Resources & Utilities         Real Estate       Structured Finance         Technology, Media & Telecommunications       Other (including Special Purpose Vehicles)         Total       Region         Americas       EMEA         Asia       Total	7% 15% 14% 17% 5% 13% 7% 6% 11% <u>5%</u> 100% 75% 20% 5%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22% 1%	12% 16% 8% 6% 11% 17% 6% 3% 18% <u>3%</u> 100% 77% 21% 2%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Financial Institutions       Funds         Healthcare       Natural Resources & Utilities         Real Estate       Structured Finance         Technology, Media & Telecommunications       Other (including Special Purpose Vehicles)         Total       Region         Americas       EMEA         Asia       Total         Credit Quality (Credit Rating Equivalent)	7% 15% 14% 17% 5% 13% 7% 6% 11% <u>5%</u> 100% 75% 20% 5%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22% 1% 100%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3% 100% 77% 21% 2% 100%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Financial Institutions       Funds         Healthcare       Natural Resources & Utilities         Real Estate       Structured Finance         Technology, Media & Telecommunications       Other (including Special Purpose Vehicles)         Total       Region         Americas       EMEA         Asia       Total         Credit Quality (Credit Rating Equivalent)         AAA	7% 15% 14% 17% 5% 13% 7% 6% 11% <u>5%</u> 100% 75% 20% 5%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22% 1% 100%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3% 100% 77% 21% 2% 100%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Funds       Healthcare         Natural Resources & Utilities       Real Estate         Structured Finance       Technology, Media & Telecommunications         Other (including Special Purpose Vehicles)       Total         Region       Americas         EMEA       Asia         Total       Credit Quality (Credit Rating Equivalent)         AAA       AA	7% 15% 14% 5% 13% 7% 6% 11% 5% 100% 75% 20% 5% 100%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22% 1% 100%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3% 100% 77% 21% 2% 100%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Funds       Healthcare         Natural Resources & Utilities       Real Estate         Structured Finance       Technology, Media & Telecommunications         Other (including Special Purpose Vehicles)       Total         Region       Americas         EMEA       Asia         Total       Credit Quality (Credit Rating Equivalent)         AAA       AA         A       A	7% 15% 14% 5% 13% 7% 6% 13% 5% 100% 75% 20% 5% 100% - - - 8%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22% 1% 100%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3% 100% 77% 21% 2% 100% 1% 5% 18%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Funds       Healthcare         Natural Resources & Utilities       Real Estate         Structured Finance       Technology, Media & Telecommunications         Other (including Special Purpose Vehicles)       Total         Region       Americas         EMEA       Asia         Total       Credit Quality (Credit Rating Equivalent)         AAA       A         ABBB       State	7% 15% 14% 5% 13% 7% 6% 13% 5% 100% 75% 20% 5% 100% - - - 8% 17%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22% 1% 22% 1% 39%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3% 100% 77% 21% 2% 100% 1% 5% 18% 34%
Corporate       \$         Industry       Consumer & Retail         Diversified Industrials       Financial Institutions         Funds       Healthcare         Natural Resources & Utilities       Real Estate         Structured Finance       Technology, Media & Telecommunications         Other (including Special Purpose Vehicles)       Total         Region       Americas         EMEA       Asia         Total       Credit Quality (Credit Rating Equivalent)         AAA       AA         A       A	7% 15% 14% 5% 13% 7% 6% 13% 5% 100% 75% 20% 5% 100% - - - 8%	14% 16% 7% 3% 13% 18% 6% 2% 19% 2% 100% 77% 22% 1% 100%	12% 16% 8% 6% 11% 17% 6% 3% 18% 3% 100% 77% 21% 2% 100% 1% 5% 18%

In the table above, credit exposure excludes \$3.52 billion as of December 2021 and \$2.70 billion as of December 2020 relating to issued letters of credit which are classified as guarantees in our consolidated financial statements. See Note 18 to the consolidated financial statements for further information about guarantees.

Wealth Management. Wealth management loans and lending commitments are extended to private bank clients, including wealth management and other clients. Wealth management loans and lending commitments also include loans originated through GS Select. Wealth management loans are used to finance investments in both financial and nonfinancial assets, bridge cash flow timing gaps or provide liquidity for other needs. Substantially all of such loans are secured by securities, residential real estate, commercial real estate or other assets.

The table below presents our credit exposure from wealth management loans and lending commitments, and the concentration by region, internally determined public rating agency equivalents and other credit metrics.

			Lending	
\$ in millions	Loans	Comm	nitments	Total
As of December 2021				
Wealth Management	\$ 38,363	\$	3,960 \$	42,323
Region				
Americas	99%		100%	99%
EMEA	1%		-	1%
Total	100%		100%	100%
Credit Quality (Credit Rating Equivale	nt)			
Investment-grade	68%		69%	68%
Non-investment-grade	14%		17%	15%
Other metrics/unrated	18%		14%	17%
Total	100%		100%	100%
Total	100%		100%	100%
Total As of December 2020	100%		100%	100%
	<b>100%</b> \$ 29,000	\$		<b>100%</b>
As of December 2020		\$		
As of December 2020 Wealth Management		\$		
As of December 2020 Wealth Management Region	\$ 29,000	\$	3,066 \$	32,066
As of December 2020 Wealth Management Region Americas	\$ 29,000 100% 100%	\$	3,066 \$ 100%	32,066
As of December 2020 Wealth Management Region Americas Total	\$ 29,000 100% 100%	\$	3,066 \$ 100%	32,066
As of December 2020 Wealth Management Region Americas Total Credit Quality (Credit Rating Equivale	\$ 29,000 100% 100% nt)	\$	3,066 \$ 100%	32,066 100% 100%
As of December 2020 Wealth Management Region Americas Total Credit Quality (Credit Rating Equivale Investment-grade	\$ 29,000 100% 100% nt) 63%	\$	3,066 \$ 100% 100% 57%	32,066 100% 100% 63%

In the table above, other metrics/unrated loans primarily include loans backed by residential real estate. Our risk assessment process for such loans include reviewing certain key metrics, such as loan-to-value ratio and delinquency status.

# GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

**Commercial Real Estate.** Commercial real estate loans and lending commitments include originated loans and lending commitments (other than those extended to private bank clients) that are directly or indirectly secured by hotels, retail stores, multifamily housing complexes and commercial and industrial properties. Commercial real estate loans and lending commitments also includes loans and lending commitments extended to clients who warehouse assets that are directly or indirectly backed by commercial real estate. In addition, commercial real estate includes loans purchased by us and loans originated as part of our CRA activities.

The table below presents our credit exposure from commercial real estate loans and lending commitments, and the concentration by region, internally determined public rating agency equivalents and other credit metrics.

			l	ending	
\$ in millions	L	oans	Comm	itments	Total
As of December 2021					
Commercial Real Estate	\$2	0,629	\$	4,646	\$ 25,275
Region					
Americas		95%		91%	94%
EMEA		5%		9%	6%
Total		100%		100%	100%
Credit Quality (Credit Rating Equivalent	t)				
Investment-grade		14%		13%	14%
Non-investment-grade		86%		87%	86%
Total		100%		100%	100%
As of December 2020					
Commercial Real Estate	\$ 1	3,804	\$	2,790	\$ 16,594
Region					
Americas		96%		93%	95%
EMEA		4%		7%	5%
Total		100%		100%	100%
Credit Quality (Credit Rating Equivalent	t)				
Investment-grade		9%		18%	11%
Non-investment-grade		91%		82%	89%
Total		100%		100%	100%

In the table above, credit exposure includes loans and lending commitments of \$11.59 billion as of December 2021 and \$7.76 billion as of December 2020 which are extended to clients who warehouse assets that are directly or indirectly backed by commercial real estate.

In addition, we also have credit exposure to certain commercial real estate loans held for securitization of \$862 million as of December 2021 and \$442 million as of December 2020. Such loans are included in trading assets in our consolidated balance sheets. **Residential Real Estate.** Residential real estate loans and lending commitments are extended to clients (other than those extended to private bank clients) who warehouse assets that are directly or indirectly secured by residential real estate and also includes loans purchased by us.

The table below presents our credit exposure from residential real estate loans and lending commitments, and the concentration by region, internally determined public rating agency equivalents and other credit metrics.

		l	_ending	
\$ in millions	Loans	Comm	itments	Total
As of December 2021				
Residential Real Estate	\$ 14,769	\$	2,608 \$	17,377
Region				
Americas	100%		100%	100%
Total	100%		100%	100%
Credit Quality (Credit Rating Equivaler	nt)			
Investment-grade	5%		4%	5%
Non-investment-grade	91%		94%	91%
Other metrics/unrated	4%		2%	4%
Total	100%		100%	100%
As of December 2020				
Residential Real Estate	\$ 4,768	\$	1,845 \$	6,613
Region				
Americas	100%		100%	100%
Total	100%		100%	100%
Credit Quality (Credit Rating Equivaler	nt)			
Investment-grade	13%		2%	10%
Non-investment-grade	74%		93%	79%
Other metrics/unrated	13%		5%	11%
Total	100%		100%	100%

In the table above:

- Credit exposure includes loans and lending commitments of \$16.62 billion as of December 2021 and \$5.63 billion as of December 2020 which are extended to clients who warehouse assets that are directly or indirectly secured by residential real estate.
- Other metrics/unrated primarily includes loans purchased by us. Our risk assessment process for such loans includes reviewing certain key metrics, such as loan-to-value ratio, delinquency status, collateral values, expected cash flows and other risk factors.

#### GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

In addition, we also have exposure to residential real estate loans held for securitization of \$8.39 billion as of December 2021 and \$3.84 billion as of December 2020. Such loans are included in trading assets in our consolidated balance sheets.

**Installment and Credit Card Lending.** We originate unsecured installment loans and credit card loans (pursuant to revolving lines of credit) to consumers in the Americas. The credit card lines are cancellable by us and therefore do not result in credit exposure.

The table below presents our credit exposure from originated installment and credit card funded loans, and the concentration by the ten most concentrated U.S. states.

	As of December						
\$ in millions	2021	2020					
Installment	\$ 3,672	\$ 3,823					
California	11%	11%					
Texas	9%	9%					
Florida	7%	7%					
New York	7%	7%					
Illinois	4%	4%					
New Jersey	4%	4%					
Pennsylvania	4%	4%					
Georgia	3%	3%					
Ohio	3%	3%					
Virginia	3%	3%					
Other	45%	45%					
Total	100%	100%					
Credit Cards	\$ 8,212	\$ 4,270					
California	18%	19%					
Texas	9%	9%					
New York	8%	8%					
Florida	8%	8%					
New Jersey	4%	4%					
Illinois	4%	4%					
Pennsylvania	3%	3%					
Georgia	3%	3%					
Ohio	3%	3%					
Virginia	2%	3%					
Other	38%	36%					
Total	100%	100%					

See Note 9 to the consolidated financial statements for further information about the credit quality indicators of installment and credit card loans.

**Other.** Other loans and lending commitments are extended to clients who warehouse assets that are directly or indirectly secured by consumer loans, including auto loans and private student loans, and other assets. Other loans also includes unsecured consumer loans purchased by us.

The table below presents our credit exposure from other loans and lending commitments, and the concentration by region, internally determined public rating agency equivalents and other credit metrics.

		I	_ending	
\$ in millions	Loans	Comm	itments	Total
As of December 2021				
Other \$	6,646	\$	6,231 \$	12,877
Region				
Americas	98%		100%	99%
EMEA	2%		-	1%
Total	100%		100%	100%
Credit Quality (Credit Rating Equivalent)				
Investment-grade	33%		90%	61%
Non-investment-grade	37%		10%	23%
Other metrics/unrated	30%		-	16%
Total	100%		100%	100%
As of December 2020				
Other \$	2,850	\$	4,735 \$	7,585
Region				
Americas	100%		100%	100%
Total	100%		100%	100%
Credit Quality (Credit Rating Equivalent)				
Investment-grade	49%		94%	77%
Non-investment-grade	21%		6%	12%
Other metrics/unrated	30%		-	11%
Total	100%		100%	100%

In the table above:

- Credit exposure includes loans and lending commitments extended to clients who warehouse assets of \$10.05 billion as of December 2021 and \$6.64 billion as of December 2020.
- Other metrics/unrated primarily includes consumer loans purchased by us. Our risk assessment process for such loans includes reviewing certain key metrics, such as expected cash flows, delinquency status and other risk factors.

In addition, we also have exposure to other loans held for securitization of \$453 million as of December 2021 and \$420 million as of December 2020. Such loans are included in trading assets in our consolidated balance sheets.

**Credit Hedges.** To mitigate the credit risk associated with our lending activities, we obtain credit protection on certain loans and lending commitments through credit default swaps, both single-name and index-based contracts, and through the issuance of credit-linked notes.

#### GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

Securities Financing Transactions. We enter into securities financing transactions in order to, among other things, facilitate client activities, invest excess cash, acquire securities to cover short positions and finance certain activities. We bear credit risk related to resale agreements only to the extent that cash advanced or the value of securities pledged or delivered to the counterparty exceeds the value of the collateral received. We also have credit exposure on repurchase agreements to the extent that the value of securities pledged or delivered to the counterparty for these transactions exceeds the amount of cash or collateral received. Securities collateral for these transactions primarily includes U.S. government and agency obligations. We had credit exposure related to securities financing transactions of \$1.62 billion as of December 2021 and \$884 million as of December 2020, reflecting both netting agreements and collateral that we consider when determining credit risk.

**Other Credit Exposures.** We are exposed to credit risk from our customer and other receivables. These receivables primarily consist of initial cash margin placed with clearing organizations and receivables related to sales of loans which have traded, but not yet settled. These receivables generally have minimal credit risk due to the low probability of clearing organization default and the short-term nature of receivables related to loan settlements.

The table below presents our other credit exposures and the concentration by industry, region and internally determined public rating agency equivalents.

	As of December			
\$ in millions	2021	2020		
Other Credit Exposures	\$ 4,198	\$ 5,241		
Industry				
Consumer & Retail	3%	-		
Financial Institutions	83%	93%		
Funds	10%	4%		
Other (including Special Purpose Vehicles)	4%	3%		
Total	100%	100%		
Region				
Americas	9%	5%		
EMEA	90%	95%		
Asia	1%	_		
Total	100%	100%		
Credit Quality (Credit Rating Equivalent)				
AAA	4%	2%		
AA	68%	81%		
A	8%	5%		
BBB	17%	11%		
BB or lower	3%	1%		
Total	100%	100%		

The table above reflects collateral that we consider when determining credit risk.

#### **Selected Exposures**

We have credit and market exposures, as described below, that have had heightened focus given recent events and broad market concerns. Credit exposure represents the potential for loss due to the default or deterioration in credit quality of a counterparty or borrower. Market exposure represents the potential for loss in value of our long and short positions due to changes in market prices.

### **Operational Risk Management**

#### Overview

Operational risk is the risk of an adverse outcome resulting from inadequate or failed internal processes, people, systems or from external events. Our exposure to operational risk arises from routine processing errors, as well as extraordinary incidents, such as major systems failures or legal and regulatory matters.

Potential types of loss events related to internal and external operational risk include:

- Execution, delivery and process management;
- Business disruption and system failures;
- Employment practices and workplace safety;
- Clients, products and business practices;
- Damage to physical assets;
- Internal fraud; and
- External fraud.

Operational Risk, which is independent of the revenueproducing units and reports to our chief risk officer, has primary responsibility for development and implementation of our framework for assessing, monitoring and managing operational risk through oversight across our businesses. Operational Risk fulfills these responsibilities both directly and through use of a Service Level Agreement with GS Group's Operational Risk function, which reports to GS Group's chief risk officer. Services provided by GS Group's Operational Risk function are subject to our risk management policies for any work it performs for us under a Service Level Agreement.

# GOLDMAN SACHS BANK USA AND SUBSIDIARIES **Management's Discussion and Analysis**

#### **Operational Risk Management Process**

Our process for managing operational risk includes the critical components of our risk management framework described in the "Overview and Structure of Risk Management" as well as a comprehensive data collection process, which is in line with GS Group's policies and procedures, for operational risk events.

We combine top-down and bottom-up approaches to manage and measure operational risk. From a top-down perspective, senior management assesses Bank and business-level operational risk profiles. From a bottom-up perspective, our first and second lines of defense are responsible for risk identification and risk management on a day-to-day basis, including escalating operational risks and risk events to senior management.

Our operational risk management framework is designed to comply with the operational risk measurement rules under the Capital Framework and has evolved based on the changing needs of our businesses and regulatory guidance.

We expanded our existing risk management platform and controls to incorporate the additional employees, vendors, technology, call center and compliance controls, including the expansion of fraud prevention, anti-money laundering and consumer compliance considerations, related to the growing number of consumers as a result of new business initiatives.

We adhere to GS Group's policies that require all employees to report and escalate operational risk events. When operational risk events are identified, the policies require that the events be documented and analyzed to determine whether changes are required in our systems and/or processes to further mitigate the risk of future events.

We use operational risk management applications to capture, analyze, aggregate and report operational risk event data and key metrics. One of GS Group's key risk identification and assessment tools is an operational risk and control selfassessment process, which is performed by GS Group's managers. This process consists of the identification and rating of operational risks, on a forward-looking basis, and the related controls. The results from this process are analyzed to evaluate operational risk exposures and identify businesses, activities or products with heightened levels of operational risk.

#### **Risk Measurement**

We measure our operational risk exposure using both statistical modeling and scenario analyses, which involve qualitative and quantitative assessments of internal and external operational risk event data and internal control factors for each of our businesses. Operational risk measurement also incorporates an assessment of business environment factors, including:

- Evaluations of the complexity of business activities;
- The degree of automation in processes;
- New activity information;
- The legal and regulatory environment; and
- Changes in the markets for our products and services, including the diversity and sophistication of our customers and counterparties.

The results from these scenario analyses are used to monitor changes in operational risk and to determine business lines that may have heightened exposure to operational risk. These analyses are used in the determination of the appropriate level of operational risk capital to hold. We also perform Bank-wide stress tests. See "Overview and Structure of Risk Management" for information about stress tests.

#### **Types of Operational Risks**

Increased reliance on technology and third-party relationships has resulted in increased operational risks, such as information and cyber security risk, third-party risk and business resilience risk. We manage those risks as follows:

Information and Cyber Security Risk. Information and cyber security risk is the risk of compromising the confidentiality, integrity or availability of our data and systems, leading to an adverse impact to us, our reputation, our clients and/or the broader financial system. We seek to minimize the occurrence and impact of unauthorized access, disruption or use of information and/or information systems. We deploy and operate preventive and detective controls and processes to mitigate emerging and evolving information security and cyber security threats, including monitoring our network for known vulnerabilities and signs of unauthorized attempts to access our data and systems. There is increased information risk through diversification of our data across external service providers, including use of a variety of cloudprovided or -hosted services and applications. See "Risk Factors" in Part I of this Annual Report for further information about information and cyber security risk.

#### GOLDMAN SACHS BANK USA AND SUBSIDIARIES Management's Discussion and Analysis

**Third-Party Risk.** Third-party risk, including vendor risk, is the risk of an adverse impact due to reliance on third parties performing services or activities on our behalf. These risks may include legal, regulatory, information security, reputational, operational or any other risks inherent in engaging a third party. We identify, manage and report key third-party risks and conduct due diligence across multiple risk domains, including information security and cyber security, resilience and additional third-party dependencies. The Third-Party Risk Program monitors, reviews and reassesses third-party risks on an ongoing basis. See "Risk Factors" in Part I of this Annual Report for further information about third-party risk.

Business Resilience Risk. Business resilience risk is the risk of disruption to our critical processes. We monitor threats and assess risks and seek to ensure our state of readiness in the event of a significant operational disruption to the normal operations of our critical functions or their dependencies, such as critical facilities, systems, third parties, data and/or personnel. We approach BCP through the lens of business and operational resilience. The resilience framework defines the fundamental principles for BCP and crisis management to ensure that critical functions can continue to operate in the event of a disruption. The business continuity program is comprehensive, consistent firmwide and up-to-date, incorporating new information, techniques and technologies as and when they become available, and our resilience recovery plans incorporate and test specific and measurable recovery time objectives in accordance with local market best practices and regulatory requirements, and under specific scenarios. See "Regulatory and Other Matters - Other Matters" for information about the impact of the COVID-19 pandemic.

### Model Risk Management

#### Overview

Model risk is the potential for adverse consequences from decisions made based on model outputs that may be incorrect or used inappropriately. We rely on quantitative models across our business activities primarily to value certain financial assets and liabilities, to monitor and manage our risk, and to measure and monitor our regulatory capital. Our model risk management framework for managing model risk is consistent with and part of GS Group's framework. GS Group's model risk management framework is managed through a governance structure and risk management controls, which encompass standards designed to ensure we maintain a comprehensive model inventory, including risk assessment and classification, sound model development practices, independent review and model-specific usage controls. The GS Group Firmwide Model Risk Control Committee oversees our model risk management framework.

Model Risk, which is independent of the revenue-producing units, model developers, model owners and model users, and reports to our chief risk officer, has primary responsibility for assessing, monitoring and managing our model risk through oversight across our businesses. Model Risk fulfills these responsibilities both directly and through use of a Service Level Agreement with GS Group's Model Risk function, which reports to GS Group's chief risk officer. Services provided by GS Group's Model Risk function are subject to our risk management policies for any work it performs for us under a Service Level Agreement.

#### **Model Review and Validation Process**

Model Risk consists of quantitative professionals who perform an independent review, validation and approval of our models. This review includes an analysis of the model documentation, independent testing, an assessment of the appropriateness of the methodology used, and verification of compliance with model development and implementation standards.

We regularly refine and enhance our models to reflect changes in market or economic conditions and our business mix. All models are reviewed on an annual basis, and new models or significant changes to existing models and their assumptions are approved prior to implementation.

The model validation process incorporates a review of models and trade and risk parameters across a broad range of scenarios (including extreme conditions) in order to critically evaluate and verify:

- The model's conceptual soundness, including the reasonableness of model assumptions, and suitability for intended use;
- The testing strategy utilized by the model developers to ensure that the models function as intended;
- The suitability of the calculation techniques incorporated in the model;
- The model's accuracy in reflecting the characteristics of the related product and its significant risks;
- The model's consistency with models for similar products; and
- The model's sensitivity to input parameters and assumptions.

See "Critical Accounting Policies — Fair Value — Review of Valuation Models," "Liquidity Risk Management," "Market Risk Management," "Credit Risk Management" and "Operational Risk Management" for further information about our use of models within these areas.



#### **Report of Independent Auditors**

To the Board of Directors and Shareholder of Goldman Sachs Bank USA:

#### Opinion

We have audited the accompanying consolidated financial statements of Goldman Sachs Bank USA and its subsidiaries (the "Bank"), which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of earnings, of comprehensive income, of changes in shareholder's equity and of cash flows for the years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Bank as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Bank and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Emphasis of Matter**

As discussed in Note 3 to the consolidated financial statements, the Bank changed the manner in which it accounts for credit losses on certain financial instruments in 2020. Our opinion is not modified with respect to this matter.

## Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Bank's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Bank's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Principate Cooper LIP

New York, New York March 18, 2022

### PART III. Financial Statements and Supplementary Data Consolidated Statements of Earnings

	Year Endeo	d December
\$ in millions	2021	2020
Revenues		
Interest income	\$ 5,302	\$ 5,410
Interest expense	1,425	2,489
Net interest income	3,877	2,921
Gains and losses from financial assets and liabilities	4,675	2,787
Other revenues	926	288
Total non-interest revenues	5,601	3,075
Total net revenues	9,478	5,996
Provision for credit losses	457	2,007
Operating expenses		
Compensation and benefits	1,526	653
Service charges	812	535
Professional fees	336	253
Transaction based	514	253
Market development	179	142
Communications and technology	287	206
Regulatory and agency fees	169	109
Depreciation and amortization	111	75
Other expenses	629	428
Total operating expenses	4,563	2,654
Pre-tax earnings	4,458	1,335
Provision for taxes	1,106	308
Net earnings	\$ 3,352	

## **Consolidated Statements of Comprehensive Income**

	Year Endeo	d December
\$ in millions	2021	2020
Net earnings	\$ 3,352	\$ 1,027
Other comprehensive income/(loss) adjustments, net of tax:		
Currency translation	32	1
Debt valuation adjustment	12	(31)
Pension and postretirement liabilities	10	(10)
Available-for-sale securities	(508)	226
Other comprehensive income/(loss)	(454)	186
Comprehensive income	\$ 2,898	\$ 1,213

The accompanying notes are an integral part of these consolidated financial statements.

# GOLDMAN SACHS BANK USA AND SUBSIDIARIES Consolidated Balance Sheets

	As of De	cember
\$ in millions, except par value	 2021	2020
Assets		
Cash	\$ 148,211	\$ 59,519
Collateralized agreements:		
Securities purchased under agreements to resell (at fair value)	36,888	22,245
Securities borrowed	8,289	767
Customer and other receivables (includes <b>\$0</b> and \$8 at fair value)	28,420	20,634
Trading assets (at fair value and includes \$5,628 and \$9,427 pledged as collateral)	55,791	71,740
Investments (includes \$24,599 and \$30,641 at fair value, and \$56 and \$37 pledged as collateral)	25,148	31,663
Loans (net of allowance of <b>\$2,481</b> and \$2,523, and includes <b>\$7,990</b> and \$9,195 at fair value)	127,646	86,678
Other assets	3,577	2,437
Total assets	\$ 433,970	\$ 295,683
Liabilities and shareholder's equity		
Deposits (includes <b>\$5,356</b> and \$5,938 at fair value)	\$ 322,012	\$ 218,994
Collateralized financings:		
Securities sold under agreements to repurchase (at fair value)	6,006	3,023
Securities loaned	8,289	1,516
Other secured financings (includes <b>\$1,362</b> and \$118 at fair value)	1,791	636
Customer and other payables	19,738	14,162
Trading liabilities (at fair value)	23,852	13,096
Unsecured borrowings (includes \$322 and \$96 at fair value)	6,065	7,780
Other liabilities	4,342	2,414
Total liabilities	392,095	261,621

#### Commitments, contingencies and guarantees

#### Shareholder's equity

Shareholder's equity (includes common stock, \$100 par value; 80,000,000 shares authorized, issued and outstanding)	41,875	34,062
Total liabilities and shareholder's equity	\$ 433,970	\$ 295,683

	Year Endeo	d December	
\$ in millions	2021	2020	
Shareholder's equity			
Beginning balance	\$ 34,062	\$ 29,332	
Cumulative effect of change in accounting principle for current expected credit losses, net of tax	-	(412)	
Opening balance of shareholder's equity of Goldman Sachs Bank Europe SE	-	831	
Beginning balance, adjusted	34,062	29,751	
Net earnings	3,352	1,027	
Capital contributions from The Goldman Sachs Group, Inc.	37,995	3,098	
Dividends paid to The Goldman Sachs Group, Inc.	(33,080)	-	
Other comprehensive income/(loss)	(454)	186	
Ending balance	\$ 41,875	\$ 34,062	

The accompanying notes are an integral part of these consolidated financial statements.

	Year Ended	December
\$ in millions	2021	2020
Cash flows from operating activities		
Net earnings	\$ 3,352	\$ 1,027
Adjustments to reconcile net earnings to net cash provided by/(used for) operating activities:		
Depreciation and amortization	111	75
Deferred income taxes	(32)	(206)
Share-based compensation	180	68
Provision for credit losses	457	2,007
Changes in operating assets and liabilities:		
Customer and other receivables and payables, net	(2,210)	(2,077)
Collateralized transactions (excluding other secured financings), net	(12,409)	(23,764)
Trading assets	15,158	3,678
Trading liabilities	10,756	4,908
Loans held for sale, net	(5,885)	1,414
Other, net	4,826	966
Net cash provided by/(used for) operating activities	14,304	(11,904)
Cash flows from investing activities		
Purchase of investments	(11,313)	(28,287)
Proceeds from sales and paydowns of investments	17,270	4,445
Loans (excluding loans held for sale), net	(34,485)	(11,241)
Net cash used for investing activities	(28,528)	(35,083)
Cash flows from financing activities		
Deposits, net	99,582	49,873
Unsecured short-term borrowings, net	(1,145)	738
Other secured financings (short-term), net	100	(25)
Proceeds from issuance of other secured financings (long-term)	-	265
Repayment of other secured financings (long-term), including the current portion	-	(500)
Proceeds from issuance of unsecured long-term borrowings	2,595	1,126
Repayment of unsecured long-term borrowings, including the current portion	(2,252)	(2,090)
Derivative contracts with a financing element, net	140	35
Capital contributions from The Goldman Sachs Group, Inc.	37,047	3,098
Dividends paid to The Goldman Sachs Group, Inc.	(33,080)	-
Settlement of share-based awards in satisfaction of withholding tax requirements	(71)	(26)
Net cash provided by financing activities	102,916	52,494
Net increase in cash	88,692	5,507
Cash, beginning balance	59,519	54,012
Cash, ending balance	\$ 148,211	\$ 59,519
Supplemental disclosures:		
Cash payments for interest	\$ 1,389	\$ 2,558
Cash payments for income taxes, net	\$ 582	\$ 433

See Note 16 and Note 20 for information about non-cash activities.

#### Note 1.

### **Description of Business**

Goldman Sachs Bank USA (GS Bank USA), together with its consolidated subsidiaries (collectively, the Bank), is a New York State-chartered bank and a member of the Federal Reserve System. The Bank is supervised and regulated by the Board of Governors of the Federal Reserve System (FRB), the New York State Department of Financial Services (NYDFS) and the Consumer Financial Protection Bureau (CFPB). As a member of the Federal Deposit Insurance Corporation (FDIC), GS Bank USA's deposits are insured by the FDIC up to the maximum amount provided by law. GS Bank USA is registered as a swap dealer with the U.S. Commodity Futures Trading Commission (CFTC) and as a security-based swap dealer with the Securities and Exchange Commission (SEC). GS Bank USA is also a government securities dealer subject to the rules and regulations of the U.S. Department of the Treasury.

The Bank's principal office is located in New York, New York. GS Bank USA operates two domestic branches, which are located in Salt Lake City, Utah and Draper, Utah. Both branches are regulated by the Utah Department of Financial Institutions. GS Bank USA has foreign branches in London, United Kingdom, which is regulated by the Financial Conduct Authority and the Prudential Regulation Authority and in Tokyo, Japan, which is regulated by the Japan Financial Services Agency. In addition, in July 2021, GS Bank USA acquired Goldman Sachs Bank Europe SE (GSBE), an indirect wholly-owned bank subsidiary of Group Inc. headquartered in Frankfurt, Germany. GSBE is directly supervised by the European Central Bank and additionally the Federal Financial Supervisory Authority and Deutsche Bundesbank in the context of the E.U. Single Supervisory Mechanism. GSBE has branches in Amsterdam, Copenhagen, Dublin, London, Luxembourg, Madrid, Milan, Paris, Stockholm and Warsaw that are also regulated by the relevant authorities in each jurisdiction.

GS Bank USA is a wholly-owned subsidiary of The Goldman Sachs Group, Inc. (Group Inc. and, collectively with its consolidated subsidiaries, GS Group). Group Inc. is a bank holding company under the U.S. Bank Holding Company Act of 1956 (BHC Act), a financial holding company under amendments to the BHC Act effected by the U.S. Gramm-Leach-Bliley Act of 1999, and is subject to supervision and examination by the FRB. The Bank is a financial services provider that engages in banking activities. The Bank is GS Group's primary lending entity, serving corporate and private bank clients, as well as U.S. consumers through the Bank's digital platform, Marcus by Goldman Sachs (Marcus), and by issuing credit cards. The Bank is also GS Group's primary deposit-taking entity. The Bank's depositors include private bank clients, U.S. consumers, clients of third-party broker-dealers, institutions, corporations and its affiliates. The Bank's consumer deposittaking activities are conducted through Marcus. The Bank also provides transaction banking services to institutions, corporations and its affiliates. In addition, the Bank enters into interest rate, currency, credit and other derivatives, and transacts in certain related cash products, for the purpose of market making and risk management. The acquisition of GSBE expanded the Bank's activities in the E.U. and introduced new business lines, such as underwriting and market making in debt and equity securities; financial advisory services; and asset and wealth management services.

#### Note 2.

### **Basis of Presentation**

These consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) and include the accounts of GS Bank USA and all other entities in which the Bank has a controlling financial interest. Intercompany transactions and balances have been eliminated.

In accordance with the reporting requirements for business combinations of entities under common control, prior period amounts are presented as if the acquisition of GSBE by GS Bank USA had occurred at the beginning of 2020.

All references to 2021 and 2020 refer to the Bank's years ended, or the dates, as the context requires, December 31, 2021 and December 31, 2020, respectively. Any reference to a future year refers to a year ending on December 31 of that year. Certain reclassifications have been made to previously reported amounts to conform to the current presentation.

Expenses related to regulatory and agency fees were previously reported in other expenses. Previously reported amounts have been conformed to the current presentation.

#### Note 3.

### **Significant Accounting Policies**

The Bank's significant accounting policies include measuring the allowance for credit losses on loans and lending commitments accounted for at amortized cost, when and how to measure the fair value of assets and liabilities, and when to consolidate an entity. See Note 9 for policies on the allowance for credit losses, Note 4 for policies on fair value measurements, and below and Note 17 for policies on consolidation accounting. All other significant accounting policies are either described below or included in the following footnotes:

Fair Value Measurements	Note 4
Trading Assets and Liabilities	Note 5
Trading Cash Instruments	Note 6
Derivatives and Hedging Activities	Note 7
Investments	Note 8
Loans	Note 9
Fair Value Option	Note 10
Collateralized Agreements and Financings	Note 11
Other Assets	Note 12
Deposits	Note 13
Unsecured Borrowings	Note 14
Other Liabilities	Note 15
Securitization Activities	Note 16
Variable Interest Entities	Note 17
Commitments, Contingencies and Guarantees	Note 18
Regulation and Capital Adequacy	Note 19
Transactions with Related Parties	Note 20
Interest Income and Interest Expense	Note 21
Income Taxes	Note 22
Credit Concentrations	Note 23
Legal Proceedings	Note 24
Employee Incentive and Benefit Plans	Note 25

#### Consolidation

The Bank consolidates entities in which the Bank has a controlling financial interest. The Bank determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity (VIE).

**Voting Interest Entities.** Voting interest entities are entities in which (i) the total equity investment at risk is sufficient to enable the entity to finance its activities independently and (ii) the equity holders have the power to direct the activities of the entity that most significantly impact its economic performance, the obligation to absorb the losses of the entity and the right to receive the residual returns of the entity. The usual condition for a controlling financial interest in a voting interest entity is ownership of a majority voting interest. If the Bank has a controlling majority voting interest in a voting interest entity, the entity is consolidated.

**Variable Interest Entities.** A VIE is an entity that lacks one or more of the characteristics of a voting interest entity. The Bank has a controlling financial interest in a VIE when the Bank has a variable interest or interests that provide it with (i) the power to direct the activities of the VIE that most significantly impact the VIE's economic performance and (ii) the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. See Note 17 for further information about VIEs.

#### Use of Estimates

Preparation of these consolidated financial statements requires management to make certain estimates and assumptions, the most important of which relate to the allowance for credit losses on loans and lending commitments accounted for at amortized cost, fair value measurements, provisions for losses that may arise from litigation and regulatory proceedings (including governmental investigations), and accounting for income taxes. These estimates and assumptions are based on the best available information but actual results could be materially different.

#### **Revenue Recognition**

Financial Assets and Liabilities at Fair Value. Trading assets and liabilities and certain investments are carried at fair value either under the fair value option or in accordance with other U.S. GAAP. In addition, the Bank has elected to account for certain of its loans and other financial assets and liabilities at fair value by electing the fair value option. The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Financial assets are marked to bid prices and financial liabilities are marked to offer prices. Fair value measurements do not include transaction costs. Fair value gains or losses are included in gains and losses from financial assets and liabilities. See Note 4 for further information about fair value measurements. In addition, the Bank recognizes income related to the syndication of loans and lending commitments and other fees from affiliates in gains and losses from financial assets and liabilities.

#### **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales when the Bank has relinquished control over the assets transferred. For transfers of financial assets accounted for as sales, any gains or losses are recognized in gains and losses from financial assets and liabilities. Assets or liabilities that arise from the Bank's continuing involvement with transferred financial assets are initially recognized at fair value. For transfers of financial assets that are not accounted for as sales, the assets are generally included in trading assets or loans and the transfer is accounted for as a collateralized financing, with the related interest expense recognized over the life of the transfers of financial assets accounted for as collateralized financings and Note 16 for further information about transfers of financial assets accounted for as sales.

#### Cash

Cash included cash and due from banks of \$1.61 billion as of December 2021 and \$1.77 billion as of December 2020. Cash also included interest-bearing deposits of \$146.60 billion as of December 2021 and \$57.75 billion as of December 2020. See Note 20 for further information about cash deposited with an affiliate. The Bank segregates cash for regulatory and other purposes related to client activity. Cash segregated for regulatory and other purposes was \$1.03 billion as of December 2021 and \$813 million as of December 2020.

#### **Customer and Other Receivables**

Customer and other receivables included receivables from customers and counterparties of \$15.64 billion as of December 2021 and \$8.78 billion as of December 2020, and receivables from brokers, dealers and clearing organizations of \$12.78 billion as of December 2021 and \$11.85 billion as of December 2020. Such receivables primarily consist of receivables resulting from unsettled transactions and collateral posted in connection with certain derivative transactions.

Customer and other receivables are accounted for at amortized cost net of any allowance for credit losses, which generally approximates fair value. As these receivables are not accounted for at fair value, they are not included in the Bank's fair value hierarchy in Notes 4 through 10. Had these receivables been included in the Bank's fair value hierarchy, substantially all would have been classified in level 2 as of both December 2021 and December 2020. Interest on customer and other receivables is recognized over the life of the transaction and included in interest income.

#### **Customer and Other Payables**

Customer and other payables included payables to customers and counterparties of \$14.75 billion as of December 2021 and \$10.43 billion as of December 2020, and payables to brokers, dealers and clearing organizations of \$4.99 billion as of December 2021 and \$3.73 billion as of December 2020. Such payables primarily consist of payables resulting from unsettled transactions and collateral received in connection with certain derivative transactions. Customer and other payables are accounted for at cost plus accrued interest, which generally approximates fair value. As these payables are not accounted for at fair value, they are not included in the Bank's fair value hierarchy in Notes 4 through 10. Had these payables been included in the Bank's fair value hierarchy, substantially all would have been classified in level 2 as of both December 2021 and December 2020. Interest on customer and other payables is recognized over the life of the transaction and included in interest expense.

#### **Offsetting Assets and Liabilities**

To reduce credit exposures on derivatives and securities financing transactions, the Bank may enter into master netting agreements or similar arrangements (collectively, netting agreements) with counterparties that permit it to offset receivables and payables with such counterparties. A netting agreement is a contract with a counterparty that permits net settlement of multiple transactions with that counterparty, including upon the exercise of termination rights by a nondefaulting party. Upon exercise of such termination rights, all transactions governed by the netting agreement are terminated and a net settlement amount is calculated. In addition, the Bank receives and posts cash and securities collateral with respect to its derivatives and securities financing transactions, subject to the terms of the related credit support agreements or similar arrangements (collectively, credit support agreements). An enforceable credit support agreement grants the nondefaulting party exercising termination rights the right to liquidate the collateral and apply the proceeds to any amounts owed. In order to assess enforceability of the Bank's right of setoff under netting and credit support agreements, the Bank evaluates various factors, including applicable bankruptcy laws, local statutes and regulatory provisions in the jurisdiction of the parties to the agreement.

Derivatives are reported on a net-by-counterparty basis (i.e., the net payable or receivable for derivative assets and liabilities for a given counterparty) in the consolidated balance sheets when a legal right of setoff exists under an enforceable netting agreement. Securities purchased under agreements to resell (resale agreements) and securities sold under agreements to repurchase (repurchase agreements) and securities borrowed and loaned transactions with the same term and currency are presented on a net-by-counterparty basis in the consolidated balance sheets when such transactions meet certain settlement criteria and are subject to netting agreements.

In the consolidated balance sheets, derivatives are reported net of cash collateral received and posted under enforceable credit support agreements, when transacted under an enforceable netting agreement. In the consolidated balance sheets, resale and repurchase agreements, and securities borrowed and loaned are not reported net of the related cash and securities received or posted as collateral. Certain other receivables and payables with affiliates that meet the criteria of offsetting are reported on a net basis in the consolidated balance sheets. See Note 11 for further information about collateral received and pledged, including rights to deliver or repledge collateral. See Notes 7 and 11 for further information about offsetting assets and liabilities.

#### **Foreign Currency Translation**

Assets and liabilities denominated in non-U.S. currencies are translated at rates of exchange prevailing on the date of the consolidated balance sheets and revenues and expenses are translated at average rates of exchange for the period. Foreign currency remeasurement gains or losses on transactions in nonfunctional currencies are recognized in earnings. Gains or losses on translation of the financial statements of GSBE, whose functional currency is the Euro, are included, net of hedges and taxes, in the consolidated statements of comprehensive income.

#### **Recent Accounting Developments**

**Measurement of Credit Losses on Financial Instruments (ASC 326).** In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments — Credit Losses (Topic 326) — Measurement of Credit Losses on Financial Instruments." This ASU amends several aspects of the measurement of credit losses on certain financial instruments, including replacing the existing incurred credit loss model and other models with the Current Expected Credit Losses (CECL) model and amending certain aspects of accounting for purchased financial assets with deterioration in credit quality since origination.

The Bank adopted this ASU in January 2020 under a modified retrospective approach. As a result of adopting this ASU, the Bank's allowance for credit losses on financial assets and commitments that are measured at amortized cost reflects management's estimate of credit losses over the remaining expected life of such assets. Expected credit losses for newly recognized financial assets and commitments, as well as changes to expected credit losses during the period, are recognized in earnings. These expected credit losses are measured based on historical experience, current conditions and forecasts that affect the collectability of the reported amount.

The cumulative effect of measuring the allowance under CECL as a result of adopting this ASU as of January 1, 2020 was an increase in the allowance for credit losses of \$548 million. The increase in the allowance is driven by the fact that the allowance under CECL covers expected credit losses over the full expected life of the loan portfolios and also takes into account forecasts of expected future economic conditions. The cumulative effect of adopting this ASU was a decrease to retained earnings of \$412 million (net of tax).

**Facilitation of the Effects of Reference Rate Reform on Financial Reporting (ASC 848).** In March 2020, the FASB issued ASU No. 2020-04, "Reference Rate Reform – Facilitation of the Effects of Reference Rate Reform on Financial Reporting." This ASU provides optional relief from applying generally accepted accounting principles to contracts, hedging relationships and other transactions affected by reference rate reform. In addition, in January 2021 the FASB issued ASU No. 2021-01, "Reference Rate Reform – Scope," which clarified the scope of ASC 848 relating to contract modifications. The Bank adopted these ASUs upon issuance and elected to apply the relief available to certain modified derivatives. The adoption of these ASUs did not have a material impact on the Bank's consolidated financial statements.

#### Note 4.

#### **Fair Value Measurements**

The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Financial assets are marked to bid prices and financial liabilities are marked to offer prices. Fair value measurements do not include transaction costs. The Bank measures certain financial assets and liabilities as a portfolio (i.e., based on its net exposure to market and/or credit risks).

The best evidence of fair value is a quoted price in an active market. If quoted prices in active markets are not available, fair value is determined by reference to prices for similar instruments, quoted prices or recent transactions in less active markets, or internally developed models that primarily use market-based or independently sourced inputs, including, but not limited to, interest rates, volatilities, equity or debt prices, foreign exchange rates, commodity prices, credit spreads and funding spreads (i.e., the spread or difference between the interest rate at which a borrower could finance a given financial instrument relative to a benchmark interest rate).

U.S. GAAP has a three-level hierarchy for disclosure of fair value measurements. This hierarchy prioritizes inputs to the valuation techniques used to measure fair value, giving the highest priority to level 1 inputs and the lowest priority to level 3 inputs. A financial instrument's level in this hierarchy is based on the lowest level of input that is significant to its fair value measurement. In evaluating the significance of a valuation input, the Bank considers, among other factors, a portfolio's net risk exposure to that input. The fair value hierarchy is as follows: **Level 1.** Inputs are unadjusted quoted prices in active markets to which the Bank had access at the measurement date for identical, unrestricted assets or liabilities.

**Level 2.** Inputs to valuation techniques are observable, either directly or indirectly.

**Level 3.** One or more inputs to valuation techniques are significant and unobservable.

The fair values for substantially all of the Bank's financial assets and the majority of the Bank's financial liabilities are based on observable prices and inputs and are classified in levels 1 and 2 of the fair value hierarchy. Certain level 2 and level 3 financial assets and liabilities may require valuation adjustments that a market participant would require to arrive at fair value for factors, such as counterparty and the Bank or its affiliates' credit quality, funding risk, transfer restrictions, liquidity and bid/offer spreads. Valuation adjustments are generally based on market evidence.

The valuation techniques and nature of significant inputs used to determine the fair value of the Bank's financial instruments are described below. See Notes 5 through 10 for further information about significant unobservable inputs used to value level 3 financial instruments.

# Valuation Techniques and Significant Inputs for Trading Cash Instruments, Investments and Loans

Level 1. Level 1 instruments include U.S. government obligations, most non-U.S. government obligations, certain agency obligations and actively traded listed equities. These instruments are valued using quoted prices for identical unrestricted instruments in active markets. The Bank defines active markets for equity instruments based on the average daily trading volume both in absolute terms and relative to the market capitalization for the instrument. The Bank defines active markets for debt instruments based on both the average daily trading volume and the number of days with trading activity.

**Level 2.** Level 2 instruments include certain non-U.S. government obligations, most agency obligations, substantially all loans and securities backed by real estate, most corporate debt instruments, money market instruments, other debt obligations and certain equity securities.

Valuations of level 2 instruments can be verified to quoted prices, recent trading activity for identical or similar instruments, broker or dealer quotations or alternative pricing sources with reasonable levels of price transparency. Consideration is given to the nature of the quotations (e.g., indicative or executable) and the relationship of recent market activity to the prices provided from alternative pricing sources.

Valuation adjustments are typically made to level 2 instruments (i) if the instrument is subject to transfer restrictions and/or (ii) for other premiums and liquidity discounts that a market participant would require to arrive at fair value. Valuation adjustments are generally based on market evidence.

**Level 3.** Level 3 instruments have one or more significant valuation inputs that are not observable. Absent evidence to the contrary, level 3 instruments are initially valued at transaction price, which is considered to be the best initial estimate of fair value. Subsequently, the Bank uses other methodologies to determine fair value, which vary based on the type of instrument. Valuation inputs and assumptions are changed when corroborated by substantive observable evidence, including values realized on sales.

Valuation techniques of level 3 instruments vary by instrument, but are generally based on discounted cash flow techniques. The valuation techniques and the nature of significant inputs used to determine the fair values of each type of level 3 instrument are described below:

# Loans and Securities Backed by Commercial Real Estate

Loans and securities backed by commercial real estate are directly or indirectly collateralized by a single property or a portfolio of properties, and may include tranches of varying levels of subordination. Significant inputs are generally determined based on relative value analyses and include:

- Market yields implied by transactions of similar or related assets and/or current levels and changes in market indices, such as the CMBX (an index that tracks the performance of commercial mortgage bonds);
- Transaction prices in both the underlying collateral and instruments with the same or similar underlying collateral; and
- Timing of expected future cash flows (duration) which, in certain cases, may incorporate the impact of any loan forbearances and other unobservable inputs (e.g., prepayment speeds).

#### Corporate Debt Instruments

Corporate debt instruments includes corporate loans and debt securities. Significant inputs for corporate debt instruments are generally determined based on relative value analyses, which incorporate comparisons both to prices of credit default swaps that reference the same or similar underlying instrument or entity and to other debt instruments for the same or similar issuer for which observable prices or broker quotations are available. Significant inputs include:

- Market yields implied by transactions of similar or related assets and/or current levels and trends of market indices, such as the CDX (an index that tracks the performance of corporate credit);
- Current performance and recovery assumptions and, where the Bank uses credit default swaps to value the related cash instrument, the cost of borrowing the underlying reference obligation; and
- Duration.

#### **Equity Securities**

Equity investments made as part of the Bank's Community Reinvestment Act (CRA) activities are included in equity securities. Recent third-party completed or pending transactions (e.g., merger proposals, debt restructurings, tender offers) are considered the best evidence for any change in fair value. When these are not available, the following valuation methodologies are used, as appropriate:

- Industry multiples and public comparables;
- Transactions in similar instruments; and
- Discounted cash flow techniques.

The Bank also considers changes in the outlook for the relevant industry and financial performance of the issuer as compared to projected performance. Significant inputs include discount rates and capitalization rates.

# Valuation Techniques and Significant Inputs for Derivatives

The Bank's level 2 and level 3 derivatives are valued using derivative pricing models (e.g., discounted cash flow models, correlation models and models that incorporate option pricing methodologies, such as Monte Carlo simulations). Price transparency of derivatives can generally be characterized by product type, as described below.

- Interest Rate. In general, the key inputs used to value interest rate derivatives are transparent, even for most long-dated contracts. Interest rate swaps and options denominated in the currencies of leading industrialized nations are characterized by high trading volumes and tight bid/offer spreads. Interest rate derivatives that reference indices, such as an inflation index, or the shape of the yield curve (e.g., 10-year swap rate vs. 2-year swap rate) are more complex, but the key inputs are generally observable.
- **Currency.** Prices for currency derivatives based on the exchange rates of leading industrialized nations, including those with longer tenors, are generally transparent. The primary difference between the price transparency of developed and emerging market currency derivatives is that emerging markets tend to be only observable for contracts with shorter tenors.

- Credit. Price transparency for credit default swaps, including both single names and baskets of credits, varies by market and underlying reference entity or obligation. Credit default swaps that reference indices, large corporates and major sovereigns generally exhibit the most price transparency. For credit default swaps with other underliers, price transparency varies based on credit rating, the cost of borrowing the underlying reference obligations, and the availability of the underlying reference obligations for delivery upon the default of the issuer. Credit default swaps that reference loans, asset-backed securities and emerging market debt instruments tend to have less price transparency than those that reference corporate bonds. In addition, more complex credit derivatives, such as those sensitive to the correlation between two or more underlying reference obligations, generally have less price transparency.
- **Commodity.** Commodity derivatives include transactions referenced to energy (e.g., oil and natural gas) and metals (e.g., precious and base). Price transparency varies based on the underlying commodity, delivery location, tenor and product quality (e.g., diesel fuel compared to unleaded gasoline). In general, price transparency for commodity derivatives is greater for contracts with shorter tenors and contracts that are more closely aligned with major and/or benchmark commodity indices.
- Equity. Price transparency for equity derivatives varies by market and underlier. Options on indices and the common stock of corporates included in major equity indices exhibit the most price transparency. Equity derivatives generally have observable market prices, except for contracts with long tenors or reference prices that differ significantly from current market prices. More complex equity derivatives, such as those sensitive to the correlation between two or more individual stocks, generally have less price transparency.

Liquidity is essential to observability of all product types. If transaction volumes decline, previously transparent prices and other inputs may become unobservable. Conversely, even highly structured products may at times have trading volumes large enough to provide observability of prices and other inputs.

**Level 1.** Level 1 derivatives include short-term contracts for future delivery of securities when the underlying security is a level 1 instrument, and exchange-traded derivatives if they are actively traded and are valued at their quoted market price.

**Level 2.** Level 2 derivatives include over-the-counter (OTC) derivatives for which all significant valuation inputs are corroborated by market evidence and exchange-traded derivatives that are not actively traded and/or that are valued using models that calibrate to market-clearing levels of OTC derivatives.

The selection of a particular model to value a derivative depends on the contractual terms of and specific risks inherent in the instrument, as well as the availability of pricing information in the market. For derivatives that trade in liquid markets, model selection does not involve significant management judgment because outputs of models can be calibrated to market-clearing levels.

Valuation models require a variety of inputs, such as contractual terms, market prices, yield curves, discount rates (including those derived from interest rates on collateral received and posted as specified in credit support agreements for collateralized derivatives), credit curves, measures of volatility, prepayment rates, loss severity rates and correlations of such inputs. Significant inputs to the valuations of level 2 derivatives can be verified to market transactions, broker or dealer quotations or other alternative pricing sources with reasonable levels of price transparency. Consideration is given to the nature of the quotations (e.g., indicative or executable) and the relationship of recent market activity to the prices provided from alternative pricing sources.

**Level 3.** Level 3 derivatives are valued using models which utilize observable level 1 and/or level 2 inputs, as well as unobservable level 3 inputs. The significant unobservable inputs used to value the Bank's level 3 derivatives are described below.

- For level 3 interest rate and currency derivatives, significant unobservable inputs include correlations of certain currencies and interest rates (e.g., the correlation between Euro inflation and Euro interest rates) and specific interest rate and currency volatilities.
- For level 3 credit derivatives, significant unobservable inputs include illiquid credit spreads, which are unique to specific reference obligations and reference entities.
- For level 3 equity derivatives, significant unobservable inputs generally include correlation inputs, such as the correlation of the price performance of two or more individual stocks or the correlation of the price performance for a basket of stocks to another asset class.

Subsequent to the initial valuation of a level 3 derivative, the Bank updates the level 1 and level 2 inputs to reflect observable market changes and any resulting gains and losses are classified in level 3. Level 3 inputs are changed when corroborated by evidence, such as similar market transactions, third-party pricing services and/or broker or dealer quotations or other empirical market data. In circumstances where the Bank cannot verify the model value by reference to market transactions, it is possible that a different valuation model could produce a materially different estimate of fair value. See Note 7 for further information about significant unobservable inputs used in the valuation of level 3 derivatives.

**Valuation Adjustments.** Valuation adjustments are integral to determining the fair value of derivative portfolios and are used to adjust the mid-market valuations produced by derivative pricing models to the exit price valuation. These adjustments incorporate bid/offer spreads, the cost of liquidity, and credit and funding valuation adjustments, which account for the credit and funding risk inherent in the uncollateralized portion of derivative portfolios. The Bank also makes funding valuation adjustments to collateralized derivatives where the terms of the agreement do not permit the Bank to deliver or repledge collateral received. Market-based inputs are generally used when calibrating valuation adjustments to market-clearing levels.

In addition, for derivatives that include significant unobservable inputs, the Bank makes model or exit price adjustments to account for the valuation uncertainty present in the transaction.

#### Valuation Techniques and Significant Inputs for Other Financial Instruments at Fair Value

In addition to trading cash instruments, derivatives, and certain investments and loans, the Bank accounts for certain of its other financial assets and liabilities at fair value under the fair value option. Such instruments include resale and repurchase agreements; certain customer and other receivables; certain time deposits, including structured certificates of deposit, which are hybrid financial instruments; certain other secured financings, including transfers of assets accounted for as financings rather than sales and advances from the Federal Home Loan Bank of New York (FHLB): and certain unsecured borrowings, substantially all of which are hybrid financial instruments. These instruments are generally valued based on discounted cash flow techniques, which incorporate inputs with reasonable levels of price transparency, and are generally classified in level 2 because the inputs are observable. Valuation adjustments may be made for liquidity and for counterparty and the Bank's credit quality. The significant inputs used to value substantially all of the Bank's other financial instruments are described below.

**Resale and Repurchase Agreements.** The significant inputs to the valuation of resale and repurchase agreements are funding spreads, the amount and timing of expected future cash flows and interest rates.

**Deposits.** The significant inputs to the valuation of time deposits are interest rates and the amount and timing of future cash flows. The inputs used to value the embedded derivative component of hybrid financial instruments are consistent with the inputs used to value the Bank's other derivative instruments described above. See Note 7 for further information about derivatives and Note 13 for further information about deposits.

**Other Secured Financings.** The significant inputs to the valuation of other secured financings are the amount and timing of expected future cash flows, interest rates, funding spreads and the fair value of the collateral delivered by the Bank (determined using the amount and timing of expected future cash flows, market prices, market yields and recovery assumptions). See Note 11 for further information about other secured financings.

**Unsecured Borrowings.** The significant inputs to the valuation of unsecured borrowings are the amount and timing of expected future cash flows and interest rates. The inputs used to value the embedded derivative component of hybrid financial instruments are consistent with the inputs used to value the Bank's other derivative instruments described above. See Note 7 for further information about derivatives and Note 14 for further information about borrowings.

#### Financial Assets and Liabilities at Fair Value

The table below presents financial assets and liabilities carried at fair value.

	As of December			
\$ in millions		2021		2020
Total level 1 financial assets	\$	50,018	\$	70,066
Total level 2 financial assets		106,111		98,267
Total level 3 financial assets		2,618		2,657
Investments in funds at NAV		26		18
Counterparty and cash collateral netting		(33,505)		(37,179)
Total financial assets at fair value	\$	125,268	\$	133,829
Total assets	\$	433,970	\$	295,683
Total level 3 financial assets divided by:				
Total assets		0.6%		0.9%
Total financial assets at fair value		2.1%		2.0%
Total level 1 financial liabilities	\$	11,968	\$	4,176
Total level 2 financial liabilities		51,251		46,617
Total level 3 financial liabilities		5,319		5,921
Counterparty and cash collateral netting		(31,640)		(34,443)
Total financial liabilities at fair value	\$	36,898	\$	22,271
Total liabilities	\$	392,095	\$	261,621
Total level 3 financial liabilities divided by:				
Total liabilities		1.4%		2.3%
Total financial liabilities at fair value		14.4%		26.6%

In the table above:

- Counterparty netting among positions classified in the same level is included in that level.
- Counterparty and cash collateral netting represents the impact on derivatives of netting across levels.

The table below presents a summary of level 3 financial assets.

	As of December			ber
\$ in millions		2021		2020
Trading assets:				
Trading cash instruments	\$	212	\$	80
Derivatives		2,151		1,910
Investments		43		66
Loans		212		601
Total	\$	2,618	\$	2,657

Level 3 financial assets as of December 2021 decreased compared with December 2020, primarily reflecting a decrease in level 3 loans and investments, partially offset by an increase in level 3 derivatives and trading cash instruments. See Notes 5 through 10 for further information about level 3 financial assets (including information about unrealized gains and losses related to level 3 financial assets and transfers in and out of level 3).

#### Note 5.

### **Trading Assets and Liabilities**

Trading assets and liabilities include trading cash instruments and derivatives held in connection with the Bank's marketmaking or risk management activities. These assets and liabilities are carried at fair value either under the fair value option or in accordance with other U.S. GAAP, and the related fair value gains and losses are generally recognized in the consolidated statements of earnings. The table below presents a summary of trading assets and liabilities.

	Trading	Trading
\$ in millions	Assets	Liabilities
As of December 2021		
Trading cash instruments	\$ 43,365	\$ 13,199
Derivatives	12,426	10,653
Total	\$ 55,791	\$ 23,852
As of December 2020		
Trading cash instruments	\$ 55,553	\$ 4,868
Derivatives	16,187	8,228
Total	\$ 71,740	\$ 13,096

See Note 6 for further information about trading cash instruments and Note 7 for further information about derivatives.

## Gains and Losses from Financial Assets and Liabilities

The table below presents gains and losses from financial assets and liabilities by major product type.

	Year Ended	Year Ended December		
\$ in millions	2021	2020		
Interest rates	\$ (1,483)	\$ 3,335		
Currencies	3,066	(2,578)		
Credit	2,077	2,002		
Equities	966	28		
Commodities	49	-		
Total	\$ 4,675	\$ 2,787		

In the table above:

- Gains/(losses) include both realized and unrealized gains and losses. Gains/(losses) exclude related interest income and interest expense. See Note 21 for further information about interest income and interest expense.
- Gains/(losses) are primarily related to the Bank's financial assets and liabilities, including both derivative and nonderivative financial instruments, and the syndication of loans and lending commitments. Gains/(losses) are not representative of the manner in which the Bank manages its business activities because many of the Bank's marketmaking, lending and other activities utilize financial instruments across various product types. Accordingly, gains or losses in one product type frequently offset gains or losses in other product types. For example, certain of the Bank's interest rate derivatives are sensitive to changes in foreign currency exchange rates and may be economically hedged with foreign currency contracts.

#### Note 6.

### **Trading Cash Instruments**

Trading cash instruments consists of instruments held in connection with the Bank's market-making or risk management activities. These instruments are carried at fair value and the related fair value gains and losses are recognized in the consolidated statements of earnings.

#### Fair Value of Trading Cash Instruments by Level

The table below presents trading cash instruments by level within the fair value hierarchy.

-				
\$ in millions	Level 1	Level 2	Level 3	Total
As of December 2021				
Assets				
Government and agency obligations:				
U.S.	\$ 18,693	\$ 735	\$ -	\$ 19,428
Non-U.S.	5,256	1,012	17	6,285
Loans and securities backed by:				
Commercial real estate	-	862	-	862
Residential real estate	-	8,630	-	8,630
Corporate debt instruments	-	4,876	195	5,071
Other debt obligations	-	460	-	460
Equity securities	1,580	-	-	1,580
Commodities	-	1,049	-	1,049
Total	\$ 25,529	\$ 17,624	\$ 212	\$ 43,365
Liabilities				
Government and agency obligations:				
U.S.	\$ (10,562)	\$ -	\$ -	\$ (10,562)
Non-U.S.	(1,290)	(23)	-	(1,313)
Loans and securities backed by				
residential real estate	-	(5)	-	(5)
Corporate debt instruments	-	(1,161)	(42)	(1,203)
Equity securities	(116)	_	-	(116)
Total	\$ (11,968)	\$ (1,189)	\$ (42)	\$ (13,199)
As of December 2020				
Assets				
Government and agency obligations:				
U.S.	\$ 38,737	\$ 8,928	\$ -	\$ 47,665
Non-U.S.	404	40	-	444
Loans and securities backed by:				
Commercial real estate	-	442	-	442

3,845

2,045

610

\$ (2,903) \$

(932)

(250)

\$ (4,085) \$

\$ 39,751 \$ 15,722 \$

421

1

- \$

(59)

(698)

(757) \$

Residential real estate

Corporate debt instruments

Corporate debt instruments

Government and agency obligations:

Other debt obligations

Equity securities

Total

Total

Liabilities

U.S.

Non-U.S.

Equity securities

In the table above:

- Trading cash instrument assets are shown as positive amounts and trading cash instrument liabilities are shown as negative amounts.
- Corporate debt instruments includes corporate loans and debt securities.
- Other debt obligations includes other loans, other assetbacked securities and money market instruments.
- Equity securities includes public equities and exchange-traded funds.

See Note 4 for an overview of the Bank's fair value measurement policies and the valuation techniques and significant inputs used to determine the fair value of trading cash instruments. See Note 7 for information about hedging activities for precious metals included in commodities and accounted for at the lower of cost or net realizable value. These precious metals are designated in a fair value hedging relationship, and therefore their carrying value equals fair value.

#### Significant Unobservable Inputs

The table below presents the amount of level 3 assets, and ranges and weighted averages of significant unobservable inputs used to value level 3 trading cash instruments.

	As of Decem	ber 2021	As of Decemb	per 2020
	Amount or	Amount or Weighted		Weighted
\$ in millions	Range	Average	Range	Average
Corporate debt in	struments			
Level 3 assets	\$195		\$80	
Yield	0.0% to 8.7%	4.2%	N.M.	N.M.

As of December 2021, level 3 non-U.S. government and agency obligations were not material, and therefore are not included in the table above. In addition, as of December 2020, level 3 corporate debt instruments were not material, and therefore are not included in the table above.

In the table above:

- Ranges represent the significant unobservable inputs that were used in the valuation of each type of trading cash instrument.
- Weighted averages are calculated by weighting each input by the relative fair value of the trading cash instruments.

3,845

2,125

421

611

80 \$ 55,553

\$ (2,903)

(26) \$ (4,868)

(991)

(723)

(251)

80

\_

\_

(25)

(1)

- The ranges and weighted averages of these inputs are not representative of the appropriate inputs to use when calculating the fair value of any one trading cash instrument. For example, the highest yield for corporate debt instruments is appropriate for valuing a specific corporate debt instrument, but may not be appropriate for valuing any other corporate debt instrument. Accordingly, the ranges of inputs do not represent uncertainty in, or possible ranges of, fair value measurements of level 3 trading cash instruments.
- Increases in yield used in the valuation of level 3 trading cash instruments would have resulted in a lower fair value measurement as of December 2021. Due to the distinctive nature of each level 3 trading cash instrument, the interrelationship of inputs is not necessarily uniform within each product type.
- Trading cash instruments are valued using discounted cash flows.

#### Level 3 Rollforward

The table below presents a summary of the changes in fair value for level 3 trading cash instruments.

	Year Ended December				
\$ in millions		2021		2020	
Total trading cash instrument assets					
Beginning balance	\$	80	\$	95	
Net realized gains/(losses)		1		2	
Net unrealized gains/(losses)		(1)		(10)	
Purchases		211		73	
Sales		(20)		(10)	
Settlements		(7)		(21)	
Transfers out of level 3		(52)		(49)	
Ending balance	\$	212	\$	80	
Total trading cash instrument liabilities					
Beginning balance	\$	(26)	\$	(8)	
Net realized gains/(losses)		1		-	
Net unrealized gains/(losses)		9		(6)	
Purchases		2		7	
Sales		(31)		(24)	
Settlements		6		5	
Transfers into level 3		(10)		-	
Transfers out of level 3		7		-	
Ending balance	\$	(42)	\$	(26)	

In the table above:

- Changes in fair value are presented for all trading cash instruments that are classified in level 3 as of the end of the period.
- Net unrealized gains/(losses) relates to trading cash instruments that were still held at period-end.
- Transfers between levels of the fair value hierarchy are reported at the beginning of the reporting period in which they occur. If a trading cash instrument was transferred to level 3 during a reporting period, its entire gain or loss for the period is classified in level 3.
- For level 3 trading cash instrument assets, increases are shown as positive amounts, while decreases are shown as negative amounts. For level 3 trading cash instrument liabilities, increases are shown as negative amounts, while decreases are shown as positive amounts.
- Level 3 trading cash instruments are frequently economically hedged with level 1 and level 2 trading cash instruments and/or level 2 or level 3 derivatives. Accordingly, gains or losses that are classified in level 3 can be partially offset by gains or losses attributable to level 1 or level 2 trading cash instruments and/or level 2 or level 3 derivatives. As a result, gains or losses included in the level 3 rollforward below do not necessarily represent the overall impact on the Bank's results of operations, liquidity or capital resources.

The table below presents information, by product type, for assets included in the summary table above.

	Yea	r Ended	Dec	ember
\$ in millions		2021		2020
Non-U.S. government and agency obligations				
Beginning balance	\$	-	\$	-
Purchases		17		-
Ending balance	\$	17	\$	-
Loans and securities backed by residential real esta	te			
Beginning balance	\$	-	\$	68
Settlements		-		(20)
Transfers out of level 3		-		(48)
Ending balance	\$	-	\$	-
Corporate debt instruments				
Beginning balance	\$	80	\$	27
Net realized gains/(losses)		1		2
Net unrealized gains/(losses)		(1)		(10)
Purchases		194		73
Sales		(20)		(10)
Settlements		(7)		(1)
Transfers out of level 3		(52)		(1)
Ending balance	\$	195	\$	80

#### Level 3 Rollforward Commentary

**Year Ended December 2021.** Net realized and unrealized gains and losses on level 3 trading cash instrument assets for 2021 were not material.

There were no transfers into level 3 trading cash instrument assets during 2021.

Transfers out of level 3 trading cash instrument assets during 2021 primarily reflected transfers of certain corporate debt instruments to level 2 (principally due to certain unobservable yield and duration inputs no longer being significant to the valuation of these instruments).

**Year Ended December 2020.** The net realized and unrealized losses on level 3 trading cash instrument assets of \$8 million (reflecting \$2 million of net realized gains and \$10 million of net unrealized losses) for 2020 were reported in gains and losses from financial assets and liabilities.

The drivers of net unrealized losses on level 3 trading cash instrument assets for 2020 were not material.

There were no transfers into level 3 trading cash instrument assets during 2020.

Transfers out of level 3 trading cash instrument assets during 2020 primarily reflected transfers of certain loans backed by residential real estate to level 2 (principally due to increased price transparency as a result of market evidence, including market transactions in these instruments).

#### Note 7.

### **Derivatives and Hedging Activities**

#### **Derivative Activities**

Derivatives are instruments that derive their value from underlying asset prices, indices, reference rates and other inputs, or a combination of these factors. Derivatives may be traded on an exchange (exchange-traded) or they may be privately negotiated contracts, which are usually referred to as OTC derivatives. Certain of the Bank's OTC derivatives are cleared and settled through central clearing counterparties (OTC-cleared), while others are bilateral contracts between two counterparties (bilateral OTC). **Market Making.** As a market maker, the Bank enters into derivative transactions to provide liquidity to clients and to facilitate the transfer and hedging of their risks. In this role, the Bank typically acts as principal and is required to commit capital to provide execution, and maintains market-making positions in response to, or in anticipation of, client demand.

**Risk Management.** The Bank also enters into derivatives to actively manage risk exposures that arise from its marketmaking and financing activities. The Bank's holdings and exposures are hedged, in many cases, on either a portfolio or risk-specific basis, as opposed to an instrument-by-instrument basis. In addition, the Bank may enter into derivatives designated as hedges under U.S. GAAP. These derivatives are used to manage interest rate exposure of certain deposits and borrowings and the price risk of certain commodities.

The Bank enters into various types of derivatives, including:

- Futures and Forwards. Contracts that commit counterparties to purchase or sell financial instruments or currencies in the future.
- **Swaps.** Contracts that require counterparties to exchange cash flows, such as currency or interest payment streams. The amounts exchanged are based on the specific terms of the contract with reference to specified rates, financial instruments, currencies or indices.
- **Options.** Contracts in which the option purchaser has the right, but not the obligation, to purchase from or sell to the option writer financial instruments or currencies within a defined time period for a specified price.

Derivatives are reported on a net-by-counterparty basis (i.e., the net payable or receivable for derivative assets and liabilities for a given counterparty) when a legal right of setoff exists under an enforceable netting agreement (counterparty netting). Derivatives are accounted for at fair value, net of cash collateral received or posted under enforceable credit support agreements (cash collateral netting). Derivative assets are included in trading assets and derivative liabilities are included in trading liabilities. Realized and unrealized gains and losses on derivatives not designated as hedges are included in gains and losses from financial assets and liabilities in the consolidated statements of earnings.

The tables below present the gross fair value and the notional amounts of derivative contracts by major product type, the amounts of netting in the consolidated balance sheets, as well as collateral posted and received under enforceable credit support agreements that do not meet the criteria for netting under U.S. GAAP.

	As of December 2021			As of December 2020			
	Derivative	D	erivative	Derivative		Derivative	
\$ in millions	Assets	L	iabilities		Assets	L	iabilities
Not accounted for as hedge	es						
Exchange-traded	\$ 124	\$	411	\$	288	\$	404
OTC-cleared	2,968		2,527		1,665		1,171
Bilateral OTC	528,429		525,546		794,904		787,145
Total interest rates	531,521		528,484		796,857		788,720
Exchange-traded	-		1		-		-
OTC-cleared	-		13		18		64
Bilateral OTC	85,584		84,771		96,332		93,846
Total currencies	85,584		84,785		96,350		93,910
OTC-cleared	1,092		1,171		795		804
Bilateral OTC	8,509		9,685		4,682		5,402
Total credit	9,601		10,856		5,477		6,206
Exchange-traded	130		769		98		143
Bilateral OTC	4,086		2,345		2,857		1,991
Total equities	4,216		3,114		2,955		2,134
Commodities – bilateral OT	C 2,518		2,516		526		524
Subtotal	633,440		629,755		902,165		891,494
Accounted for as hedges							
Interest rates – bilateral OT	с 7		-		24		-
Currencies – bilateral OTC	-		54		_		_
Subtotal	7		54		24		-
Total gross fair value	\$ 633,447	\$	629,809	\$	902,189	\$	891,494
Offset in the consolidated b	alance shee	ets					
OTC-cleared	\$ (3,663)		(3,663)	\$	(1,860)	\$	(1,860)
Bilateral OTC	(585,212)		(585,212)		(1,000)		(848,264)
Counterparty netting	(588,875)		(588,875)		(850,124)		(850,124)
OTC-cleared	(345)		(42)	,	(570)		(104)
Bilateral OTC	(31,801)		(30,239)		(35,308)		(33,038)
Cash collateral netting	(32,146)		(30,281)		(35,878)		(33,142)
Total amounts offset	\$(621,021)			\$(		\$(	(883,266)
						Ť	(***;=**)
Included in the consolidate		nee \$		•		•	- 17
Exchange-traded	\$ 254	¢	1,181	\$	386	\$	547
OTC-cleared	52		6		48		75
Bilateral OTC	12,120	•	9,466	•	15,753	¢	7,606
Total	\$ 12,426	\$	10,653	\$	16,187	\$	8,228
Not offset in the consolidat							
Cash collateral	\$ (414)	)\$	(477)	\$	(458)	\$	(552)
Securities collateral	(2,855)	)	(2,978)		(3,352)		(1,473)
Total	\$ 9,157	\$	7,198	\$	12,377	\$	6,203

	Notional Amounts as of December					
\$ in millions		2021		2020		
Not accounted for as hedges						
Exchange-traded	\$	2,321,011	\$	3,408,510		
OTC-cleared		10,022,810		6,792,581		
Bilateral OTC		28,209,606		26,402,772		
Total interest rates		40,553,427		36,603,863		
Exchange-traded		607		439		
OTC-cleared		138,251		112,661		
Bilateral OTC		7,112,924		6,138,474		
Total currencies		7,251,782		6,251,574		
OTC-cleared		45,130		37,461		
Bilateral OTC		472,092		257,038		
Total credit		517,222		294,499		
Exchange-traded		16,135		7,811		
Bilateral OTC		119,457		74,809		
Total equities		135,592		82,620		
Commodities – bilateral OTC		38,493		17,959		
Subtotal		48,496,516		43,250,515		
Accounted for as hedges						
OTC-cleared		15,607		17,361		
Bilateral OTC		284		679		
Total interest rates		15,891		18,040		
Currencies – bilateral OTC		8,559		-		
Commodities – exchange-traded		1,050		-		
Subtotal		25,500		18,040		
Total notional amounts	\$	48,522,016	\$	43,268,555		

In the tables above:

- Gross fair values exclude the effects of both counterparty netting and collateral, and therefore are not representative of the Bank's exposure.
- Where the Bank has received or posted collateral under credit support agreements, but has not yet determined such agreements are enforceable, the related collateral has not been netted.
- Notional amounts, which represent the sum of gross long and short derivative contracts, provide an indication of the volume of the Bank's derivative activity and do not represent anticipated losses.
- Total gross fair value of derivatives included derivative assets of \$2.79 billion as of December 2021 and \$2.88 billion as of December 2020, and derivative liabilities of \$2.11 billion as of December 2021 and \$2.09 billion as of December 2020, which are not subject to an enforceable netting agreement or are subject to a netting agreement that the Bank has not yet determined to be enforceable.

#### Fair Value of Derivatives by Level

The table below presents derivatives on a gross basis by level and product type, as well as the impact of netting.

\$ in millions	1	evel 1		Level 2		Level 3		Total
As of December 2021				LOVOIZ		Levero		Total
Assets								
Interest rates	\$	_	\$	530,805	\$	723	\$	531,528
Currencies	•	_	•	85,224	Ŧ	360	•	85,584
Credit		_		8,212		1,389		9,601
Equities		_		3,659		557		4,216
Commodities		_		2,515		3		2,518
Gross fair value		_		630,415		3,032		633,447
Counterparty netting in levels		_		(586,635)		(881)		(587,516)
Subtotal	\$	_	\$	43,780	\$	2,151	\$	45,931
Cross-level counterparty netting			•	-,	•	, -	•	(1,359)
Cash collateral netting								(32,146)
Net fair value							\$	12,426
Liabilities								
Interest rates	\$	_	\$	(527,607)	\$	(877)	\$	(528,484)
Currencies	Ŧ	_	•	(84,670)	Ť	(169)	•	(84,839)
Credit		_		(9,465)		(1,391)		(10,856)
Equities		_		(3,110)		(4)		(3,114)
Commodities		_		(2,515)		(1)		(2,516)
Gross fair value		_		(627,367)		(2,442)		(629,809)
Counterparty netting in levels		_		586,635		881		587,516
Subtotal	\$	_	\$	(40,732)	\$	(1,561)	\$	(42,293)
Cross-level counterparty netting	•		•	(,,	Ŧ	(1,001)	•	1,359
Cash collateral netting								30,281
Net fair value							\$	(10,653)
As of December 2020								
Assets								
Interest rates	\$	188	\$	796,202	\$	491	\$	796,881
Currencies		-		96,157		193		96,350
Credit		-		4,300		1,177		5,477
Equities		-		2,353		602		2,955
Commodities		-		516		10		526
Gross fair value								
		188		899,528		2,473		902,189
Counterparty netting in levels		188 (98)		899,528 (848,162)		2,473 (563)		
Counterparty netting in levels Subtotal	\$		\$		\$		\$	902,189
	\$	(98)	\$	(848,162)	\$	(563)	\$	902,189 (848,823)
Subtotal	\$	(98)	\$	(848,162)	\$	(563)	\$	902,189 (848,823) 53,366
Subtotal Cross-level counterparty netting	\$	(98)	\$	(848,162)	\$	(563)	\$	902,189 (848,823) 53,366 (1,301)
Subtotal Cross-level counterparty netting Cash collateral netting	\$	(98)	\$	(848,162)	\$	(563)		902,189 (848,823) 53,366 (1,301) (35,878)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value	\$	<u>(98)</u> 90		(848,162)		(563) 1,910	\$	902,189 (848,823) 53,366 (1,301) (35,878)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities		<u>(98)</u> 90		<u>(848,162)</u> 51,366		(563) 1,910	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities Interest rates		<u>(98)</u> 90		(848,162) 51,366 (787,948)		(563) 1,910 (583)	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities Interest rates Currencies		<u>(98)</u> 90		(848,162) 51,366 (787,948) (93,654)		(563) 1,910 (583) (256)	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities Interest rates Currencies Credit		<u>(98)</u> 90		(848,162) 51,366 (787,948) (93,654) (4,961)		(563) 1,910 (583) (256) (1,245)	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910) (6,206)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities Interest rates Currencies Credit Equities		<u>(98)</u> 90		(848,162) 51,366 (787,948) (93,654) (4,961) (2,130)		(563) 1,910 (583) (256) (1,245) (4)	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910) (6,206) (2,134)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities Interest rates Currencies Credit Equities Commodities		(98) 90 (189) – – – –		(848,162) 51,366 (787,948) (93,654) (4,961) (2,130) (516)		(563) 1,910 (583) (256) (1,245) (4) (8)	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910) (6,206) (2,134) (524)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities Interest rates Currencies Credit Equities Commodities Gross fair value		(98) 90 (189) – – – – (189)	\$	(848,162) 51,366 (787,948) (93,654) (4,961) (2,130) (516) (889,209)	\$	(563) 1,910 (583) (256) (1,245) (4) (8) (2,096) 563	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910) (6,206) (2,134) (524) (891,494)
Subtotal Cross-level counterparty netting Cash collateral netting Net fair value Liabilities Interest rates Currencies Credit Equities Commodities Gross fair value Counterparty netting in levels	\$	(98) 90 (189) - - - (189) 98	\$	(848,162) 51,366 (787,948) (93,654) (4,961) (2,130) (516) (889,209) 848,162	\$	(563) 1,910 (583) (256) (1,245) (4) (8) (2,096) 563	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910) (6,206) (2,134) (524) (891,494) 848,823
Subtotal Cross-level counterparty netting <u>Cash collateral netting</u> Net fair value Liabilities Interest rates Currencies Credit Equities Commodities Gross fair value Counterparty netting in levels Subtotal	\$	(98) 90 (189) - - - (189) 98	\$	(848,162) 51,366 (787,948) (93,654) (4,961) (2,130) (516) (889,209) 848,162	\$	(563) 1,910 (583) (256) (1,245) (4) (8) (2,096) 563	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910) (6,206) (2,134) (524) (891,494) 848,823 (42,671)
Subtotal Cross-level counterparty netting <u>Cash collateral netting</u> Net fair value Liabilities Interest rates Currencies Credit Equities Commodities Gross fair value Counterparty netting in levels Subtotal Cross-level counterparty netting	\$	(98) 90 (189) - - - (189) 98	\$	(848,162) 51,366 (787,948) (93,654) (4,961) (2,130) (516) (889,209) 848,162	\$	(563) 1,910 (583) (256) (1,245) (4) (8) (2,096) 563	\$	902,189 (848,823) 53,366 (1,301) (35,878) 16,187 (788,720) (93,910) (6,206) (2,134) (524) (891,494) 848,823 (42,671) 1,301

In the table above:

- Gross fair values exclude the effects of both counterparty netting and collateral netting, and therefore are not representative of the Bank's exposure.
- Counterparty netting is reflected in each level to the extent that receivable and payable balances are netted within the same level and is included in counterparty netting in levels. Where the counterparty netting is across levels, the netting is included in cross-level counterparty netting.
- Derivative assets are shown as positive amounts and derivative liabilities are shown as negative amounts.

See Note 4 for an overview of the Bank's fair value measurement policies and the valuation techniques and significant inputs used to determine the fair value of derivatives.

#### Significant Unobservable Inputs

The table below presents the amount of level 3 derivative assets (liabilities), and ranges, averages and medians of significant unobservable inputs used to value level 3 derivatives.

	As of Decem	ber 2021	As of Decem	ber 2020
	Amount or	Average/	Amount or	Average/
\$ in millions	Range	Median	Range	Median
Interest rates, net	\$(154)		\$(92)	
Correlation	60% to 81%	69%/67%	60% to 81%	69%/67%
Volatility (bps)	31 to 100	65/55	31 to 150	80/55
Currencies, net	\$191		\$(63)	
Correlation	41% to 71%	54%/58%	28% to 70%	48%/46%
Credit, net	\$(2)		\$(68)	
Credit spreads (bps)	9 to 568	130/101	7 to 866	172/100
Equities, net	\$553		\$598	
Correlation	15% to 98%	66%/88%	10% to 99%	63%/81%

As of both December 2021 and December 2020, level 3 commodities, net were not material and therefore are not included in the table above.

In the table above:

- Derivative assets are shown as positive amounts and derivative liabilities are shown as negative amounts.
- Ranges represent the significant unobservable inputs that were used in the valuation of each type of derivative.
- Averages represent the arithmetic average of the inputs and are not weighted by the relative fair value or notional amount of the respective financial instruments. An average greater than the median indicates that the majority of inputs are below the average. For example, the difference between the average and the median for credit spreads indicates that the majority of the inputs fall in the lower end of the range.
- The ranges, averages and medians of these inputs are not representative of the appropriate inputs to use when calculating the fair value of any one derivative. For example, the highest correlation for interest rate derivatives is appropriate for valuing a specific interest rate derivative but may not be appropriate for valuing any other interest rate derivative. Accordingly, the ranges of inputs do not represent uncertainty in, or possible ranges of, fair value measurements of level 3 derivatives.
- Interest rates, currencies and equities derivatives are valued using option pricing models, and credit derivatives are valued using option pricing, correlation and discounted cash flow models.
- The fair value of any one instrument may be determined using multiple valuation techniques. For example, option pricing models and discounted cash flow models are typically used together to determine fair value. Therefore, the level 3 balance encompasses both of these techniques.
- Correlation within currencies and equities includes crossproduct type correlation.

#### **Range of Significant Unobservable Inputs**

The following provides information about the ranges of significant unobservable inputs used to value the Bank's level 3 derivative instruments:

- **Correlation.** Ranges for correlation cover a variety of underliers both within one product type (e.g., foreign exchange rates) and across product types (e.g., correlation of an interest rate and a currency), as well as across regions. Generally, cross-product type correlation inputs are used to value more complex instruments and are lower than correlation inputs on assets within the same derivative product type.
- **Volatility.** Ranges for volatility cover numerous underliers across a variety of markets, maturities and strike prices.
- **Credit spreads.** The ranges for credit spreads cover a variety of underliers (index and single names), regions, sectors, maturities and credit qualities (high-yield and investment-grade). The broad range of this population gives rise to the width of the ranges of significant unobservable inputs.

# Sensitivity of Fair Value Measurement to Changes in Significant Unobservable Inputs

The following is a description of the directional sensitivity of the Bank's level 3 fair value measurements to changes in significant unobservable inputs, in isolation, as of each yearend:

- **Correlation.** In general, for contracts where the holder benefits from the convergence of the underlying asset or index prices (e.g., interest rates, foreign exchange rates and equity prices), an increase in correlation results in a higher fair value measurement.
- Volatility. In general, for purchased options, an increase in volatility results in a higher fair value measurement.
- **Credit spreads.** In general, the fair value of purchased credit protection increases as credit spreads increase. Credit spreads are strongly related to distinctive risk factors of the underlying reference obligations, which include reference entity-specific factors, such as leverage, volatility and industry, market-based risk factors, such as borrowing costs or liquidity of the underlying reference obligation, and macroeconomic conditions.

Due to the distinctive nature of each of the Bank's level 3 derivatives, the interrelationship of inputs is not necessarily uniform within each product type.

#### Level 3 Rollforward

The table below presents a summary of the changes in fair value for level 3 derivatives.

	Ye	Year Ended December				
\$ in millions		2021		2020		
Total level 3 derivatives, net						
Beginning balance	\$	377	\$	658		
Net realized gains/(losses)		(25)		(28)		
Net unrealized gains/(losses)		807		(173)		
Purchases		187		24		
Sales		(388)		(5)		
Settlements		(71)		(99)		
Transfers into level 3		(30)		(23)		
Transfers out of level 3		(267)		23		
Ending balance	\$	590	\$	377		

In the table above:

- Changes in fair value are presented for all derivative assets and liabilities that are classified in level 3 as of the end of the period.
- Net unrealized gains/(losses) relates to instruments that were still held at period-end.
- Transfers between levels of the fair value hierarchy are reported at the beginning of the reporting period in which they occur. If a derivative was transferred into level 3 during a reporting period, its entire gain or loss for the period is classified in level 3.
- Positive amounts for transfers into level 3 and negative amounts for transfers out of level 3 represent net transfers of derivative assets. Negative amounts for transfers into level 3 and positive amounts for transfers out of level 3 represent net transfers of derivative liabilities.
- A derivative with level 1 and/or level 2 inputs is classified in level 3 in its entirety if it has at least one significant level 3 input.
- If there is one significant level 3 input, the entire gain or loss from adjusting only observable inputs (i.e., level 1 and level 2 inputs) is classified in level 3.
- Gains or losses that have been classified in level 3 resulting from changes in level 1 or level 2 inputs are frequently offset by gains or losses attributable to level 1 or level 2 derivatives and/or level 1, level 2 and level 3 trading cash instruments. As a result, gains/(losses) included in the level 3 rollforward below do not necessarily represent the overall impact on the Bank's results of operations, liquidity or capital resources.

The table below presents information, by product type, for derivatives included in the summary table above.

§ in millions         2021         2020           Interest rates, net         Beginnig balance         \$ (92)         \$ (89)           Net realized gains/(losses)         26 (13)		Year Ended Decemb				
Beginning balance         \$         (92)         \$         (89)           Net realized gains/(losses)         385         29           Purchases         124         -           Sales         (359)         (4)           Settlements         29         (20)           Transfers out of level 3         (23)         1           Ending balance         \$         (154)         \$         (92)           Currencies, net         Beginning balance         \$         (152)         (13)           Net unrealized gains/(losses)         (52)         (13)         \$         (22)           Purchases         15         2         (252)         (13)           Net realized gains/(losses)         (22)         -         -           Sales         (22)         -         -           Sales         (22)         -         -           Sales         (21)         -         -           Sales         (22)         -         -           Sales         (22)         -         -           Sales         (22)         -         -           Sales         (21)         -         -           Sales	\$ in millions		2021		2020	
Net realized gains/(losses)         26         (13)           Net unrealized gains/(losses)         385         29           Purchases         124         -           Sales         (359)         (4)           Settlements         29         20           Transfers into level 3         (36)         (36)           Transfers out of level 3         (231)         1           Ending balance         \$         (154)         \$         (92)           Currencies, net         Beginning balance         \$         (63)         \$         234           Net realized gains/(losses)         220         (222)         (242)         (13)           Net unrealized gains/(losses)         220         (222)         -         -           Sales         (2)         -         -         Sales         (2)         -           Sales         (2)         -         -         Sales         (3)         Transfers into level 3         19         12           Ending balance         \$         (68)         \$         (38)           Net realized gains/(losses)         81         (39)         Purchases         23         3           Sales         (9)         (1)	Interest rates, net					
Net unrealized gains/(losses)         385         29           Purchases         124            Sales         (359)         (4)           Settlements         29         20           Transfers out of level 3         (23)         11           Ending balance         \$         (154)         \$         (92)           Currencies, net         Beginning balance         \$         (63)         \$         234           Net realized gains/(losses)         (52)         (13)         Net unrealized gains/(losses)         200         (252)           Purchases         15         2         (23)         (21)         (21)         (22)         (252)           Purchases         15         2         (33)         (33)         (33)         (33)         (33)         (33)           Net mealized gains/(losses)         (23)         (33)         (33)         (34)         (22)         (22)         (24)         (22)           Ending balance         \$         (68)         \$         (38)         Net realized gains/(losses)         (24)         (22)         (24)         (22)         Net realized gains/(losses)         (24)         (22)         (84)         (22)         (84)	Beginning balance	\$	(92)	\$	(89)	
Purchases       124       -         Sales       (359)       (4)         Settlements       29       20         Transfers into level 3       (231)       1         Ending balance       \$       (154)       \$       (92)         Currencies, net       Engining balance       \$       (63)       \$       234         Net realized gains/(losses)       (52)       (13)       Net unrealized gains/(losses)       (22)       (252)         Purchases       15       2       (43)       \$       (63)       \$       234         Net unrealized gains/(losses)       (52)       (13)       \$       (43)       \$       (63)       \$       (24)       -       \$       \$       (43)       \$       (63)       \$       (39)       \$       \$       \$       (31)       \$ <t< td=""><td>Net realized gains/(losses)</td><td></td><td>26</td><td></td><td>(13)</td></t<>	Net realized gains/(losses)		26		(13)	
Sales         (359)         (4)           Settlements         29         20           Transfers out of level 3         (36)         (36)           Transfers out of level 3         (231)         1           Ending balance         \$         (154)         \$         (92)           Currencies, net         Beginning balance         \$         (63)         \$         234           Net realized gains/(losses)         20         (252)         (133)         Tassfers out of level 3         20         (252)           Purchases         15         2         Sales         (20)         -         Settlements         59         (43)           Transfers into level 3         19         12         Ending balance         \$         (9)         (12)           Ending balance         \$         191         \$         (63)         \$         (38)           Net realized gains/(losses)         (24)         (22)         Net unrealized gains/(losses)         81         (39)           Purchases         23         3         3         3         3         3         3         3           Sales         (10)         10         Transfers into level 3         (11)         -         <	Net unrealized gains/(losses)		385		29	
Settlements         29         20           Transfers into level 3         (36)         (36)           Transfers out of level 3         (231)         1           Ending balance         \$         (154)         \$         (92)           Currencies, net         Eginning balance         \$         (63)         \$         234           Net realized gains/(losses)         (22)         (252)         (252)           Purchases         15         2         Sales         (2)         -           Settlements         59         (43)         19         12           Ending balance         \$         191         \$         (63)           Transfers out of level 3         19         12         -           Ending balance         \$         (68)         \$         (38)           Net realized gains/(losses)         (24)         (22)         (22)         191         \$           Net unrealized gains/(losses)         81         (39)         (11)         -         -           Transfers into level 3         (11)         -         -         -         -           Transfers into level 3         (11)         -         -         -         -	Purchases		124		_	
Transfers out of level 3       (36)       (36)         Transfers out of level 3       (231)       1         Ending balance       \$ (154)       \$ (92)         Currencies, net        (63)       \$ 234         Net realized gains/(losses)       (52)       (13)         Net unrealized gains/(losses)       220       (252)         Purchases       15       2         Sales       (2)       -         Settlements       59       (43)         Transfers into level 3       19       12         Ending balance       \$ 191       \$ (63)         Credit, net         (22)         Beginning balance       \$ (68)       \$ (38)         Net unrealized gains/(losses)       (24)       (22)         Net unrealized gains/(losses)       81       (39)         Purchases       23       3         Sales       (9)       (1)       -         Transfers into level 3       (1)<	Sales		(359)		(4)	
Transfers out of level 3         (231)         1           Ending balance         \$ (154)         \$ (92)           Currencies, net         Beginning balance         \$ (63)         \$ 234           Net realized gains/(losses)         (52)         (13)           Net unrealized gains/(losses)         220         (252)           Purchases         15         2           Sales         (2)         -           Settlements         59         (43)           Transfers into level 3         19         12           Ending balance         \$ 191         \$ (663)           Credit, net         -         -           Beginning balance         \$ (663)         \$ (38)           Net realized gains/(losses)         81         (39)           Purchases         23         3           Sales         (9)         (1)           Sales         (9)         (1)           Purchases         23         3           Sales         (9)         (1)           Sales         (9)         (1)           Transfers into level 3         (1)         -           Transfers out of level 3         2         13           Ending balanc	Settlements		29		20	
Ending balance         \$ (154)         \$ (92)           Currencies, net         Eginning balance         \$ (63)         \$ 234           Net realized gains/(losses)         (52)         (13)           Net unrealized gains/(losses)         220         (252)           Purchases         15         2           Sales         (2)         -           Settlements         59         (43)           Transfers into level 3         15         2           Transfers out of level 3         191         \$ (63)           Credit, net         Eginning balance         \$ (68)         \$ (38)           Net realized gains/(losses)         81         (39)           Purchases         23         3           Sales         (9)         (1)           Purchases         23         3           Sales         (9)         (1)         -           Transfers into level 3         11         -           Transfers into level 3         (1)         -           Transfers into level 3 </td <td>Transfers into level 3</td> <td></td> <td>(36)</td> <td></td> <td>(36)</td>	Transfers into level 3		(36)		(36)	
Currencies, net         S         (63)         \$         234           Net realized gains/(losses)         (52)         (13)           Net unrealized gains/(losses)         220         (252)           Purchases         15         2           Sales         (2)         -           Settlements         59         (43)           Transfers into level 3         (5)         (3)           Transfers out of level 3         19         12           Ending balance         \$         191         \$           Reginning balance         \$         (68)         \$         (38)           Net realized gains/(losses)         81         (39)         9         (1)           Purchases         23         3         3         39)           Purchases         23         13         10         -           Transfers into level 3         (1)         -	Transfers out of level 3		(231)		1	
Beginning balance         \$         (63)         \$         234           Net realized gains/(losses)         (52)         (13)           Net unrealized gains/(losses)         220         (252)           Purchases         15         2           Sales         (2)         -           Settlements         59         (43)           Transfers into level 3         19         12           Ending balance         \$         191         \$           Beginning balance         \$         191         \$         (63)           Credit, net           (24)         (22)           Net realized gains/(losses)         81         (39)         (1)           Purchases         23         3         3           Sales         (9)         (1)         -           Purchases         23         3         3           Sales         (9)         (1)         -           Transfers into level 3         (1)         -           Transfers out of level 3         2         13           Ending balance         \$         598         \$         549           Net realized gains/(losses)         117         89 </th <th>Ending balance</th> <th>\$</th> <th>(154)</th> <th>\$</th> <th>(92)</th>	Ending balance	\$	(154)	\$	(92)	
Net realized gains/(losses)       (52)       (13)         Net unrealized gains/(losses)       220       (252)         Purchases       15       2         Sales       (2)       -         Settlements       59       (43)         Transfers into level 3       (5)       (3)         Transfers out of level 3       19       12         Ending balance       \$       191       \$         Beginning balance       \$       (68)       \$       (38)         Net realized gains/(losses)       81       (39)         Purchases       23       3       3         Sales       (9)       (1)       -       -         Transfers into level 3       (1)       -       -         Transfers into level 3       (1)       -       -         Transfers out of level 3       (1)       -       -         Transfers out of level 3       (1)       -       -         Transfers not level 3       (1)       -       -         Transfers out of level 3       (1)       -       -         Eduities, net       -       -       -       -         Beginning balance       \$       598	Currencies, net					
Net unrealized gains/(losses)         220         (252)           Purchases         15         2           Sales         (2)         -           Settlements         59         (43)           Transfers into level 3         19         12           Ending balance         \$         191         \$         (63)           Credit, net           (24)         (22)           Net realized gains/(losses)         81         (39)         (39)           Purchases         23         3         3           Sales         (9)         (1)         -         -           Verturealized gains/(losses)         81         (39)         (10)           Purchases         23         3         3           Sales         (9)         (1)         -           Transfers into level 3         (1)         -         -           Transfers out of level 3         2         13         -           Ending balance         \$         598         \$         549           Net realized gains/(losses)         117         89         -         -           Purchases         23         19         -         116	Beginning balance	\$	(63)	\$	234	
Purchases       15       2         Sales       (2)       –         Settlements       59       (43)         Transfers out of level 3       19       12         Ending balance       \$       191       \$       (63)         Credit, net         (22)       (22)         Net realized gains/(losses)       (24)       (22)       (22)         Net unrealized gains/(losses)       81       (39)         Purchases       23       3         Sales       (9)       (1)         Settlements       (6)       16         Transfers into level 3       (1)       –         Transfers out of level 3       2       13         Ending balance       \$       (22)       \$         Beginning balance       \$       (22)       \$         Equities, net            Beginning balance       \$       598       \$       549         Net realized gains/(losses)       117       89         Purchases       23       19       Sales       (16)       –         Settlements       (168)       -       553       \$       598	Net realized gains/(losses)		(52)		(13)	
Sales       (2)       -         Settlements       59       (43)         Transfers out of level 3       19       12         Ending balance       \$       191       \$       (63)         Credit, net        (24)       (22)         Net realized gains/(losses)       (24)       (22)         Net realized gains/(losses)       81       (39)         Purchases       23       3         Sales       (9)       (1)       -         Transfers into level 3       (1)       -       -         Transfers out of level 3       2       13       -         Ending balance       \$       (22)       \$       (66)         Sales       (9)       (1)       -       -         Transfers into level 3       (1)       -       -         Transfers out of level 3       2       13       -         Equities, net       E       -       -       -         Beginning balance       \$       598       \$       549         Net realized gains/(losses)       117       89       -         Purchases       23       19       5ales       16         Sales <td>Net unrealized gains/(losses)</td> <td></td> <td>220</td> <td></td> <td>(252)</td>	Net unrealized gains/(losses)		220		(252)	
Settlements         59         (43)           Transfers into level 3         (5)         (3)           Transfers out of level 3         19         12           Ending balance         \$         191         \$         (63)           Credit, net           (24)         (22)           Net realized gains/(losses)         81         (39)         (24)         (22)           Net realized gains/(losses)         81         (39)         (11)         (11)         (11)           Settlements         (6)         16         16         16         16         16           Transfers into level 3         (1)         -         -         13         13           Ending balance         \$         (2)         \$         (68)         16           Transfers out of level 3         2         13         13         14         -           Equities, net         Eginning balance         \$         598         \$         549           Net realized gains/(losses)         117         89         19         3ales         19         3ales         19         3ales         19         3ales         19         3ales         19         3ales         19<	Purchases		15		2	
Transfers into level 3       (5)       (3)         Transfers out of level 3       19       12         Ending balance       \$       191       \$       (63)         Credit, net         (68)       \$       (3)         Deginning balance       \$       191       \$       (63)        (63)         Net realized gains/(losses)       (24)       (22)       (24)       (22)       (24)       (22)         Net unrealized gains/(losses)       81       (39)       (11	Sales		(2)		-	
Transfers out of level 3       19       12         Ending balance       \$       191       \$       (63)         Credit, net       Eginning balance       \$       (68)       \$       (38)         Net realized gains/(losses)       81       (39)       (22)       Net realized gains/(losses)       81       (39)         Purchases       23       3       Sales       (9)       (1)       Settlements       (66)       16         Transfers out of level 3       2       13       Ending balance       \$       (2)       \$       (68)       \$       (39)         Purchases       23       3       Sales       (9)       (1)       - <td>Settlements</td> <td></td> <td>59</td> <td></td> <td>(43)</td>	Settlements		59		(43)	
Ending balance         \$         191         \$         (63)           Credit, net         Beginning balance         \$         (68)         \$         (38)           Net realized gains/(losses)         (24)         (22)         (22)         Net unrealized gains/(losses)         81         (39)           Purchases         23         3         3         Sales         (9)         (1)           Settlements         (66)         16         16         17         -         Transfers out of level 3         (1)         -           Transfers out of level 3         (1)         -         -         Transfers out of level 3         2         13           Ending balance         \$         (2)         \$         (68)         549           Net realized gains/(losses)         25         20         Net unrealized gains/(losses)         25         20           Net unrealized gains/(losses)         117         89         Purchases         23         19           Sales         (16)         -         -         Settlements         (149)         (92)           Transfers into level 3         12         16         -         16         -         -           Sales         (149)	Transfers into level 3		(5)		(3)	
Credit, net         S         (68)         \$         (38)           Net realized gains/(losses)         (24)         (22)           Net unrealized gains/(losses)         81         (39)           Purchases         23         3           Sales         (9)         (1)           Settlements         (6)         16           Transfers into level 3         (1)         -           Transfers out of level 3         2         13           Ending balance         \$         (2)         \$           Beginning balance         \$         (2)         \$           Net realized gains/(losses)         25         20           Net realized gains/(losses)         23         19           Sales         (16)         -           Settlements         (16)         -           Settlements         (149)         (92)           Transfers out of level 3         12         16           Transfers out of level 3         (57)         (3)           Ending balance         \$         553         \$           Sales         (2)         -         2           Net unrealized gains/(losses)         4         -           Sale	Transfers out of level 3		19		12	
Beginning balance       \$       (68)       \$       (38)         Net realized gains/(losses)       81       (22)         Net unrealized gains/(losses)       81       (39)         Purchases       23       3         Sales       (9)       (1)         Settlements       (6)       16         Transfers into level 3       (1)       -         Transfers out of level 3       2       13         Ending balance       \$       (22)       \$         Beginning balance       \$       (20)       \$         Net realized gains/(losses)       25       20         Net realized gains/(losses)       25       20         Net realized gains/(losses)       117       89         Purchases       23       19         Sales       (16)       -         Settlements       (149)       (92)         Transfers out of level 3       12       16         Transfers out of level 3       553       \$         Ending balance       \$       553       \$         Deginning balance       \$       553       \$         Sales       (2)       -       -         Sales       (	Ending balance	\$	191	\$	(63)	
Net realized gains/(losses)       (24)       (22)         Net unrealized gains/(losses)       81       (39)         Purchases       23       3         Sales       (9)       (1)         Settlements       (6)       16         Transfers into level 3       (1)       -         Transfers out of level 3       2       13         Ending balance       \$ (2)       \$ (68)         Equities, net        2         Beginning balance       \$ 598       \$ 549         Net realized gains/(losses)       25       20         Net realized gains/(losses)       117       89         Purchases       23       19         Sales       (16)       -         Settlements       (149)       (92)         Transfers out of level 3       12       16         Transfers out of level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$ 553       \$ 598         Commodities, net       E       2         Beginning balance       \$ 2       2         Net unrealized gains/(losses)       4       -         Sales       (2) </td <td>Credit, net</td> <td></td> <td></td> <td></td> <td></td>	Credit, net					
Net unrealized gains/(losses)       81       (39)         Purchases       23       3         Sales       (9)       (1)         Settlements       (6)       16         Transfers into level 3       (1)       -         Transfers out of level 3       2       13         Ending balance       \$ (2)       \$ (68)         Equities, net        2         Beginning balance       \$ 598       \$ 549         Net realized gains/(losses)       25       20         Net unrealized gains/(losses)       117       89         Purchases       23       19         Sales       (16)       -         Settlements       (149)       (92)         Transfers into level 3       12       16         Transfers out of level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$ 553       \$ 598         Commodities, net       E       2         Beginning balance       \$ 2       2         Net unrealized gains/(losses)       4       -         Sales       (2)       -         Sales       (2)       -     <	Beginning balance	\$	(68)	\$	(38)	
Purchases       23       3         Sales       (9)       (1)         Settlements       (6)       16         Transfers into level 3       (1)       -         Transfers out of level 3       2       13         Ending balance       \$ (2)       \$ (68)         Equities, net       \$       20       \$ (68)         Beginning balance       \$ 598       \$ 549         Net realized gains/(losses)       25       20         Net unrealized gains/(losses)       117       89         Purchases       23       19         Sales       (16)       -         Settlements       (149)       (92)         Transfers into level 3       12       16         Transfers out of level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$ 553       \$ 598         Commodities, net       E       2       2         Net unrealized gains/(losses)       4       -         Sales       (2)       -       2         Commodities, net       E       2       2         Beginning balance       \$ 2       \$ 2       2	Net realized gains/(losses)		(24)		(22)	
Sales       (9)       (1)         Settlements       (6)       16         Transfers into level 3       (1)       –         Transfers out of level 3       2       13         Ending balance       \$       (2)       \$         Equities, net       5       20       \$         Beginning balance       \$       598       \$       549         Net realized gains/(losses)       25       20         Net unrealized gains/(losses)       117       89         Purchases       23       19         Sales       (16)       –         Settlements       (149)       (92)         Transfers into level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$       553       \$         Settlements, net        –       2         Beginning balance       \$       2       2         Net unrealized gains/(losses)       4       –         Sales       (2)       –       –         Sales       (2)       –       –         Sales       (2)       –       –         Sales       (2)	Net unrealized gains/(losses)		81		(39)	
Settlements         (6)         16           Transfers into level 3         (1)         -           Transfers out of level 3         2         13           Ending balance         \$         (2)         \$         (68)           Equities, net          2         3           Beginning balance         \$         598         \$         549           Net realized gains/(losses)         25         20           Net unrealized gains/(losses)         117         89           Purchases         23         19           Sales         (16)         -           Settlements         (149)         (92)           Transfers into level 3         12         16           Transfers out of level 3         (57)         (3)           Ending balance         \$         553         \$           Deginning balance         \$         553         \$           Commodities, net         E         2         2           Net unrealized gains/(losses)         4         -         -           Sales         (2)         -         -         Sales         2           Settlements         (4)         -         -	Purchases		23		3	
Transfers into level 3       (1)       -         Transfers out of level 3       2       13         Ending balance       \$       (2)       \$       (68)         Equities, net       -       -       -       -         Beginning balance       \$       598       \$       549         Net realized gains/(losses)       25       20         Net unrealized gains/(losses)       117       89         Purchases       23       19         Sales       (16)       -         Settlements       (149)       (92)         Transfers out of level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$       553       \$         Deginning balance       \$       553       \$       598         Commodities, net       -       -       -       -         Beginning balance       \$       2       2       -         Net unrealized gains/(losses)       4       -       -         Sales       (2)       -       -       -         Sales       (2)       -       -       -         Settlements       (4)	Sales		(9)		(1)	
Transfers out of level 3       2       13         Ending balance       \$       (2)       \$       (68)         Equities, net       598       \$       549       \$       549         Beginning balance       \$       598       \$       549       \$       549         Net realized gains/(losses)       25       20       \$       89       \$       549         Net realized gains/(losses)       117       89       \$       549       \$       549         Net unrealized gains/(losses)       117       89       \$       90       90       90       90       90       91       91       92       91       91       92       92       71       789       92       92       71       789       92       92       91       92       92       92       92       92       92       92       92       92       92       92       92       93       <	Settlements		(6)		16	
Ending balance         \$         (2)         \$         (68)           Equities, net	Transfers into level 3		(1)		-	
Equities, net         \$         598         \$         549           Beginning balance         \$         598         \$         549           Net realized gains/(losses)         25         20           Net unrealized gains/(losses)         117         89           Purchases         23         19           Sales         (16)         -           Settlements         (149)         (92)           Transfers into level 3         12         16           Transfers out of level 3         (57)         (3)           Ending balance         \$         553         \$           Commodities, net          2         2           Net unrealized gains/(losses)         4         -         -           Sales         (2)         -         -           Sales         (2)         -         -           Settlements         (4)         -         -           Purchases         2         -         -	Transfers out of level 3		2		13	
Beginning balance         \$         598         \$         549           Net realized gains/(losses)         25         20           Net unrealized gains/(losses)         117         89           Purchases         23         19           Sales         (16)         -           Settlements         (149)         (92)           Transfers into level 3         12         16           Transfers out of level 3         (57)         (3)           Ending balance         \$         553         \$           Deginning balance         \$         558         598           Commodities, net         -         -         -           Beginning balance         \$         2         2           Net unrealized gains/(losses)         4         -         -           Sales         (2)         -         -           Sales         (2)         -         -           Settlements         (4)         -         -           Purchases         2         -         -	Ending balance	\$	(2)	\$	(68)	
Net realized gains/(losses)         25         20           Net unrealized gains/(losses)         117         89           Purchases         23         19           Sales         (16)         -           Settlements         (149)         (92)           Transfers into level 3         12         16           Transfers out of level 3         (57)         (3)           Ending balance         \$         553         \$           Commodities, net          2         2           Net unrealized gains/(losses)         4         -         -           Sales         (2)         -         -           Settlements         (4)         -         -           Purchases         2         -         -	Equities, net					
Net unrealized gains/(losses)         117         89           Purchases         23         19           Sales         (16)         -           Settlements         (149)         (92)           Transfers into level 3         12         16           Transfers out of level 3         (57)         (3)           Ending balance         \$         553         \$           Commodities, net          2         2           Net unrealized gains/(losses)         4         -           Sales         (2)         -           Settlements         (4)         -	Beginning balance	\$	598	\$	549	
Purchases       23       19         Sales       (16)       -         Settlements       (149)       (92)         Transfers into level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$ 553       \$ 598         Commodities, net        2         Beginning balance       \$ 2       \$ 2         Net unrealized gains/(losses)       4       -         Sales       (2)       -         Settlements       (4)       -         Purchases       2       -	Net realized gains/(losses)		25		20	
Sales       (16)       -         Settlements       (149)       (92)         Transfers into level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$ 553       \$ 598         Commodities, net        2       \$         Beginning balance       \$ 2       \$ 2       2         Net unrealized gains/(losses)       4       -         Sales       (2)       -         Settlements       (4)       -         Purchases       2       -	Net unrealized gains/(losses)		117		89	
Settlements         (149)         (92)           Transfers into level 3         12         16           Transfers out of level 3         (57)         (3)           Ending balance         \$ 553         \$ 598           Commodities, net             Beginning balance         \$ 2         \$ 2           Net unrealized gains/(losses)         4         -           Sales         (2)         -           Settlements         (4)         -           Purchases         2         -	Purchases		23		19	
Transfers into level 3       12       16         Transfers out of level 3       (57)       (3)         Ending balance       \$       553       \$       598         Commodities, net         2       \$       2         Beginning balance       \$       2       \$       2           Sales       (2)       -              Settlements       (4)       -               Purchases       2       2	Sales		(16)		-	
Transfers out of level 3       (57)       (3)         Ending balance       \$       553       \$       598         Commodities, net          2       \$       22         Beginning balance       \$       2       \$       2       \$       2         Net unrealized gains/(losses)       4       -       -         Sales       (2)       -       -         Settlements       (4)       -       -         Purchases       2       -       -	Settlements		(149)		(92)	
Ending balance\$553\$598Commodities, netBeginning balance\$2\$2Net unrealized gains/(losses)4Sales(2)Settlements(4)-Purchases2-	Transfers into level 3		12		16	
Commodities, netBeginning balance\$2\$2Net unrealized gains/(losses)4-Sales(2)-Settlements(4)-Purchases2-	Transfers out of level 3		(57)		(3)	
Beginning balance\$2\$2Net unrealized gains/(losses)4-Sales(2)-Settlements(4)-Purchases2-	Ending balance	\$	553	\$	598	
Net unrealized gains/(losses)4-Sales(2)-Settlements(4)-Purchases2-	Commodities, net					
Sales         (2)         -           Settlements         (4)         -           Purchases         2         -	Beginning balance	\$	2	\$	2	
Settlements(4)-Purchases2-	Net unrealized gains/(losses)		4		-	
Purchases 2 –	Sales		(2)		-	
	Settlements		(4)		-	
Ending balance \$ 2 \$ 2	Purchases		2		-	
	Ending balance	\$	2	\$	2	

#### Level 3 Rollforward Commentary

**Year Ended December 2021.** The net realized and unrealized gains on level 3 derivatives of \$782 million (reflecting \$25 million of net realized losses and \$807 million of net unrealized gains) for 2021 were reported in gains and losses from financial assets and liabilities.

The net unrealized gains on level 3 derivatives for 2021 were primarily attributable to gains on certain interest rate derivatives (primarily reflecting the impact of an increase in interest rates), gains on certain currency derivatives (primarily reflecting the impact of changes in foreign exchange rates) and gains on certain equity derivatives (primarily reflecting the impact of an increase in equity prices).

The drivers of transfers into level 3 derivatives during 2021 were not material.

Transfers out of level 3 derivatives during 2021 primarily reflected transfers of certain interest rate derivative assets to level 2 (principally due to increased transparency of certain volatility inputs used to value these derivatives).

**Year Ended December 2020.** The net realized and unrealized losses on level 3 derivatives of \$201 million (reflecting \$28 million of net realized losses and \$173 million of net unrealized losses) for 2020 were reported in gains and losses from financial assets and liabilities.

The net unrealized losses on level 3 derivatives for 2020 were primarily attributable to losses on certain currency derivatives (primarily reflecting the impact of a decrease in interest rates), partially offset by gains on certain equity derivatives (primarily reflecting the impact of an increase in equity prices).

The drivers of transfers into level 3 derivatives during 2020 were not material.

The drivers of transfers out of level 3 derivatives during 2020 were not material.

#### **Credit Derivatives**

The Bank enters into a broad array of credit derivatives to facilitate client transactions and to manage the credit risk associated with market-making and financing activities. Credit derivatives are actively managed based on the Bank's net risk position. Credit derivatives are generally individually negotiated contracts and can have various settlement and payment conventions. Credit events include failure to pay, bankruptcy, acceleration of indebtedness, restructuring, repudiation and dissolution of the reference entity. The Bank enters into the following types of credit derivatives:

- **Credit Default Swaps.** Single-name credit default swaps protect the buyer against the loss of principal on one or more bonds, loans or mortgages (reference obligations) in the event the issuer of the reference obligations suffers a credit event. The buyer of protection pays an initial or periodic premium to the seller and receives protection for the period of the contract. If there is no credit event, as defined in the contract, the seller of protection makes no payments to the buyer. If a credit event occurs, the seller of protection is required to make a payment to the buyer, calculated according to the terms of the contract.
- **Credit Options.** In a credit option, the option writer assumes the obligation to purchase or sell a reference obligation at a specified price or credit spread. The option purchaser buys the right, but does not assume the obligation, to sell the reference obligation to, or purchase it from, the option writer. The payments on credit options depend either on a particular credit spread or the price of the reference obligation.
- Credit Indices, Baskets and Tranches. Credit derivatives may reference a basket of single-name credit default swaps or a broad-based index. If a credit event occurs in one of the underlying reference obligations, the protection seller pays the protection buyer. The payment is typically a pro-rata portion of the transaction's total notional amount based on the underlying defaulted reference obligation. In certain transactions, the credit risk of a basket or index is separated into various portions (tranches), each having different levels of subordination. The most junior tranches cover initial defaults and once losses exceed the notional amount of these junior tranches, any excess loss is covered by the next most senior tranche.
- **Total Return Swaps.** A total return swap transfers the risks relating to economic performance of a reference obligation from the protection buyer to the protection seller. Typically, the protection buyer receives a floating rate of interest and protection against any reduction in fair value of the reference obligation, and the protection seller receives the cash flows associated with the reference obligation, plus any increase in the fair value of the reference obligation.

The Bank economically hedges its exposure to written credit derivatives primarily by entering into offsetting purchased credit derivatives with identical underliers. Substantially all of the Bank's purchased credit derivative transactions are with financial institutions and are subject to stringent collateral thresholds. In addition, upon the occurrence of a specified trigger event, the Bank may take possession of the reference obligations underlying a particular written credit derivative, and consequently may, upon liquidation of the reference obligations, recover amounts on the underlying reference obligations in the event of default.

As of December 2021, written credit derivatives had a total gross notional amount of \$231.25 billion and purchased credit derivatives had a total gross notional amount of \$285.97 billion, for total net notional purchased protection of \$54.72 billion. As of December 2020, written credit derivatives had a total gross notional amount of \$130.84 billion and purchased credit derivatives had a total gross notional amount of \$163.66 billion, for total net notional purchased protection of \$32.82 billion. The Bank's written and purchased credit derivatives primarily consist of credit default swaps.

The table below presents information about credit derivatives.

		Cred	dit	Spread	on l	Underlie	r (b	asis poi	nts	)
				-	-		,	Greater		
				251 -		501 -		than		
\$ in millions		0 - 250		500		1,000		1,000		Total
As of December 2021										
Maximum Payout/Notic	nal	Amoun	t o	f Writter	۱C	redit De	riv	atives b	y٦	<b>Fenor</b>
Less than 1 year	\$	37,967	\$	268	\$	195	\$	382	\$	38,812
1 – 5 years		160,271		9,265		3,464		1,454		174,454
Greater than 5 years		14,743		952		2,040		248		17,983
Total	\$	212,981	\$	10,485	\$	5,699	\$	2,084	\$	231,249
Maximum Payout/Notic	nal	Amoun	t o	f Purcha	ase	d Credi	t De	erivative	es	
Offsetting	\$	201,923	\$	9,167	\$	3,398	\$	1,752	\$	216,240
Other	\$	63,757	\$	2,793	\$	2,662	\$	521	\$	69,733
Fair Value of Written C	redi	it Deriva	tiv	es						
Asset	\$	6,584	\$	906	\$	288	\$	97	\$	7,875
Liability		347		30		721		340		1,438
Net asset/(liability)	\$	6,237	\$	876	\$	(433)	\$	(243)	\$	6,437
As of December 2020										
Maximum Payout/Notic	nal	Amoun	t o	f Writter	۱C	redit De	riv	atives b	у٦	Tenor
Less than 1 year	\$	23,134	\$	1,084	\$	47	\$	254	\$	24,519
1 – 5 years		86,013		5,800		2,598		974		95,385
Greater than 5 years		8,487		2,365		71		8		10,931
Total	\$	117,634	\$	9,249	\$	2,716	\$	1,236	\$	130,835
Maximum Payout/Notic	nal	Amoun	t o	f Purcha	ase	d Credi	t De	erivative	es	
Offsetting	\$	111,065	\$	6,262	\$	2,846	\$	1,237	\$	121,410
Other	\$	40,439	\$	1,208	\$	426	\$	181	\$	42,254
Fair Value of Written C	redi	it Deriva	tiv	es						
Asset	\$	3,392	\$	429	\$	184	\$	37	\$	4,042
Liability		901		645		49		212		1,807
Net asset/(liability)	\$	2,491	\$	(216)	\$	135	\$	(175)	\$	2,235

In the table above:

- Fair values exclude the effects of both netting of receivable balances with payable balances under enforceable netting agreements, and netting of cash received or posted under enforceable credit support agreements, and therefore are not representative of the Bank's credit exposure.
- Tenor is based on remaining contractual maturity.
- The credit spread on the underlier, together with the tenor of the contract, are indicators of payment/performance risk. The Bank is less likely to pay or otherwise be required to perform where the credit spread and the tenor are lower.
- Offsetting purchased credit derivatives represent the notional amount of purchased credit derivatives that economically hedge written credit derivatives with identical underliers.
- Other purchased credit derivatives represent the notional amount of all other purchased credit derivatives not included in offsetting.

#### Impact of Credit and Funding Spreads on Derivatives

The Bank realizes gains or losses on its derivative contracts. These gains or losses include credit valuation adjustments (CVA) relating to uncollateralized derivative assets and liabilities, which represent the gains or losses (including hedges) attributable to the impact of changes in credit exposure, counterparty and GS Group's credit spreads, liability funding spreads (which include GS Group's credit), probability of default and assumed recovery. These gains or losses also include funding valuation adjustments (FVA) relating to uncollateralized derivative assets, which represent the gains or losses (including hedges) attributable to the impact of changes in expected funding exposures and funding spreads.

The table below presents information about CVA and FVA.

	Y	Year Ended December				
\$ in millions		2021		2020		
CVA, net of hedges	\$	200	\$	54		
FVA, net of hedges		(5)		126		
Total	\$	195	\$	180		

#### **Bifurcated Embedded Derivatives**

The table below presents the fair value and the notional amount of derivatives that have been bifurcated from their related borrowings.

	As of December				
\$ in millions		2021		2020	
Fair value of assets	\$	2	\$	-	
Fair value of liabilities		(35)		(54)	
Net liability	\$	(33)	\$	(54)	
Notional amount	\$	1,205	\$	1,205	

In the table above, derivatives that have been bifurcated from their related borrowings are recorded at fair value and primarily consist of credit default swaps. These derivatives are included in unsecured long-term borrowings, as well as other secured financings, with the related borrowings.

#### **Derivatives with Credit-Related Contingent Features**

Certain of the Bank's derivatives have been transacted under bilateral agreements with counterparties who may require the Bank to post collateral or terminate the transactions based on changes in the credit ratings of the Bank and/or Group Inc. Typically, such requirements are based on the credit ratings of Group Inc. The Bank assesses the impact of these bilateral agreements by determining the collateral or termination payments that would occur assuming a downgrade by all rating agencies. A downgrade by any one rating agency, depending on the agency's relative ratings of the Bank and/or Group Inc. at the time of the downgrade, may have an impact which is comparable to the impact of a downgrade by all rating agencies.

The table below presents information about net derivative liabilities under bilateral agreements (excluding collateral posted), the fair value of collateral posted and additional collateral or termination payments that could have been called by counterparties in the event of a one- or two-notch downgrade in the credit ratings of the Bank and/or Group Inc.

	As of December			
\$ in millions		2021		2020
Net derivative liabilities under bilateral agreements	\$	10,336	\$	10,461
Collateral posted	\$	9,403	\$	9,246
Additional collateral or termination payments:				
One-notch downgrade	\$	69	\$	152
Two-notch downgrade	\$	227	\$	315

#### **Hedge Accounting**

The Bank applies hedge accounting for (i) interest rate swaps used to manage the interest rate exposure of certain fixed-rate certificates of deposit, (ii) commodity futures contracts used to manage the price risk of certain commodities and (iii) certain foreign currency forward contracts used to manage foreign currency exposures on the Bank's net investments in GSBE and the Tokyo branch.

To qualify for hedge accounting, the hedging instrument must be highly effective at reducing the risk from the exposure being hedged. Additionally, the Bank must formally document the hedging relationship at inception and assess the hedging relationship at least on a quarterly basis to ensure the hedging instrument continues to be highly effective over the life of the hedging relationship.

#### **Fair Value Hedges**

The Bank designates interest rate swaps as fair value hedges of certain fixed-rate certificates of deposit. These interest rate swaps hedge changes in fair value attributable to the designated benchmark interest rate (e.g., London Interbank Offered Rate (LIBOR) or Secured Overnight Financing Rate), effectively converting a substantial portion of fixed-rate obligations into floating-rate obligations.

The Bank applies a statistical method that utilizes regression analysis when assessing the effectiveness of these hedging relationships in achieving offsetting changes in the fair values of the hedging instrument and the risk being hedged (i.e., interest rate risk). An interest rate swap is considered highly effective in offsetting changes in fair value attributable to changes in the hedged risk when the regression analysis results in a coefficient of determination of 80% or greater and a slope between 80% and 125%.

For qualifying interest rate fair value hedges, gains or losses on derivatives are included in interest expense. The change in fair value of the hedged item attributable to the risk being hedged is reported as an adjustment to its carrying value (hedging adjustment) and is also included in interest expense. When a derivative is no longer designated as a hedge, any remaining difference between the carrying value and par value of the hedged item is amortized in interest expense over the remaining life of the hedged item using the effective interest method. See Note 21 for further information about interest income and interest expense.

The table below presents the gains/(losses) from interest rate derivatives accounted for as hedges and the related hedged deposits, and total interest expense.

	Ye	Year Ended December		
\$ in millions		2021		2020
Interest rate hedges	\$	(413)	\$	443
Hedged deposits	\$	396	\$	(448)
Interest expense	\$	1,425	\$	2,489

The table below presents the carrying value of deposits that are designated in a hedging relationship and the related cumulative hedging adjustment (increase/(decrease)) from current and prior hedging relationships included in such carrying values.

	Carrying	Cumulative Hedging	
\$ in millions	Value	Adjustment	
As of December 2021 Deposits	\$ 13,491	\$ 227	
As of December 2020 Deposits	\$ 16,515	\$ 624	

In the table above, cumulative hedging adjustment included \$45 million as of December 2021 and \$68 million as of December 2020 of hedging adjustments from prior hedging relationships that were de-designated.

In addition, cumulative hedging adjustments for items no longer designated in a hedging relationship were (4) million as of December 2021 and (5) million as of December 2020.

During 2021, the Bank designated commodity futures contracts as fair value hedges of the price risk of certain precious metals included in commodities within trading assets. As of December 2021, the carrying value of such commodities was \$1.05 billion and the amortized cost was \$1.02 billion. Changes in spot rates of such commodities are reflected as an adjustment to their carrying value, and the related gains/(losses) on both the commodities and the designated futures contracts are included in gains and losses from financial assets and liabilities. The contractual forward points on the designated futures contracts are amortized into earnings ratably over the life of the contract and other gains/(losses) as a result of changes in the forward points are included in other comprehensive income/(loss). The cumulative hedging adjustment was not material as of December 2021 and the related gains/(losses) were not material for 2021.

#### **Net Investment Hedges**

The Bank seeks to reduce the impact of fluctuations in foreign exchange rates on its net investments in GSBE and the Tokyo branch through the use of foreign currency forward contracts. For foreign currency forward contracts designated as hedges, the effectiveness of the hedge is assessed based on the overall changes in the fair value of the forward contracts (i.e., based on changes in forward rates). For qualifying net investment hedges, all gains or losses on the hedging instruments are included in currency translation.

The gains/(losses) from net investment hedging were \$577 million for 2021 and \$(217) million for 2020.

For 2021 and 2020, there were no gains or losses reclassified to earnings from accumulated comprehensive income/(loss) related to the Bank's net investments. Gains or losses on the Bank's net investments would be reclassified to earnings from accumulated other comprehensive income/(loss) upon liquidation of its net investment.

#### Note 8.

#### Investments

Investments includes debt instruments and equity securities that are accounted for at fair value and are generally held by the Bank in connection with its long-term investing activities. In addition, investments includes debt securities classified as available-for-sale and held-to-maturity that are generally held in connection with the Bank's asset-liability management activities.

The table below presents information about investments.

	As of December			
\$ in millions		2021		2020
Equity securities, at fair value	\$	63	\$	54
Debt instruments, at fair value		47		362
Available-for-sale securities, at fair value		24,489		30,225
Investments, at fair value		24,599		30,641
Held-to-maturity securities		549		1,022
Total investments	\$	25,148	\$	31,663

Equity Securities and Debt Instruments, at Fair Value

Equity securities and debt instruments, at fair value are accounted for at fair value either under the fair value option or in accordance with other U.S. GAAP, and the related fair value gains and losses are recognized in the consolidated statements of earnings.

**Equity Securities, at Fair Value.** Equity securities, at fair value consists of the Bank's private equity investments in corporate and real estate entities, including investments made as part of the Bank's CRA activities. Equity securities, at fair value includes \$26 million as of December 2021 and \$18 million as of December 2020 that are measured at net asset value (NAV).

**Debt Instruments, at Fair Value.** Debt instruments, at fair value includes money market instruments, securities backed by real estate and corporate debt securities.

The table below presents information about debt instruments, at fair value.

	As of December					
\$ in millions		2021		2020		
Money market instruments	\$	-	\$	324		
Securities backed by real estate		6		-		
Corporate debt securities		41		38		
Total	\$	47	\$	362		

In the table above, money market instruments includes commercial paper and certificates of deposit.

#### **Available-for-Sale Securities**

Available-for-sale securities are accounted for at fair value, and the related unrealized fair value gains and losses are included in accumulated other comprehensive income/(loss).

The table below presents information about available-for-sale securities by tenor.

			Weighted
	Amortized	Fair	Average
\$ in millions	Cost	Value	Yield
As of December 2021			
1 year to 5 years	\$ 20,889	\$ 20,634	0.54%
5 years to 10 years	3,967	3,855	0.77%
Total	\$ 24,856	\$ 24,489	0.57%
As of December 2020			
1 year to 5 years	\$ 23,831	\$ 23,932	0.44%
5 years to 10 years	6,084	6,293	1.14%
Total	\$ 29,915	\$ 30,225	0.59%

- Available-for-sale securities consists of U.S. government obligations that were classified in level 1 of the fair value hierarchy as of both December 2021 and December 2020.
- The weighted average yield for available-for-sale securities is computed using the effective interest rate of each security at the end of the period, weighted based on the fair value of each security.
- The Bank sold available-for-sale securities of \$16.36 billion (realized gains of \$85 million) during 2021. There were no sales of available-for-sale securities during 2020. Such gains were included in the consolidated statements of earnings.
- The gross unrealized gains included in accumulated other comprehensive income/(loss) were \$69 million as of December 2021 and \$325 million as of December 2020. The gross unrealized losses included in accumulated other comprehensive income/(loss) were \$436 million as of December 2021 and primarily related to U.S. government obligations in a continuous unrealized loss position for greater than a year and \$16 million as of December 2020. Net unrealized gains/(losses) included in other comprehensive income/(loss) were (677) million ((508)) million, net of tax) for 2021 and \$302 million (\$226 million, net of tax) for 2020.
- If the fair value of available-for-sale securities is less than amortized cost, such securities are considered impaired. If the Bank has the intent to sell the debt security, or if it is more likely than not that the Bank will be required to sell the debt security before recovery of its amortized cost, the difference between the amortized cost (net of allowance, if any) and the fair value of the securities is recognized as an impairment loss in earnings. The Bank did not record any such impairment losses during either 2021 or 2020. Impaired available-for-sale debt securities that the Bank has the intent and ability to hold are reviewed to determine if an allowance for credit losses should be recorded. The Bank considers various factors in such determination, including market conditions, changes in issuer credit ratings and severity of the unrealized losses. The Bank did not record any provision for credit losses on such securities during either 2021 or 2020.

#### Fair Value of Investments by Level

The table below presents investments accounted for at fair value by level within the fair value hierarchy.

\$ in millions		Level 1	Le	evel 2	Le	vel 3	Total
As of December 2021							
U.S. government obligations	\$	24,489	\$	-	\$	-	\$ 24,489
Securities backed by real estate	;	-		-		6	6
Equity securities		-		-		37	37
Corporate debt securities		-		41		-	41
Subtotal	\$	24,489	\$	41	\$	43	\$ 24,573
Investments in funds at NAV							26
Total investments							\$ 24,599
As of December 2020							
U.S. government obligations	\$	30,225	\$	-	\$	-	\$ 30,225
Equity securities		-		8		28	36
Corporate debt securities		-		-		38	38
Money market instruments		-		324		-	324
Subtotal	\$	30,225	\$	332	\$	66	\$ 30,623
Investments in funds at NAV							18
Total investments							\$ 30,641

See Note 4 for an overview of the Bank's fair value measurement policies and the valuation techniques and significant inputs used to determine the fair value of investments.

#### Significant Unobservable Inputs

The table below presents the amount of level 3 investments, and ranges and weighted averages of significant unobservable inputs used to value such investments.

_	As of Decem	ber 2021	As of Decem	ber 2020
	Amount or	Weighted	Amount or	Weighted
\$ in millions	Range	Average	Range	Average
Equity securities				
Level 3 assets	\$37		\$28	
Discount rate/yield	N.M.	N.M.	4.8% to 10.0%	7.6%
Capitalization rate	N.M.	N.M.	5.3% to 6.0%	5.7%

As of both December 2021 and December 2020, corporate debt securities were not material and as of December 2021, level 3 securities backed by real estate were not material and therefore are not included in the table above.

In the table above:

- Ranges represent the significant unobservable inputs that were used in the valuation of each type of investment.
- Weighted averages are calculated by weighting each input by the relative fair value of the investment.

- The ranges and weighted averages of these inputs are not representative of the appropriate inputs to use when calculating the fair value of any one investment. For example, the highest discount rate for private equity securities is appropriate for valuing a specific private equity security but may not be appropriate for valuing any other private equity security. Accordingly, the ranges of inputs do not represent uncertainty in, or possible ranges of, fair value measurements of level 3 investments.
- Equity securities are valued using market comparables and discounted cash flows.
- The fair value of any one instrument may be determined using multiple valuation techniques. For example, market comparables and discounted cash flows may be used together to determine fair value. Therefore, the level 3 balance encompasses both of these techniques.
- Significant unobservable inputs used to value the Bank's level 3 equity securities as of December 2021 did not have a range as they pertained to individual positions and are therefore excluded from the table.

#### Level 3 Rollforward

The table below presents a summary of the changes in fair value for level 3 investments.

	Year Ended Decemb				
\$ in millions		2021		2020	
Beginning balance	\$	66	\$	36	
Net realized gains/(losses)		1		(1)	
Net unrealized gains/(losses)		(1)		(4)	
Purchases		9		2	
Settlements		(1)		(7)	
Transfers into level 3		7		40	
Transfers out of level 3		(38)			
Ending balance	\$	43	\$	66	

- Changes in fair value are presented for all investments that are classified in level 3 as of the end of the period.
- Net unrealized gains/(losses) relates to investments that were still held at period-end.
- Transfers between levels of the fair value hierarchy are reported at the beginning of the reporting period in which they occur. If an investment was transferred to level 3 during a reporting period, its entire gain or loss for the period is classified in level 3.
- For level 3 investments, increases are shown as positive amounts, while decreases are shown as negative amounts.

The table below presents information, by product type, for investments included in the summary table above.

	Year Ended Decer			
\$ in millions		2021		2020
Securities backed by real estate				
Beginning balance	\$	-	\$	-
Net unrealized gains/(losses)		5		-
Purchases		1		-
Ending balance	\$	6	\$	_
Equity securities				
Beginning balance	\$	28	\$	36
Net realized gains/(losses)		1		(4)
Net unrealized gains/(losses)		(6)		-
Purchases		8		-
Settlements		(1)		(4)
Transfers into level 3		7		-
Ending balance	\$	37	\$	28
Corporate debt securities				
Beginning balance	\$	38	\$	-
Net realized gains/(losses)		-		3
Net unrealized gains/(losses)		-		(4)
Purchases		-		2
Settlements		-		(3)
Transfers into level 3		-		40
Transfers out of level 3		(38)		-
Ending balance	\$	-	\$	38

## Level 3 Rollforward Commentary

**Year Ended December 2021**. Net realized and unrealized gains and losses on level 3 investments for 2021 were not material.

The drivers of transfers into level 3 investments during 2021 were not material.

Transfers out of level 3 investments during 2021 reflected transfers of certain corporate debt securities to level 2 (principally due to certain unobservable yield and duration inputs no longer being significant to the valuation of these instruments).

**Year Ended December 2020**. The net realized and unrealized losses on level 3 investments of \$5 million (reflecting \$1 million of net realized losses and \$4 million of net unrealized losses) for 2020 were reported in gains and losses from financial assets and liabilities.

The drivers of net unrealized losses on level 3 investments for 2020 were not material.

Transfers into level 3 investments during 2020 primarily reflected transfers of certain corporate debt securities from level 2 (principally due to certain unobservable yield and duration inputs becoming significant to the valuation of these instruments).

There were no transfers out of level 3 investments during 2020.

## **Held-to-Maturity Securities**

Held-to-maturity securities are accounted for at amortized cost.

The table below presents information about held-to-maturity securities by tenor.

				Weighted
	Am	ortized	Fair	Average
\$ in millions		Cost	Value	Yield
As of December 2021				
1 year to 5 years	\$	501	\$ 522	3.08%
Total U.S. government obligations		501	522	3.08%
Greater than 10 years		48	47	0.11%
Total securities backed by real estate		48	47	0.11%
Total held-to-maturity securities	\$	549	\$ 569	2.82%
As of December 2020				
Less than 1 year	\$	501	\$ 512	2.53%
1 year to 5 years		500	541	3.08%
Total U.S. government obligations		1,001	1,053	2.81%
Greater than 10 years		21	20	0.22%
Total securities backed by real estate		21	20	0.22%
Total held-to-maturity securities	\$	1,022	\$ 1,073	2.75%

- Substantially all of the securities backed by real estate consist of securities backed by residential real estate.
- As these securities are not accounted for at fair value, they are not included in the Bank's fair value hierarchy in Notes 4 through 10. Had these securities been included in the Bank's fair value hierarchy, U.S. government and agency obligations would have been classified in level 1 and securities backed by real estate would have been primarily classified in level 2 of the fair value hierarchy as of both December 2021 and December 2020.
- The weighted average yield for held-to-maturity securities is computed using the effective interest rate of each security at the end of the period, weighted based on the amortized cost of each security.
- The gross unrealized gains were \$21 million as of December 2021 and \$52 million as of December 2020. There were no gross unrealized losses as of both December 2021 and December 2020.

• Held-to-maturity securities are reviewed to determine if an allowance for credit losses should be recorded in the consolidated statements of earnings. The Bank considers various factors in such determination, including market conditions, changes in issuer credit ratings, historical credit losses and sovereign guarantees. The Bank did not record any provision for credit losses on such securities during either 2021 or 2020.

#### Note 9.

#### Loans

Allowance for loan losses

Total loans

Loans includes (i) loans held for investment that are accounted for at amortized cost net of allowance for loan losses or at fair value under the fair value option and (ii) loans held for sale that are accounted for at the lower of cost or fair value. Interest on loans is recognized over the life of the loan and is recorded on an accrual basis.

The table below presents information about loans.

	Amortized		Fair	н	leld For	
\$ in millions	Cost		Value		Sale	Total
As of December 2021		0001	, and o		eale	
Loan Type						
Corporate	\$	33,827	\$ 1,613	\$	2,396	\$ 37,836
Wealth management		32,427	5,936		_	38,363
Commercial real estate		17,134	440		3,055	20,629
Residential real estate		14,668	1		100	14,769
Consumer:						
Installment		3,672	-		-	3,672
Credit cards		8,212	-		-	8,212
Other		4,825	-		1,821	6,646
Total loans, gross		114,765	7,990		7,372	130,127
Allowance for loan losses		(2,481)	-		-	(2,481)
Total loans	\$	112,284	\$ 7,990	\$	7,372	\$ 127,646
As of December 2020						
Loan Type						
Corporate	\$	28,907	\$ 1,009	\$	770	\$ 30,686
Wealth management		21,128	7,872		-	29,000
Commercial real estate		12,815	313		676	13,804
Residential real estate		4,747	1		20	4,768
Consumer:						
Installment		3,823	-		-	3,823
Credit cards		4,270	-		-	4,270
Other		2,468	-		382	2,850
Total loans, gross		78,158	9,195		1,848	89,201

(2.523)

\$ 75,635 \$

9,195 \$

1,848 \$

In the table above:

- Loans held for investment that are accounted for at amortized cost include net deferred fees and costs, and unamortized premiums and discounts, which are amortized over the life of the loan. These amounts were less than 1% of loans accounted for at amortized cost as of both December 2021 and December 2020.
- As of December 2021, wealth management loans includes \$26.74 billion of loans, substantially all of which are secured by investments in financial or nonfinancial assets (other than real estate), \$8.62 billion of loans secured by residential real estate and \$3.00 billion of loans secured by commercial real estate. As of December 2020, wealth management loans includes \$18.45 billion of loans, substantially all of which are secured by investments in financial or nonfinancial assets (other than real estate), \$7.81 billion of loans secured by residential real estate and \$2.73 billion of loans secured by commercial real estate.

The following is a description of the loan types in the table above:

- **Corporate.** Corporate loans includes term loans, revolving lines of credit, letter of credit facilities and bridge loans, and are principally used for operating and general corporate purposes, or in connection with acquisitions. Corporate loans also includes loans originated as part of the Bank's CRA activities. Corporate loans may be secured or unsecured, depending on the loan purpose, the risk profile of the borrower and other factors.
- Wealth Management. Wealth management loans includes loans extended to private bank clients, including wealth management and other clients. Wealth management loans also include loans originated through *Goldman Sachs Private Bank Select*. Wealth management loans are used to finance investments in both financial and nonfinancial assets, bridge cash flow timing gaps or provide liquidity for other needs. Substantially all wealth management loans are secured by securities, residential real estate, commercial real estate or other assets.

(2,523)

86,678

- **Commercial Real Estate.** Commercial real estate loans includes originated loans (other than those extended to private bank clients) that are directly or indirectly secured by hotels, retail stores, multifamily housing complexes and commercial and industrial properties. Commercial real estate loans also includes loans extended to clients who warehouse assets that are directly or indirectly backed by commercial real estate. In addition, commercial real estate includes loans purchased by the Bank and loans originated as part of the Bank's CRA activities.
- **Residential Real Estate.** Residential real estate loans includes loans extended by the Bank to clients (other than those extended to private bank clients) who warehouse assets that are directly or indirectly secured by residential real estate. Residential real estate loans also includes loans purchased by the Bank.
- **Installment.** Installment loans are unsecured and are originated by the Bank.
- **Credit Cards.** Credit card loans are loans made pursuant to revolving lines of credit issued to consumers by the Bank.
- **Other.** Other loans primarily includes loans extended to clients who warehouse assets that are directly or indirectly secured by consumer loans, including auto loans and private student loans, and other assets. Other loans also includes unsecured consumer loans purchased by the Bank.

#### **Credit Quality**

**Risk Assessment.** The Bank's risk assessment process includes evaluating the credit quality of its loans by GS Group's independent risk oversight and control function. For corporate loans and a majority of wealth management, residential real estate and other loans, the Bank performs credit reviews which include initial and ongoing analyses of its borrowers, resulting in an internal credit rating. A credit review is an analysis of the capacity and willingness of a borrower to meet its financial obligations and is performed on an annual basis or more frequently if circumstances change that indicate that a review may be necessary. The determination of internal credit ratings also incorporates assumptions with respect to the nature of and outlook for the borrower's industry and the economic environment. The table below presents gross loans by an internally determined public rating agency equivalent or other credit metrics and the concentration of secured and unsecured loans.

	Inve	stment-	Non-Inv	estment-	Other	Metrics/	
\$ in millions		Grade		Grade		Unrated	Total
As of December 20	<u>21</u>						
Accounting Method	k						
Amortized cost	\$	42,279	\$	55,675	\$	16,811	\$ 114,765
Fair value		1,359		3,510		3,121	7,990
Held for sale		1,541		4,339		1,492	7,372
Total	\$	45,179	\$	63,524	\$	21,424	\$ 130,127
Loan Type							
Corporate	\$	13,186	\$	24,641	\$	9	\$ 37,836
Wealth managemen	t	26,116		5,462		6,785	38,363
Commercial real est	ate	2,977		17,575		77	20,629
Residential real esta	te	686		13,421		662	14,769
Consumer:							
Installment		-		-		3,672	3,672
Credit cards		-		-		8,212	8,212
Other		2,214		2,425		2,007	6,646
Total	\$	45,179	\$	63,524	\$	21,424	\$ 130,127
Secured		83%		94%		35%	81%
Unsecured		17%		6%		65%	19%
Total		100%		100%		100%	100%
As of December 202	20						
Accounting Method	ł						
Amortized cost	\$	27,433	\$	40,282	\$	10,443	\$ 78,158
Fair value		1,639		3,367		4,189	9,195
Held for sale		223		1,220		405	1,848
Total	\$	29,295	\$	44,869	\$	15,037	\$ 89,201
Loan Type							
Corporate	\$	7,687	\$	22,966	\$	33	\$ 30,686
Wealth managemen	t	18,303		5,262		5,435	29,000
Commercial real est	ate	1,287		12,487		30	13,804
Residential real esta	te	627		3,546		595	4,768
Consumer:							
Installment		-		-		3,823	3,823
Credit cards		-		-		4,270	4,270
Other		1,391		608		851	2,850
Total	\$	29,295	\$	44,869	\$	15,037	\$ 89,201
Secured		83%		92%		40%	80%
Unsecured		17%		8%		60%	20%
Total		100%		100%		100%	100%

In the table above:

- Wealth management loans included in the other metrics/unrated category primarily consists of loans backed by residential real estate and securities. The Bank's risk assessment process for these loans includes reviewing certain key metrics, such as loan-to-value ratio, delinquency status, collateral values, expected cash flows, the Fair Isaac Corporation (FICO) credit score (which measures a borrower's creditworthiness by considering factors such as payment and credit history) and other risk factors.
- For installment and credit card loans included in the other metrics/unrated category, the evaluation of credit quality incorporates the borrower's FICO credit score. FICO credit scores are periodically refreshed by the Bank to assess the updated creditworthiness of the borrower. See "Vintage" below for information about installment and credit card loans by FICO credit scores.

The Bank also assigns a regulatory risk rating to its loans based on the definitions provided by the U.S. federal bank regulatory agencies. Total loans included 96% of loans as of December 2021 and 92% of loans as of December 2020 that were rated pass/non-criticized. **Vintage.** The tables below present gross loans accounted for at amortized cost (excluding installment and credit card loans) by an internally determined public rating agency equivalent or other credit metrics and origination year for term loans.

	As of December 2021					
-			Other			
	Investment-	Non-Investment-	Metrics/			
\$ in millions	Grade	Grade	Unrated	Total		
2021	\$ 4,439	\$ 5,751	\$ -	\$ 10,190		
2020	1,454	1,780	7	3,241		
2019	252	1,352	_	1,604		
2018	1,821	1,010	_	2,831		
2017	733	822	-	1,555		
2016 or earlier	274	1,098	-	1,372		
Revolving	3,042	9,991	1	13,034		
Corporate	12,015	21,804	8	33,827		
2021	1,302	986	1,265	3,553		
2020	547	270	-	817		
2019	498	350	-	848		
2018	334	25	-	359		
2017	362	31	-	393		
2016 or earlier	301	243	-	544		
Revolving	21,416	2,099	2,398	25,913		
Wealth management	24,760	4,004	3,663	32,427		
2021	334	3,129	-	3,463		
2020	68	1,319	-	1,387		
2019	10	748	-	758		
2018	73	595	-	668		
2017	382	351	-	733		
2016 or earlier	-	114	-	114		
Revolving	1,735	8,276	-	10,011		
Commercial real estat	te 2,602	14,532	-	17,134		
2021	-	1,944	245	2,189		
2020	260	557	103	920		
2019	-	-	161	161		
2018	-	2	152	154		
2017	-	53	-	53		
Revolving	426	10,765	-	11,191		
Residential real estate	e 686	13,321	661	14,668		
2021	-	321	204	525		
2020	-	9	364	373		
2019	-	6	19	25		
2018	-	30	-	30		
2017	-	3	8	11		
Revolving	2,216	1,645	-	3,861		
Other	2,216	2,014	595	4,825		
Total	\$ 42,279	\$ 55,675	\$ 4,927	\$ 102,881		
Percentage of total	41%	54%	5%	100%		

	As of December 2020					
_			Other			
	Investment-	Non-Investment-	Metrics/			
\$ in millions	Grade	Grade	Unrated	Total		
2020	\$ 1,088	\$ 4,075	\$ -	\$ 5,163		
2019	564	2,592	. 1	3,157		
2018	2,055	1,287	_	3,342		
2017	851	1,462	_	2,313		
2016	268	418	_	686		
2015 or earlier	351	1,418	-	1,769		
Revolving	2,224	10,249	4	12,477		
Corporate	7,401	21,501	5	28,907		
2020	446	302	-	748		
2019	700	397	-	1,097		
2018	298	74	_	372		
2017	373	30	-	403		
2016	22	20	-	42		
2015 or earlier	247	264	-	511		
Revolving	14,652	2,045	1,258	17,955		
Wealth management	16,738	3,132	1,258	21,128		
2020	790	2,770	4	3,564		
2019	10	1,139	-	1,149		
2018	1	1,310	17	1,328		
2017	18	1,230	-	1,248		
2016	-	90	-	90		
2015 or earlier	-	245	-	245		
Revolving	458	4,733	-	5,191		
Commercial real estate	1,277	11,517	21	12,815		
2020	402	976	115	1,493		
2019	-	90	243	333		
2018	-	27	218	245		
2017	-	49	-	49		
Revolving	225	2,402	-	2,627		
Residential real estate	627	3,544	576	4,747		
2020	242	16	461	719		
2019	-	40	29	69		
2018	-	46	-	46		
2017	-	5	-	5		
Revolving	1,148	481	-	1,629		
Other	1,390	588	490	2,468		
Total	\$ 27,433	\$ 40,282	\$ 2,350	\$ 70,065		
Percentage of total	40%	57%	3%	100%		

In the tables above, revolving loans which converted to term loans were not material as of both December 2021 and December 2020.

The table below presents gross installment loans by refreshed FICO credit scores and origination year and gross credit card loans by refreshed FICO credit scores.

	Greater than or		
\$ in millions	equal to 660	Less than 660	Total
As of December 2021			
2021	\$ 2,017	\$ 42	\$ 2,059
2020	665	40	705
2019	508	61	569
2018	257	42	299
2017	32	7	39
2016	1		1
Installment	3,480	192	3,672
Credit cards	6,100	2,112	8,212
Total	\$ 9,580	\$ 2,304	\$ 11,884
Percentage of total:			
Installment	95%	5%	100%
Credit cards	74%	26%	100%
Total	81%	19%	100%
As of December 2020			
2020	\$ 1,321	\$ 38	\$ 1,359
2019	1,225	132	1,357
2018	792	150	942
2017	128	30	158
2016	6	1	7
Installment	3,472	351	3,823
Credit cards	3,398	872	4,270
Total	\$ 6,870	\$ 1,223	\$ 8,093
Percentage of total:			
Installment	91%	9%	100%
Credit cards	80%	20%	100%
Total	85%	15%	100%

In the table above, credit card loans consist of revolving lines of credit.

**Credit Concentrations.** The table below presents the concentration of gross loans by region.

	(	Carrying				
\$ in millions		Value	Americas	EMEA	Asia	Total
As of December 2021						
Corporate	\$	37,836	63%	34%	3%	1 <b>00</b> %
Wealth management		38,363	99%	1%	-	1 <b>00</b> %
Commercial real estate		20,629	95%	5%	-	1 <b>00</b> %
Residential real estate		14,769	100%	-	-	1 <b>00</b> %
Consumer:						
Installment		3,672	100%	-	-	1 <b>00</b> %
Credit cards		8,212	100%	-	-	1 <b>00</b> %
Other		6,646	98%	2%	-	100%
Total	\$	130,127	88%	11%	1%	100%
As of December 2020						
Corporate	\$	30,686	75%	20%	5%	100%
Wealth management		29,000	100%	-	-	100%
Commercial real estate		13,804	96%	4%	-	100%
Residential real estate		4,768	100%	-	-	100%
Consumer:						
Installment		3,823	100%	-	-	100%
Credit cards		4,270	100%	-	-	100%
Other		2,850	100%	-	-	100%
Total	\$	89,201	90%	8%	2%	100%

In the table above:

- EMEA represents Europe, Middle East and Africa.
- The top five industry concentrations for corporate loans as of December 2021 were 26% for funds (17% as of December 2020), 15% for technology, media & telecommunications (11% as of December 2020), 12% for diversified industrials (15% as of December 2020), 10% for natural resources & utilities (13% as of December 2020) and 10% for financial institutions (14% as of December 2020).

Nonaccrual and Past Due Loans. Loans accounted for at amortized cost (other than credit card loans) are placed on nonaccrual status when it is probable that the Bank will not collect all principal and interest due under the contractual terms, regardless of the delinquency status or if a loan is past due for 90 days or more, unless the loan is both well collateralized and in the process of collection. At that time, all accrued but uncollected interest is reversed against interest income and interest subsequently collected is recognized on a cash basis to the extent the loan balance is deemed collectible. Otherwise, all cash received is used to reduce the outstanding loan balance. A loan is considered past due when a principal or interest payment has not been made according to its contractual terms. Credit card loans are not placed on nonaccrual status and accrue interest until the loan is paid in full or is charged off.

In certain circumstances, the Bank may modify the original terms of a loan agreement by granting a concession to a borrower experiencing financial difficulty, typically in the form of a modification of loan covenants, but may also include forbearance of interest or principal, payment extensions or interest rate reductions. These modifications, to the extent significant, are considered troubled debt restructurings (TDRs). Loan modifications that extend payment terms for a period of less than 90 days are generally considered insignificant and therefore not reported as TDRs.

The Bank adopted the relief issued under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), as amended, and certain interpretive guidance issued by the U.S. banking agencies that provides for certain modified loans that would otherwise meet the definition of a TDR to not be classified as such. Loans accounted for at amortized cost that were not classified as TDRs as a result of this relief and interpretive guidance were not material as of both December 2021 and December 2020. The relief provided under the CARES Act expired in January 2022.

The table below presents information about past due loans.

			90	) days		
\$ in millions	30-89	) days	or	more		Total
As of December 2021						
Corporate	\$	5	\$	30	\$	35
Wealth management		-		20		20
Commercial real estate		6		22		28
Residential real estate		1		2		3
Consumer:						
Installment		20		7		27
Credit cards		86		71		157
Other		3		-		3
					•	
Total Total divided by gross loans at a	\$ mortized cos	121 t	\$	152	\$	
Total divided by gross loans at an As of December 2020			\$	152	\$	<u>273</u> 0.2%
Total divided by gross loans at a			\$	<b>152</b> 201	\$	
Total divided by gross loans at a As of December 2020 Corporate	mortized cos					0.2%
Total divided by gross loans at an As of December 2020 Corporate Wealth management	mortized cos	t		201		<b>0.2%</b> 201
Total divided by gross loans at a	mortized cos	<b>t</b> - 58		201 34		<b>0.2%</b> 201 92
Total divided by gross loans at an As of December 2020 Corporate Wealth management Commercial real estate Residential real estate	mortized cos	t - 58 34		201 34 78		<b>0.2%</b> 201 92 112
Total divided by gross loans at an As of December 2020 Corporate Wealth management Commercial real estate Residential real estate	mortized cos	t - 58 34		201 34 78		<b>0.2%</b> 201 92 112
Total divided by gross loans at an As of December 2020 Corporate Wealth management Commercial real estate Residential real estate Consumer:	mortized cos	t 58 34 1		201 34 78 22		0.2% 201 92 112 23
Total divided by gross loans at an As of December 2020 Corporate Wealth management Commercial real estate Residential real estate Consumer: Installment Credit cards	mortized cos	t 		201 34 78 22 16		0.2% 201 92 112 23 58 77
Total divided by gross loans at an As of December 2020 Corporate Wealth management Commercial real estate Residential real estate Consumer: Installment	mortized cos	t 		201 34 78 22 16 31		201 92 112 23 58

The table below presents information about nonaccrual loans.

	As of December					
\$ in millions		2021		2020		
Corporate	\$	594	\$	1,300		
Wealth management		21		61		
Commercial real estate		479		527		
Residential real estate		4		25		
Installment		43		44		
Other		-		122		
Total	\$	1,141	\$	2,079		
Total divided by gross loans at amortized cost		1.0%		2.7%		

In the table above:

- Nonaccrual loans included \$89 million as of December 2021 and \$383 million as of December 2020 of loans that were 30 days or more past due.
- Loans that were 90 days or more past due and still accruing were not material as of both December 2021 and December 2020.
- Nonaccrual loans included \$29 million as of December 2021 and \$78 million as of December 2020 of commercial real estate loans that were modified in a TDR. The Bank's lending commitments related to these loans were not material as of both December 2021 and December 2020. Installment loans that were modified in a TDR were not material as of both December 2021 and December 2020.
- Allowance for loan losses as a percentage of total nonaccrual loans was 217.4% as of December 2021 and 121.4% as of December 2020.

#### Allowance for Credit Losses

The Bank's allowance for credit losses consists of the allowance for losses on loans and lending commitments accounted for at amortized cost. Loans and lending commitments accounted for at fair value or accounted for at the lower of cost or fair value are not subject to an allowance for credit losses.

To determine the allowance for credit losses, the Bank classifies its loans and lending commitments accounted for at amortized cost into wholesale and consumer portfolios. These portfolios represent the level at which the Bank has developed and documented its methodology to determine the allowance for credit losses. The allowance for credit losses is measured on a collective basis for loans that exhibit similar risk characteristics using a modeled approach and asset-specific basis for loans that do not share similar risk characteristics. The allowance for credit losses takes into account the weighted average of a range of forecasts of future economic conditions over the expected life of the loan and lending commitments. The expected life of each loan or lending commitment is determined based on the contractual term adjusted for extension options or demand features, or is modeled in the case of revolving credit card loans. The forecasts include baseline, favorable and adverse economic scenarios over a three-year period. For loans with expected lives beyond three years, the model reverts to historical loss information based on a non-linear modeled approach. The forecasted economic scenarios consider a number of risk factors relevant to the wholesale and consumer portfolios described below. The Bank applies judgment in weighing individual scenarios each quarter based on a variety of factors, including the Bank's internally derived economic outlook, market consensus, recent macroeconomic conditions and industry trends.

The allowance for credit losses also includes qualitative components which allow management to reflect the uncertain nature of economic forecasting, capture uncertainty regarding model inputs, and account for model imprecision and concentration risk.

Management's estimate of credit losses entails judgment about loan collectability at the reporting dates, and there are uncertainties inherent in those judgments. The allowance for credit losses is subject to a governance process that involves review and approval by senior management within the Bank's independent risk oversight and control functions. Personnel within GS Group's independent risk oversight and control functions are responsible for forecasting the economic variables that underlie the economic scenarios that are used in the modeling of expected credit losses. While management uses the best information available to determine this estimate, future adjustments to the allowance may be necessary based on, among other things, changes in the economic environment or variances between actual results and the original assumptions used.

## GOLDMAN SACHS BANK USA AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The table below presents gross loans and lending commitments accounted for at amortized cost by portfolio.

		As of De	ecemb	er 2021	 As of December 2020			
				Lending			Lending	
\$ in millions		Loans	Com	mitments	Loans	Corr	mitments	
Wholesale								
Corporate	\$	33,827	\$	122,380	\$ 28,907	\$	107,785	
Wealth management		32,427		3,958	21,128		2,277	
Commercial real estate	e	17,134		3,327	12,815		2,668	
Residential real estate		14,668		2,529	4,747		1,749	
Other		4,825		6,026	2,468		4,735	
Consumer								
Installment		3,672		9	3,823		4	
Credit cards		8,212		35,932	4,270		21,640	
Total	\$	114,765	\$	174,161	\$ 78,158	\$	140,858	

In the table above:

- Wholesale loans included \$1.10 billion as of December 2021 and \$2.04 billion as of December 2020 of nonaccrual loans for which the allowance for credit losses was measured on an asset-specific basis. The allowance for credit losses on these loans was \$201 million as of December 2021 and \$317 million as of December 2020. These loans included \$119 million as of December 2021 and \$451 million as of December 2020 of loans which did not require a reserve as the loan was deemed to be recoverable.
- Credit card lending commitments included \$33.97 billion as of December 2021 and \$21.64 billion as of December 2020 related to credit card lines issued by the Bank to consumers. These credit card lines are cancellable by the Bank. Credit card lending commitments also included approximately \$2.0 billion as of December 2021 related to a commitment to acquire the General Motors co-branded credit card portfolio.

See Note 18 for further information about lending commitments.

The following is a description of the methodology used to calculate the allowance for credit losses:

Wholesale. The allowance for credit losses for wholesale loans and lending commitments that exhibit similar risk characteristics is measured using a modeled approach. These models determine the probability of default and loss given default based on various risk factors, including internal credit ratings, industry default and loss data, expected life, macroeconomic indicators, the borrower's capacity to meet its financial obligations, the borrower's country of risk and industry, loan seniority and collateral type. For lending commitments, the methodology also considers probability of drawdowns or funding. In addition, for loans backed by real estate, risk factors include the loan-to-value ratio, debt service ratio and home price index. The most significant inputs to the forecast model for wholesale loans and lending commitments include unemployment rates, GDP, credit spreads, commercial and industrial delinquency rates, short- and long-term interest rates, and oil prices.

The allowance for loan losses for wholesale loans that do not share similar risk characteristics, such as nonaccrual loans or loans in a TDR, is calculated using the present value of expected future cash flows discounted at the loan's original effective rate, the observable market price of the loan or the fair value of the collateral.

Wholesale loans are charged off against the allowance for loan losses when deemed to be uncollectible.

**Consumer.** The allowance for credit losses for consumer loans that exhibit similar risk characteristics is calculated using a modeled approach which classifies consumer loans into pools based on borrower-related and exposure-related characteristics that differentiate a pool's risk characteristics from other pools. The factors considered in determining a pool are generally consistent with the risk characteristics used for internal credit risk measurement and management and include key metrics, such as FICO credit scores, delinquency status, loan vintage and macroeconomic indicators. The most significant inputs to the forecast model for consumer loans include unemployment rates and delinquency rates. The expected life of revolving credit card loans is determined by modeling expected future draws and the timing and amount of repayments allocated to the funded balance. The Bank also recognizes an allowance for credit losses on commitments to acquire loans. However, no allowance for credit losses is recognized on credit card lending commitments as they are cancellable by the Bank.

The allowance for credit losses for consumer loans that do not share similar risk characteristics, such as loans in a TDR, is calculated using the present value of expected future cash flows discounted at the loan's original effective rate.

Installment loans are charged off when they are 120 days past due. Credit card loans are charged off when they are 180 days past due.

#### Allowance for Credit Losses Rollforward

The table below presents information about the allowance for credit losses.

\$ in millions	Wh	nolesale	Cor	nsumer	Total
Year Ended December 2021					
Allowance for loan losses					
Beginning balance	\$	1,233	\$	1,290	\$ 2,523
Net (charge-offs)/recoveries		1		(203)	(202)
Provision		(113)		351	238
Other		(78)		-	(78)
Ending balance	\$	1,043	\$	1,438	\$ 2,481
Allowance ratio		1.0%		12.1%	2.2%
Net charge-off ratio		0.0%		2.3%	0.2%
Allowance for losses on lending cor	nmitn	nents			
Beginning balance	\$	396	\$	-	\$ 396
Provision		32		187	219
Other		(18)		-	(18)
Ending balance	\$	410	\$	187	\$ 597
Year Ended December 2020					
Allowance for loan losses					
Beginning balance	\$	531	\$	837	\$ 1,368
Net (charge-offs)/recoveries		(236)		(292)	(528)
Provision		1,089		745	1,834
Other		(151)		-	(151)
Ending balance	\$	1,233	\$	1,290	\$ 2,523
Allowance ratio		1.8%		15.9%	3.2%
Net charge-off ratio		0.3%		4.2%	0.7%
Allowance for losses on lending cor	nmitn	nents			
Beginning balance	\$	223	\$	-	\$ 223
Provision		173		_	173
Ending balance	\$	396	\$	_	\$ 396

In the table above:

- Other primarily represents the reduction to the allowance related to loans and lending commitments transferred to held for sale.
- The allowance ratio is calculated by dividing the allowance for loan losses by gross loans accounted for at amortized cost.
- The net charge-off ratio is calculated by dividing net (charge-offs)/recoveries by average gross loans accounted for at amortized cost.

• The beginning balance for the allowance for loan losses and allowance for losses on lending commitments for 2020 reflects the cumulative effect of measuring the allowance under the CECL standard as of January 1, 2020. The cumulative effect was an increase in the allowance for credit losses of \$548 million, which consisted of (i) an increase in the allowance for loan losses of \$591 million (an increase in the allowance for wholesale loans of \$147 million and an increase in the allowance for consumer loans of \$444 million) and (ii) a decrease in the allowance for lending commitments of \$43 million.

#### Allowance for Credit Losses Commentary

**Year Ended December 2021.** The allowance for credit losses increased by \$159 million during 2021.

The provision for credit losses reflected growth in the Bank's lending portfolios, primarily in the consumer portfolio related to credit cards, including a provision for credit losses of approximately \$185 million relating to the commitment to acquire the General Motors co-branded credit card portfolio, largely offset by reserve reduction driven by improved broader economic environment.

Net (charge-offs)/recoveries for 2021 for wholesale loans were not material and net (charge-offs)/recoveries for consumer loans were primarily related to credit cards.

**Forecast model inputs as of December 2021.** When modeling expected credit losses, the Bank employs a weighted, multi-scenario forecast, which includes baseline, adverse and favorable economic scenarios. As of December 2021, this multi-scenario forecast was primarily weighted towards the baseline economic scenario.

The table below presents the forecasted U.S. unemployment and U.S. GDP growth rates used in the baseline economic scenario of the forecast model.

As of December 2021
3.7%
3.5%
3.4%
3.4%
2.1%
1.8%

In addition, in the adverse economic scenario in the forecast model, the U.S. unemployment rate peaks at approximately 9.5% during the first quarter of 2023 and the maximum decline in the quarterly U.S. GDP relative to the fourth quarter of 2021 is approximately 2.5%, which occurs during the first quarter of 2023.

In the table above:

- U.S. unemployment rate represents the rate forecasted as of the respective quarter-end.
- Growth in U.S. GDP represents the year-over-year growth rate forecasted for the respective years.
- While the U.S. unemployment and U.S. GDP growth rates are significant inputs to the forecast model, the model contemplates a variety of other inputs across a range of scenarios to provide a forecast of future economic conditions. Given the complex nature of the forecasting process, no single economic variable can be viewed in isolation and independently of other inputs.

**Year Ended December 2020.** The allowance for credit losses increased by \$1.88 billion during 2020 reflecting \$548 million relating to the impact of CECL adoption and \$1.33 billion from activity during the period.

The provision for credit losses for wholesale and consumer loans reflected the impact of the coronavirus (COVID-19) pandemic on economic conditions, which resulted in higher modeled expected losses and lower recoveries. In addition, the provision for credit losses for wholesale loans was impacted by asset-specific provisions and ratings downgrades primarily related to borrowers in the diversified industrials, technology, media & telecommunications, and natural resources industries. Besides the weaker economic outlook related to the COVID-19 pandemic, the provision for credit losses for consumer loans for the year ended December 2020 was also impacted by the growth of the credit card portfolio.

Net (charge-offs)/recoveries for 2020 for wholesale loans were substantially all related to corporate loans and net (charge-offs)/recoveries for consumer loans were primarily related to installment loans.

#### Fair Value of Loans by Level

The table below presents loans held for investment accounted for at fair value under the fair value option by level within the fair value hierarchy.

\$ in millions	Le	evel 1	1 Level 2		Level 3		Total
As of December 2021							
Loan Type							
Corporate	\$	-	\$	1,523	\$	90	\$ 1,613
Wealth management		-		5,873		63	5,936
Commercial real estate		-		381		59	440
Residential real estate		-		1		-	1
Total	\$	-	\$	7,778	\$	212	\$ 7,990
As of December 2020							
Loan Type							
Corporate	\$	-	\$	643	\$	366	\$ 1,009
Wealth management		-		7,809		63	7,872
Commercial real estate		-		141		172	313
Residential real estate		-		1		-	1
Total	\$	-	\$	8,594	\$	601	\$ 9,195

The gains/(losses) as a result of changes in the fair value of loans held for investment for which the fair value option was elected were \$(130) million for 2021 and \$198 million for 2020. These gains/(losses) were included in gains and losses from financial assets and liabilities.

See Note 4 for an overview of the Bank's fair value measurement policies and the valuation techniques and significant inputs used to determine the fair value of loans.

#### Significant Unobservable Inputs

The table below presents the amount of level 3 loans, and ranges and weighted averages of significant unobservable inputs used to value such loans.

	As of Decem	ber 2021	As of December 2020			
	Amount or	Amount or Weighted		Weighted		
\$ in millions	Range	Average	Range	Average		
Corporate						
Level 3 assets	\$90		\$366			
Yield	1.5% to 9.7%	5.6%	2.2% to 9.7%	6.5%		
Duration (years)	2.9 to 4.3	3.7	2.6 to 5.3	3.2		
Commercial real e	estate					
Level 3 assets	\$59		\$172			
Yield	3.2% to 10.2%	4.4%	6.6% to 10.2%	7.6%		
Duration (years)	1.1 to 3.0	2.7	1.8 to 4.0	3.1		

As of both December 2021 and December 2020, each of the significant unobservable inputs for level 3 wealth management loans did not have a range as they pertained to individual positions. Therefore, such unobservable inputs are not included in the table above.

In the table above:

- Ranges represent the significant unobservable inputs that were used in the valuation of each type of loan.
- Weighted averages are calculated by weighting each input by the relative fair value of the loan.
- The ranges and weighted averages of these inputs are not representative of the appropriate inputs to use when calculating the fair value of any one loan. For example, the highest yield for commercial real estate loans is appropriate for valuing a specific commercial real estate loan but may not be appropriate for valuing any other commercial real estate loan. Accordingly, the ranges of inputs do not represent uncertainty in, or possible ranges of, fair value measurements of level 3 loans.
- Loans are valued using discounted cash flows.

#### Level 3 Rollforward

The table below presents a summary of the changes in fair value for level 3 loans.

	Year Ended Decemb				
\$ in millions		2021		2020	
Beginning balance	\$	601	\$	153	
Net realized gains/(losses)		12		34	
Net unrealized gains/(losses)		(4)		(7)	
Purchases		42		505	
Settlements		(193)		(91)	
Transfers into level 3		20		9	
Transfers out of level 3		(266)		(2)	
Ending balance	\$	212	\$	601	

In the table above:

- Changes in fair value are presented for loans that are classified in level 3 as of the end of the period.
- Net unrealized gains/(losses) relates to loans that were still held at period-end.
- Purchases includes originations and secondary purchases.

The table below presents information, by loan type, for loans included in the summary table above.

	Year Ended Decemb				
\$ in millions		2021		2020	
Corporate					
Beginning balance	\$	366	\$	25	
Net realized gains/(losses)		2		16	
Net unrealized gains/(losses)		1		10	
Purchases		42		369	
Settlements		(174)		(52)	
Transfers out of level 3		(147)		(2)	
Ending balance	\$	90	\$	366	
Wealth management					
Beginning balance	\$	63	\$	60	
Net unrealized gains/(losses)		_		1	
Purchases		-		2	
Ending balance	\$	63	\$	63	
Commercial real estate					
Beginning balance	\$	172	\$	68	
Net realized gains/(losses)		10		18	
Net unrealized gains/(losses)		(5)		(18)	
Purchases		-		134	
Settlements		(19)		(39)	
Transfers into level 3		20		9	
Transfers out of level 3		(119)		-	
Ending balance	\$	59	\$	172	

#### Level 3 Rollforward Commentary

**Year Ended December 2021.** The net realized and unrealized gains on level 3 loans of \$8 million (reflecting \$12 million of net realized gains and \$4 million of net unrealized losses) for 2021 were reported in gains and losses from financial assets and liabilities.

The drivers of net unrealized losses on level 3 loans for 2021 were not material.

The drivers of transfers into level 3 loans during 2021 were not material.

Transfers out of level 3 loans during 2021 primarily reflected transfers of certain corporate loans and loans backed by commercial real estate to level 2 (principally due to certain unobservable yield and duration inputs no longer being significant to the valuation of these instruments).

**Year Ended December 2020.** The net realized and unrealized gains on level 3 loans of \$27 million (reflecting \$34 million of net realized gains and \$7 million of net unrealized losses) for 2020 were reported in gains and losses from financial assets and liabilities.

The drivers of net unrealized gains on level 3 loans for 2020 were not material.

The drivers of both transfers into and out of level 3 loans during 2020 were not material.

## **Estimated Fair Value**

The table below presents the estimated fair value of loans that are not accounted for at fair value and in what level of the fair value hierarchy they would have been classified if they had been included in the Bank's fair value hierarchy.

	Carrying	Estimated Fair Value
\$ in millions	Value	Level 2 Level 3 Total
As of December 2021		
Amortized cost	\$ 112,284	\$ 72,259 \$ 41,452 \$ 113,711
Held for sale	\$ 7,372	\$ 5,628 \$ 1,804 \$ 7,432
As of December 2020		
Amortized cost	\$ 75,635	\$ 42,358 \$ 34,214 \$ 76,572
Held for sale	\$ 1,848	\$ 1,257 \$ 596 \$ 1,853

#### Note 10.

## Fair Value Option

#### Other Financial Assets and Liabilities at Fair Value

In addition to trading assets and liabilities, and certain investments and loans, the Bank accounts for certain of its other financial assets and liabilities at fair value, the vast majority under the fair value option. The primary reasons for electing the fair value option are to:

- Reflect economic events in earnings on a timely basis;
- Mitigate volatility in earnings from using different measurement attributes (e.g., transfers of financial assets accounted for as financings are recorded at fair value, whereas the related secured financing would be recorded on an accrual basis absent electing the fair value option); and
- Address simplification and cost-benefit considerations (e.g., accounting for hybrid financial instruments at fair value in their entirety versus bifurcation of embedded derivatives and hedge accounting for debt hosts).

Hybrid financial instruments are instruments that contain bifurcatable embedded derivatives and do not require settlement by physical delivery of nonfinancial assets. For the vast majority of hybrid financial instruments, the Bank has not elected to bifurcate hybrid financial instruments and accounts for the entire hybrid financial instrument at fair value under the fair value option.

Other financial assets and liabilities accounted for at fair value under the fair value option include:

- Resale and repurchase agreements;
- Certain customer and other receivables;
- Certain time deposits (deposits with no stated maturity are not eligible for a fair value option election), including structured certificates of deposit, which are hybrid financial instruments;

- Certain other secured financings, including transfers of assets accounted for as financings rather than sales and advances from the FHLB; and
- Certain unsecured borrowings.

## Fair Value of Other Financial Assets and Liabilities by Level

The table below presents, by level within the fair value hierarchy, other financial assets and liabilities at fair value, substantially all of which are accounted for at fair value under the fair value option.

\$ in millions	Lev	el 1	Level 2	Level 3	Total
As of December 2021					
Assets					
Resale agreements	\$	-	\$ 36,888	\$ -	\$ 36,888
Total	\$	-	\$ 36,888	\$ -	\$ 36,888
Liabilities					
Deposits	\$	-	\$ (1,711)	\$ (3,645)	\$ (5,356)
Repurchase agreements		-	(6,006)	-	(6,006)
Other secured financings		-	(1,291)	(71)	(1,362)
Unsecured borrowings		-	(322)	-	(322)
Total	\$	-	\$ (9,330)	\$ (3,716)	\$ (13,046 <u>)</u>
As of December 2020					
Assets					
Resale agreements	\$	-	\$ 22,245	\$ -	\$ 22,245
Customer and other receivables		-	8	-	8
Total	\$	-	\$ 22,253	\$ -	\$ 22,253
Liabilities					
Deposits	\$	-	\$ (1,576)	\$ (4,362)	\$ (5,938)
Repurchase agreements		-	(3,023)	-	(3,023)
Other secured financings		-	(118)	-	(118)
Unsecured borrowings		-	(96)	-	(96)
Total	\$	_	\$ (4,813)	\$ (4,362)	\$ (9,175)

In the table above, other financial assets are shown as positive amounts and other financial liabilities are shown as negative amounts.

See Note 4 for an overview of the Bank's fair value measurement policies and the valuation techniques and significant inputs used to determine the fair value of other financial assets and liabilities.

#### Significant Unobservable Inputs

See below for information about the significant unobservable inputs used to value level 3 other financial assets and liabilities at fair value as of both December 2021 and December 2020.

**Deposits.** The Bank's deposits that are classified in level 3 are hybrid financial instruments. As the significant unobservable inputs used to value such instruments primarily relate to the embedded derivative component of these deposits, these unobservable inputs are incorporated in the Bank's derivative disclosures in Note 7.

#### Level 3 Rollforward

The table below presents a summary of the changes in fair value for level 3 other financial liabilities accounted for at fair value.

	Y	Year Ended December					
\$ in millions		2021		2020			
Beginning balance	\$	(4,362)	\$	(4,185)			
Net realized gains/(losses)		(37)		(10)			
Net unrealized gains/(losses)		(108)		(319)			
Issuances		(411)		(3,953)			
Settlements		1,168		4,093			
Transfers into level 3		(36)		(46)			
Transfers out of level 3		70		58			
Ending balance	\$	(3,716)	\$	(4,362)			

In the table above:

- Changes in fair value are presented for all other financial liabilities that are classified in level 3 as of the end of the period.
- Net unrealized gains/(losses) relates to other financial liabilities that were still held at period-end.
- Transfers between levels of the fair value hierarchy are reported at the beginning of the reporting period in which they occur. If a financial liability was transferred to level 3 during a reporting period, its entire gain or loss for the period is classified in level 3.
- For level 3 other financial liabilities, increases are shown as negative amounts, while decreases are shown as positive amounts.
- Level 3 other financial liabilities are frequently economically hedged with trading assets and liabilities. Accordingly, gains or losses that are classified in level 3 can be partially offset by gains or losses attributable to level 1, 2 or 3 trading assets and liabilities. As a result, gains or losses included in the level 3 rollforward below do not necessarily represent the overall impact on the Bank's results of operations, liquidity or capital resources.

The table below presents information, by the consolidated balance sheet line items, for liabilities included in the summary table above.

	Year Ended December			
\$ in millions		2021		2020
Deposits				
Beginning balance	\$	(4,362)	\$	(4,185)
Net realized gains/(losses)		(37)		(10)
Net unrealized gains/(losses)		(108)		(319)
Issuances		(340)		(3,953)
Settlements		1,168		4,093
Transfers into level 3		(36)		(46)
Transfers out of level 3		70		58
Ending balance	\$	(3,645)	\$	(4,362)
Other secured financings				
Beginning balance	\$	_	\$	_
Issuances		(71)		
Ending balance	\$	(71)	\$	_

## Level 3 Rollforward Commentary

**Year Ended December 2021.** The net realized and unrealized losses on level 3 other financial liabilities of \$145 million (reflecting \$37 million of net realized losses and \$108 million of net unrealized losses) for 2021 included losses of \$154 million reported in gains and losses from financial assets and liabilities in the consolidated statements of earnings, and gains of \$9 million reported in debt valuation adjustment in the consolidated statements of comprehensive income.

The net unrealized losses on level 3 other financial liabilities for 2021 reflected losses on certain hybrid financial instruments included in deposits, (principally due to the impact of an increase in the market value of the underlying assets).

The drivers of transfers into level 3 other financial liabilities during 2021 were not material.

Transfers out of level 3 other financial liabilities during 2021 primarily reflected transfers of certain hybrid financial instruments included in deposits to level 2 (principally due to increased transparency of certain correlation and volatility inputs used to value these instruments).

**Year Ended December 2020.** The net realized and unrealized losses on level 3 other financial liabilities of \$329 million (reflecting \$10 million of net realized losses and \$319 million of net unrealized losses) for 2020 included losses of \$293 million reported in gains and losses from financial assets and liabilities in the consolidated statements of earnings, and losses of \$36 million reported in debt valuation adjustment in the consolidated statements of comprehensive income.

The net unrealized losses on level 3 other financial liabilities for 2020 reflected losses on certain hybrid financial instruments included in deposits (principally due to the impact of an increase in the market value of the underlying assets).

Transfers into level 3 other financial liabilities during 2020 primarily reflected transfers of certain hybrid financial instruments included in deposits from level 2 (principally due to reduced transparency of certain correlation and volatility inputs used to value these instruments).

Transfers out of level 3 other financial liabilities during 2020 primarily reflected transfers of certain hybrid financial instruments included in deposits to level 2 (principally due to increased transparency of certain correlation and volatility inputs used to value these instruments).

## Gains and Losses on Other Financial Assets and Liabilities Accounted for at Fair Value Under the Fair Value Option

The table below presents the gains and losses recognized in earnings as a result of the election to apply the fair value option to certain financial assets and liabilities.

	Ye	Year Ended December			
\$ in millions		2021		2020	
Deposits	\$	(294)	\$	(389)	
Other		(110)		97	
Total	\$	(404)	\$	(292)	

In the table above:

- Gains/(losses) are included in gains and losses from financial assets and liabilities.
- Gains/(losses) exclude contractual interest, which is included in interest income and interest expense, for all instruments other than hybrid financial instruments. See Note 21 for further information about interest income and interest expense.
- Gains/(losses) included in deposits were related to the embedded derivative component of hybrid financial instruments for both 2021 and 2020. These gains and losses would have been recognized under other U.S. GAAP even if the Bank had not elected to account for the entire hybrid financial instrument at fair value.

- Other primarily consists of gains/(losses) on certain unsecured borrowings and resale agreements.
- Other financial assets and liabilities at fair value are frequently economically hedged with trading assets and liabilities. Accordingly, gains or losses on such other financial assets and liabilities can be partially offset by gains or losses on trading assets and liabilities. As a result, gains or losses on other financial assets and liabilities do not necessarily represent the overall impact on the Bank's results of operations, liquidity or capital resources.

See Note 8 for information about gains/(losses) on equity securities and Note 9 for information about gains/(losses) on loans which are accounted for at fair value under the fair value option. Gains/(losses) on trading assets and liabilities accounted for at fair value under the fair value option are included in gains and losses from financial assets and liabilities. See Note 5 for further information about gains/(losses) from financial assets and liabilities.

#### **Long-Term Deposits**

The fair value of long-term deposits, for which the fair value option was elected, exceeded the aggregate contractual principal amount by \$456 million as of December 2021 and \$622 million as of December 2020.

### **Debt Valuation Adjustment**

The Bank calculates the fair value of financial liabilities for which the fair value option is elected by discounting future cash flows at a rate which incorporates the Bank's credit spreads.

The table below presents information about the net debt valuation adjustment (DVA) gains/(losses) on financial liabilities for which the fair value option was elected.

	Ye	Year Ended December			
\$ in millions		2021		2020	
Pre-tax DVA	\$	17	\$	(41)	
After tax DVA	\$	12	\$	(31)	

- After tax DVA is included in debt valuation adjustment in the consolidated statements of comprehensive income.
- The gains/(losses) reclassified to earnings from accumulated other comprehensive income/(loss) upon extinguishment of such financial liabilities were not material for both 2021 and 2020.

#### Loans and Lending Commitments

The table below presents the difference between the aggregate fair value and the aggregate contractual principal amount for loans (included in trading assets and loans in the consolidated balance sheets) for which the fair value option was elected.

	As of December					
\$ in millions		2021		2020		
Performing loans						
Aggregate contractual principal in excess of fair value	\$	435	\$	22		
Loans on nonaccrual status and/or more than 90 days past due						
Aggregate contractual principal in excess of fair value	\$	56	\$	114		
Aggregate fair value	\$	228	\$	332		

The fair value of unfunded lending commitments for which the fair value option was elected was a liability of \$9 million as of December 2021 and \$63 million as of December 2020. See Note 18 for further information about lending commitments.

## Impact of Credit Spreads on Loans and Lending Commitments

The estimated net gain/(loss) attributable to changes in instrument-specific credit spreads on loans and lending commitments for which the fair value option was elected was \$30 million for 2021 and \$(65) million for 2020. The Bank generally calculates the fair value of loans and lending commitments for which the fair value option is elected by discounting future cash flows at a rate which incorporates the instrument-specific credit spreads. For floating-rate loans and lending commitments, substantially all changes in fair value are attributable to changes in instrument-specific credit spreads, whereas for fixed-rate loans and lending commitments, changes in fair value are also attributable to changes in interest rates.

#### Note 11.

## **Collateralized Agreements and Financings**

Collateralized agreements are resale agreements and securities borrowed. Collateralized financings are repurchase agreements, securities loaned and other secured financings. The Bank enters into these transactions in order to, among other things, facilitate client activities, invest excess cash, acquire securities to cover short positions and finance certain Bank activities. Collateralized agreements and financings are presented on a net-by-counterparty basis when a legal right of setoff exists. Interest on collateralized agreements, which is included in interest income, and collateralized financings, which is included in interest expense, is recognized over the life of the transaction. See Note 21 for further information about interest income and interest expense.

See Note 4 for further information about the valuation techniques and significant inputs used to determine fair value.

#### **Resale and Repurchase Agreements**

A resale agreement is a transaction in which the Bank purchases financial instruments from a seller, typically in exchange for cash, and simultaneously enters into an agreement to resell the same or substantially the same financial instruments to the seller at a stated price plus accrued interest at a future date.

A repurchase agreement is a transaction in which the Bank sells financial instruments to a buyer, typically in exchange for cash, and simultaneously enters into an agreement to repurchase the same or substantially the same financial instruments from the buyer at a stated price plus accrued interest at a future date.

Even though repurchase and resale agreements involve the legal transfer of ownership of financial instruments, they are accounted for as financing arrangements because they require the financial instruments to be repurchased or resold before or at the maturity of the agreement. The financial instruments purchased or sold in resale and repurchase agreements typically include U.S. government and agency obligations.

The Bank receives financial instruments purchased under resale agreements and makes delivery of financial instruments sold under repurchase agreements. To mitigate credit exposure, the Bank monitors the market value of these financial instruments on a daily basis, and delivers or obtains additional collateral due to changes in the market value of the financial instruments, as appropriate. For resale agreements, the Bank typically requires collateral with a fair value approximately equal to the carrying value of the relevant assets in the consolidated balance sheets.

## **Securities Borrowed and Loaned Transactions**

In a securities borrowed transaction, the Bank borrows securities from a counterparty in exchange for cash or securities. When the Bank returns the securities, the counterparty returns the cash or securities. Interest is generally paid periodically over the life of the transaction.

In a securities loaned transaction, the Bank lends securities to a counterparty in exchange for cash or securities. When the counterparty returns the securities, the Bank returns the cash or securities posted as collateral. Interest is generally paid periodically over the life of the transaction.

The Bank receives securities borrowed and makes delivery of securities loaned. To mitigate credit exposure, the Bank monitors the market value of these securities on a daily basis, and delivers or obtains additional collateral due to changes in the market value of the securities, as appropriate. For securities borrowed transactions, the Bank typically requires collateral with a fair value approximately equal to the carrying value of the securities borrowed transaction.

Securities borrowed and loaned are recorded based on the amount of cash collateral advanced or received plus accrued interest. The Bank also reviews such securities borrowed to determine if an allowance for credit losses should be recorded by taking into consideration the fair value of collateral received. As these agreements generally can be terminated on demand, they exhibit little, if any, sensitivity to changes in interest rates. Therefore, the carrying value of such agreements approximates fair value. As these agreements are not accounted for at fair value, they are not included in the Bank's fair value hierarchy in Notes 4 through 10. Had these agreements been included in the Bank's fair value hierarchy, they would have been classified in level 2 as of both December 2021 and December 2020.

## **Offsetting Arrangements**

The table below presents resale and repurchase agreements and securities borrowed and loaned transactions included in the consolidated balance sheets, as well as the amounts not offset in the consolidated balance sheets.

		Assets		Liabilities		S		
		Resale	Se	ecurities	Rep	urchase	Se	curities
\$ in millions	agr	eements	b	orrowed	agre	ements		loaned
As of December 2021								
Included in the consolid	ated I	balance s	hee	ets				
Gross carrying value	\$	41,536	\$	8,289	\$	10,654	\$	8,289
Counterparty netting		(4,648)		-		(4,648)		-
Total		36,888		8,289		6,006		8,289
Amounts not offset								
Counterparty netting		(1,018)		(8,267)		(1,018)		(8,267)
Collateral		(34,985)		-		(3,801)		-
Total	\$	885	\$	22	\$	1,187	\$	22
As of December 2020								
Included in the consolid	ated I	balance s	hee	ets				
Gross carrying value	\$	31,038	\$	767	\$	11,816	\$	1,516
Counterparty netting		(8,793)		-		(8,793)		
Total		22,245		767		3,023		1,516
Amounts not offset								
Counterparty netting		(387)		(675)		(387)		(675)
Collateral		(21,629)		-		(1,240)		(686)
Total	\$	229	\$	92	\$	1,396	\$	155

- Substantially all of the gross carrying values of these arrangements are subject to enforceable netting agreements.
- Where the Bank has received or posted collateral under credit support agreements, but has not yet determined such agreements are enforceable, the related collateral has not been netted.
- Amounts not offset includes counterparty netting that does not meet the criteria for netting under U.S. GAAP and the fair value of collateral received or posted subject to enforceable credit support agreements.
- Resale agreements and repurchase agreements are carried at fair value under the fair value option.
- There were no securities borrowed and securities loaned as of both December 2021 and December 2020 that were carried at fair value under the fair value option.

## Gross Carrying Value of Repurchase Agreements and Securities Loaned

The table below presents the gross carrying value of repurchase agreements and securities loaned by class of collateral pledged.

	Repurchase		Securities	
\$ in millions	agreements			loaned
As of December 2021				
U.S. government and agency obligations	\$	2,409	\$	6,911
Non-U.S. government and agency obligations		8,145		65
Securities backed by commercial real estate		-		39
Securities backed by residential real estate		26		-
Corporate debt securities		74		16
Equity securities		-		1,258
Total	\$	10,654	\$	8,289
As of December 2020				
U.S. government and agency obligations	\$	8,478	\$	-
Non-U.S. government and agency obligations		3,319		-
Corporate debt securities		19		91
Equity securities		-		1,425
Total	\$	11,816	\$	1,516

The table below presents the gross carrying value of repurchase agreements and securities loaned by maturity.

	As of Decem	ber 2021		
	Repurchase	Securities		
\$ in millions	agreements	loaned		
No stated maturity and overnight	\$ 5,858	\$ 1,378		
2 - 30 days	4,194	-		
31 - 90 days	548	-		
91 days - 1 year	54	941		
Greater than 1 year	-	5,970		
Total	\$ 10,654	\$ 8,289		

## **Other Secured Financings**

In addition to repurchase agreements and securities loaned transactions, the Bank funds certain assets through the use of other secured financings and pledges financial instruments and other assets as collateral in these transactions. These other secured financings include:

- FHLB advances;
- Credit-linked notes; and
- Transfers of assets accounted for as financings rather than sales (e.g., collateralized by bank loans and mortgage whole loans).

The Bank has elected to apply the fair value option to most other secured financings because the use of fair value eliminates non-economic volatility in earnings that would arise from using different measurement attributes. See Note 10 for further information about other secured financings that are accounted for at fair value.

Other secured financings that are not recorded at fair value are recorded based on the amount of cash received plus accrued interest, which generally approximates fair value. As these financings are not accounted for at fair value, they are not included in the Bank's fair value hierarchy in Notes 4 through 10. Had these financings been included in the Bank's fair value hierarchy, they would have been primarily classified in level 3 as of both December 2021 and December 2020.

Other secured financings had a weighted average interest rate of 1.34% as of December 2021 and 1.41% as of December 2020.

**FHLB Advances.** As a member of the FHLB, the Bank can draw under a funding arrangement secured by eligible collateral. Outstanding borrowings from the FHLB were \$100 million as of December 2021, which were all short-term, and there were no outstanding borrowings as of December 2020. These borrowings are carried at fair value under the fair value option in the Bank's fair value hierarchy. See Note 10 for further information about borrowings accounted for at fair value.

#### **Collateral Received and Pledged**

The Bank receives cash and securities (e.g., U.S. government and agency obligations, other sovereign and corporate obligations) as collateral, primarily in connection with resale agreements, securities borrowed, derivative transactions and customer margin loans. The Bank obtains cash and securities as collateral on an upfront or contingent basis for derivative instruments and collateralized agreements to reduce its credit exposure to individual counterparties.

In many cases, the Bank is permitted to deliver or repledge financial instruments received as collateral when entering into repurchase agreements and securities loaned transactions. The Bank is also permitted to deliver or repledge these financial instruments in connection with collateralized derivative transactions.

The Bank also pledges certain trading assets, loans and other assets (substantially all of which is cash) in connection with repurchase agreements, securities loaned transactions and other secured financings. These assets are pledged to counterparties who may or may not have the right to deliver or repledge them.

The table below presents financial instruments at fair value received as collateral that were available to be delivered or repledged and were delivered or repledged.

	As of December			ber
\$ in millions		2021		2020
Collateral available to be delivered or repledged	\$	49,138	\$	35,436
Collateral that was delivered or repledged	\$	31,255	\$	22,021

The table below presents information about assets pledged.

		As of December					
\$ in millions		2021		2020			
Pledged to counterparties that had the right to deliver or repledge							
Trading assets	\$	5,628	\$	9,427			
Investments	\$	56	\$	37			
Pledged to counterparties that did not have the	right t	o deliver	or re	pledge			
Trading assets	\$	5,760	\$	4,538			
Loans	\$	6,702	\$	6,983			
Other assets	\$	187	\$	188			

#### Note 12.

## **Other Assets**

The table below presents other assets by type.

	As of December			
\$ in millions		2021		2020
FRB shares	\$	1,161	\$	414
Income tax-related assets		903		674
Receivables from affiliates		553		470
Investments in qualified affordable housing projects		453		384
Property, leasehold improvements and equipment		289		211
Operating lease right-of-use assets		57		69
FHLB shares		38		36
Miscellaneous receivables and other		123		179
Total	\$	3,577	\$	2,437

#### Property, Leasehold Improvements and Equipment

Property, leasehold improvements and equipment, which is primarily software, is net of accumulated depreciation and amortization of \$207 million as of December 2021 and \$137 million as of December 2020. Capitalized costs of software developed or obtained for internal use are amortized on a straight-line basis over three years. Leasehold improvements are amortized on a straight-line basis over the shorter of the useful life of the improvement or the term of the lease. Other property and equipment is depreciated on a straight-line basis over the useful life of the asset.

The Bank tests property, leasehold improvements and equipment for impairment when events or changes in circumstances suggest that an asset's or asset group's carrying value may not be fully recoverable. To the extent the carrying value of an asset or asset group exceeds the projected undiscounted cash flows expected to result from the use and eventual disposal of the asset or asset group, the Bank determines the asset or asset group is impaired and records an impairment equal to the difference between the estimated fair value and the carrying value of the asset or asset group. In addition, the Bank will recognize an impairment prior to the sale of an asset or asset group if the carrying value of the asset or asset group exceeds its estimated fair value.

There were no material impairments during 2021 or 2020.

#### **Operating Lease Right-of-Use Assets**

The Bank enters into operating leases for real estate, office equipment and other assets, which are used in connection with its operations. For leases longer than one year, generally based on the contractual maturity, adjusted for certain extension or termination options, the Bank recognizes a right-of-use asset representing the right to use the underlying asset for the lease term, and a lease liability representing the liability to make payments.

An operating lease right-of-use asset is initially determined based on the operating lease liability, and amortized over the lease term. Right-of-use assets and operating lease liabilities in non-cash transactions for leases entered into or assumed was not material for 2021 and \$21 million for 2020. See Note 15 for information about operating lease liabilities.

#### Note 13.

## Deposits

The table below presents the types and sources of deposits.

	Savings and		
\$ in millions	Demand	Time	Total
As of December 2021			
Consumer	\$ 58,822	\$ 19,973	\$ 78,795
Private bank	72,603	8,400	81,003
Brokered certificates of deposit	-	30,054	30,054
Deposit sweep programs	37,965	-	37,965
Transaction banking	74,340	5,689	80,029
Other	3,938	10,228	14,166
Total	\$ 247,668	\$ 74,344	\$ 322,012
As of December 2020			
Consumer	\$ 41,101	\$ 27,050	\$ 68,151
Private bank	55,377	512	55,889
Brokered certificates of deposit	-	30,323	30,323
Deposit sweep programs	22,987	-	22,987
Transaction banking	32,558	-	32,558
Other	2,597	6,489	9,086
Total	\$ 154,620	\$ 64,374	\$ 218,994

In the table above:

- Substantially all deposits are interest-bearing and substantially all are held in the U.S.
- Savings and demand accounts consist of money market deposit accounts, negotiable order of withdrawal accounts and demand deposit accounts that have no stated maturity or expiration date. Savings account holders may be required by the Bank to give written notice of intended withdrawals not less than seven days before such withdrawals are made and may be limited on the number of withdrawals made within a month. Demand account holders are not subject to restrictions with respect to the timing and number of transactions that deposit holders may execute.
- Time deposits include brokered certificates of deposit which have stipulated maturity dates and rates of interest. Early withdrawals of brokered time deposits are generally prohibited.
- Time deposits included \$5.36 billion as of December 2021 and \$5.94 billion as of December 2020 of deposits accounted for at fair value under the fair value option. See below and Note 10 for further information about deposits accounted for at fair value.

- Time deposits had a weighted average maturity of approximately 1.0 years as of December 2021 and 1.2 years as of December 2020.
- Deposit sweep programs include long-term contractual agreements with U.S. broker-dealers who sweep client cash to FDIC-insured deposits. Pursuant to the external deposit sweep program agreements, each third-party broker-dealer agrees, for a prescribed term, to place a certain minimum amount of deposits from their clients with the Bank. Each client's deposit may be withdrawn at any time. As of December 2021, GS Bank USA had 15 such deposit sweep program agreements.
- Transaction banking deposits consists of deposits that the Bank has raised through its cash management services business for corporate, other institutional clients and affiliates.
- Other deposits represent deposits from institutional clients. As of both December 2021 and December 2020, other deposits were primarily from Funding IHC and Group Inc.
- Deposits insured by the FDIC were \$156.66 billion as of December 2021 and \$123.03 billion as of December 2020.
- Deposits insured by non-U.S. insurance programs were \$3.61 billion as of December 2021 and \$1.19 billion as of December 2020.

The table below presents time deposits by contractual maturity.

	As of			
\$ in millions	December 202			
2022	\$ 53,687			
2023	9,677			
2024	4,794			
2025	2,370			
2026	2,356			
2027 - thereafter	1,460			
Total	\$ 74,344			

As of December 2021, deposits in U.S. offices included \$30.01 billion and deposits in non-U.S. offices included \$10 million of time deposits in denominations that met or exceeded the applicable insurance limits, or were otherwise not covered by insurance.

The Bank's savings and demand deposits are recorded based on the amount of cash received plus accrued interest, which approximates fair value. In addition, the Bank designates certain derivatives as fair value hedges to convert a portion of its time deposits not accounted for at fair value from fixed-rate obligations into floating-rate obligations. The carrying value of time deposits not accounted for at fair value approximated fair value as of both December 2021 and December 2020. As these savings and demand deposits and substantially all time deposits are not accounted for at fair value, they are not included in the Bank's fair value hierarchy in Notes 4 through 10. Had these deposits been included in the Bank's fair value hierarchy, they would have been primarily classified in level 2 as of both December 2021 and December 2020.

#### Note 14.

## **Unsecured Borrowings**

The table below presents information about unsecured borrowings.

	As of December			er
\$ in millions		2021		2020
Unsecured short-term borrowings	\$	264	\$	118
Unsecured long-term borrowings		5,801		7,662
Total	\$	6,065	\$	7,780

#### **Unsecured Short-Term Borrowings**

Unsecured short-term borrowings includes the portion of unsecured long-term borrowings maturing within one year of the financial statement date.

The table below presents information about unsecured short-term borrowings.

	As of December			
\$ in millions		2021		2020
Current portion of senior unsecured borrowings	\$	49	\$	-
Hybrid financial instruments		181		48
Short-term borrowings from affiliates		26		8
Other unsecured short-term borrowings		8		62
Total	\$	264	\$	118

**Hybrid Financial Instruments.** The Bank accounts for the vast majority of hybrid financial instruments at fair value under the fair value option. See Note 10 for further information about hybrid financial instruments that are accounted for at fair value.

**Short-Term Borrowings from Affiliates.** As of both December 2021 and December 2020, the Bank had a senior unsecured facility, committed on an intraday basis up to \$4.00 billion with Group Inc. This facility automatically renews each business day and can be terminated with six months' notice. As of both December 2021 and December 2020, there were no outstanding borrowings under this facility.

Accrued interest on long-term subordinated borrowings of \$6 million as of both December 2021 and December 2020 was included in unsecured short-term borrowings from affiliates.

#### **Unsecured Long-Term Borrowings**

The table below presents information about unsecured long-term borrowings.

	As of December			er
\$ in millions		2021		2020
Subordinated borrowings	\$	4,273	\$	4,274
Senior unsecured borrowings		1,214		2,148
Long-term borrowings from affiliates		314		1,240
Total	\$	5,801	\$	7,662

**Subordinated Borrowings.** As of both December 2021 and December 2020, the Bank had a revolving subordinated loan agreement with Funding IHC, which expires in 2039. As of both December 2021 and December 2020, outstanding subordinated borrowings under this agreement included \$2.00 billion maturing in 2027 and \$2.25 billion maturing in 2028. As of both December 2021 and December 2020, outstanding borrowings bear interest at the overnight bank funding rate plus 1.85% per annum.

As of both December 2021 and December 2020, the Bank also had a subordinated loan agreement with Group Inc., with an early termination option redeemable prior to maturity at the option of the Bank. As of December 2021, the outstanding subordinated borrowings under this agreement were \$23 million maturing in 2027, the earliest date such option becomes exercisable, and as of December 2020, the outstanding subordinated borrowings under this agreement were \$24 million maturing in 2026, the earliest date such option becomes exercisable. As of December 2021, outstanding borrowings bear interest at the three-month Euro Interbank Offered Rate plus 2.10% per annum, and as of December 2020, the interest rate was the three-month Euro LIBOR plus 1.50% per annum.

The carrying value of these subordinated borrowings generally approximates fair value. Any amounts payable under these agreements would be subordinate to the claims of certain other creditors of the Bank, including depositors and regulatory agencies.

Senior Unsecured Borrowings. As of December 2021, the Bank had issued and outstanding senior unsecured borrowings of \$1.26 billion which includes \$976 million of credit-linked notes. Senior unsecured borrowings also included structured notes. As of December 2020, the Bank had issued and outstanding senior unsecured borrowings of \$2.15 billion which includes \$991 million of credit-linked notes. The weighted average interest rate was 0.50% as of December 2021 and 0.49% as of December 2020, and primarily related to fixed rate obligations. The carrying value of the Bank's senior unsecured borrowings was \$1.26 billion as of December 2021 and \$2.15 billion as of December 2020, which approximated its fair value. As of December 2021, outstanding borrowings included \$49 million maturing in 2022, \$88 million maturing in 2023, \$40 million maturing in 2024, \$978 million maturing in 2025, \$14 million maturing in 2028, \$4 million maturing in 2030 and \$91 million maturing in 2033.

**Long-Term Borrowings from Affiliates.** As of December 2021, the Bank had outstanding long-term borrowings from affiliates of \$314 million. As of December 2020, the Bank had outstanding long-term borrowings from affiliates of \$1.24 billion. The weighted average interest rate was (1.01)% as of December 2021 and 2.13% as of December 2020, and related to floating rate obligations. As of December 2021, the maturity of outstanding long-term borrowings from affiliates was 2023.

#### Note 15.

## **Other Liabilities**

The table below presents other liabilities by type.

	 As of De	ecemb	er
\$ in millions	2021		2020
Payables to affiliates	\$ 1,040	\$	606
Income tax-related liabilities	1,007		383
Compensation and benefits	882		509
Operating lease liabilities	62		77
Accrued expenses and other	1,351		839
Total	\$ 4,342	\$	2,414

#### **Operating Lease Liabilities**

For leases longer than one year, the Bank recognizes a rightof-use asset representing the right to use the underlying asset for the lease term, and a lease liability representing the liability to make payments. See Note 12 for information about operating lease right-of-use assets. The table below presents information about operating lease liabilities.

	C	perating
\$ in millions	lease	liabilities
As of December 2021		
2022	\$	11
2023		12
2024		12
2025		10
2026		7
2027 - thereafter		17
Total undiscounted lease payments		69
Imputed interest		(7)
Total operating lease liabilities	\$	62
Weighted average remaining lease term		6 years
Weighted average discount rate		3.58%
As of December 2020		
2021	\$	13
2022		13
2023		13
2024		12
2025		11
2026 - thereafter		26
Total undiscounted lease payments		88
Imputed interest		(11)
Total operating lease liabilities	\$	77
Weighted average remaining lease term		7 years
Weighted average discount rate		3.61%
		2.2.70

In the table above, the weighted average discount rate represents the Bank's incremental borrowing rate as of January 2019 for operating leases existing on the date of adoption of ASU No. 2016-02, "Leases (Topic 842)," and at the lease inception date for leases entered into subsequent to the adoption of this ASU.

Operating lease costs were \$14 million for 2021 and \$10 million for 2020. Variable lease costs, which are included in operating lease costs, were not material for both 2021 and 2020. Total occupancy expenses for space held in excess of the Bank's current requirements were not material for both 2021 and 2021 and 2020.

There were no lease payments relating to operating lease arrangements that were signed, but had not yet commenced as of December 2021.

#### Note 16.

## **Securitization Activities**

The Bank securitizes residential and commercial mortgages and other types of financial assets by selling these assets to securitization vehicles (e.g., trusts, corporate entities and limited liability companies) or through a resecuritization. An affiliate acts as underwriter of the beneficial interests that are sold to investors.

The Bank accounts for a securitization as a sale when it has relinquished control over the transferred financial assets. Prior to securitization, the Bank generally accounts for assets pending transfer at fair value and therefore does not typically recognize significant gains or losses upon the transfer of assets.

The Bank generally receives cash in exchange for the transferred assets but may also have continuing involvement with the transferred financial assets, including ownership of beneficial interests in securitized financial assets, primarily in the form of loans receivable.

The primary risks from the Bank's continuing involvement with securitization vehicles are the performance of the underlying collateral and the position of the Bank's investment in the capital structure of the securitization vehicle. Substantially all of these retained interests are accounted for at amortized cost net of allowance for loan losses. Had these interests been included in the Bank's fair value hierarchy, they would have been primarily classified in level 3 as of both December 2021 and December 2020.

The table below presents the amount of financial assets securitized and the cash flows received on retained interests in securitization entities in which the Bank had continuing involvement as of the end of the period.

	Year Ended Decembe		
\$ in millions	2021	2020	
Residential mortgages	\$ 5,835	\$ 2,957	
Commercial mortgages	13,872	13,607	
Other financial assets	3,339	1,429	
Total financial assets	\$ 23,046	\$ 17,993	
Retained interests cash flows	\$89	\$ 87	

The Bank securitized assets of \$761 million during 2021 and \$420 million during 2020, in a non-cash exchange for loans.

The table below presents information about nonconsolidated securitization entities to which the Bank sold assets and had continuing involvement as of the end of the period.

	Outstanding			
		Principal	Retained	
\$ in millions		Amount	In	terests
As of December 2021				
Residential mortgage-backed	\$	14,939	\$	755
Commercial mortgage-backed		49,420		1,072
Other asset-backed		4,778		280
Total	\$	69,137	\$	2,107
As of December 2020				
Residential mortgage-backed	\$	13,004	\$	599
Commercial mortgage-backed		37,626		888
Other asset-backed		2,922		169
Total	\$	53,552	\$	1,656

In the table above:

- The outstanding principal amount is presented for the purpose of providing information about the size of the securitization entities and is not representative of the Bank's risk of loss.
- The Bank's risk of loss from retained interests is limited to the carrying value of these interests.
- Substantially all of the total outstanding principal amount and total retained interests relate to securitizations during 2017 and thereafter.
- The fair value of retained interests was \$2.12 billion as of December 2021 and \$1.66 billion as of December 2020.

In addition to the interests in the table above, the Bank had other continuing involvement in the form of derivative transactions and commitments with certain nonconsolidated VIEs. As of December 2021, the notional amount of these derivatives and commitments was \$76 million and the carrying value was not material. As of December 2020, the notional amount of these derivatives and commitments was \$89 million and the carrying value was not material. The notional amounts of these derivatives and commitments are included in maximum exposure to loss in the nonconsolidated VIE table in Note 17.

The table below presents information about the weighted average key economic assumptions used in measuring the fair value of mortgage-backed retained interests.

	As of December			
\$ in millions		2021		2020
Fair value of retained interests	\$	1,839	\$	1,494
Weighted average life (years)		4.7		5.2
Constant prepayment rate		13.6%		12.5%
Impact of 10% adverse change	\$	(2)	\$	(2)
Impact of 20% adverse change	\$	(3)	\$	(3)
Discount rate		7.3%		8.7%
Impact of 10% adverse change	\$	(26)	\$	(25)
Impact of 20% adverse change	\$	(51)	\$	(49)

In the table above:

- Amounts do not reflect the benefit of other financial instruments that are held to mitigate risks inherent in these retained interests.
- Changes in fair value based on an adverse variation in assumptions generally cannot be extrapolated because the relationship of the change in assumptions to the change in fair value is not usually linear.
- The impact of a change in a particular assumption is calculated independently of changes in any other assumption. In practice, simultaneous changes in assumptions might magnify or counteract the sensitivities disclosed above.
- The constant prepayment rate is included only for positions for which it is a key assumption in the determination of fair value.
- Expected credit loss assumptions are reflected in the discount rate for the retained interests.

The Bank has other retained interests not reflected in the table above with a fair value of \$280 million and a weighted average life of 2.0 years as of December 2021, and a fair value of \$169 million and a weighted average life of 4.0 years as of December 2020. Due to the nature and fair value of certain of these retained interests, the weighted average assumptions for constant prepayment and discount rates and the related sensitivity to adverse changes are not meaningful as of both December 2021 and December 2020. The Bank's maximum exposure to adverse changes in the value of these interests is the carrying value of \$280 million as of December 2021 and \$169 million as of December 2020.

### Note 17.

## Variable Interest Entities

A variable interest in a VIE is an investment (e.g., debt or equity) or other interest (e.g., derivatives or loans and lending commitments) that will absorb portions of the VIE's expected losses and/or receive portions of the VIE's expected residual returns.

The Bank's variable interests in VIEs include senior and subordinated debt; loans and lending commitments; limited and general partnership interests; preferred and common equity; derivatives that may include foreign currency, equity and/or credit risk; and guarantees. Certain interest rate, foreign currency and credit derivatives the Bank enters into with VIEs are not variable interests because they create, rather than absorb, risk.

VIEs generally finance the purchase of assets by issuing debt and equity securities that are either collateralized by or indexed to the assets held by the VIE. The debt and equity securities issued by a VIE may include tranches of varying levels of subordination. The Bank's involvement with VIEs includes securitization of financial assets, as described in Note 16, and investments in and loans to other types of VIEs, as described below. See Note 3 for the Bank's consolidation policies, including the definition of a VIE.

## **VIE Consolidation Analysis**

The enterprise with a controlling financial interest in a VIE is known as the primary beneficiary and consolidates the VIE. The Bank determines whether it is the primary beneficiary of a VIE by performing an analysis that principally considers:

- Which variable interest holder has the power to direct the activities of the VIE that most significantly impact the VIE's economic performance;
- Which variable interest holder has the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE;
- The VIE's purpose and design, including the risks the VIE was designed to create and pass through to its variable interest holders;
- The VIE's capital structure;
- The terms between the VIE and its variable interest holders and other parties involved with the VIE; and
- Related-party relationships.

The Bank reassesses its evaluation of whether an entity is a VIE when certain reconsideration events occur. The Bank reassesses its determination of whether it is the primary beneficiary of a VIE on an ongoing basis based on current facts and circumstances.

#### **VIE Activities**

The Bank is principally involved with VIEs through the following business activities:

**Mortgage-Backed VIEs.** The Bank sells residential and commercial mortgage loans and securities to mortgage-backed VIEs and may retain beneficial interests in the assets sold to these VIEs. In addition, the Bank may enter into derivatives with certain of these VIEs, primarily interest rate swaps, which are typically not variable interests. The Bank generally enters into derivatives with other counterparties to mitigate its risk.

Corporate Debt and Other Asset-Backed VIEs. The Bank structures VIEs that issue notes to clients and makes loans to VIEs that warehouse corporate debt. Certain of these VIEs synthetically create the exposure for the beneficial interests they issue by entering into credit derivatives with the Bank, rather than purchasing the underlying assets. In addition, the Bank may enter into derivatives, such as total return swaps, with certain corporate debt and other assetbacked VIEs, under which the Bank pays the VIE a return due to the beneficial interest holders and receives the return on the collateral owned by the VIE. The collateral owned by these VIEs is primarily other asset-backed loans and securities. The Bank may be removed as the total return swap counterparty and may enter into derivatives with other counterparties to mitigate its risk related to these swaps. The Bank may sell assets to the corporate debt and other asset-backed VIEs it structures.

#### Real Estate, Credit-Related and Other Investing VIEs.

The Bank primarily purchases debt securities issued by and makes loans to VIEs that hold real estate and distressed loans. The Bank generally does not sell assets to, or enter into derivatives with, these VIEs.

#### **Nonconsolidated VIEs**

The table below presents a summary of the nonconsolidated VIEs in which the Bank holds variable interests.

	As of December			
\$ in millions		2021		2020
Total nonconsolidated VIEs				
Assets in VIEs	\$	77,820	\$	61,915
Carrying value of variable interests – assets	\$	3,208	\$	2,594
Carrying value of variable interests - liabilities	\$	892	\$	834
Maximum exposure to loss:				
Retained interests	\$	2,107	\$	1,656
Commitments and guarantees		1,032		775
Derivatives		5,338		5,298
Loans and investments		971		801
Total	\$	9,448	\$	8,530

- The nature of the Bank's variable interests is described in the rows under maximum exposure to loss.
- The Bank's exposure to the obligations of VIEs is generally limited to its interests in these entities. In certain instances, the Bank provides guarantees, including derivative guarantees, to VIEs or holders of variable interests in VIEs.
- The maximum exposure to loss excludes the benefit of offsetting financial instruments that are held to mitigate the risks associated with these variable interests.
- The maximum exposure to loss from retained interests, and debt and equity is the carrying value of these interests.
- The maximum exposure to loss from commitments and guarantees, and derivatives is the notional amount, which does not represent anticipated losses and has not been reduced by unrealized losses. As a result, the maximum exposure to loss exceeds liabilities recorded for commitments and guarantees, and derivatives.

The table below presents information, by principal business activity, for nonconsolidated VIEs included in the summary table above.

	As of December			
\$ in millions		2021		2020
Mortgage-backed				
Assets in VIEs	\$	64,378	\$	50,653
Carrying value of variable interests – assets	\$	1,827	\$	1,487
Maximum exposure to loss:				
Retained interests	\$	1,827	\$	1,487
Commitments and guarantees		34		47
Derivatives		18		24
Total	\$	1,879	\$	1,558
Corporate debt and other asset-backed				
Assets in VIEs	\$	10,764	\$	8,804
Carrying value of variable interests – assets	\$	712	\$	532
Carrying value of variable interests - liabilities	\$	892	\$	834
Maximum exposure to loss:				
Retained interests	\$	280	\$	169
Commitments and guarantees		250		601
Derivatives		5,320		5,274
Loans and investments		302		226
Total	\$	6,152	\$	6,270
Real estate, credit-related and other investing				
Assets in VIEs	\$	2,678	\$	2,458
Carrying value of variable interests – assets	\$	669	\$	575
Maximum exposure to loss:				
Commitments and guarantees	\$	748	\$	127
Loans and investments		669		575
Total	\$	1,417	\$	702

As of both December 2021 and December 2020, the carrying values of the Bank's variable interests in nonconsolidated VIEs are included in the consolidated balance sheets as follows:

- Mortgage-backed: Substantially all assets included in loans.
- Corporate debt and other asset-backed: Assets primarily included in loans, and substantially all liabilities included in trading liabilities.
- Real estate, credit-related and other investing: Assets primarily included in other assets, and investments and liabilities included in other liabilities.

## **Consolidated VIEs**

As of both December 2021 and December 2020, the Bank had no consolidated VIEs.

## Note 18.

## Commitments, Contingencies and Guarantees

#### Commitments

The table below presents commitments by type.

	As of December				
\$ in millions		2021		2020	
Commitment Type					
Commercial lending:					
Investment-grade	\$	86,799	\$	77,021	
Non-investment-grade		53,638		39,904	
Warehouse financing		10,003		8,762	
Credit cards		35,932		21,640	
Total lending		186,372		147,327	
Risk participations		8,099		6,747	
Collateralized agreement		213		5,172	
Collateralized financing		143		-	
Investment		1,889		140	
Other		4,118		3,385	
Total commitments	\$	200,834	\$	162,771	

The table below presents commitments by expiration.

	As of December 2021				
		2023 -	2025 -	2027 -	
\$ in millions	2022	2024	2026	Thereafter	
Commitment Type					
Commercial lending:					
Investment-grade	\$ 16,700	\$ 27,823 \$	41,273	\$ 1,003	
Non-investment-grade	3,303	18,901	21,938	9,496	
Warehouse financing	1,484	6,173	1,995	351	
Credit cards	33,961	6	-	1,965	
Total lending	55,448	52,903	65,206	12,815	
Risk participations	1,435	5,159	1,496	9	
Collateralized agreement	213	-	-	-	
Collateralized financing	143	-	-	-	
Investment	128	376	162	1,223	
Other	4,118	-	-	-	
Total commitments	\$ 61,485	\$ 58,438 \$	66,864	\$ 14,047	

#### Lending Commitments

The Bank's commercial and warehouse financing lending commitments are agreements to lend with fixed termination dates and depend on the satisfaction of all contractual conditions to borrowing. These commitments are presented net of amounts syndicated to third parties. The total commitment amount does not necessarily reflect actual future cash flows because the Bank may syndicate portions of these commitments. In addition, commitments can expire unused or be reduced or cancelled at the counterparty's request. The Bank also provides credit to consumers by issuing credit card lines. The table below presents information about lending commitments.

	As of December			
\$ in millions	2021	2020		
Held for investment	\$ 174,161	\$ 140,858		
Held for sale	10,880	3,306		
At fair value	1,331	3,163		
Total	\$ 186,372	\$ 147,327		

In the table above:

- Held for investment lending commitments are accounted for at amortized cost. The carrying value of lending commitments was a liability of \$795 million (including allowance for credit losses of \$597 million) as of December 2021 and \$553 million (including allowance for credit losses of \$396 million) as of December 2020. The estimated fair value of such lending commitments was a liability of \$3.42 billion as of December 2021 and \$3.20 billion as of December 2020. Had these lending commitments been carried at fair value and included in the fair value hierarchy, \$1.64 billion as of December 2021 and \$1.98 billion as of December 2020 would have been classified in level 2, and \$1.78 billion as of December 2021 and \$1.23 billion as of December 2020 would have been classified in level 3.
- Held for sale lending commitments are accounted for at the lower of cost or fair value. The carrying value of lending commitments held for sale was a liability of \$59 million as of December 2021 and \$33 million as of December 2020. The estimated fair value of such lending commitments approximates the carrying value. Had these lending commitments been included in the fair value hierarchy, they would have been primarily classified in level 3 as of both December 2021 and December 2020.
- Gains or losses related to lending commitments at fair value, if any, are generally recorded net of any fees in gains and losses from financial assets and liabilities.

**Commercial Lending.** The Bank's commercial lending commitments were primarily extended to investment-grade corporate borrowers. Such commitments primarily included relationship lending activities (principally used for operating and general corporate purposes) and other activities (generally extended for contingent acquisition financing and are often intended to be short-term in nature, as borrowers often seek to replace them with other funding sources). The Bank also extends lending commitments in connection with other types of corporate lending, as well as commercial real estate financing. See Note 9 for further information about funded loans.

To mitigate the credit risk associated with the Bank's commercial lending activities, the Bank obtains credit protection on certain loans and lending commitments through credit default swaps, both single-name and index-based contracts, and through the issuance of credit-linked notes.

**Warehouse Financing.** The Bank provides financing to clients who warehouse financial assets. These arrangements are secured by the warehoused assets, primarily consisting of residential real estate, consumer and corporate loans.

**Credit Cards.** The Bank's credit card lending commitments included \$33.97 billion as of December 2021 and \$21.64 billion as of December 2020 related to credit card lines issued by the Bank to consumers. These credit card lines are cancellable by the Bank. Credit card commitments also includes approximately \$2.0 billion relating to the Bank's commitment to acquire a credit card portfolio in connection with its agreement, in January 2021, to form a co-branded credit card relationship with General Motors. This acquisition was completed in February 2022.

#### **Risk Participations**

The Bank also risk participates certain of its commercial lending commitments to other financial institutions. In the event of a risk participant's default, the Bank will be responsible to fund the borrower.

#### Collateralized Agreement Commitments/ Collateralized Financing Commitments

Collateralized agreement commitments includes forward starting resale agreements, and collateralized financing commitments includes forward starting repurchase and secured lending agreements that settle at a future date, generally within three business days. Collateralized agreement commitments also includes transactions where the Bank has entered into commitments to provide contingent financing to its clients and counterparties through resale agreements. The Bank's funding of these commitments depends on the satisfaction of all contractual conditions to the resale agreement and these commitments can expire unused.

#### **Investment Commitments**

Investment commitments includes commitments to invest in securities, real estate and other assets.

#### **Other Commitments**

Other commitments includes the following commitments which were extended in connection with an agreement between Group Inc., GS Bank USA, GreenSky, Inc. (GreenSky) and GreenSky Holdings, LLC executed in September 2021, pursuant to which Group Inc. will acquire GreenSky, a leading technology company facilitating point-ofsale financing for merchants and consumers, and GreenSky will become a subsidiary of GS Bank USA (such acquisition is expected to close in the first quarter of 2022):

- A commitment to acquire up to \$800 million of loans originated by GreenSky's bank partners prior to the closing of the acquisition. As of December 2021, the Bank had acquired approximately \$200 million of loans under this commitment. The remaining commitment of approximately \$600 million is included in other commitments in the table above.
- A commitment to acquire up to an additional \$1.0 billion of loans originated by GreenSky's bank partners, which will be funded only in the event that the acquisition is not completed. This commitment is included in other commitments in the table above.

#### Contingencies

**Legal Proceedings.** See Note 24 for information about legal proceedings.

#### Guarantees

The table below presents derivatives that meet the definition of a guarantee, securities lending indemnifications and certain other financial guarantees.

			Se	ecurities		Other
				lending	fi	nancial
\$ in millions	De	rivatives	indemnit	fications	guar	antees
As of December 2021						
Carrying Value of Net Liability	\$	2,315	\$	-	\$	18
Maximum Payout/Notional Amo	unt k	y Period	l of Expir	ation		
2022	\$	23,670	\$	11,832	\$	665
2023 - 2024		23,982		-		2,015
2025 - 2026		11,075		-		739
2027 - thereafter		16,132		-		2
Total	\$	74,859	\$	11,832	\$	3,421
As of December 2020						
Carrying Value of Net Liability	\$	66	\$	-	\$	7
Maximum Payout/Notional Amo	unt k	y Period	l of Expir	ation		
2021	\$	31,150	\$	22,478	\$	999
2022 - 2023		18,691		-		1,520
2024 - 2025		9,056		-		1,242
2026 - thereafter		11,934		-		14
Total	\$	70,831	\$	22,478	\$	3,775

In the table above:

- The maximum payout is based on the notional amount of the contract and does not represent anticipated losses.
- Amounts exclude certain commitments to issue standby letters of credit that are included in lending commitments. See the tables in "Commitments" above for a summary of the Bank's commitments.
- The carrying value for derivatives included derivative assets of \$406 million as of December 2021 and \$1.11 billion as of December 2020, and derivative liabilities of \$2.72 billion as of December 2021 and \$1.18 billion as of December 2020.

Derivative Guarantees. The Bank enters into various derivatives that meet the definition of a guarantee under U.S. GAAP, including written currency contracts and interest rate caps, floors and swaptions. These derivatives are risk managed together with derivatives that do not meet the definition of a guarantee, and therefore the amounts in the table above do not reflect the Bank's overall risk related to derivative activities. Disclosures about derivatives are not required if they may be cash settled and the Bank has no basis to conclude it is probable that the counterparties held the underlying instruments at inception of the contract. The Bank has concluded that these conditions have been met for certain large, internationally active commercial and investment bank counterparties, central clearing counterparties, hedge funds and certain other counterparties. Accordingly, the Bank has not included such contracts in the table above. See Note 7 for information about credit derivatives that meet the definition of a guarantee, which are not included in the table above.

Derivatives are accounted for at fair value and therefore the carrying value is considered the best indication of payment/performance risk for individual contracts. However, the carrying values in the table above exclude the effect of counterparty and cash collateral netting.

**Securities Lending Indemnifications.** The Bank, in its capacity as an agency lender, indemnifies most of its securities lending customers against losses incurred in the event that borrowers do not return securities and the collateral held is insufficient to cover the market value of the securities borrowed. Collateral held by the lenders in connection with securities lending indemnifications was \$12.12 billion as of December 2021 and \$23.02 billion as of December 2020. Because the contractual nature of these arrangements requires the Bank to obtain collateral with a market value that exceeds the value of the securities lend to the borrower, there is minimal performance risk associated with these guarantees.

**Other Financial Guarantees.** In the ordinary course of business, the Bank provides other financial guarantees of the obligations of third parties (e.g., standby letters of credit and other guarantees to enable clients to complete transactions). These guarantees represent obligations to make payments to beneficiaries if the guaranteed party fails to fulfill its obligation under a contractual arrangement with that beneficiary.

**Indemnities and Guarantees of Service Providers.** In the ordinary course of business, the Bank indemnifies and guarantees certain service providers, such as clearing and custody agents, trustees and administrators, against specified potential losses in connection with their acting as an agent of, or providing services to, the Bank.

The Bank may also be liable to some clients or other parties for losses arising from its custodial role or caused by acts or omissions of third-party service providers, including subcustodians and third-party brokers. In certain cases, the Bank has the right to seek indemnification from these third-party service providers for certain relevant losses incurred by the Bank. In addition, the Bank is a member of a clearing and settlement network, as well as exchanges around the world that may require the Bank to meet the obligations of such networks and exchanges in the event of member defaults and other loss scenarios.

The Bank is unable to develop an estimate of the maximum payout under these guarantees and indemnifications. However, management believes that it is unlikely the Bank will have to make any material payments under these arrangements, and no material liabilities related to these guarantees and indemnifications have been recognized in the consolidated balance sheets as of both December 2021 and December 2020.

**Other Representations, Warranties and Indemnifications.** The Bank provides representations and warranties to counterparties in connection with a variety of commercial transactions and occasionally indemnifies them against potential losses caused by the breach of those representations and warranties. The Bank may also provide indemnifications protecting against changes in or adverse application of certain U.S. tax laws in connection with ordinary-course transactions, such as borrowings or derivatives.

In addition, the Bank may provide indemnifications to some counterparties to protect them in the event additional taxes are owed or payments are withheld, due either to a change in or an adverse application of certain non-U.S. tax laws.

These indemnifications generally are standard contractual terms and are entered into in the ordinary course of business. Generally, there are no stated or notional amounts included in these indemnifications, and the contingencies triggering the obligation to indemnify are not expected to occur. The Bank is unable to develop an estimate of the maximum payout under these guarantees and indemnifications. However, management believes that it is unlikely the Bank will have to make any material payments under these arrangements, and no material liabilities related to these arrangements have been recognized in the consolidated balance sheets as of both December 2021 and December 2020.

#### Note 19.

## **Regulation and Capital Adequacy**

The Bank is regulated as described in Note 1, and is subject to consolidated regulatory capital requirements as described below. To assess the adequacy of its capital, the Bank calculates its risk-based capital and leverage ratios in accordance with the regulatory capital requirements applicable to state member banks based on the FRB's regulations (Capital Framework).

The capital requirements are expressed as risk-based capital and leverage ratios that compare measures of regulatory capital to risk-weighted assets (RWAs), average assets and off-balance sheet exposures. Failure to comply with these capital requirements would result in restrictions being imposed by the regulators and could limit the Bank's ability to pay dividends and make certain discretionary compensation payments. The Bank's capital levels are also subject to qualitative judgments by the regulators about components of capital, risk weightings and other factors. Furthermore, certain of the Bank's subsidiaries are subject to separate regulations and capital requirements.

#### **Capital Framework**

The regulations under the Capital Framework are largely based on the Basel Committee on Banking Supervision's (Basel Committee) capital framework for strengthening international capital standards (Basel III) and also implement certain provisions of the U.S. Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act). Under the Capital Framework, the Bank is an "Advanced approach" banking organization.

The Capital Framework includes the minimum risk-based capital and the capital conservation buffer requirements (consisting of a 2.5% buffer and the countercyclical capital buffer). The buffer must consist entirely of capital that qualifies as Common Equity Tier 1 (CET1) capital. In addition, the Capital Framework includes the leverage ratio requirements.

The Bank calculates its CET1 capital, Tier 1 capital and Total capital ratios in accordance with both the Standardized and Advanced Capital Rules. The lower of each risk-based capital ratio calculated under the Standardized and Advanced Capital Rules is the ratio against which the Bank's compliance with its risk-based capital requirements is assessed. Under the Capital Framework, the Bank is also subject to leverage requirements which consist of a minimum Tier 1 leverage ratio and a minimum supplementary leverage ratio (SLR).

#### **Consolidated Regulatory Capital Requirements**

The U.S. Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA), among other things, requires the federal bank regulatory agencies to take "prompt corrective action" in respect of depository institutions that do not meet specified capital requirements. FDICIA establishes five capital categories for FDIC-insured banks: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized.

In addition, under the regulatory framework for prompt corrective action applicable to the Bank, in order to meet the quantitative requirements for a "well-capitalized" depository institution, the Bank must also meet the "well-capitalized" requirements in the table below.

The Bank's capital levels and prompt corrective action classification are also subject to qualitative judgments by the regulators about components of capital, risk weightings and other factors. Failure to comply with the capital requirements, including a breach of the buffers described below, would result in restrictions being imposed by the regulators.

**Risk-Based Capital Ratios.** The table below presents the risk-based capital, leverage and "well-capitalized" requirements.

	Requirements	"Well-capitalized" Requirements
Risk-based capital requirements		
CET1 capital ratio	7.0%	6.5%
Tier 1 capital ratio	8.5%	8.0%
Total capital ratio	10.5%	10.0%
Leverage requirements		
Tier 1 leverage ratio	4.0%	5.0%
SLR	3.0%	6.0%

In the table above:

- The CET1 capital ratio requirement includes a minimum of 4.5%, the Tier 1 capital ratio requirement includes a minimum of 6.0% and the Total capital ratio requirement includes a minimum of 8.0%. These requirements also include the capital conservation buffer requirements, consisting of a 2.5% buffer and the countercyclical capital buffer, which the FRB has set to zero percent.
- The "well-capitalized" requirements are the binding requirements for leverage ratios.

The table below presents information about risk-based capital ratios.

\$ in millions	Sta	ndardized	Advanced
As of December 2021			
CET1 capital	\$	42,535	\$ 42,535
Tier 1 capital	\$	42,535	\$ 42,535
Tier 2 capital	\$	6,430	\$ 4,646
Total capital	\$	48,965	\$ 47,181
RWAs	\$	312,601	\$ 222,607
CET1 capital ratio		13.6%	19.1%
Tier 1 capital ratio		13.6%	19.1%
Total capital ratio		15.7%	21.2%
As of December 2020			
CET1 capital	\$	34,687	\$ 34,687
Tier 1 capital	\$	34,687	\$ 34,687
Tier 2 capital	\$	6,312	\$ 4,963
Total capital	\$	40,999	\$ 39,650
RWAs	\$	280,877	\$ 173,442
CET1 capital ratio		12.3%	20.0%
Tier 1 capital ratio		12.3%	20.0%
Total capital ratio		14.6%	22.9%

In the table above:

• The lower of the Standardized or Advanced ratio is the ratio against which the Bank's compliance with the capital requirements is assessed under the risk-based Capital Rules, and therefore, the Standardized ratios applied to the Bank as of both December 2021 and December 2020.

- As permitted by the FRB, the Bank elected to temporarily delay the estimated effects of adopting CECL on regulatory capital until January 2022 and to subsequently phase-in the effects through January 2025. In addition, the Bank elected to increase regulatory capital by 25% of the increase in the allowance for credit losses since January 1, 2020, as permitted by the rules issued by the FRB. The impact of this increase will also be phased in over the three-year transition period. Reflecting the full impact of CECL as of both December 2021 and December 2020 would not have had a material impact on the Bank's Standardized risk-based capital ratios.
- In the third quarter of 2021, based on regulatory feedback, the Bank revised certain interpretations of the Capital Rules underlying the calculation of Standardized RWAs. As of December 2020, this change would have increased the Bank's Standardized RWAs of \$281 billion by approximately \$11 billion, which would have reduced the Bank's Standardized CET1 capital ratio of 12.3% by 0.4 percentage points, Standardized Tier 1 capital ratio of 12.3% by 0.4 percentage points and Standardized Total capital ratio of 14.6% by 0.6 percentage points.
- In December 2021, the Bank adopted the standardized approach for counterparty credit risk (SA-CCR), which resulted in an increase to the Bank's Standardized CET1 capital ratio by approximately 1.9 percentage points as of December 2021.

**Leverage Ratios.** The table below presents information about leverage ratios.

	F	For the Three Months Ended or as of December			
\$ in millions		2020			
Tier 1 capital	\$	42,535	\$ 34,687		
Average total assets	\$	409,792	\$ 310,748		
Deductions from Tier 1 capital		(53)	(58)		
Average adjusted total assets		409,739	310,690		
Impact of SLR temporary amendment		-	(130,088)		
Off-balance sheet and other exposures		218,060	201,035		
Total leverage exposure	\$	627,799	\$ 381,637		
Tier 1 leverage ratio		10.4%	11.2%		
SLR		6.8%	9.1%		

In the table above:

- Average adjusted total assets represents the average daily assets for the quarter adjusted for deductions from Tier 1 capital and the impact of CECL transition.
- Impact of SLR temporary amendment represented the exclusion of average holdings of U.S. Treasury securities and average deposits at the Federal Reserve as permitted by the FRB. The impact of this temporary amendment was an increase in the Bank's SLR by approximately 2.4 percentage points for the three months ended December 2020. The amendment permitting this exclusion expired on April 1, 2021.
- Off-balance sheet and other exposures primarily includes the monthly average of off-balance sheet exposures, consisting of derivatives, securities financing transactions, commitments and guarantees.
- Tier 1 leverage ratio is calculated as Tier 1 capital divided by average adjusted total assets.
- SLR is calculated as Tier 1 capital divided by total leverage exposure. Adoption of SA-CCR in December 2021 resulted in an increase to the Bank's SLR by approximately 0.2 percentage points for the three months ended December 2021.

**Risk-Based Capital.** The table below presents information about risk-based capital.

	As of December			
\$ in millions		2021		2020
Shareholder's equity	\$	41,875	\$	34,062
Impact of CECL transition		783		744
Other adjustments		(123)		(119)
CET1 capital		42,535		34,687
Tier 1 capital	\$	42,535	\$	34,687
Standardized Tier 2 and Total capital				
Tier 1 capital	\$	42,535	\$	34,687
Qualifying subordinated debt		4,273		4,274
Allowance for credit losses		2,157		2,038
Standardized Tier 2 capital		6,430		6,312
Standardized Total capital	\$	48,965	\$	40,999
Advanced Tier 2 and Total capital				
Tier 1 capital	\$	42,535	\$	34,687
Standardized Tier 2 capital		6,430		6,312
Allowance for credit losses		(2,157)		(2,038)
Other adjustments		373		689
Advanced Tier 2 capital		4,646		4,963
Advanced Total capital	\$	47,181	\$	39,650

In the table above:

- Impact of CECL transition represents the impact of adoption as of January 1, 2020 and the impact of increasing regulatory capital by 25% of the increase in the allowance for credit losses since January 1, 2020. The allowance for credit losses within Standardized and Advanced Tier 2 capital also reflects the impact of these adjustments.
- Other adjustments within CET1 capital primarily include credit valuation adjustments on derivative liabilities and debt valuation adjustments. Other adjustments within Advanced Tier 2 capital include eligible credit reserves.
- Qualifying subordinated debt is subordinated debt issued by the Bank with an original maturity of five years or greater. The outstanding amount of subordinated debt qualifying for Tier 2 capital is reduced upon reaching a remaining maturity of five years. See Note 14 for further information about the Bank's subordinated debt.

**RWAs.** RWAs are calculated in accordance with both the Standardized and Advanced Capital Rules.

#### Credit Risk

Credit RWAs are calculated based on measures of exposure, which are then risk weighted under the Standardized and Advanced Capital Rules:

- The Standardized Capital Rules apply prescribed riskweights, which depend largely on the type of counterparty. The exposure measure for derivatives and securities financing transactions are based on specific formulas which take certain factors into consideration.
- Under the Advanced Capital Rules, the Bank computes riskweights for wholesale and retail credit exposures in accordance with the Advanced Internal Ratings-Based approach. The exposure measures for derivatives and securities financing transactions are computed utilizing internal models.
- For both Standardized and Advanced credit RWAs, the riskweights for securitizations are based on specific required formulaic approaches.

#### Market Risk

RWAs for market risk in accordance with the Standardized and Advanced Capital Rules are generally consistent. Market RWAs are calculated based on measures of exposure which include the following:

• Value-at-Risk (VaR) is the potential loss in value of trading assets and liabilities, as well as certain investments, loans, and other financial assets and liabilities accounted for at fair value, due to adverse market movements over a defined time horizon with a specified confidence level.

For both risk management purposes and regulatory capital calculations, the Bank uses a single VaR model which captures risks, including those related to interest rates, equity prices and currency rates. However, VaR used for risk management purposes differs from VaR used for regulatory capital requirements (regulatory VaR) due to differences in time horizons, confidence levels and the scope of positions on which VaR is calculated. For risk management purposes, a 95% one-day VaR is used, whereas for regulatory capital requirements, a 99% 10-day VaR is used to determine Market RWAs and a 99% one-day VaR is used to determine regulatory VaR exceptions.

The Bank's positional losses observed on a single day exceeded its 99% one-day regulatory VaR twice during 2021 and on six occasions during 2020 (all of which occurred during March 2020 and, as permitted by the FRB, did not have any impact on the Bank's VaR multiplier used to calculate Market RWAs);

- Stressed VaR is the potential loss in value of trading assets and liabilities, as well as certain investments, loans, and other financial assets and liabilities accounted for at fair value, during a period of significant market stress;
- Incremental risk is the potential loss in value of nonsecuritized positions due to the default or credit migration of issuers of financial instruments over a one-year time horizon;
- Comprehensive risk is the potential loss in value, due to price risk and defaults, within the Bank's credit correlation positions; and
- Specific risk is the risk of loss on a position that could result from factors other than broad market movements, including event risk, default risk and idiosyncratic risk. The standardized measurement method is used to determine specific risk RWAs, by applying supervisory defined riskweighting factors after applicable netting is performed.

## **Operational Risk**

Operational RWAs are only required to be included under the Advanced Capital Rules. The Bank utilizes an internal risk-based model to quantify Operational RWAs.

The table below presents information about RWAs.

\$ in millions	Standardized	Advanced
As of December 2021		
Credit RWAs		
Derivatives	\$ 54,379	\$ 28,392
Commitments, guarantees and loans	197,002	125,798
Securities financing transactions	9,647	1,751
Equity investments	738	782
Other	12,935	11,546
Total Credit RWAs	274,701	168,269
Market RWAs		
Regulatory VaR	7,395	7,395
Stressed VaR	26,795	26,795
Incremental risk	2,135	2,135
Comprehensive risk	1,512	1,512
Specific risk	63	63
Total Market RWAs	37,900	37,900
Total Operational RWAs	-	16,438
Total RWAs	\$ 312,601	\$ 222,607
As of December 2020		
Credit RWAs		
Derivatives	\$ 99,891	\$ 28,973
Commitments, guarantees and loans	136,842	90,228
Securities financing transactions	4,809	1,157

Securities financing transactions	4,809	1,157
Equity investments	529	560
Other	9,509	9,154
Total Credit RWAs	251,580	130,072
Market RWAs		
Regulatory VaR	5,012	5,012
Stressed VaR	22,056	22,056
Incremental risk	1,224	1,224
Comprehensive risk	756	756
Specific risk	249	249
Total Market RWAs	29,297	29,297
Total Operational RWAs	_	14,073
Total RWAs	\$ 280,877	\$ 173,442

In the table above:

- Securities financing transactions represents resale and repurchase agreements and securities borrowed and loaned transactions.
- Other includes receivables, certain debt securities, cash and other assets.

The table below presents changes in RWAs.

\$ in millions	Standardized	Advanced
Year Ended December 2021		
RWAs		
Beginning balance	\$ 280,877	\$ 173,442
Credit RWAs		
Change in:		
Derivatives	(45,512)	(581)
Commitments, guarantees and loans	60,160	35,570
Securities financing transactions	4,838	594
Equity investments	209	222
Other	3,426	2,392
Change in Credit RWAs	23,121	38,197
Market RWAs		
Change in:		
Regulatory VaR	2,383	2,383
Stressed VaR	4,739	4,739
Incremental risk	911	911
Comprehensive risk	756	756
Specific risk	(186)	(186)
Change in Market RWAs	8,603	8,603
Change in Operational RWAs	-	2,365
Ending balance	\$ 312,601	\$ 222,607
Year Ended December 2020		
RWAs		
Beginning balance	\$ 258,541	\$ 135,596
Credit RWAs		
Change in:		
Derivatives	9,398	13,762
Commitments, guarantees and loans	1,943	10,753
Securities financing transactions	600	242
Equity investments	24	25
Other	3,695	5,853
Change in Credit RWAs	15,660	30,635
Market RWAs		
Change in:		
Regulatory VaR	215	215
Stressed VaR	7,163	7,163
Incremental risk	(526)	(526)
Comprehensive risk	352	352
Specific risk	(528)	(528)
Change in Market RWAs	6,676	6,676
Change in Operational RWAs	-	535
Ending balance	\$ 280,877	\$ 173,442

## **RWAs Rollforward Commentary**

**Year Ended December 2021.** Standardized Credit RWAs as of December 2021 increased by \$23.12 billion compared with December 2020, reflecting an increase in commitments, guarantees and loans (principally due to increased lending activity and revisions to certain interpretations of the Capital Rules underlying the RWA calculation based on regulatory feedback). This increase was partially offset by a decrease in derivatives (principally due to the impact of SA-CCR adoption described above). Standardized Market RWAs as of December 2021 increased by \$8.60 billion compared with December 2020, primarily reflecting increases in stressed VaR and regulatory VaR (both principally due to increased exposures to interest rates).

Advanced Credit RWAs as of December 2021 increased by \$38.20 billion compared with December 2020, primarily reflecting an increase in commitments, guarantees and loans (principally due to increased lending activity). Advanced Market RWAs as of December 2021 increased by \$8.60 billion compared with December 2020, primarily reflecting increases in stressed VaR and regulatory VaR (both principally due to increased exposures to interest rates).

**Year Ended December 2020.** Standardized Credit RWAs as of December 2020 increased by \$15.66 billion compared with December 2019, reflecting an increase in derivatives (principally due to increased exposures), an increase in other (principally due to increased affiliate exposure) and an increase in commitments, guarantees, and loans (principally due to increased lending activity). Standardized Market RWAs as of December 2020 increased by \$6.68 billion compared with December 2019, primarily reflecting an increase in stressed VaR (due to market volatility).

Advanced Credit RWAs as of December 2020 increased by \$30.64 billion compared with December 2019, primarily reflecting an increase in derivatives (principally due to increased exposures and counterparty credit risk as a result of higher levels of volatility), an increase in commitments, guarantees, and loans (principally due to increased lending activity) and an increase in other (principally due to increased affiliate exposure). Advanced Market RWAs as of December 2020 increased by \$6.68 billion compared with December 2019, primarily reflecting an increase in stressed VaR (due to market volatility).

#### GSBE

GSBE calculates its standalone prudential capital requirements in accordance with the E.U. Capital Requirements Directive (CRD) and E.U. Capital Requirements Regulation (CRR), which are largely based on Basel III. As of both December 2021 and December 2020, GSBE was in compliance with its regulatory capital requirements.

The table below presents GSBE's risk-based capital requirements.

	As of December		
	2021	2020	
Risk-based capital requirements			
CET1 capital ratio	8.7%	7.0%	
Tier 1 capital ratio	10.8%	8.5%	
Total capital ratio	13.5%	10.5%	

The table below presents information about GSBE's riskbased capital ratios.

		As of De	ecemb	ber	
\$ in millions		2021		2020	
Risk-based capital and risk-weighted a	assets				
CET1 capital	\$	6,527	\$	3,991	
Tier 1 capital	\$	6,527	\$	3,991	
Tier 2 capital	\$	23	\$	24	
Total capital	\$	6,550	\$	4,015	
RWAs	\$	28,924	\$	11,634	
Risk-based capital and leverage ratios	;				
CET1 capital ratio		22.6%		34.3%	
Tier 1 capital ratio		22.6%		34.3%	
Total capital ratio		22.6%		34.5%	

- The risk-based capital ratios as of December 2021 reflected GSBE's profits after foreseeable charges for the year ended December 2021 (which will not be finalized until verification by GSBE's external auditors and approval by GSBE's shareholder (GS Bank USA) for inclusion in risk-based capital). These profits contributed approximately 106 basis points to the CET1 capital ratio.
- Risk-based capital ratios as of December 2021 reflected the CRR and the CRD rules which implement changes in the Basel standards with respect to counterparty credit risk and large exposure. These rules became effective in June 2021. Adoption of these rules did not result in a material impact to GSBE's risk-based capital ratios as of December 2021.

The table below presents GSBE's leverage ratio requirement which became effective in June 2021 and the leverage ratio.

	As of December 2021
Leverage ratio requirement	3.0%
Leverage ratio	7.6%

In the table above, the leverage ratio as of December 2021 reflected GSBE's profits after foreseeable charges for the year ended December 2021 (which will not be finalized until verification by GSBE's external auditors and approval by GSBE's shareholder (GS Bank USA) for inclusion in risk-based capital). These profits contributed approximately 58 basis points to the leverage ratio.

#### **Required Reserves**

The deposits of GS Bank USA are insured by the FDIC to the extent provided by law. The FRB requires that GS Bank USA maintain cash reserves with the Federal Reserve. As of both December 2021 and December 2020, the reserve requirement ratio was zero percent. The amount deposited by GS Bank USA at the Federal Reserve was \$122.01 billion as of December 2021 and \$52.71 billion as of December 2020.

The deposits of GSBE are covered by the German statutory deposit protection program to the extent provided by law. In addition, GSBE has elected to participate in the German voluntary deposit protection program which provides insurance for certain eligible deposits not covered by the German statutory deposit program. GSBE is subject to minimum reserve requirements at central banks in certain of the jurisdictions in which it operates. The minimum reserve requirement was \$189 million as of December 2021 and \$25 million as of December 2020. The amount deposited by GSBE at central banks was \$20.36 billion as of December 2021 and \$3.17 billion as of December 2020, substantially all of which was deposited with Deutsche Bundesbank.

## Other

GS Bank USA, and two subsidiaries, GSBE and Goldman Sachs Mitsui Marine Derivative Products, L.P. (MMDP), are registered swap dealers with the CFTC and, beginning in the fourth quarter of 2021, GS Bank USA and GSBE became registered security-based swap dealers with the SEC. As of December 2021, GS Bank USA, GSBE and MMDP were subject to and in compliance with applicable capital requirements for swap dealers and security-based swap dealers.

#### Note 20.

## **Transactions with Related Parties**

Transactions between the Bank and its affiliates are subject to regulations adopted by the FRB and the supervision of both the FRB and the NYDFS. These regulations generally limit the types and amounts of transactions (including credit extensions from the Bank) that may take place and generally require those transactions to be on terms that are at least as favorable to the Bank as prevailing terms for comparable transactions with non-affiliates. These regulations generally do not apply to transactions within the Bank.

The table below presents assets and liabilities with affiliates.

	As of December			
\$ in millions		2021		2020
Assets				
Cash	\$	504	\$	228
Collateralized agreements:				
Resale agreements		19,691		13,708
Securities borrowed		8,278		755
Customer and other receivables		8,891		8,328
Trading assets		604		599
Other assets		485		470
Total	\$	38,453	\$	24,088
Liabilities				
Deposits	\$	34,316	\$	11,153
Collateralized financings:				
Repurchase agreements		5,531		2,880
Securities loaned		8,266		1,516
Other secured financings		1,191		112
Customer and other payables		4,562		3,120
Trading liabilities		364		720
Unsecured borrowings		4,462		5,563
Other liabilities		1,072		599
Total	\$	59,764	\$	25,663

In the table above, trading assets and trading liabilities consist of net outstanding derivative contracts with Group Inc. and affiliates. The Bank enters into derivative contracts with Group Inc. and affiliates in the normal course of business.

#### **Group Inc. Guarantee**

Group Inc. has guaranteed the payment obligations of GS Bank USA, subject to certain limitations.

In addition, Group Inc. has provided a guarantee to the Bank related to certain assets that the Bank acquired from certain subsidiaries and affiliated funds of Group Inc. during March 2020, as described below.

- The Bank and unaffiliated entities purchased certificates of deposit and commercial paper from two money market funds managed by GS Group. These funds are not covered funds under the Volcker Rule. The Bank's purchase price of these securities was \$1.84 billion, of which none were outstanding as of December 2021 and \$324 million were outstanding as of December 2020. These purchases were made to promote liquidity in the short-term credit markets and to increase the funds' weekly liquid assets.
- The Bank purchased \$797 million of loans from whollyowned subsidiaries of Group Inc. for \$726 million, which represented the fair value of these loans. In addition, the Bank acquired unfunded lending commitments of \$5.40 billion from wholly-owned subsidiaries of Group Inc. and, in connection with assuming these commitments, was paid \$339 million, which represented the fair value of the commitments. As of December 2021, \$342 million of loans and \$711 million of unfunded lending commitments from this transfer were outstanding. As of December 2020, \$544 million of loans and \$1.85 billion of unfunded lending commitments from this transfer were outstanding.

#### Interest Income and Interest Expense

The Bank recognizes interest income and interest expense in connection with various affiliated transactions. These transactions include resale agreements, other assets, repurchase agreements, deposits, collateral posted and received, other liabilities, and unsecured borrowings. The Bank recorded net interest income from affiliates of \$2 million for 2021 and \$16 million for 2020.

#### **Other Transactions**

The Bank has revenue sharing agreements with affiliated entities related to certain activities under which it transfers revenues to, and receives revenues from, such entities. Such shared revenues under these agreements include revenues related to market and credit risk exposures held by the Bank or by affiliated entities which arise from activities covered by these agreements. The Bank received net revenues from affiliates of \$1.38 billion for 2021 and transferred net revenues to affiliates of \$117 million for 2020. These amounts are included in gains and losses from financial assets and liabilities and other revenues.

The Bank is subject to service charges from affiliates. The net charge to the Bank by affiliates was \$812 million for 2021 and \$535 million for 2020. This service charge from affiliates is for employment related costs of dual employees and employees of affiliates pursuant to a Master Services Agreement supplemented by Service Level Agreements (collectively, the Master Services Agreement). These amounts are included in service charges.

The Bank receives operational and administrative support and management services from affiliates and is charged for these services. In addition, the Bank provides similar support and services to affiliates and charges these affiliates for the services provided. These charges from and to affiliates are reflected net in the applicable expense captions in the consolidated statements of earnings. The Bank incurred a net charge from affiliates of \$566 million in 2021 and \$438 million in 2020 related to such operational and administrative support and management services.

In connection with the capital contributions from Group Inc. of \$38.0 billion for 2021, approximately \$1.0 billion of the contribution consisted of an outstanding loan that Group Inc. had extended to GSBE.

In connection with its partnership interest in MMDP, the Bank has provided to Mitsui Sumitomo Insurance Co., Ltd. (Mitsui Sumitomo) additional protection in the form of assets held in a VIE which could be liquidated for the benefit of Mitsui Sumitomo under certain circumstances.

#### Note 21.

## Interest Income and Interest Expense

Interest is recorded over the life of the instrument on an accrual basis based on contractual interest rates.

The table below presents sources of interest income and interest expense.

	Year Ended December			
\$ in millions		2021		2020
Deposits with banks	\$	87	\$	162
Collateralized agreements		52		258
Trading assets		587		918
Investments		160		189
Loans		3,905		3,529
Other interest		511		354
Total interest income		5,302		5,410
Deposits		1,112		2,011
Collateralized financings		(45)		70
Trading liabilities		112		73
Borrowings		130		135
Other interest		116		200
Total interest expense		1,425		2,489
Net interest income	\$	3,877	\$	2,921

In the table above:

- Collateralized agreements consists of resale agreements and securities borrowed.
- Loans excludes interest on loans held for sale that are accounted for at the lower of cost or fair value. Such interest is included within other interest.
- Other interest income primarily includes interest income on loans held for sale that are accounted for at the lower of cost or fair value, collateral balances posted to counterparties and foreign currency funding facilities.
- Collateralized financings consists of repurchase agreements and securities loaned.
- Borrowings includes interest expense from other secured financings and unsecured borrowings, which primarily relates to interest incurred on the Bank's affiliate borrowings from Group Inc. and Funding IHC, as well as FHLB advances.
- Other interest expense primarily includes interest expense on collateral balances received from counterparties and interest expense on foreign currency funding facilities.

#### Note 22.

## **Income Taxes**

## **Provision for Income Taxes**

Income taxes are provided for using the asset and liability method under which deferred tax assets and liabilities are recognized for temporary differences between the financial reporting and tax bases of assets and liabilities. The Bank reports interest expense related to income tax matters in provision for taxes and income tax penalties in other expenses.

The Bank's results of operations are included in the consolidated federal and certain state tax returns of GS Group. The Bank computes its tax liability as if it was filing a tax return on a modified separate company basis and settles such liability with Group Inc. pursuant to a tax sharing agreement. To the extent the Bank generates tax benefits from losses, it will be reimbursed by Group Inc. pursuant to a tax sharing agreement at such time as GS Group would have been able to utilize such losses.

The table below presents information about the provision for taxes.

	Year Ended December			
\$ in millions	2021	2020		
Current taxes				
U.S. federal	\$ 702	\$ 373		
State and local	154	69		
Non-U.S.	282	72		
Total current tax expense	1,138	514		
Deferred taxes				
U.S. federal	7	(149)		
State and local	12	(55)		
Non-U.S.	(51)	(2)		
Total deferred tax benefit	(32)	(206)		
Provision for taxes	\$ 1,106	\$ 308		

For 2021, differences between the Bank's statutory tax rate and effective tax rate of 24.8% primarily relate to an increase in tax expense related to state and local income taxes. For 2020, differences between the Bank's statutory tax rate and effective tax rate of 23.1% primarily relate to increases in tax expense related to non-U.S. operations, non-deductible expenses and state and local taxes, partially offset by tax benefits for uncertain tax provisions and income tax credits.

#### **Deferred Income Taxes**

Deferred income taxes reflect the net tax effects of temporary differences between the financial reporting and tax bases of assets and liabilities. These temporary differences result in taxable or deductible amounts in future years and are measured using the tax rates and laws that will be in effect when such differences are expected to reverse. Valuation allowances are established to reduce deferred tax assets to the amount that more likely than not will be realized. Tax assets are included in other assets and tax liabilities are included in other liabilities. The table below presents information about deferred tax assets and liabilities.

	 As of D	ecemb	er
\$ in millions	2021		2020
Deferred tax assets			
Allowance for credit losses	\$ 783	\$	737
Compensation and benefits	142		76
ASC 740 assets related to unrecognized tax benefits	4		-
Other comprehensive income/(loss)-related	100		-
Other, net	2		12
Subtotal	1,031		825
Valuation allowance	(1)		-
Total deferred tax assets	\$ 1,030	\$	825
Deferred tax liabilities			
Depreciation and amortization	\$ 96	\$	28
Unrealized gains	83		62
Other comprehensive income/(loss)-related	-		64
Total deferred tax liabilities	\$ 179	\$	154

## **Unrecognized Tax Benefits**

The Bank recognizes tax positions in the consolidated financial statements only when it is more likely than not that the position will be sustained on examination by the relevant taxing authority based on the technical merits of the position. A position that meets this standard is measured at the largest amount of benefit that will more likely than not be realized on settlement. A liability is established for differences between positions taken in a tax return and amounts recognized in the consolidated financial statements.

As of December 2021, the Bank had a net asset for uncertain tax provisions of \$31 million and accrued \$2 million of liabilities for interest expense related to income tax matters. As of December 2020, the Bank had a net asset for uncertain tax provisions of \$32 million and accrued an immaterial amount of liabilities for interest expense related to income tax matters.

## **Regulatory Tax Examinations**

The Bank is subject to examination by the U.S. Internal Revenue Service (IRS), as part of GS Group, and other taxing authorities in jurisdictions where the Bank has significant business operations, such as New York State and City, and Germany. The tax years under examination vary by jurisdiction. GS Group has been accepted into the Compliance Assurance Process program by the IRS for each of the tax years from 2013 through 2022. This program allows GS Group to work with the IRS to identify and resolve potential U.S. Federal tax issues before the filing of tax returns. The fieldwork for tax years through 2018 has been completed and the final resolution is not expected to have a material impact on the effective tax rate of Group Inc. or the Bank. The 2019 and 2020 tax years remain subject to post-filing review.

New York State and City examinations of 2015 through 2018 commenced during 2021. All years including and subsequent to 2015 for all other significant states, excluding New York State and City, remain open to examination by the taxing authorities.

All years including and subsequent to 2017 remain open to examination by the German taxing authorities.

All years, including and subsequent to the years detailed above, remain open to examination by the taxing authorities. The Bank believes that the liability for unrecognized tax benefits it has established is adequate in relation to the potential for additional assessments.

## Note 23.

## **Credit Concentrations**

The Bank's concentrations of credit risk arise from its lending, market-making, cash management and other activities, and may be impacted by changes in economic, industry or political factors. These activities expose the Bank to many different industries and counterparties, and may also subject the Bank to a concentration of credit risk to a particular central bank, counterparty, borrower or issuer, including sovereign issuers, or to a particular clearing house or exchange. The Bank seeks to mitigate credit risk by actively monitoring exposures and obtaining collateral from counterparties as deemed appropriate.

The Bank measures and monitors its credit exposure based on amounts owed to the Bank after taking into account risk mitigants that the Bank considers when determining credit risk. Such risk mitigants include netting and collateral arrangements and economic hedges, such as credit derivatives, futures and forward contracts. Netting and collateral agreements permit the Bank to offset receivables and payables with such counterparties and/or enable the Bank to obtain collateral on an upfront or contingent basis.

The table below presents the credit concentrations included in trading cash instruments and investments.

	 As of December			
\$ in millions	2021		2020	
U.S. government and agency obligations	\$ 44,418	\$	78,891	
Percentage of total assets	10.2%		26.7%	

In addition, GS Bank USA had \$122.01 billion as of December 2021 and \$52.71 billion as of December 2020 of cash deposits held at the Federal Reserve. GSBE had \$20.36 billion as of December 2021 and \$3.17 billion as of December 2020 deposited at central banks, substantially all of which was deposited with Deutsche Bundesbank. These cash deposits are included in cash.

As of both December 2021 and December 2020, the Bank did not have credit exposure to any other external counterparty that exceeded 2% of total assets.

Collateral obtained by the Bank related to derivative assets is principally cash and is held by the Bank or a third-party custodian. Collateral obtained by the Bank related to resale agreements is primarily U.S. government and agency obligations. See Note 11 for further information about collateralized agreements and financings.

The table below presents U.S. government and agency obligations and non-U.S. government and agency obligations that collateralize resale agreements and securities borrowed transactions.

	 As of December			
\$ in millions	2021		2020	
U.S. government and agency obligations	\$ 26,151	\$	15,377	
Non-U.S. government and agency obligations	\$ 13,495	\$	2,500	

In the table above:

- Non-U.S. government and agency obligations primarily consists of securities issued by the governments of France and Germany.
- Given that the Bank's primary credit exposure on such transactions is to the counterparty to the transaction, the Bank would be exposed to the collateral issuer only in the event of counterparty default.

## Note 24. Legal Proceedings

The Bank is involved in a number of judicial, regulatory and arbitration proceedings concerning matters arising in connection with the conduct of the Bank's businesses. Many of these proceedings are in early stages, and many of these cases seek an indeterminate amount of damages.

Management is generally unable to estimate a range of reasonably possible loss for matters in which the Bank is involved due to various factors, including where (i) actual or potential plaintiffs have not claimed an amount of money damages, except in those instances where management can otherwise determine an appropriate amount, (ii) matters are in early stages, (iii) matters relate to regulatory investigations or reviews, except in those instances where management can otherwise determine an appropriate amount, (iv) there is uncertainty as to the likelihood of a class being certified or the ultimate size of the class, (v) there is uncertainty as to the outcome of pending appeals or motions, (vi) there are significant factual issues to be resolved, and/or (vii) there are novel legal issues presented.

Management does not believe, based on currently available information, that the outcomes of any such matters will have a material adverse effect on the Bank's financial condition, though the outcomes could be material to the Bank's operating results for any particular period, depending, in part, upon the operating results for such period.

**Regulatory Investigations and Reviews and Related** Litigation. The Bank and certain of its affiliates (including Group Inc.) are subject to a number of investigations and reviews by, and in some cases have received subpoenas and requests for documents and information from, various governmental and regulatory bodies and self-regulatory organizations and litigation relating to such matters in each case relating to the Bank's current and past businesses and operations, including, but not limited to, consumer lending, as well as residential mortgage lending and servicing, and compliance with related consumer laws; the sales, trading, transaction reporting, execution and clearance of derivatives, currencies and other financial products and related communications and activities, including trading activities and communications in connection with the establishment of benchmark rates, such as currency rates, and activities in U.S. Treasury securities; transactions involving government-related financings and other matters; and securities offering processes, underwriting practices and related financial advisory services. The Bank is cooperating with all such regulatory investigations and reviews.

In addition, governmental and other investigations, reviews, actions and litigation involving the Bank's affiliates and such affiliates' businesses and operations, including without limitation various matters referred to above, may have an impact on the Bank's businesses and operations.

#### Note 25.

## **Employee Incentive and Benefit Plans**

#### **Employee Incentive Plan**

The cost of employee services received in exchange for a share-based award is generally measured based on the grantdate fair value of the award. Share-based awards that do not require future service (i.e., vested awards, including awards granted to retirement-eligible employees) are expensed immediately. Share-based awards that require future service are amortized over the relevant service period. Forfeitures are recorded when they occur. Cash dividend equivalents are paid on outstanding restricted stock units (RSUs).

#### **Stock Incentive Plan**

Group Inc. sponsors a stock incentive plan, The Goldman Sachs Amended and Restated Stock Incentive Plan (2021) (2021 SIP), which provides for grants of RSUs, restricted stock, dividend equivalent rights, incentive stock options, nonqualified stock options, stock appreciation rights, and other share-based awards, each of which may be subject to terms and conditions, including performance or market conditions. On April 29, 2021, Group Inc.'s shareholders approved the 2021 SIP. The 2021 SIP is a successor to several predecessor stock incentive plans, the first of which was adopted on April 30, 1999, and each of which was approved by Group Inc.'s shareholders. The 2021 SIP is scheduled to terminate on the date of Group Inc.'s annual meeting of shareholders that occurs in 2025.

#### **Restricted Stock Units**

Group Inc. grants RSUs (including RSUs subject to performance conditions) to employees, which are generally valued based on the closing price of the underlying shares on the date of grant after taking into account a liquidity discount for any applicable post-vesting and delivery transfer restrictions. The value of equity awards also considers the impact of material non-public information, if any, that Group Inc. expects to make available shortly following grant. RSUs generally vest and underlying shares of common stock deliver (net of required withholding tax) as outlined in the applicable award agreements. Award agreements generally provide that vesting is accelerated in certain circumstances, such as on retirement, death, disability and, in certain cases, conflicted employment. Delivery of the underlying shares of common stock is conditioned on the grantees satisfying certain vesting and other requirements outlined in the award agreements. RSUs not subject to performance conditions generally vest and deliver over a three-year period.

RSUs that are subject to performance conditions generally deliver after the end of a three-year period. For awards that are subject to performance conditions, generally the final award is adjusted from zero up to 150% of the original grant based on satisfaction of those conditions. Dividend equivalents that accrue on these awards are paid when the awards settle. The subsequent amortization of the cost of these RSUs is allocated to the Bank by Group Inc.

The table below presents the 2021 activity related to stock settled RSUs.

			(	Weighted Average Grant-Date Fair Value				
	Restrict	ed Stock		of Restric	ted	Stock		
	Units Ou	utstanding		Units Out	tsta	Inding		
	Future	No Future		Future		No Future		
	Service	Service		Service		Service		
	Required	Required		Required		Required		
Beginning balance	218,514	414,743	\$	214.93	\$	206.19		
Granted	472,928	140,256	\$	291.59	\$	255.60		
Forfeited	(75,431)	(11,680)	\$	233.19	\$	234.35		
Delivered	-	(299,416)	\$	-	\$	206.16		
Vested	(280,671)	280,671	\$	235.04	\$	235.04		
Transfers	89,089	14,340	\$	224.60	\$	207.86		
Ending balance	424,429	538,914	\$	282.89	\$	233.58		

In the table above:

- The weighted average grant-date fair value of RSUs granted was \$283.36 during 2021 and \$224.24 during 2020. The fair value of the RSUs granted included a liquidity discount of 8.6% during 2021 and 9.9% during 2020, to reflect post-vesting and delivery transfer restrictions, generally of up to 4 years.
- The aggregate fair value of awards that vested was \$131 million during 2021 and \$62 million during 2020.
- The ending balance included RSUs not subject to future service requirements but subject to performance conditions of 21,680 RSUs as of both December 2021 and December 2020, and the maximum amount of such RSUs that may be earned was 32,520 RSUs as of both December 2021 and December 2020.

In relation to 2021 year-end, during the first quarter of 2022, Group Inc. granted to the Bank's employees approximately 1 million RSUs (of which approximately 400,000 RSUs require future service as a condition of delivery for the related shares of common stock) and delivered, net of required withholding tax, approximately 50,000 shares of restricted stock (which do not require future service). Both RSU and restricted stock awards are subject to additional conditions as outlined in the award agreements. Generally, shares underlying these RSUs, net of required withholding tax, deliver over a three-year period, but are subject to a one-year post-vesting and delivery transfer restriction. The restricted stock is subject to a threeyear post-vesting and delivery transfer restriction. These awards are not included in the table above.

As of December 2021, there was \$77 million of total unrecognized compensation cost related to non-vested sharebased compensation arrangements. This cost is expected to be recognized over a weighted average period of 2.11 years. Total employee share-based compensation expense was \$180 million for 2021 and \$68 million for 2020.

## **Defined Benefit Pension Plan**

Employees of certain non-U.S. subsidiaries participate in various Group Inc. defined benefit pension plans. These plans provide benefits based on years of credited service and a percentage of eligible compensation and did not have a material impact on the Bank's consolidated results of operations.

Group Inc. maintains a defined benefit pension plan for substantially all U.S. employees hired prior to November 1, 2003. As of November 2004, this plan was closed to new participants and frozen for existing participants. Group Inc. also maintains unfunded postretirement benefit plans that provide medical and life insurance for eligible retirees and their dependents covered under these programs. The Bank's contribution to these plans did not have a material impact on the Bank's consolidated results of operations.

## **Defined Contribution Plan**

The Bank contributes to Group Inc.'s employer-sponsored U.S. defined contribution plan. The Bank's contribution to this plan did not have a material impact on the Bank's consolidated results of operations.

## Note 26.

## Subsequent Events

The Bank evaluated subsequent events through March 18, 2022, the date the consolidated financial statements were issued, and determined that there were no other material events or transactions that would require recognition or additional disclosure in these consolidated financial statements.

# Distribution of Assets, Liabilities and Shareholder's Equity

The tables below present information about average balances, interest and average interest rates.

	Average Balance for the			
	Year Ended December			
\$ in millions		2021		2020
Assets				
Deposits with banks	\$	111,570	\$	58,165
Collateralized agreements		26,337		26,813
Trading assets		38,256		54,075
Investments		25,292		20,552
Loans		99,385		85,238
Other interest-earning assets		31,985		17,980
Interest-earning assets		332,825		262,823
Cash and due from banks		1,653		672
Other non-interest-earning assets		36,032		21,878
Assets	\$	370,510	\$	285,373
Liabilities				
Interest-bearing deposits	\$	250,983	\$	199,415
Collateralized financings		7,320		8,288
Trading liabilities		9,770		5,664
Borrowings		11,735		9,855
Other interest-bearing liabilities		16,390		9,271
Interest-bearing liabilities		296,198		232,493
Non-interest-bearing deposits		5,234		5,628
Other non-interest-bearing liabilities		30,667		16,239
Liabilities		332,099		254,360
Shareholder's equity		38,411		31,013
Liabilities and shareholder's equity	\$	370,510	\$	285,373

	Interest for the			
	Year Ended December			
\$ in millions	2021			
Assets				
Deposits with banks	\$	87	\$	162
Collateralized agreements		52		258
Trading assets		587		918
Investments		160		189
Loans		3,905		3,529
Other interest-earning assets		511		354
Interest-earning assets	\$	5,302	\$	5,410
Liabilities				
Interest-bearing deposits	\$	1,112	\$	2,011
Collateralized financings		(45)		70
Trading liabilities		112		73
Borrowings		130		135
Other interest-bearing liabilities		116		200
Interest-bearing liabilities	\$	1,425	\$	2,489
Net interest income	\$	3,877	\$	2,921

	Average Rate	e for the
	Year Ended D	ecember
	2021	2020
Assets		
Deposits with banks	0.08%	0.28%
Collateralized agreements	0.20%	0.96%
Trading assets	1.53%	1.70%
Investments	0.63%	0.92%
Loans	3.93%	4.14%
Other interest-earning assets	1.60%	1.97%
Interest-earning assets	1.59%	2.06%
Liabilities		
Interest-bearing deposits	0.44%	1.01%
Collateralized financings	(0.61)%	0.84%
Trading liabilities	1.15%	1.29%
Borrowings	1.11%	1.37%
Other interest-bearing liabilities	0.71%	2.16%
Interest-bearing liabilities	0.48%	1.07%
Net interest margin	1.16%	1.11%

- Deposits with banks primarily consist of deposits held at the Federal Reserve.
- Collateralized agreements consists of resale agreements and securities borrowed. Collateralized financings consists of repurchase agreements and securities loaned. The average balances for both collateralized agreements and collateralized financings reflect the impact of counterparty netting, while the related interest income and interest expense do not reflect the impact of such counterparty netting. See Note 11 to the consolidated financial statements and "Results of Operations" in Part II of this Annual Report for further information about collateralized agreements and collateralized financings and related interest.
- See Notes 4 through 10 to the consolidated financial statements and "Results of Operations" in Part II of this Annual Report for further information about financial assets and liabilities and related interest.
- Loans consists of loans held for investment that are accounted for at amortized cost net of allowance for loan losses or at fair value under the fair value option. Loans excludes loans held for sale that are accounted for at the lower of cost or fair value. Such loans are included within other interest-earning assets. Interest on loans is recognized over the life of the loan and is recorded on an accrual basis. See Note 9 to the consolidated financial statements and "Results of Operations" in Part II of this Annual Report for further information about loans and related interest.

## GOLDMAN SACHS BANK USA AND SUBSIDIARIES

- Other interest-earning assets consists of customer and other receivables and loans held for sale that are accounted for at the lower of cost or fair value. Other interest-bearing liabilities consists of customer and other payables. The average balances for both other interest-earning assets and other interest-bearing liabilities reflect the impact of counterparty netting, while the related interest income and interest expense do not reflect the impact of such counterparty netting.
- Derivative instruments are included in other non-interestearning assets and other non-interest-bearing liabilities. See Note 7 to the consolidated financial statements and "Results of Operations" in Part II of this Annual Report for further information about derivatives.
- Interest-bearing deposits consists of deposits from private bank clients, U.S. consumers, clients of third-party brokerdealers, institutions, corporations and affiliates. See Note 13 to the consolidated financial statements and "Results of Operations" in Part II of this Annual Report for further information about deposits and related interest.
- Borrowings include senior unsecured debt, subordinated borrowings, hybrid financial instruments, borrowings from affiliates and other secured financings. See Notes 11 and 14 to the consolidated financial statements and "Balance Sheet Analysis" in Part II of this Annual Report for further information about short-term and long-term borrowings and related interest.
- See Note 21 to the consolidated financial statements for further information about interest income and interest expense.

# Changes in Net Interest Income, Volume and Rate Analysis

The table below presents the effect on net interest income of volume and rate changes. In this analysis, changes due to volume/rate variance have been allocated to volume.

	Year Ended December 2021					
		versus	5 De	ecembe	r 20	)20
	Inc	rease (	dec	rease)		
	due to change in:					
						Net
\$ in millions	v	olume		Rate	С	hange
Interest-earning assets						
Deposits with banks	\$	42	\$	(117)	\$	(75)
Collateralized agreements		(1)		(205)		(206)
Trading assets		(243)		(88)		(331)
Investments		30		(59)		(29)
Loans		556		(180)		376
Other interest-earning assets		224		(67)		157
Change in interest income		608		(716)		(108)
Interest-bearing liabilities						
Interest-bearing deposits		228		(1,127)		(899)
Collateralized financings		6		(121)		(115)
Trading liabilities		47		(8)		39
Borrowings		21		(26)		(5)
Other interest-bearing liabilities		50		(134)		(84)
Change in interest expense		352		(1,416)		(1,064)
Change in net interest income	\$	256	\$	700	\$	956